

# Requisition

Req # 00192408

PO #

Date: 03/23/11

Comment  
# 25998  
4/5/11

Bill To: x  
x

Vendor: 243353  
IKON OFFICE SOLUTIONS  
809A SAVANNAH AVE #311  
MCALLEN TX 78503-3003

Ship To: DISTRICT CLERK  
100 N. CLOSNER, 1ST FL  
EDINBURG TX 78539

Contact: Stephanie  
956-318-2200

Contract No:

Special Instructions:

REQ. NO: 032311-1

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
9.00	EACH	***DISTRICT CLERK'S 430th, 449th & Master Ct. 1 Locations*** AS PER TASB CONTRACT #299-08  DO NOT DUPLICATE ORDER  36 Month Copier Lease Ricoh Aficio MP 4001SP - 40ppm B/W Copier/Printer/Scanner TASB Pricing \$ 170.00 FAC33 Cabinet TASB Pricing \$ 3.00 Digital QC 120/20 Network Power filter - Surge Protector TASB Pricing \$4.00 Data Overwrite Security Unit Type I - TASB Pricing \$7.00  Location: Hidalgo County District Clerk's office <u>430th</u> Clerks 111 S. 9th Street Edinburg, Tx 78539  P.O. to cover April 2011 - December 2011	184.00	1,656.00
9.00	EACH	36 month SERVICE: (5,000 B/W images per month with overages @\$0.000) TASB Pricing \$44.50  Location: Hidalgo County District Clerk's office <u>430th</u> Clerks 111 S. 9th Street Edinburg, Tx 78539  P.O. to cover April 2011 - December 2011	44.50	400.50
9.00	EACH	36 Month Copier Lease Ricoh Aficio MP 4001SP - 40ppm B/W Copier/Printer/Scanner TASB Pricing \$ 170.00 FAC33 Cabinet TASB Pricing \$ 3.00 Digital QC 120/20 Network Power filter - Surge Protector TASB Pricing \$4.00 Data Overwrite Security Unit Type I - TASB Pricing \$7.00  Location: Hidalgo County District Clerk's office <u>449th</u> Clerks 1001 North Doolittle Edinburg, Tx 78539  P.O. to cover April 2011 - December 2011	184.00	1,656.00
9.00	EACH	36 month SERVICE: (5,000 B/W images per month with overages @\$0.000) TASB Pricing \$44.50	44.50	400.50

Authorized By: \_\_\_\_\_

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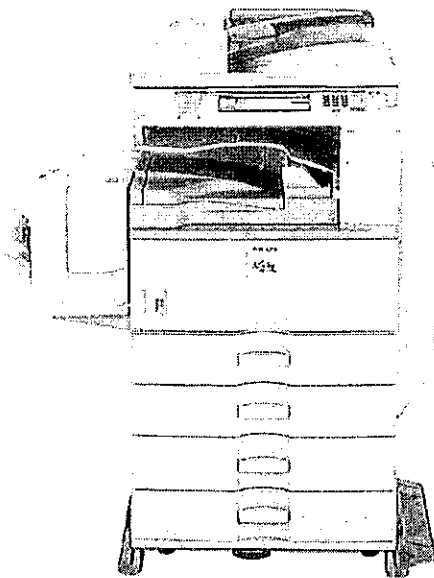
Contact:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
9.00	EACH	Location: Hidalgo County District Clerk's office - 449th Clerks 1001 North Doolittle Edinburg, Tx 78539  P.O. to cover April 2011 - December 2011 36 Month Copier Lease Ricoh Aficio MP 4001SP - 40ppm B/W Copier/Printer/Scanner TASB Pricing \$ 170.00 LCIT PB3050 TASB Pricing \$ 25.00 Digital QC 120/20 Network Power filter - Surge Protector TASB Pricing \$4.00 Data Overwrite Security Unit Type I - TASB Pricing \$7.00	206.00	1,854.00
9.00	EACH	Location: Hidalgo County District Clerk's Office - Master Ct. #1 Clerks 1615 S. Closner, Suite C Edinburg, Tx 78539  P.O. to cover April 2011 - December 2011 36 month SERVICE: (5,000 B/W images per month with overages @ \$0.000) TASB Pricing \$44.50	44.50	400.50
		Location: Hidalgo County District Clerk's Office - Master Ct. #1 Clerks 1615 S. Closner, Suite C Edinburg, Tx 78539  P.O. to cover April 2011 - December 2011  <u>Account No</u>	<u>Encumbrance</u>	
		1-1100-412-00-090-001-0-432	1,201.50	
		1-1100-412-00-090-001-0-780	5,166.00	
			Freight	.00
			Total	6,367.50
This quote includes : 5,000 B/W Copies for all 3 machines with overages @0.000 Pricing Components Include: Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by IKON Customer Service Technicians.				

REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233

Authorized By: \_\_\_\_\_

# Proposal for Hidalgo County District Clerk



## PREPARED BY:

Aissa Garcia  
Account Executive  
Mobile: (956) 607-6465  
Email: [agarcia@ikon.com](mailto:agarcia@ikon.com)

## Prepared For:

Hidalgo County - District Clerk Dept.

Submitted: March 23, 2011

**IKON** Document Efficiency  
At Work.®

A RICOH COMPANY

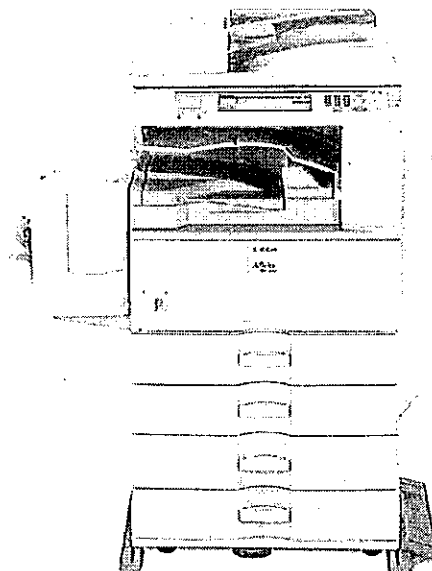
# Ricoh MP4001SP



The Ricoh MP 4001SP delivers exceptional results to businesses seeking versatile digital copying, productive network scanning and printing. Featuring professional image quality and a space-saving design, the Ricoh MP 4001SP incorporates an array of impressive features that will substantially increase user productivity.

## *Key Features of the Ricoh MP 4001SP*

- 40-PPM monochrome output speed, Low cost per page output
- 2 x 550 Sheet Paper Trays
- 100 Sheet ARDF / Duplex unit
- 100 Sheet Bypass
- Configured to Print and scan - providing both black & white and color scanning functionality
- 1 standard PPDM license that includes 1 Desktop, 1 PSP Server Software & MFP Connectivity, plus standard App2Me application.
- Warm up time less than 20 seconds and a 4.5 seconds monochrome first print speed
- ESP Power Filter
- Energy Star® compliant



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# Financial Considerations

## Investment Details: 3 Ricoh MP 4001SP's



### Financial Considerations for 36 Months

Equipment Breakdown	TASB Purchase Pricing	36 mo. Pricing	
1. Ricoh Aficio MP 4001SP-40ppm B/W Copier/Printer/Scanner ✓	\$4,950.00	\$170.00 ✓	
FAC33 Cabinet	\$100.00	\$3.00 ✓	
Digital QC 120/20 Network Powerfilter-Surge Protector	\$110.00	\$4.00 ✓	780
Data Overwrite Security Unit Type I	\$201.00	\$7.00 ✓	
Equipment Total	5361.00	\$184.00 ✓	
Service (5,000 B/W images per month with overages @ \$0.000)		\$44.50 ✓	
<b>Grand Total</b>		<b>\$228.50</b> ✓	
2. Ricoh Aficio MP 4001SP-40ppm B/W Copier/Printer/Scanner	\$4,950.00	\$170.00 ✓	
FAC33 Cabinet	\$100.00	\$3.00 ✓	
Digital QC 120/20 Network Powerfilter-Surge Protector	\$110.00	\$4.00 ✓	
Data Overwrite Security Unit Type I	\$201.00	\$7.00 ✓	780
Equipment Total	5361.00	\$184.00 ✓	
Service (5,000 B/W images per month with overages @ \$0.000)		\$44.50 ✓	
<b>Grand Total</b>		<b>\$228.50</b>	
3. Ricoh Aficio MP 4001SP-40ppm B/W Copier/Printer/Scanner	\$4,950.00	\$170.00 ✓	
LCIT PB3050 - 2,000 Additional Sheets	\$731.00	\$25.00 ✓	
Digital QC 120/20 Network Powerfilter-Surge Protector	\$110.00	\$4.00 ✓	780
Data Overwrite Security Unit Type I	\$201.00	\$7.00 ✓	
Equipment Total	5992.00	\$206.00 ✓	
Service (5,000 B/W images per month with overages @ \$0.000)		\$44.50 ✓	
<b>Grand Total</b>		<b>\$250.50</b>	

**36 Month Lease Option Grand Total - \$707.50 ✓**

(Please see attached TASB Pricing Sheet for further break downs of each machine and service)

This quote includes: UNLIMITED B/W COPIES

**Pricing Components Include:** Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by IKON Customer Service Technicians (You will incur no additional charges for parts or labor)

