

## COUNTY OF HIDALGO - URBAN COUNTY PROGRAM Price Proposal Form

Price Proposal Form must be submitted to Urban County for pre-approval prior to the purchase. Use additional forms as needed.

Name of Cooperative: Buy Board Person Contacted: Antonio Olivares

VENDOR #1 Name: Facility Solutions Group Contract No. : 290-08 Phone: 956-821-8648

Quantity	Description of Items	Price per Unit	Total Amount
12	Solar Lights (SOL light fixtures) #GW-80-1B100-6/2-19 watt type) V Ascot fixture including a 20' schedule 40 aluminum pipe.	\$4,250.00	\$51,000.00
1	Labor and installation	<b>\$8,250.00</b>	\$8,250.00
		<b>TOTAL:</b>	<b>\$59,250.00</b>

Name of Cooperative: \_\_\_\_\_ Person Contacted: \_\_\_\_\_

VENDOR #2 Name: \_\_\_\_\_ Contract No. : \_\_\_\_\_ Phone: \_\_\_\_\_

Quantity	Description of Items	Price per Unit	Total Amount
		<b>TOTAL:</b>	<b>\$</b>

Recommendation: My recommendation is to purchase these items from authorized Buy Board Vendor Facility Solutions Group *W*

Requested by: *[Signature]* Date 1-10-11 UCP Approval: *[Signature]* Date 1/12/11

# FACILITY SOLUTIONS

January 10, 2011

City of Edcouch

Edcouch, Texas

*Reference: Solar Lighting/Poles Installation Buy Board # 290-08 11% off list*

Facility Solutions Group appreciates the opportunity to offer you a proposal to install SOL light fixtures # GW-80-1B100-6/2-19 watt type V Ascot fixture including a 20' schedule 40 aluminum pipe. These will be installed as specified by the City of Edcouch.

Total price for (12) solar light fixture assemblies will be \$ 51,000.00 and total labor to install the (12) solar fixtures will be \$ 8,250.00.

Total unit turnkey material and labor price will be \$ 59,250.00 no tax

We are a selected vendor for SOL lighting on the State of Texas Buyboard as well as an approved contractor both listed under reference number 290-08.

Thank you again for the opportunity to offer you this proposal and we look forward to working for you.

Sincerely,



Dave Thomas  
Division Manager

JAN 14 2011



585 South Padre Island Drive > Corpus Christi, TX > 78405 > T 361-883-6833 > F 361-883-0189



P.O. Box 400  
Austin, Texas 78767-0400  
512-467-0222  
800-695-2919  
Fax: 800-211-5454  
www.buyboard.com

March 19, 2008

**Sent Via E-mail: richardh@fsgl.com**

Mr. Wyatt Stevenson  
Facility Solutions Group  
610 W. Powell Lane  
Austin, TX 78753

**Proposal Name & Number: Energy Saving Lighting Products #290-08**

Dear Mr. Hormuth:

Congratulations, your company has been successful on the above referenced proposal! This contract will be effective April 1, 2008.

To see the items your company has been awarded, please review the proposal tabulation #290-08 on the following website: [www.vendor.buyboard.com](http://www.vendor.buyboard.com). In addition, on this website you will find the membership list which will provide you with the names of all entities with membership in our purchasing cooperative.

Attached to this letter you will find the following documents:

- Vendor Quick Reference Sheet
- Electronic Catalog Format Instructions

**Receipt of a purchase order directly from a Cooperative member is not within the guidelines of the coop. Accepting orders directly from member entities may result in a violation of the State of Texas competitive bid statute and cancellation of the proposal award. Therefore, all orders must be processed through the Cooperative in order to comply. We request your assistance in immediately forwarding by fax (1-800-211-5454) to the cooperative any orders received directly from member entities. If by chance an order sent directly to you has been unintentionally processed, please fax it to the Cooperative (1-800-211-5454) and note it as RECORD ONLY to prevent duplication.**

**Per proposal specifications, awarded vendors will have 60 days to submit their electronic catalog. If the electronic data is not provided within 60 days of notice of award, we reserve the right to inactivate any company's award information from the Buyboard until such time the electronic data is received.**

On behalf of the Texas Association of School Boards, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact me at 512-467-0222, ext. 7154 or 1-800-695-2919.

