

# be the hero...

# **SUPER CHOICES**

## **NJPA contracts offer value to our Members through:**

- *Saving our Members the time and effort of facilitating their own competitive bid.*
- *Volume pricing discounts associated with a national purchasing alliance.*
- *The highest quality products and equipment provided by nationally acclaimed Vendors.*

NJPA Contracts are competitively bid on your behalf. A no-cost, no-obligation Membership is all you need to access CHOICE—and get connected to competitively bid and awarded Contracts at national volume discounts. There is a better way...it's NJPA.

Over 30,000 Members are already enjoying the value of choice in purchasing. Hundreds more are joining each month. Membership is at no cost and no obligation. Be the hero. Join today!

[www.njpacoop.org](http://www.njpacoop.org)

**NJPA**  
National Joint Powers Alliance®

Competitively Bid Contract Purchasing Solutions



04.10



Creating an Alliance Between Buyers and Suppliers



CATALOG



NEWSLETTER



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### NATIONAL JOINT POWERS ALLIANCE

Realize the power and value of National Contract Purchasing! At the National Joint Powers Alliance® (NJPA) we are driven to provide efficient public service through our National Cooperative Purchasing Programs. NJPA is a national organization that creates a business and service alliance between buyers and suppliers. Our common needs and the desire to serve your agency will lead our efforts as we face the challenges of purchasing in the future.

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### OUR BACKGROUND

The National Joint Powers Alliance is a Service Cooperative created by [Minnesota Statute \(BA.2\)](#). This statute was created in 1978 and revised in 1995 to allow participating governmental and municipal agencies to reduce the cost of purchased goods by leveraging their combined purchasing power. We are a member owned cooperative, serving all public and non-public educational systems, governmental agencies and non-profits. NJPA establishes and provides nationally leveraged and competitively solicited purchasing contracts in cooperation with the Uniform Municipal Contracting Law, [M.S. 471.345 Subd.15](#) and is enabled by [M.S. 471.59 \(The Joint Powers Law\)](#). Most of the states in the United States have enacted their version of the "Joint Powers" law. Each member is responsible to [review the laws in their state](#) to determine their ability to procure goods and services through the contracts provided by NJPA.

### OUR PURPOSE

The general purpose of the NJPA is to create and host a national municipal association's purchasing alliance. Our goal is to provide our members with requested programs and services created, coordinated and delivered through a cooperative effort between all participating members. Our purpose therefore is to serve our membership by:

- Acquiring and providing procurement opportunities for goods and services needed by NJPA Members,
- To bring the benefits of national volume pricing to NJPA Members and
- To satisfy as many of the competitive bidding requirements of NJPA and NJPA Members as possible.

### OUR VISION

Creating an alliance between buyers and suppliers.

### OUR MISSION

Striving to meet the needs of our members by providing valued solutions that are respected by our suppliers.

### OUR COMMITMENT

The National Joint Powers Alliance is committed to serving you, our members and customers. We offer a quality, measurable and cost-effective purchasing solution, by taking our members' common needs, researching the industry and returning the opportunity to purchase through

national contracts. We offer the very best products and services at the lowest possible prices by creating an alliance between buyers and suppliers. We understand that we are only able to do this as we work together, developing the partnerships that create a unified purchasing alliance.

#### CAREER OPPORTUNITIES

##### [Coordinator of Bids and Contracts](#)

For questions regarding Career Opportunities please contact [Susan Nanik](#), Human Resource Manager at 218-894-5464

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MEMBER BENEFITS  
APPLICATION  
CASE STUDIES

PURCHASE

**CONTRACTS**

VENDOR DIRECTORY  
INVITATION FOR BID

VENDOR LIST

VENDOR MARKETING SITE

NJPA has established a mission to serve you, our Members, through a continuous effort to meet your present and future needs. The following contracts have been awarded and are current for NJPA and membership use.

