

Requisition

P.1

Req # 00191551

PO #

Date: 03/09/11

*Comment
25746
3/22/11*

Bill To: x
x

Vendor: 327913
 CALENCE LLC
 DBA INSIGHT NETWORKING
 1560 WEST FOUNTAINHEAD PARKWAY
 TEMPE AZ 85282
 FAX (408)547-0327

Ship To: INFORMATION TECHNOLOGY DEPARTMENT
 100 E. CANO, 4TH FLOOR
 EDINBURG TX 78540

Contact: EDNA KIRBY
 956-292-7010

Contract No:

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
		QUOTE 2270035 2275576		
		DO NOT DUPLICATE ORDER		
17.00	EACH	CIVS-IPC-2521V	11.86	201.62
3.00	EACH	WS-C2960S-48FPD-L	50.07	150.21
2.00	EACH	WS-C3750G-12S-S	40.51	81.02
5.00	EACH	WS-C2960S-24TS-L	17.42	87.10
2.00	EACH	WS-C2960S-48TD-L	14.51	29.02
1.00	EACH	CIVS-IPC-2521V	11.86	11.86
5.00	EACH	WS-C2960S-48TD-L	14.51	72.55
1.00	EACH	CIVS-IPC-2521V	11.86	11.86
5.00	EACH	WS-C2960S-48TD-L	14.51	72.55
1.00	EACH	CIVS-IPC-2521V	11.86	11.86
1.00	EACH	WS-C2960S-48TD-L	14.51	14.51
1.00	EACH	CIVS-IPC-2521V	11.86	11.86
28.00	EACH	CIVS-IPC-2520V	50.38	1,410.64
4.00	EACH	AIR-LAP1141N-A-K9	19.15	76.60
6.00	EACH	CIVS-IPC-2500	19.69	118.14
10.00	EACH	CIVS-IPC-2531V	22.76	227.60
1.00	EACH	CIVS-IPC-2500	45.80	45.80
1.00	EACH	CIVS-MSP-4RU	677.13	677.13
1.00	EACH	CIVS-OMMM-SW4.2X	55.61	55.61
1.00	EACH	CIVS-VM-SW6.0=	206.08	206.08
2.00	EACH	CIVS-MS-10SCFL=	180.57	361.14
1.00	EACH	CIVS-MS-SW6.1	66.08	66.08
1.00	EACH	IDS-4215-K9	916.58	916.58
1.00	EACH	CSACSE-3.3-SW-K9	457.80	457.80
1.00	EACH	CSA-SRVR-K9=	448.15	448.15
1.00	EACH	CSA-B10-SRVR-K9	893.03	893.03
1.00	EACH	CSA-START-5.2-K9=	255.15	255.15
1.00	EACH	WS-C6506-E	5,770.99	5,770.99
		WS-C6506-E		
1.00	EACH	WS-SVC-FWM-1-K9	3,891.38	3,891.38

Authorized By: _____

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 100 E. CANO, 4TH FLOOR
 EDINBURG TX 78540

Contact:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	EACH	CSACSE-1112-K9	366.55	366.55
1.00	EACH	CISCO7206VXR	3,462.85	3,462.85
1.00	EACH	WS-C3750G-12S-S	703.30	703.30
1.00	EACH	ASA5520-AIP10-K9	1,422.30	1,422.30
1.00	EACH	CISCO3745	1,144.91	1,144.91
1.00	EACH	CISCO2821	343.47	343.47
4.00	EACH	CISCO1841-T1	90.94	363.76
1.00	EACH	CISCO3725	732.74	732.74
2.00	EACH	CISCO1841-T1	90.94	181.88
1.00	EACH	WS-C2940-8TT-S	41.87	41.87
1.00	EACH	CISCO2821	343.47	343.47
1.00	EACH	CS-MARS-100E-K9	8,276.05	8,276.05
1.00	EACH	CISCO2811	274.78	274.78
2.00	EACH	AIR-AP1232AG-A-K9	60.19	120.38
1.00	EACH	WS-C4507R	1,812.23	1,812.23
1.00	EACH	CISCO1841-T1	90.94	90.94
1.00	EACH	WS-C2950G-12-EI	115.80	115.80
1.00	EACH	CISCO1841-T1	90.94	90.94
1.00	EACH	CISCO2811-HSEC/K9	274.78	274.78
1.00	EACH	AIR-BR1410A-A-K9-N	261.69	261.69
1.00	EACH	CISCO1841-SEC/K9	79.16	79.16
		CISCO1841-SEC/K9		