Sincerely,

Sharon McAfee  
Bid Administration Manager



The Texas Local Government Purchasing Cooperative is a joint project of the Texas Association of School Boards, Texas Municipal League, and Texas Association of Counties

MAR 11 2008  
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# The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 3/31/2011

Final Award Report for Energy Saving Lighting Products #290-08

<b>11 Installation of Ceiling Motion Sensor</b>		EA	
<b>Vendor</b>	<b>Vendor Brand and Model Number</b>	<b>Bid Price</b>	<b>Award</b>
Graybar Electric	Various manufacturers, pricing could vary depending on job specs.	\$55.00	Yes
X-TRA Light Manufacturing	X-TRA Light	\$60.00	Yes
Facility Solutions Group	FSG Electric, valid for accessible layin ceiling only	\$115.00	Yes
InLine Electric Solutions of Texas, LLC	Watt Stopper	\$256.00	Yes

<b>12 Installation of Exterior Lighting</b>		EA	
<b>Vendor</b>	<b>Vendor Brand and Model Number</b>	<b>Bid Price</b>	<b>Award</b>
Facility Solutions Group	FSG Electric	\$65.00	Yes
X-TRA Light Manufacturing	X-TRA Light	\$70.00	Yes
Graybar Electric	Various manufacturers, price includes cost of bucket truck, pricing could vary depending on job specs.	\$85.00	Yes
InLine Electric Solutions of Texas, LLC	400w HPS 30' pole single Cobra head	\$673.05	Yes
InLine Electric Solutions of Texas, LLC	400w HID 30' pole single Cobra head	\$684.60	Yes

<b>13 Square Foot Price for Energy Audits</b>		EA	
<b>Vendor</b>	<b>Vendor Brand and Model Number</b>	<b>Bid Price</b>	<b>Award</b>
Facility Solutions Group	FSG Electric	\$0.01	Yes
Dealers Electrical Supply	No Charge for basic energy lighting audits	\$0.01	No
X-TRA Light Manufacturing	Performed by X-TRA Light	\$0.01	Yes
Graybar Electric	Audit details will be provided upon request and scope of work	\$0.02	Yes
InLine Electric Solutions of Texas, LLC	Square foot price for energy audit	\$0.05	Yes
X-TRA Light Manufacturing	Non-X-TRA Light Solution is implemented	\$0.05	No
Genesis Lighting		\$0.10	No

Antonio, I think this is the information (copied directly from the BuyBoard) that Hidalgo County needs. I'm not sure who to send this to so if you could forward it I would appreciate it. Thanks!

Catalog      25% Discount Off Seesmart LED Tube Lighting Products      EA \$0.00        
Facility Solutio Admin Links: [\[C\]](#)[\[V\]](#)[\[U\]](#)

Catalog      11% Discount Off Sol, Inc. Pricelist for Solar Lighting ,  
Facility Solutio Products  
Admin Links: [\[C\]](#)[\[V\]](#)[\[U\]](#)

Sharon McAfee  
BuyBoard Program Director  
Phone: 800-695-2919  
Fax: 800-211-5454  
E-Mail: [sharon.mcafee@tasb.org](mailto:sharon.mcafee@tasb.org)



**Vendor Contract Information**

[Proposal Documents](#)



**Vendor:** Facility Solutions Group

**Address:** 610 West Powell Lane  
Austin, TX 78753

**Phone:** (512) 835-4971

**Contact:** Mike Heins

**Email:** [mikeh@fsgi.com](mailto:mikeh@fsgi.com)

**Website:** [www.fsgconnect.com](http://www.fsgconnect.com)

**Federal ID:** 74-2942838

**Accepts RFQs:** Yes

**Contract:** Energy Saving Lighting Products #290-08

**Effective Date:** 4/1/2008

**Expiration Date:** 3/31/2011

**Payment Terms:** Net 30 days

**Delivery Days:** 5

**Shipping Terms:** Free Shipping

**Freight Terms:** FOB Destination

**Ship Via:** Best Way

**Quote Reference Number:**

290-08

**Regions Served:** All Texas Regions

**States Served:** Arizona, Arkansas, California, Colorado, Illinois, Indiana, Kansas,  
Louisiana, Missouri, New Mexico, Oklahoma, Texas

**Vendor Exceptions:** None

**Return Policy:** Material must be in unopened boxes and 20% restocking charges will  
apply to special order items.

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Hidalgo County Commissioners Court has granted approval to utilize the listed awarded cooperative vendors thru December 31, 2010 however the contract terms for each vendor are listed to the last column. Prior to utilizing approved vendors make sure contracts are effective. Thank you!