#### ATHLETICS & HEALTH

**Athletic Surfaces**

[Atlas Track & Field](#)

[Mondo USA, Inc.](#)

**Athletic/Phy-Ed Supplies & Equipment**

[Samson Equipment, Inc.](#)

[Sportime LLC](#)

**Playground Equipment**

[Little Tikes Commercial](#)

#### EQUIPMENT & APPLIANCES

**Healthy Vending**

[H.U.M.A.N. Healthy Vending](#)

**Commercial Kitchen**

[Pasco](#)

#### HEALTH SOLUTIONS

**Medical Supplies & Equipment**

[School Health](#)

[Zee Medical](#)

**Medication Therapy Management (MTM)**

[Outcomes Pharmaceutical Health Care](#)

**Pharmaceutical Benefit**

[Amerisource Bergen](#)

#### CONSTRUCTION, FACILITY & MRO

**Construction, Repair & Contractor Services**

[EZIQC](#)

**Roofing/Facility Asset Management**

[WTI - Tremco](#)

**Maintenance, Repair & Operating Supplies (MRO)**

[Grainger](#)

**Floorcovering/Carpeting**

[Interface Americas Inc.](#)

#### HEAVY EQUIPMENT

**Heavy Equipment**

[Caterpillar](#)

[Bobcat](#)

[Vermeer](#)

[Federal Contracts Corp.](#)

*Case IH*

*LeeBoy, Inc.*

*Manitowoc Crane Group*

*Sykes AmeriPumps*

*Winpower*

**Alternative Energy**

[Caterpillar](#)

[Noveda](#)

#### LANDSCAPING EQUIPMENT

[Altec](#)

[John Deere](#)

[Kubota](#)

[Vermeer](#)

[Federal Contracts Corp.](#)

*Felling Trailers*

*Global Trailer*

*Land Pride*

*Mahindra*

*Terex*

#### FLEET

**Auto/Truck Parts & Equipment**

[NAPA Auto Parts](#)

**Emergency Response**

[CDW-G](#)

[Logistic Systems](#)

[Federal Contracts Corp.](#)

*Winco*

Continental Flooring Company  
Milliken and Company  
Shaw Contract  
Tandus US, Inc.  
**Portable/Modular Space Solutions**  
Satellite Shelters, Inc.

### CLASSROOM/OFFICE FURNITURE & SUPPLIES

**Classroom & Office Furniture**  
Steelcase  
KJ  
Palmer Hamilton  
School Specialty Education Essentials  
Staples Advantage - office  
Staples Advantage - classroom  
**Classroom & Office Related Supplies & Accessories**  
Staples Advantage  
**Custodial Supplies & Consulting**  
Hillyard

### TECHNOLOGY

**Administrative Software & Services**  
SCHOOLDUDE.com  
Tyler Technologies  
**Classroom Sound Amplification**  
LightSPEED Technologies  
**Computer/Technology Services, Equip., Supplies**  
CDW Government, Inc.  
**Copiers, Facsimile & Document Management**  
Sharp Electronics  
**Security & Equipment**  
ADT  
**Telecommunications**  
Mitel

### MISCELLANEOUS

**e-Procurement**  
SciQuest  
**Postage Meters, Equipment & Mailing Supplies**  
Neopost  
DHL Global Mail  
**Staffing & Professional Employment-Related Services**  
Manpower  
**Transportation**  
Hoglund Bus & Truck

### Fleet Management Technology

Trimble  
Fuel Master  
INVERS  
AssetWorks, Inc.  
Federal Contracts Corp.  
*Driver's Alert*

### PUBLIC TRANSIT & UTILITY

**Public Mass Transit**  
ABC Bus, Inc.  
**International Bus Group**  
Motor Coach Industries, Inc.  
New Flyer of America, Inc.  
Eldorado-California, Inc.  
Eldorado-Kansas, Inc.  
**National Bus Sales and Leasing, Inc.**  
Champion Bus/General Coach America, Inc.  
**Coach and Equipment Bus Sales, Inc**  
DATTCO, Inc.  
Goshen Coach, Inc.  
SVI, Inc., DBA Specialty Vehicles  
Transportation Equipment Sales Corp.  
**Public Utility Vehicles**  
Allianz Sweeper Company  
Genie Industries, Inc.  
Atlantic Machinery, Inc.  
Federal Signal Corp.  
Gradall Industries, Inc.

### OTHER

**Equipment & Fixed Asset Leasing**  
National Cooperative Leasing

### INSURANCE SERVICES

**Group Life Insurance**  
**Group Long Term Disability**  
**Group Short Term Disability**  
Alliant Insurance Services

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