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QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	EACH	WS-C3750-48PS-E	438.99	438.99
34.00	EACH	CISCO1841-T1	90.94	272.82
1.00	EACH	CISCO2821	343.47	343.47
1.00	EACH	CISCO1841-T1	90.94	90.94
1.00	EACH	CISCO1841	79.16	79.16
6.00	EACH	CISCO1841-T1	90.94	545.64
1.00	EACH	CISCO1841	79.16	79.16
10.00	EACH	CISCO1841-T1	90.94	909.40
1.00	EACH	CISCO1841	79.16	79.16
5.00	EACH	CISCO1841-T1	90.94	454.70
12.00	EACH	WS-C2940-8TT-S	41.87	502.44
1.00	EACH	CISCO1841	79.16	79.16
12.00	EACH	WS-C2940-8TT-S	41.87	502.44
1.00	EACH	ASA5505-BUN-K9	46.45	46.45
2.00	EACH	CISCO1841	79.16	158.32
1.00	EACH	CIVS-MSP-1RU	175.33	175.33
1.00	EACH	CISCO1841	79.16	79.16
2.00	EACH	CISCO1841-T1	90.94	181.88
2.00	EACH	CISCO2821	343.47	686.94
1.00	EACH	AIR-BRA410A-A-K9-N	261.69	261.69
3.00	EACH	AIRBR140A-A-K9	261.69	785.07
1.00				.00
		<u>Account No</u>	<u>Encumbrance</u>	
		1-1100-415-00-200-002-0-336	43,890.09	
			Freight	.00
			Total	43,890.09
		REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233		

Authorized By: _____

191551

**APPENDIX C PRICING INDEX
TO DIR-SDD-1369
Amendment #2**

Calence LLC dba Insight Networking Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
Hardware	
Cisco product (Texas based DIR Customer)	44.50%
Cisco product (Non-Texas based DIR Customer)	37.50%
Cisco Ironport Systems	24.50%
Maintenance	
Cisco maintenance (gov't)	18.50%
Cisco maintenance (education)	30.50%
Services	
Technical Services - Asset Management(Asset Tagging); Trade-In and Asset Disposal; Warehousing, Staging, Configuration & Integration Services; Professional Services; Project Management; Cabling Services; Training;	29.25%
Cisco Ironport Professional Services	0.50%

Customer Name	COUNTY OF HIDALGO
Quote Date	03-Mar-2011

InsightSM

1-Year Quote Summary
CO-TERM: 2011-12-31

QUOTE	SERVICE LEVEL	REFERENCE CONTRACT	CLIENT PRICE
2270035	SAS	NEW	\$1,146.71
	SAU	NEW	\$1,596.33
	SNT	Various	\$3,311.92
	SNTP	NEW	\$14,195.07
	SU1	NEW	\$2,338.88
2275576	SNT	2224972	\$21,301.17
CLIENT COST SUBTOTAL			\$43,890.08

SMARTnet Sales Specialist: Kevin Brooks
 QS:



Please Note: This quote is valid for 30 days. Subject to sales tax and freight charges where applicable.

1 - CIVS-VM-SW6.0=	14-Mar-2011	31-Dec-2011	\$	315.00	\$	252.86	\$	206.08
2 { CIVS-MS-10SCFL=	14-Mar-2011	31-Dec-2011	\$	276.00	\$	221.56	\$	180.57
1 - CIVS-MS-10SCFL=	14-Mar-2011	31-Dec-2011	\$	276.00	\$	221.56	\$	180.57
1 - CIVS-MS-SW6.1	14-Mar-2011	31-Dec-2011	\$	101.00	\$	81.08	\$	66.08
1 - ID5-4215-K9	14-Mar-2011	31-Dec-2011	\$	1,401.00	\$	1,124.64	\$	916.58
1 - CSACSE-3.3-SW-K9	14-Mar-2011	31-Aug-2011	\$	1,199.00	\$	561.72	\$	457.80
1 - CSA-SRVR-K9=	14-Mar-2011	31-Dec-2011	\$	137.00	\$	549.88	\$	448.15
1 - CSA-B10-SRVR-K9	14-Mar-2011	31-Dec-2011	\$	1,365.00	\$	1,095.74	\$	893.03
1 - CSA-START-5.2-K9=	14-Mar-2011	31-Dec-2011	\$	390.00	\$	313.07	\$	255.15
1 - WS-C6506-E	14-Mar-2011	31-Dec-2011	\$	8,821.00	\$	7,080.97	\$	5,770.99
1 - WS-SVC-FWM-1-K9	14-Mar-2011	31-Dec-2011	\$	5,948.00	\$	4,774.70	\$	3,891.38
1 - CSACSE-1112-K9	14-Mar-2011	31-Aug-2011	\$	960.00	\$	449.75	\$	366.55
1 - CISCO7206VXR	14-Mar-2011	31-Dec-2011	\$	5,293.00	\$	4,248.90	\$	3,462.85
1 - WS-C3750G-12S-S	14-Mar-2011	31-Dec-2011	\$	1,075.00	\$	862.95	\$	703.30
1 - ASAS520-AIP10-K9	14-Mar-2011	31-Dec-2011	\$	2,174.00	\$	1,745.16	\$	1,422.30
			\$	44,519.00	\$	27,716.46	\$	22,588.91