**Purchasing Department  
"EXHIBIT A"**

TASB Buy Board;				
CC Approval Date	Vendor	Contract Description	Contract	Contract Term
	Austin Ribbon & Computer	Copiers & Supplies	299-08	9/1/2008 - 8/31/2011
	American Tire Distributor Formerly known as Gray's Wholesale Tire	Tires, Tubes & Automotive Parts, Supplies & Equipment	307-08	12/01/2008 - 11/30/2011
	Amerx Office Solutions	Copiers & Supplies	299-08	9/1/2008 - 8/31/2011
	Audio Visual Aids	Audio Visual Equipment & Supplies	313-09	5/01/2009 - 4/30/2012
	BSN Sports	Athletic & PE Supplies & Heavy Duty Exercise Equipment	336-10	04/01/2010 - 03/31/2013
11/9/2010	Barcelona Sporting Goods	Athletic, PE, Gym & Exercise Equipment and Supplies	336-10	4/1/2010 - 3/31/2013
10/12/2010	Border States Electric	Building Maintenance, Repair & Operation Supplies & Equipment	339-10	6/1/2010 - 5/31/2013
	Burton Auto Supply	Tires, Tubes & Auto Products	307-08	12/01/2008 - 11/30/2011
	CC Distributors, Inc.	Custodial Supplies & Equipment	291-08	6/1/2008 - 5/31/2011
	Camcor, Inc.	Audio Visual Equipment & Supplies	313-09	5/01/2009 - 4/30/2012
	Carrier Corporation	HVAC Equipment & Supplies & Insulation Trades Services & Labor for Electrical, Plumbing & HVAC	305-08 296-08	10/1/2008 - 9/30/2011 6/1/2008 - 5/31/2011
	Chemsearch, A Div Of NCH	Water Treatment Chemicals & Equipment	288-08	4/1/2008 - 3/31/2011
12/13/2010	Chemsearch, A Div Of NCH	Custodial Supplies & Equipment	291-08	6/1/2008 - 5/31/2011
12/13/2010	Chemsearch, A Div Of NCH	Motor Fuels, Lubricants & Oils	314-09	6/1/2009 - 5/31/2012
	Commercial Security Integration	Radio Communication Products	285-08	4/1/2008 - 3/31/2011
	Diaz Floors & Interiors	Indoor & Outdoor Flooring Products & Sports Surfaces	310-08	3/01/2009 - 2/28/2012
9/07/2010	Facilities Solutions Group	Energy Saving Lighting Products	290-08	4/1/2008-3/31/2011
	Fleet Safety Equipment, Inc.	Public Safety & Fire House Supplies & Equipment	284-08	4/1/2008 - 3/31/2011
	GT Distributors	Public Safety & Fire House Supplies & Equipment	284-08	4/1/2008 - 3/31/2011
12/13/2010	Galls Inc.	Uniforms-Band, Dance, Performance, Work/Uniform & Floor Mat Rental	340-10	6/1/2010-5/31/2013
	Gaylord Bros. Inc.	Instructional Supplies & Equipment	328-09	11/01/2009 - 10/31/2012
12/07/2010	*Glidden Professional Paint (formerly ICI Paints)	Building Maintenance, Repair & Operation Supplies & Equipment	339-10	6/1/2010 - 5/31/2013
	Godwin Pumps Of America, Inc.	Water & Waste Water Pumps & Motor	344-10	07/01/2010 - 06/30/2013
	Graybar	Technology Equipment, Software & Supplies	285-08	4/1/2008 - 3/31/2011
	Gulf Coast Paper	Custodial Supplies & Equipment	291-08	6/1/2008 to 5/31/2011

**Monica Leal**

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**From:** Connie Burkett [Connie.Burkett@tasb.org]  
**Sent:** Friday, January 14, 2011 1:59 PM  
**To:** Monica Leal  
**Subject:** RE: Review and approval

Monica:

The quote from Facility Solutions is in line, and in accordance, with their contract with BuyBoard. Please be sure to reference the BuyBoard contract and the vendor quote on your purchase order. If you have any questions, please let me know.

- Connie

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**From:** Monica Leal [monica.leal@ucp.co.hidalgo.tx.us]  
**Sent:** Friday, January 14, 2011 1:45 PM  
**To:** Connie Burkett  
**Subject:** Review and approval

Good Afternoon Ms. Burkett,

The Hidalgo County Urban County Program would like to formally request your review and approval for proposal received from Facility Solutions group as meeting all required Buy Board guidelines under contract #290-08.

Your cooperation to this matter is greatly appreciated.

Thank You,

Monica Leal  
Program Coordinator 1  
Urban County Program  
956-787-8127

1/14/2011

**Vendor Contract Information**

**Proposal Documents**



**Vendor:** Fleet Safety Equipment, Inc.

**Address:** 5090 Wilfong  
Memphis, TN 38134

**Phone:** (901) 384-7777

**Contact:** Patrick Hope

**Email:** [pat@fleetsafety.com](mailto:pat@fleetsafety.com)

**Website:** [www.fleetsafety.com](http://www.fleetsafety.com)

**Federal ID:** 62-1172177

**Accepts RFQs:** Yes

**Contract:** Public Safety & Fire House Supplies & Equipment #284-08

**Effective Date:** 4/1/2008

**Expiration Date:** 3/31/2011

**Payment Terms:** Net 30 days

**Delivery Days:** 42

**Shipping Terms:** Free Shipping

**Freight Terms:** FOB Destination

**Ship Via:** Common Carrier

**Quote Reference Number:**

284-08

**Regions Served:** All Texas Regions

**States Served:** All States

**Vendor Exceptions:** None

**Return Policy:** 30% restocking fee.

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