



John David Franz, Mayor  
Alvin Sámano, Mayor Pro-Tem

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COUNCILMEMBERS

Siglinde Franz  
Daniel Dillard, II  
Pedro Fonseca  
Guillermo Ramirez

Joe Vera, III - City Manager, CECD, CFE

April 21, 2011

Mr. Antonio Tony Barco  
Hidalgo County Urban County  
1916 Tesoro Blvd  
Pharr, TX. 78577

RE: City of Hidalgo Library

Dear Mr. Barco,

This letter is the City of Hidalgo's authorization for Ms. Candace Armenta to proceed with the purchase of the Hidalgo Public Library's equipment through the vendors: PC MALL Gov and Dell. Please find the corresponding backup paperwork attached.

If you have any questions, I can be reached at the office 956-843-2286 or on my cellular 956-393-8546.

Sincerely,

Joe Vera III, CECD, CFEE  
City Manager

Enclosure

Cc: Candace Armenta

APR 21 2011  
C.







# QUOTATION

**QUOTE #:** 581646192  
**Customer #:** 12596447  
**Contract #:** 48ABO

**Customer Agreement #:** DIR-SDD-890-TX

**Quote Date:** 4/18/11

**Date:** 4/18/11 10:35:54 AM

**Customer Name:** CITY OF HIDALGO

<b>TOTAL QUOTE AMOUNT:</b>	<b>\$71,000.00</b>		
<b>Product Subtotal:</b>	<b>\$71,000.00</b>		
<b>Tax:</b>	<b>\$0.00</b>		
<b>Shipping &amp; Handling:</b>	<b>\$0.00</b>		
<b>Shipping Method:</b>	<b>Ground</b>	<b>Total Number of System Groups:</b>	<b>1</b>

<b>GROUP: 1</b>	<b>QUANTITY: 50</b>	<b>SYSTEM PRICE: \$1,420.00</b>	<b>GROUP TOTAL: \$71,000.00</b>
<b>Base Unit:</b>	OptiPlex 990 Desktop (225-0435)		
<b>Processor:</b>	Core i5-2500, 3.3GHz, 6M, VT-x, 95W, OptiPlex 990 (317-6590)		
<b>Memory:</b>	4GB, Non-ECC, 1333MHz DDR3, 2X2GB, Dell OptiPlex 990 (317-6987)		
<b>Keyboard:</b>	Dell QuietKey Keyboard, No Hot Keys, No Palmrest, English, OptiPlex (330-1989)		
<b>Monitor:</b>	Dell P2210, Widescreen, 22.0 Inch Viewable Image Size, OptiPlex (320-8438)		
<b>Video Card:</b>	Integrated Video, HD Graphics 2000, OptiPlex 990 (320-2260)		
<b>Hard Drive:</b>	250GB 2.5, SATA 3.0Gb/s and 16MB Data Burst Cache, Dell OptiPlex 990 Small Form Factor/Desktop (342-2465)		
<b>Operating System:</b>	Windows 7 Professional, Media, 32-bit, OptiPlex, English (421-1479)		
<b>Operating System:</b>	Windows 7 Label, OptiPlex, Fixed Precision, Vostro Desktop (330-6228)		
<b>Mouse:</b>	Dell MS111 USB Optical Mouse, OptiPlex and Fixed Precision (330-9458)		
<b>TBU:</b>	Intel vPro Technology Enabled, Dell OptiPlex 990 (331-1134)		
<b>CD-ROM or DVD-ROM Drive:</b>	16X DVD-ROM SATA, Data Only, Dell OptiPlex 990 Desktop and Minitower (318-0483)		
<b>CD-ROM or DVD-ROM Drive:</b>	Cyberlink Power DVD 9.5.1, Media, Dell OptiPlex, Latitude and Precision Workstation (421-5095)		
<b>Sound Card:</b>	Heat Sink, Performance, Dell OptiPlex 990 Desktop (331-1151)		
<b>Speakers:</b>	Internal Speaker, OptiPlex 990 (318-0319)		
<b>Cable:</b>	OptiPlex 990 Desktop Standard Power Supply (342-2463)		
<b>Cable:</b>	Dell Data Protection Access, OptiPlex (421-5078)		
<b>Cable:</b>	Enable Low Power Mode for EUP Compliance, Dell OptiPlex (330-7422)		
<b>Cable:</b>	Regulatory label, Mexico, for OptiPlex 990 Desktop (331-2482)		
<b>Documentation Diskette:</b>	Documentation, English, Dell OptiPlex (331-2030)		
<b>Documentation Diskette:</b>	Power Cord, 125V, 2M, C13, Dell OptiPlex (330-1711)		
<b>Bundled Software:</b>	Microsoft Office Starter 2010, OptiPlex, Precision and Latitude (421-3950)		
<b>Bundled Software:</b>	Microsoft Office Professional 2010, English, OptiPlex, Precision and Latitude (421-3957)		
<b>Controller Option:</b>	No RAID, Dell OptiPlex (341-8036)		
<b>Factory Installed Software:</b>	Dell Energy Smart Power Management Settings Enabled OptiPlex (330-4817)		
<b>Feature:</b>	Resource DVD contains Diagnostics and Drivers for Dell OptiPlex 990 Vista (331-1571)		
<b>Service:</b>	Dell Limited Hardware Warranty Plus Service Extended Year(s) (935-2098)		
<b>Service:</b>	Dell Limited Hardware Warranty Plus Service Initial Year (929-6267)		
<b>Service:</b>	ProSupport: Next Business Day Limited Onsite Service After Remote Diagnosis 4 Year		