\*\*NOTE: All rates are Property Tax Inclusive and based off of the TASB BuyBoard Contract #: 299-08  
And all machines will include DOSS (Data Overwrite Security System)  
(To comply with ISO 15408 Common Criteria Guidelines)



Document Efficiency  
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Product Description	Vendor Part Number	MSRP	TLGC Selling Price	24 Mo	36 Mo	48 Mo	60 Mo
<b>Ricoh Aficio MP4001SP</b>							
<b>BASE UNIT</b>							
Ricoh Aficio MP4001SP	MP4001SP	\$12,030	\$4,950	\$242	\$170	\$135	\$113
<b>COPIER ACCESSORIES</b>							
FAC33 Cabinet	413762	\$210	\$100	\$5	\$3	\$3	\$2
2-Tray Paper Bank (PB3040)	415002	\$1,520	\$753	\$37	\$26	\$21	\$17
LCIT PB3050 (2,000 Sheets)	415003	\$1,570	\$731	\$36	\$25	\$20	\$17
LCIT RT3000 (1,200 Sheets)	415005	\$1,570	\$679	\$33	\$23	\$19	\$16
Bridge Unit BU 3030	414175	\$230	\$108	\$5	\$4	\$3	\$2
1 Bin Tray DN3040	414177	\$420	\$222	\$11	\$8	\$6	\$5
2000 Sheet Booklet Finisher SR3020	413323	\$4,110	\$1,968	\$96	\$68	\$54	\$45
1,000 Sheet Finisher SR790	412730	\$1,480	\$731	\$36	\$25	\$20	\$17
3000 Sheet Finisher SR3030	413325	\$2,850	\$1,371	\$67	\$47	\$37	\$31
Z/3 Hole Punch Unit Type 3260	412209	\$920	\$416	\$20	\$14	\$11	\$10
HDD Encryption Unit Type A	414021	\$390	\$198	\$10	\$7	\$5	\$5
TYPE MP5000 REMOVABLE HARD DRIVE (RHD)	003896MIU	\$1,500	\$1,050	\$52	\$36	\$29	\$24
TYPE MP5000 ADDITIONAL REMOVABLE HARD DRIVE (ARHD)	003897MIU	\$765	\$616	\$30	\$21	\$17	\$14
Optional Counter Interface Unit Type A	413012	\$62	\$31	\$2	\$1	\$1	\$1
ESP Digital QC 120/15 Network - (Powerfilter)	D5133HT	\$170	\$110	\$5	\$4	\$3	\$3
<b>FAX OPTION ACCESSORIES</b>							
Ricoh Fax Option Type 5001	415291	\$1,150	\$553	\$27	\$19	\$15	\$13
G3 Interface Unit Type 5000	413891	\$635	\$340	\$17	\$12	\$9	\$8
Handset Type 1018	410781	\$68	\$34	\$2	\$1	\$1	\$1
32MB Memory Unit Type B	001342MIU	\$195	\$90	\$4	\$3	\$2	\$2
<b>PRINT/SCAN OPTION</b>							
PostScript3 Unit Type 5000	413951	\$920	\$445	\$22	\$15	\$12	\$10
IEEE802.11a/b/g Wireless Interface Type J	414008	\$565	\$290	\$14	\$10	\$8	\$7
Gigabit Ethernet Board Type A	402547	\$340	\$211	\$10	\$7	\$6	\$5
IEEE1284 Interface Board Type A	411699	\$105	\$51	\$2	\$2	\$1	\$1
Bluetooth Interface Unit Type 3245	412866	\$378	\$223	\$11	\$8	\$6	\$5
<b>Special Options</b>							
File Format Converter Type E	414007	\$605	\$304	\$15	\$10	\$8	\$7
Key Counter Bracket Type H	412552	\$100	\$48	\$2	\$2	\$1	\$1
Data Overwrite Security Unit Type I	413955	\$420	\$201	\$10	\$7	\$5	\$5
Scanner Accessibility Option Type 4045	413054	\$1,650	\$803	\$39	\$28	\$22	\$18
3L68-17 USB Keyboard	100168FNG	\$49	\$49	\$20	\$14	\$11	\$9
				TOTAL PER MONTH FOR EACH MP4001			
				\$184			
				x2			
				TOTAL PER MONTH FOR 3 MP4001's			
				\$368			
<b>SUPPLIES</b>							
TONER MP4500/8045E/LD345	841346	\$342					
STAPLES TYPE K 5000/CTG	410801	\$44					
STAPLES TYPE K REFILL	410802	\$78					
STAPLES TYPE L	411240	\$32					
STAPLES TYPE L REFILL	411241	\$53					
Marker Type 30	334049	\$31					

