

From: [Martha Salazar](mailto:Martha.Salazar@co.hidalgo.tx.us)
To: ramon.garcia@co.hidalgo.tx.us; "Joel Quintanilla"; "The Honorable Hector "Tito" Palacios, Commissioner, Precinct No. 2"; "The Honorable Jose M. Flores, Commissioner, Hidalgo County Precinct No. 3"; "Joseph Palacios"; valde.guerra@co.hidalgo.tx.us
Cc: yolanda.chapa@co.hidalgo.tx.us; jennifer.longoria@co.hidalgo.tx.us; eduardo.gonzalez@co.hidalgo.tx.us; "Raul Lozano"; yoli.cisneros@co.hidalgo.tx.us; mona.parras@co.hidalgo.tx.us; "Norma Ceballos"; "Humberto Garza"; gloria.beltran@co.hidalgo.tx.us; monica.badillo@co.hidalgo.tx.us; "Yolanda Velasquez"; "Darlene Betancourt"; "Oscar Garza"; "Evangelina Garcia"
Subject: Consultant for Revenue and Expenditure Assessments
Date: Tuesday, March 22, 2011 11:06:27 AM
Importance: High

To All:

We received two (2) proposals for the above captioned project. They are: Null Lairson, PC, Houston in Association with Burton-McCumber-Cortez, McAllen; and Godinez Communications, McAllen, Tx. In a preliminary review of the proposals, one particular point may result in the recommendation by Purchasing to reject and re-advertise this project. Each vendor is proposing the cost under a difference format. One is requesting an hourly fee/rate for services with expenses at a cost plus basis. The other vendor is proposing a lump sum (turnkey) amount inclusive of all expenses. This creates a dilemma as to how to fairly analyze the cost aspect of both on an equitable basis for the purpose of grading/evaluating the cost portion of the scoring sheet which is valued at 25 points. Neither firm is incorrect in approaching the financial aspect of the proposal as the County did not express any direction, instruction or requirement as to preference on a lump sum or hourly rates. In addition, the County listed the term of the agreement for one year with the County's sole option to renew for an additional one year. If re-advertised, CC can decide which way to request the cost portion of the proposal so as to result in the best interest of the County. An additional advantage to the re-advertising option would be as to the funding aspect of the project. This discussion will be on the next CC agenda as part of the assignment of a grading committee for project.

If you require any further information or assistance regarding this matter, please do not hesitate to contact me.

Yours truly,
Marty Salazar

Martha L. Salazar, CPPB
Hidalgo County Purchasing Agent
2812 S. Bus Hwy 281
Edinburg, Tx 78539
956-292-7000 Ext 4862
956-318-2629 Fax
martha.salazar@co.hidalgo.tx.us