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Subject: RE: Consultant for Revenue and Expenditure Assessments
Date: Tuesday, March 22, 2011 5:43:25 PM
Importance: High

As I stated in my e-mail, I think CC needs to make a determination on several issues before we re-advertise:

- 1) Since it appears that this consultant would be given more than one project to do, an hourly rate for the services plus expenses (if necessary) would probably be in our best interest to do;
- 2) Add a Work Authorization option so that each project would be separate;
- 3) This would in turn make the awarded contract a "Master Agreement" much like the engineers and each assignment would be given under Work Authorizations.
- 4) With each WA a time limit to accomplish the goal or scope of work would be included (with options to amend for legitimate and supported reasons) so as to reduce the overall cost of a project.

I think because this is a type of engagement we have not attempted before, I am not surprised that we didn't get all these needed tweaks on the first go round. Now at this point because this is a proposal, their "pricing" is not subject to open records until a contract is negotiated so if we reject the proposals, that aspect will not be known. The overall procurement still is has a "good framework, qualifications, scope of work, etc." but we did anticipate these issues.

Hopefully, this information will help you brief the Judge. If you need any other information or assistance, don't hesitate to call me.

Yours truly,

Marty S.