**Notes**

- (1) Mainframe includes 2 x 550 Sheet Paper Trays, 768MB RAM, 100-Sheet ARDF, Duplex, 100-Sheet bypass, Interchange, 40 GB HDD, Printer/Scanner 50 Lard. Color Scanning is a standard feature. Also includes Java Card Type F, 1 standard PPD license that includes 1 Desktop, 1 PSP Server Software & MFP Connectivity, plus standard App2Me application. Standard support for PCL5e/PL6. RFCS is not available.
- (2) Must install either FAC33 Cabinet (413762) or PB3040 (415002) or PB3050 (415003).
- (3) The Bridge Unit BU3030 (414175) is required with the SR3020 Booklet Finisher (413323), SR790 (412730) and SR3030 Finishers (413325).
- (4) 125 Sheet Capacity. Provides additional output tray to separate fax/print output from copy.
- (5) Encrypts HDD and Non-Volatile RAM data immediately upon storage, which reduces the risk of data disclosure in the event HDD is stolen.
- (6) Punch Kit Type 3260 RA 2/3 (412209) requires the installation of either Finisher SR3030 (413325) or Booklet Finisher SR3020 (413323).
- (7) 33.6Kbps, 2 Second Transmission Speed, Standard 30 Pages, LAN-Faxing, Fax Forward to Email, IP Faxing.
- (8) Provides an additional fax modem. Two additional G3 lines can be added. Maximum of 3 lines available.
- (9) Memory Unit Type B 32MB increases page memory size to 16MB, SAA memory size increases to 28MB (or 2,240 pages), and resolution increases to 400 x 400 dpi.
- (10) Required for Macintosh and PostScript environments.
- (11) Overwrites Copy, Print, Scanner, Document Server, File Format Converter and Paperless Fax.
- (12) One out of five options may be installed: IEEE1284 (411699), Bluetooth (412866), IEEE802.11a/g (414008), Gigabit Ethernet (402547) or File Format Converter (414007).
- (13) Required to convert, format and drag to desktop document stored via Copy or Print mode.
- (14) Requires Fax Option Type 5001 (415291).
- (15) LCIT RT3000 (414137) requires installation of LCIT PB3050 (415003) or Paper Feed Unit PB3040 (415002). This option cannot be installed with FAC33 Cabinet (413762).
- (16) SR790 Finisher (412730), SR3030 Finisher (413325) and SR3020 Booklet Finisher (413323) cannot be installed on the same device.
- (17) Cannot install Paper Feed Unit Type PB3040 (415002) with Tandem LCT PD3050 (415003).
- (18) 20-Pin Interface used to attach External Key Counter or Key Card Device.
- (19) Used to mount external Key Counter to MFP.
- (20) Includes cable kit to allow ARDF/Scanner to be removed from mainframe and placed on a table for easier access.
- (21) This option is installed in the standard exit tray and supports optional eCopy ShareScan Suite, eCopy ShareScan Essentials & GlobalScan IIX.
- (22) PPD-M Bundle Upgrade. Only valid for purchase with the MP 2851SP/MP 3351SP/MP 40001SP/MP 5001SP products.
- (23) RHD kit uses MFP's Internal Hard Drive
- (24) Fax Option is NOT COMPATIBLE with RHD or ARHD
- (25) HDD Encryption unit is NOT COMPATIBLE with RHD or ARHD
- (26) ARHD includes an extra hard drive