	Extended (927-0224)
Service:	ProSupport: Next Business Day Limited Onsite Service After Remote Diagnosis Initial Year (951-4690)
Service:	Thank you choosing Dell ProSupport. For tech support, visit <a href="http://support.dell.com/ProSupport">http://support.dell.com/ProSupport</a> or call 1-866-5 (989-3449)
Service:	ProSupport : 7x24 Technical Support , 4 Year Extended (980-7464)
Service:	ProSupport : 7x24 Technical Support , Initial (984-6640)
Misc:	Chassis Intrusion Switch,Dell OptiPlex Ultra Small Form Factor (317-2828)
Misc:	No Quick Reference Guide,Dell OptiPlex (310-9444)
Misc:	Shipping Material for System,Desktop,Dell OptiPlex 990 (331-1269)
	Core i5 vPro Sticker (331-1564)

SALES REP:	Timothy Borel	PHONE:	512-725-0414
Email Address:	timothy_borel@dell.com	Phone Ext:	7250414

Please review this quote carefully. If complete and accurate, you may place your order online at [www.dell.com/qto](http://www.dell.com/qto) (use quote number above). POs and payments should be made to **Dell Marketing L.P.**

If you do not have a separate agreement with Dell that applies to your order, please refer to [www.dell.com/terms](http://www.dell.com/terms) as follows:

If purchasing for your internal use, your order will be subject to *Dell's Terms and Conditions of Sale-Direct* including Dell's U.S. Return Policy, at [www.dell.com/returnpolicy#total](http://www.dell.com/returnpolicy#total). If purchasing for resale, your order will be subject to *Dell's Terms and Condition of Sale for Persons or Entities Purchasing to Resell*, and other terms of Dell's PartnerDirect program at [www.dell.com/partner](http://www.dell.com/partner). If your order includes services, visit [www.dell.com/servicecontracts](http://www.dell.com/servicecontracts) for service descriptions and terms.

Quote information is valid for U.S. customers and U.S. addresses only, and is subject to change. Sales tax on products shipped is based on "Ship To" address, and for downloads is based on "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, with seller listed as **Dell Marketing L.P.**, to Dell's Tax Department at 800-433-9023. Please include your Customer Number.

For certain products shipped to end-users in California, a **State Environmental Fee** will be applied. For Asset Recovery/Recycling Services, visit [www.dell.com/assetrecovery](http://www.dell.com/assetrecovery).

Candace

From: Timothy\_Borel@Dell.com  
Sent: Tuesday, April 19, 2011 11:44 AM  
To: candace.armenta@ucp.co.hidalgo.tx.us  
Subject: Dell Discount for Hidalgo  
Attachments: Quote\_581646192.html; Quote\_581812876.html

Candace,

Attached is the quote Hidalgo is looking to purchase as well as the quote with just the regular DIR contract pricing. The DIR contract gives Hidalgo 10.95% off of the regular price of the OptiPlex 990 purchase. For this purchase, we are applying a 32.96% discount off the regular price of the OptiPlex 990.

Please let me know if you have any questions.