Quote #:
Quote Name:
Quote Status:
Created Date:

PRODUCT NUMBER	BEGIN DATE	END DATE	SERVICE LIST PRICE	PRORATED LIST PRICE	CLIENT PRICE
1 - CISCO3745	14-Mar-2011	31-Dec-2011	\$ 1,750.00	\$ 1,404.79	\$ 1,144.91
1 - CISCO2821	14-Mar-2011	31-Dec-2011	\$ 525.00	\$ 421.44	\$ 343.47
1 - CISCO1841-T1	14-Mar-2011	31-Dec-2011	\$ 139.00	\$ 111.58	\$ 90.94
1 - CISCO1841-T1	14-Mar-2011	31-Dec-2011	\$ 139.00	\$ 111.58	\$ 90.94
1 - CISCO1841-T1	14-Mar-2011	31-Dec-2011	\$ 139.00	\$ 111.58	\$ 90.94
1 - CISCO1841-T1	14-Mar-2011	31-Dec-2011	\$ 139.00	\$ 111.58	\$ 90.94
1 - CISCO3725	14-Mar-2011	31-Dec-2011	\$ 1,120.00	\$ 899.07	\$ 732.74
1 - CISCO1841-T1	14-Mar-2011	31-Dec-2011	\$ 139.00	\$ 111.58	\$ 90.94
1 - CISCO1841-T1	14-Mar-2011	31-Dec-2011	\$ 139.00	\$ 111.58	\$ 90.94
1 - WS-C2940-8TT-S	14-Mar-2011	31-Dec-2011	\$ 64.00	\$ 51.38	\$ 41.87

2	{	CISCO1841	14-Mar-2011	31-Dec-2011	\$	121.00	\$	97.13	\$	79.16	
		{	CISCO1841	14-Mar-2011	31-Dec-2011	\$	121.00	\$	97.13	\$	79.16
1	-	CIVS-MSP-1RU	14-Mar-2011	31-Dec-2011	\$	268.00	\$	215.13	\$	175.33	
		CISCO1841	14-Mar-2011	31-Dec-2011	\$	121.00	\$	97.13	\$	79.16	
		{	CISCO1841-T1	14-Mar-2011	31-Dec-2011	\$	139.00	\$	111.58	\$	90.94
		{	CISCO1841-T1	14-Mar-2011	31-Dec-2011	\$	139.00	\$	111.58	\$	90.94
		{	CISCO2821	14-Mar-2011	31-Dec-2011	\$	525.00	\$	421.44	\$	343.47
		{	CISCO2821	14-Mar-2011	31-Dec-2011	\$	525.00	\$	421.44	\$	343.47
1	-	AIR-BR1410A-A-K9-N	14-Mar-2011	31-Dec-2011	\$	400.00	\$	321.10	\$	261.69	
		{	AIR-BR1410A-A-K9	14-Mar-2011	31-Dec-2011	\$	400.00	\$	321.10	\$	261.69
		{	AIR-BR1410A-A-K9	14-Mar-2011	31-Dec-2011	\$	400.00	\$	321.10	\$	261.69
3	{	AIR-BR1410A-A-K9	14-Mar-2011	31-Dec-2011	\$	400.00	\$	321.10	\$	261.69	
		{	AIR-BR1410A-A-K9	14-Mar-2011	31-Dec-2011	\$	400.00	\$	321.10	\$	261.69
		{	AIR-BR1410A-A-K9	14-Mar-2011	31-Dec-2011	\$	400.00	\$	321.10	\$	261.69

\$ 32,559.00 \$ 26,136.40 \$ 21,301.17
 \$ 77,078.00 \$ 53,852.86 \$ 43,890.08