Product Description	Vendor Part Number	MSRP	TLGC Selling Price	24 Mo	36 Mo	48 Mo	60 Mo
<b>Ricoh Aficio MP4001SP</b>							
<b>BASE UNIT</b>							
Ricoh Aficio MP4001SP	MP4001SP	\$12,030	\$4,950	\$242	\$170	\$135	\$113
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LCIT RT3000 (1,200 Sheets)	415005	\$1,570	\$679	\$33	\$23	\$19	\$16
Bridge Unit BU 3030	414175	\$230	\$108	\$5	\$4	\$3	\$2
1 Bin Tray BH3040	414177	\$420	\$222	\$11	\$8	\$6	\$5
2000 Sheet Booklet Finisher SR3020	413323	\$4,110	\$1,968	\$96	\$68	\$54	\$45
1,000 Sheet Finisher SR790	412730	\$1,480	\$731	\$36	\$25	\$20	\$17
3000 Sheet Finisher SR3030	413325	\$2,860	\$1,371	\$67	\$47	\$37	\$31
2/3 Hole Punch Unit Type 3260	412209	\$920	\$416	\$20	\$14	\$11	\$10
HDD Encryption Unit Type A	414021	\$390	\$198	\$10	\$7	\$5	\$5
TYPE MP5000 REMOVABLE HARD DRIVE (RHD)	003896MIU	\$1,500	\$1,060	\$52	\$36	\$29	\$24
TYPE MP5000 ADDITIONAL REMOVABLE HARD DRIVE (ARHD)	003897MIU	\$765	\$616	\$30	\$21	\$17	\$14
Optional Counter Interface Unit Type A	413012	\$62	\$31	\$2	\$1	\$1	\$1
ESP Digital QC 120/15 Network (Powerfilter)	D5133KIT	\$170	\$110	\$5	\$4	\$3	\$3
<b>FAX OPTION ACCESSORIES</b>							
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G3 Interface Unit Type 5000	413891	\$695	\$340	\$17	\$12	\$9	\$8
Handset Type 1018	410781	\$68	\$34	\$2	\$1	\$1	\$1
32MB Memory Unit Type B	001342MIU	\$195	\$90	\$4	\$3	\$2	\$2
<b>PRINT/SCAN OPTION</b>							
PostScript3 Unit Type 5000	413951	\$920	\$445	\$22	\$15	\$12	\$10
IEEE802.11a/b/g Wireless Interface Type J	414008	\$565	\$290	\$14	\$10	\$8	\$7
Gigabit Ethernet Board Type A	402547	\$340	\$211	\$10	\$7	\$6	\$5
IEEE1284 Interface Board Type A	411699	\$105	\$51	\$2	\$2	\$1	\$1
Bluetooth Interface Unit Type 3245	412866	\$378	\$223	\$11	\$8	\$6	\$5
<b>Special Options</b>							
File Format Converter Type E	414007	\$605	\$304	\$15	\$10	\$8	\$7
Key Counter Bracket Type H	412552	\$100	\$48	\$2	\$2	\$1	\$1
Data Overwrite Security Unit Type I	413955	\$420	\$201	\$10	\$7	\$5	\$5
Scanner Accessibility Option Type 4045	413054	\$1,690	\$803	\$39	\$28	\$22	\$18
3168-17 USB Keyboard	100168FNG	\$449	\$409	\$20	\$14	\$11	\$9
				TOTAL PER MONTH FOR EACH MP4001		\$206	
				TOTAL PER MONTH FOR 3 MP4001's		\$206	
<b>SUPPLIES</b>							
TONER MP4500/8045E/LD345	841346	\$342					
STAPLES TYPE K 5000/CTG	410501	\$44					
STAPLES TYPE K REFILL	410802	\$78					
STAPLES TYPE L	411240	\$32					
STAPLES TYPE L REFILL	411241	\$53					
Marker Type 30	334049	\$31					

**Notes**

- (1) Mainframe includes 2 x 550 Sheet Paper Trays, 768MB RAM, 100-Sheet A4/D, Duplex, 100-Sheet bypass, Interchange, 4U GB HDD, Printer/Scanner SD Card, Color Scanning is a standard feature. Also includes Java Card Type F, 1 standard PPD/M license that includes 1 Desktop, 1 PSP Server Software & MFP Connectivity, plus standard App2Me application. Standard support for PCL5e/PL6. RPCS is not available.
- (2) Must install either FAC33 Cabinet (413762) or PB3040 (415002) or PB3050 (415003).
- (3) The Bridge Unit BU3030 (414175) is required with the SR3020 Booklet Finisher (413323), SR790 (412730) and SR3030 Finishers (413325).
- (4) 125 Sheet Capacity. Provides additional output tray to separate fax/print output from copy.
- (5) Encrypts HDD and Non-Volatile RAM data immediately upon storage, which reduces the risk of data disclosure in the event HDD is stolen.
- (6) Punch Kit Type 3260 NA 2/3 (412209) requires the installation of either Finisher SR3030 (413325) or Booklet Finisher SR3020 (413323).
- (7) 33.6Kbps, 2 Second Transmission Speed, Standard 181G. Standard 320 Pages. LAN-Faxing, Fax Forward to Email, IP Faxing.
- (8) Provides an additional fax modem. Two additional G3 lines can be added. Maximum of 3 lines available.
- (9) Memory Unit Type B 32MB increases page memory size to 16MB, SAF memory size increases to 28MB (or 2,240 pages), and resolution increases to 400 x 400 dpi.
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- (11) Overwrites Copy, Print, Scanner, Document Server, File Format Converter and Paperless Fax.
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- (13) Required to convert, format and drag to desktop document stored via Copy or Print mode.
- (14) Requires Fax Option Type 5001 (415291).
- (15) LCIT RT3000 (414137) requires installation of LCIT PB3050 (415003) or Paper Feed Unit PB3040 (415002). This option cannot be installed with FAC33 Cabinet (413762).
- (16) SR790 Finisher (412730), SR3030 Finisher (413325) and SR3020 Booklet Finisher (413323) cannot be installed on the same device.
- (17) Cannot install Paper Feed Unit Type PB3040 (415002) with Tandem LCT PD3050 (415003).
- (18) 20-Pin Interface used to attach External Key Counter or Key Card Device.
- (19) Used to mount external Key Counter to MFP.
- (20) Includes cable kit to allow ARDF/Scanner to be removed from mainframe and placed on a table for easier access.
- (21) This option is installed in the standard exit tray and supports optional eCopy ShareScan Suite, eCopy ShareScan Essentials & GlobalScan IX.
- (22) PPD/M Bundle Upgrade. Only valid for purchase with the MP 2851SP/MP 3351SP/MP 4001SP/MP 5001SP products.
- (23) RHD kit uses MFP's Internal Hard Drive
- (24) Fax Option is NOT COMPATIBLE with RHD or ARHD
- (25) HDD Encryption unit is NOT COMPATIBLE with RHD or ARHD
- (26) ARHD includes an extra hard drive