Thanks,  
Tim

Timothy Borel  
Colorado, New Mexico & Texas Account Manager  
Dell | Public Transactions Group, South Central  
office +1 512 725 0414, toll free +1 800 981 3355 ext 7250414, fax +1 512 283 0781  
Team Info [CLICK HERE](#)

How is my service? Please send feedback to my manager: [Joey\\_Mendoza@Dell.com](mailto:Joey_Mendoza@Dell.com)  
[Click Here to place your order.](#)  
800 981 3355 | Customer Care: Opt. 4 | Tech Support: Opt. 3

Unit Price \$958<sup>00</sup> x 50  
Services per unit \$462 x 50  
+ 47,900  
+ \$23,100  

---

\$71,000

as per Tim on 4/19/11  
(TW)

From: Timothy\_Borel@Dell.com  
Sent: Wednesday, April 27, 2011 10:37 AM  
To: candace.armenta@ucp.co.hidalgo.tx.us  
Subject: Dell discount

Candace,

The discount I applied to the quotes is using DIR pricing guidelines. The DIR contract was negotiated with the State of Texas, giving each government agency and school the opportunity to purchase with a minimum discount applied to all purchases. As you see on the quotes I sent to you, one quote has the standard 10% discount for the DIR pricing for the OptiPlex 990. I also provided a quote to Hidalgo for a more aggressive discount (30%). The reason we are applying a much larger discount to the purchase over the DIR pricing is because of the size of the order that Hidalgo is looking to make with us.

If you would like to discuss the discounts further, I would be happy to speak with anyone regarding the purchase.

Thanks,  
Tim

Timothy Borel  
Colorado, New Mexico & Texas Account Manager  
Dell | Public Transactions Group, South Central  
office +1 512 725 0414, toll free +1 800 981 3355 ext 7250414, fax +1 512 283 0781  
Team Info [CLICK HERE](#)



**QUOTATION**

QUOTE #: 581812876  
 Customer #: 12596447  
 Contract #: 48ABO  
 Customer Agreement #: DIR-SDD-890-TX  
 Quote Date: 4/19/11  
 Customer Name: CITY OF HIDALGO

Date: 4/19/11 11:36:39 AM

*Do not use.  
 This is quote reflecting original price w/out discount being applied.*

TOTAL QUOTE AMOUNT:	\$94,308.00		
Product Subtotal:	\$94,308.00		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 50	SYSTEM PRICE: \$1,886.16	GROUP TOTAL: \$94,308.00
Base Unit:	OptiPlex 990 Desktop (225-0435)		
Processor:	Core i5-2500, 3.3GHz, 6M, VT-x, 95W, Optiplex 990 (317-6590)		
Memory:	4GB, Non-ECC, 1333MHz DDR3, 2X2GB, Dell OptiPlex 990 (317-6887)		
Keyboard:	Dell QuietKey Keyboard, No Hot Keys, No Palmrest, English, OptiPlex (330-1989)		
Monitor:	Dell P2210, Widescreen, 22.0 Inch Viewable Image Size, OptiPlex (320-8438)		
Video Card:	Integrated Video, HD Graphics 2000, Optiplex 990 (320-2260)		
Hard Drive:	250GB 2.5, SATA 3.0Gb/s and 16MB Data Burst Cache, Dell OptiPlex 990 Small Form Factor/Desktop (342-2465)		
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Misc:	Shipping Material for System, Desktop, Dell OptiPlex 990 (331-1269)		
	Core i5 vPro Sticker (331-1564)		

*(CW)*

SALES REP:	Timothy Borel	PHONE:	512-725-0414
Email Address:	timothy_borel@dell.com	Phone Ext:	7250414

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If purchasing for your internal use, your order will be subject to Dell's Terms and Conditions of Sale-Direct including Dell's U.S. Return Policy, at [www.dell.com/returnpolicy#total](http://www.dell.com/returnpolicy#total). If purchasing for resale, your order will be subject to Dell's Terms and Condition of Sale for Persons or Entities Purchasing to Resell, and other terms of Dell's PartnerDirect program at [www.dell.com/partner](http://www.dell.com/partner). If your order includes services, visit [www.dell.com/servicecontracts](http://www.dell.com/servicecontracts) for service descriptions





REG. NO. 2009 REC. STATE REG. CO.



PC Mall Gov, Inc.  
7421 Gateway Court, Manassas, VA 20109-7313

Popular PC Mall Gov contracts:

DIR-SDD-1023 | TIPS 02103008 | GSA GS-35F-5946H

Quotes are valid 15 days from quote date. Prices are subject to change without notice.