# TASB

## IKON Office Solutions GTX IMP CANON / RICOH DIGITAL BLACK&WHITE, COLOR AND PROFESSIONAL SERVICES

TERM	SEG 1		SEG 2		SEG 3		SEG 4a		SEG 4b		SEG 5a		SEG 5b		SEG 6	
	Per Copy	Per Copy	Per Copy	Per Copy	Per Copy	Per Copy	Per Copy	Per Copy	Per Copy	Per Copy	Per Copy	Per Copy	Per Copy	Per Copy	Per Copy	Per Copy
12 MONTH	0.0149	0.011	0.0085	0.0065	0.0064	0.0058	0.0056	0.0051	0.0058	0.0055	0.0057	0.0054	0.0055	0.0054	0.0050	0.0050
36 MONTH RATE	0.0156	0.0115	0.0089	0.0068	0.0066	0.006	0.0058	0.0053	0.0058	0.0055	0.0057	0.0054	0.0055	0.0054	0.0050	0.0050
48 MONTH RATE	0.0163	0.0121	0.0093	0.0071	0.0068	0.0063	0.006	0.0055	0.0062	0.0059	0.0061	0.0058	0.0059	0.0058	0.0054	0.0054
60 MONTH RATE	0.0171	0.0127	0.0098	0.0075	0.0072	0.0066	0.0062	0.0057	0.0064	0.0061	0.0063	0.006	0.0061	0.006	0.0056	0.0056
OVERAGES	0.0145	0.0095	0.0086	0.0062	0.0060	0.0055	0.0054	0.0050	0.0057	0.0054	0.0056	0.0053	0.0054	0.0053	0.0049	0.0049

MONTHLY VOLUME	1,000-2,500		2,500-5,000		5,000-10,000		10,000-20,000		20,000-30,000		30,000-40,000		40,000-75,000		75,000 +	
	Color	Color	Color	Color	Color	Color	Color	Color	Color	Color	Color	Color	Color	Color	Color	Color
B/W Service for MP 4001SP: 5,000 B/W Images per month per machine x \$0.0089 = \$44.50																
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B/W Service for MP 4001SP: 5,000 B/W Images per month per machine x \$0.0089 = \$44.50																
<b>TOTAL FOR 3 MP 4001SP's = \$133.50</b>																
Overages charged @ \$0.0000 (UNLIMITED)																

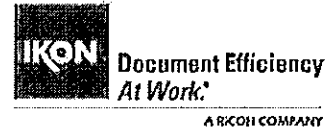
Price included Service Parts/Labor, Black Toner and Staples. Excluded Connectivity Support.  
\* Required Minimum Volume

TERM	C1100MPC-1		CLC405100		MP-C2000Z2500 / 7500		MP-C2000Z5000 / 7500		C255030803420		C4060/4550/5185		C6058U/S068U		CP3550/5500/7000 / 8000/PP16000	
	Color	Color	Color	Color	Color	Color	Color	Color	Color	Color	Color	Color	Color	Color	Color	Color
12 MONTH	0.1200	0.0680	0.0750	0.0750	0.0660	0.0660	0.0630	0.0520	0.0679	0.0679	0.0679	0.0679	0.0679	0.0679	0.0679	0.0520
36 MONTH RATE	0.1250	0.0700	0.0770	0.0770	0.0679	0.0679	0.0650	0.0540	0.0712	0.0712	0.0712	0.0712	0.0712	0.0712	0.0712	0.0540
48 MONTH RATE	0.1313	0.0720	0.0790	0.0790	0.0712	0.0712	0.0680	0.0560	0.0748	0.0748	0.0748	0.0748	0.0748	0.0748	0.0748	0.0560
60 MONTH RATE	0.1378	0.0740	0.0810	0.0810	0.0748	0.0748	0.0710	0.0580	0.0780	0.0780	0.0780	0.0780	0.0780	0.0780	0.0780	0.0580
OVERAGES COLOR	0.1100	0.0660	0.0720	0.0720	0.0640	0.0640	0.0610	0.0500	0.0680	0.0680	0.0680	0.0680	0.0680	0.0680	0.0680	0.0500
BLACK/WHITE CPC	0.0200	0.0130	0.0110	0.0090	0.0110	0.0110	0.0110	0.0120	0.0110	0.0110	0.0110	0.0110	0.0110	0.0110	0.0110	0.0120
MONTHLY VOLUME COLOR	1,000-2,500	10,000 +	2,500 +	5,000 +	2,500 +	5,000 +	5,000 +	5,000 +	5,000 +	5,000 +	5,000 +	5,000 +	5,000 +	5,000 +	5,000 +	10,000 +
RIP Fees	\$45/month	\$50/month	\$30/month	\$30/month	\$30/month	\$30/month	\$30/month	\$30/month	\$30/month	\$30/month	\$30/month	\$30/month	\$30/month	\$30/month	\$30/month	\$50/month
No charge for Embedded RIPs																

Price included Service Parts/Labor, Toners and Staples. Excluded Connectivity Support.  
\* Required Minimum COLOR Volume. \*\* Select either Black/White or Color as minimum.

Professional Services		Product Code	MSRP	BuyBoard
IKON's Print Assessment (up to 150 Users)		PS-INVASSEPRINT	\$1,820.00	\$1,500.00
Additional Users			\$10.00	\$8.00
System Analyst - Hourly Rate		PS-INANALYSIS	\$170.00	\$130.00
- Statement of Work Required				

Managed Printer Fleet Pricing	
Service Total for 3 MP 4001SP's	\$133.50
<b>TOTAL MONTHLY SERVICE FEE</b>	<b>\$133.50</b>
B/W Overages charged @ \$0.0000 (UNLIMITED)	
All LaserJet Printers BuyBoard Pricing	
B/W Printer	03/impression*
Color	25/impression*
* Only Laser Jets	
** All Printers need to have Director of Service approval prior to	



Product Schedule Number: \_\_\_\_\_

State and Local Government Master Agreement Number: \_\_\_\_\_

This Image Management Plus Product Schedule ("Schedule") is made part of the State and Local Government Master Agreement ("Master Agreement") identified on this Schedule between IKON Office Solutions, Inc. ("we" or "us") and HIDALGO, COUNTY OF \_\_\_\_\_, as Customer ("Customer" or "you"). All terms and conditions of the Master Agreement are incorporated into this Schedule and made a part hereof. It is the intent of the parties that this Schedule be separately enforceable as a complete and independent agreement, independent of all other Schedules to the Master Agreement.

**CUSTOMER INFORMATION**

HIDALGO, COUNTY OF				STEPHANIE PALACIOS			
Customer (Bill To) 1615 S. CLOSER, STE. C				Billing Contact Name P.O. BOX 87			
Product Location Address EDINBURG HIDALGO TX 78539				Billing Address (if different from location address) EDINBURG HIDALGO TX 78539			
City	County	State	Zip	City	County	State	Zip
Billing Contact Telephone Number 956-318-2200			Billing Contact Facsimile Number 956-318-2251		Billing Contact E-Mail Address STEPHANIE@CO.HIDALGO.TX.US		

**PRODUCT DESCRIPTION ("Product")**

Qty	Product Description: Make & Model
1	RICOH MP4001 (MASTER COURT 1)
1	RICOH MP4001 (430TH COURT)
1	RICOH MP4001 (449TH COURT)