Duns #: 12-936-5420  
Tax ID #: 33-0964088

Sales Rep: **CLAUDIA URIBE**

Phone: (800) 625-5468 X38391

Fax: (310) 630-6491

E-mail: [ClaudiaU@PCMailGov.com](mailto:ClaudiaU@PCMailGov.com)

Contact: **CITY OF HIDALGO**

Ref.: **EDDIE LOPEZ**

Quote: **S6473040**


Date: **4/14/2011**

**HIDALGO, TX 78557**  
**956-843-2093**

Line	Qty	Manufacturer Part No	PC Mall Gov Part No	Manufacturer Part No	Product Description	Product Unit Price	Product Extended Price
1	20	APPLE	8183581	MC508L/L/A	IMAC 21.5/3.06I3/2X2GB/500GB/4670/SD	\$ 1,179.99	\$ 23,599.80
2	4	ADOBE	7870948	CE528A#ABA	LASERJET ENTERPRISE P3015DN PRINTER	\$ 415.98	\$ 1,663.92
BuyBoard Contract # 331-09							

**Need on-site installation? IT staff augmentation? Look no further than PC Mall Gov for ALL your Professional Services needs!**

**PC Mall Gov Services - from On-Site installs to Full Help Desk services. Request a price quote.**

 Monitoring & Operations  
 US-based Help Desk  
 Field Service  
 Systems Refresh & Installation  
 Project Management

Recycling & Disposal  
 eProcurement  
 Warehousing & Logistics  
 Integration & Configuration  
 IT Lifecycle Management



Courier: **Overweight Ground**

Ship-to: **ACCOUNTS PAYABLE**  
**704 E TEXANO**

Sub-total \$ 25,263.72

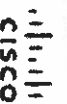
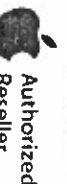
Tax \$ -

Shipping F.O.B. \$ 50.00

Total \$ 25,313.72

**PC Mall Gov**

Procurement Partners



**IMPORTANT P.D. INSTRUCTIONS**

Please make P.O. out to 'PC MALL GOV' (i.e. not 'PC Mall' or 'Macmall').  
 Include **PART #s**, **QUOTE #**, **SIGNATURE**, and the terms 'NET 30' (or less).  
 Please **FAX** (310-630-6491) or **E-MAIL** ([ClaudiaU@pcmallgov.com](mailto:ClaudiaU@pcmallgov.com)) P.O. to **ATTN: CLAUDIA URIBE**.  
**SOFTWARE LICENSING**: Include **END-USER NAME**, **PHONE #**, and **E-MAIL ADDRESS** in **SHIP-TO** field on P.O.

**Candace**

---

**From:** Uribe, Maria Claudia [claudiau@pcmallgov.com]  
**Sent:** Tuesday, April 19, 2011 4:05 PM  
**To:** candace.armenta@ucp.co.hidalgo.tx.us  
**Cc:** Banerjee, Jishnu  
**Subject:** BuyBoard Contract PC Mall

Hi Candace,

As per our conversation over the phone the Apple Computers and the HP Printers you guys are planning to purchase can be purchased through BuyBoard Contract # 331-09. Please feel free to contact me if you have any other questions.

Thank you! ☺

***Claudia Uribe***

***Account Executive***

PC Mall Gov  
claudiau@pcmallgov.com  
Tel: 800 625 5468 Ext. 38391  
Fax: 310 630 6491  
www.pcmallgov.com



Texas Adobe DIR Contract # DIR-SDD-1023  
TIPS Contract # 2103008  
BuyBoard Contract # 331-09  
Region V, VII, IX, XI, XIV, XV Cooperative Approved Vendor  
E-rate Spin # 143006068  
Microsoft LAR

 Environmental Alert- Is it really necessary to print this email?

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**Vendor Contract Information**

Proposal Documents

[Back](#)

**Vendor:** PC MALL GOV  
**Address:** 7421 Gateway court  
Manassas, VA 20109  
**Phone:** (703) 594-8100  
**Contact:** Jishnu Banerjee  
**Email:** [jishnub@pcmallgov.com](mailto:jishnub@pcmallgov.com)  
**Website:** [www.pcmallgov.com](http://www.pcmallgov.com)  
**Federal ID:** 33-0964088

**Accepts RFQs:** Yes

Technology & Telecommunications Equipment, Software and Supplies

**Contract:** #331-09

**Effective Date:** 11/1/2009

**Expiration Date:** 10/31/2012

**Payment Terms:** Net 30 days

**Delivery Days:** 14

**Shipping Terms:** Free Freight

**Freight Terms:** FOB Destination

**Ship Via:** Common Carrier

**Quote Reference Number:**

331-09

**Regions Served:** All Texas Regions

**States Served:** All States

**Return Policy:** 30 day return policy.

[\[ Log Out \]](#)

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