Qty	Product Description: Make & Model

**PAYMENT SCHEDULE**

<table border="1"> <tr><th>Minimum Term (months)</th></tr> <tr><td>36</td></tr> </table>	Minimum Term (months)	36	<table border="1"> <tr><th>Minimum Payment (Without Tax)</th></tr> <tr><td>\$ 707.50</td></tr> </table>	Minimum Payment (Without Tax)	\$ 707.50	<table border="1"> <tr><th>Minimum Payment Billing Frequency</th></tr> <tr><td><input checked="" type="checkbox"/> Monthly</td></tr> <tr><td><input type="checkbox"/> Quarterly</td></tr> <tr><td><input type="checkbox"/> Other: _____</td></tr> </table>	Minimum Payment Billing Frequency	<input checked="" type="checkbox"/> Monthly	<input type="checkbox"/> Quarterly	<input type="checkbox"/> Other: _____	<table border="1"> <tr><th>Advance Payment</th></tr> <tr><td><input type="checkbox"/> 1<sup>st</sup> Payment</td></tr> <tr><td><input type="checkbox"/> 1<sup>st</sup> &amp; Last Payment</td></tr> <tr><td><input type="checkbox"/> Other: _____</td></tr> </table>	Advance Payment	<input type="checkbox"/> 1 <sup>st</sup> Payment	<input type="checkbox"/> 1 <sup>st</sup> & Last Payment	<input type="checkbox"/> Other: _____				
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<input type="checkbox"/> 1 <sup>st</sup> & Last Payment																			
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<table border="1"> <tr><th colspan="2">Guaranteed Minimum Images<sup>a</sup></th></tr> <tr><th>Black/White</th><th>Color</th></tr> <tr><td>5,000</td><td>N/A</td></tr> </table>	Guaranteed Minimum Images <sup>a</sup>		Black/White	Color	5,000	N/A	<table border="1"> <tr><th colspan="2">Cost of Additional Images<sup>a</sup></th></tr> <tr><th>Black/White</th><th>Color</th></tr> <tr><td>\$0.000</td><td>N/A</td></tr> </table>	Cost of Additional Images <sup>a</sup>		Black/White	Color	\$0.000	N/A	<table border="1"> <tr><th>Meter Reading/Billing Frequency</th></tr> <tr><td><input type="checkbox"/> Monthly</td></tr> <tr><td><input checked="" type="checkbox"/> Quarterly</td></tr> <tr><td><input type="checkbox"/> Other: _____</td></tr> </table>		Meter Reading/Billing Frequency	<input type="checkbox"/> Monthly	<input checked="" type="checkbox"/> Quarterly	<input type="checkbox"/> Other: _____
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Meter Reading/Billing Frequency																			
<input type="checkbox"/> Monthly																			
<input checked="" type="checkbox"/> Quarterly																			
<input type="checkbox"/> Other: _____																			

\* Based upon Minimum Payment Billing Frequency  
<sup>a</sup> Based upon standard 8 1/2" x 11" paper size. Paper sizes greater than 8 1/2" x 11" may count as more than one image.

Sales Tax Exempt:  YES (Attach Exemption Certificate)      Customer Billing Reference Number (P.O. #, etc.) \_\_\_\_\_  
 Addendum(s) attached:  YES (check if yes and indicate total number of pages: \_\_\_\_\_)

**TERMS AND CONDITIONS**

- The first Payment will be due on the Effective Date.
- You, the undersigned Customer, have applied to us to use the above-described items ("Product") for lawful commercial (non-consumer) purposes. **THIS IS AN UNCONDITIONAL, NON-CANCELABLE AGREEMENT FOR THE MINIMUM TERM INDICATED ABOVE.** If we accept this Schedule, you agree to use the above Product on all the terms hereof, including the Terms and Conditions on the

Master Agreement. THIS WILL ACKNOWLEDGE THAT YOU HAVE READ AND UNDERSTAND THIS SCHEDULE AND THE MASTER AGREEMENT AND HAVE RECEIVED A COPY OF THIS SCHEDULE AND THE MASTER AGREEMENT.

3. Image Charges/Meters: In return for the Minimum Payment, you are entitled to use the number of Guaranteed Minimum Images as specified in the Payment Schedule of this Agreement. The Meter Reading/Billing Frequency is the period of time (monthly, quarterly, etc.) for which the number of images used will be reconciled. If you use more than the Guaranteed Minimum Images during the selected Meter Reading/Billing Frequency period, you will pay additional charges at the applicable Cost of Additional Images as specified in the Payment Schedule of this Schedule for images, black and white and/or color, which exceed the Guaranteed Minimum Images ("Additional Images"). The charge for Additional Images is calculated by multiplying the number of Additional Images times the applicable Cost of Additional Images. The Meter Reading/Billing Frequency may be different than the Minimum Payment Billing Frequency as specified in the Payment Schedule of this Schedule. You will provide us or our designee with the actual meter reading(s) by submitting meter reads electronically via an automated meter read program, or in any other reasonable manner requested by us or our designee from time to time. If such meter reading is not received within seven (7) days of either the end of the Meter Reading/Billing Frequency period or at our request, we may estimate the number of images used. Adjustments for estimated charges for Additional Images will be made upon receipt of actual meter reading(s). Notwithstanding any adjustment, you will never pay less than the Minimum Payment.
4. Additional Provisions (if any) are: \_\_\_\_\_

THE PERSON SIGNING THIS AGREEMENT ON BEHALF OF THE CUSTOMER REPRESENTS THAT HE/SHE HAS THE AUTHORITY TO DO SO.

<p><b>CUSTOMER</b></p> <p>By: <u>X</u> Authorized Signer Signature</p> <p>Printed Name: _____</p> <p>Title: _____ Date: _____</p>	<p>Accepted by: IKON OFFICE SOLUTIONS, INC.</p> <p>By: _____ Authorized Signer Signature</p> <p>Printed Name: _____</p> <p>Title: _____ Date: _____</p>
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