



**Wireless Telecom Proposal for: Hidalgo County - HIDTA Task Force
State of Texas DIR Contract No. DIR-SDD-604 for Wireless Voice & Data Services and Equipment**

Date: August 4, 2011

Sales Representative: Donnie Avina

Customer: Hidalgo County - HIDTA Task Force

Response to Request for Quotation Includes:

- 1 Executive Summary
- 2 Service Plan, Calling Features and Equipment Quotes;
- 3 Coverage Maps

Table of Contents:

- 1 Executive Summary
- 2 Quote
- 3 Equipment Overview
- 4 State of Texas Coverage Map
- 5 America's Choice Home Rate and Coverage Area
- 6 National Enhanced Services Rate and Coverage Area

*Pricing provided is for Government Liability Accounts Only and is subject to the terms, provisions and conditions of the Contract for Wireless Voice & Data Services and Equipment between State of Texas, Department of Information Resources and Verizon Wireless, DIR Contract No. DIR-SDD-604. Full terms and conditions, along with additional information and ordering instructions can be found on the Internet website at: <http://www.dir.state.tx.us/store/tsd/telephony/wireless.htm#cing>
Prices quoted do not reflect applicable fees, charges, or pass-through assessments.*



EXECUTIVE SUMMARY

Verizon Wireless appreciates the opportunity to submit our proposal to HIDALGO COUNTY - HIDTA TASK FORCE . We understand that offering "Best Value" to our State of Texas Government customers is of the utmost importance.

Verizon Wireless has not only invested in a robust voice and data network but also has created a support and service structure dedicated to the State of Texas and its customers. These efforts focus on the unique mission and requirements of the State of Texas and are designed to provide HIDALGO COUNTY - HIDTA TASK FORCE with a superior customer experience. This approach allows us to leverage the vast Verizon Wireless network and technology in conjunction with an intense customer service focus.

Due to the importance of HIDALGO COUNTY - HIDTA TASK FORCE mission, Verizon Wireless has the power to provide HIDALGO COUNTY - HIDTA TASK FORCE with cutting edge wireless technology. Verizon Wireless offers greater value for HIDALGO COUNTY - HIDTA TASK FORCE wireless investment through our national business structure that enables us to offer:

- An extensive nationwide network.
- Simplified choices for State of Texas and national wireless services.
- Superior Customer Experience Culture that encourages employees to take ownership of customer issues and deliver quick resolution.
- Highly reliable and consistent call quality across our CDMA network.
- More consistent delivery of service features (such as voice mail, caller ID, text messaging, call waiting, call forwarding, and 3-way calling) as customers travel around the country.
- New national wireless data services (including Blackberry and PDA data plans and products) that offer benefits such as Internet access, email, and remote database access to your Government network and e-commerce services.
- Push to Talk, a 2-way radio type service that creates a connection between the Push to Talk caller and the Push to Talk user (or group of users) called with the press of a button.

The key to the success of Verizon Wireless is to continue delivering outstanding value to our State of Texas Government customers. Along with our strong customer service, Verizon Wireless is also committed to maintaining and improving the quality of our network.

Verizon Wireless is submitting a proposal that meets HIDALGO COUNTY - HIDTA TASK FORCE guidelines by allowing a degree of freedom in developing the total solution. We consider of utmost importance the elements of reliability, functionality, service, flexibility and cost.

Verizon Wireless will provide on-site consulting, programming and training as necessary to ensure both smooth implementation with minimal disruption. This will entail coordination with each department directly.

Verizon Wireless is pleased to have the opportunity to participate in this important mobility initiative and we are confident that we can meet and exceed HIDALGO COUNTY - HIDTA TASK FORCE requirements.

SERVICE PLAN, CALLING FEATURES, AND EQUIPMENT QUOTES

Wireless Proposal for: Hidalgo County - HIDTA Task Force

Code	Rate Plan:	# of Lines	Discounted Monthly Access	Included Minutes	Overage	Monthly Cost	Yearly Cost
74050	AMERICAS CHOICE II 1000 SHARE UNL IN NW7050 0408	9	\$54.99	9,000	\$0.25	\$494.91	\$5,938.92
74053	AMERICAS CHOICE II 1000 SHARE UNL PDANWIN9614 0408	2	\$74.98	2,000	\$0.25	\$149.96	\$1,799.52
76509	Broadband Access - State of Texas	2	\$37.99	0	\$0.00	\$75.98	\$911.76
Total		13	\$167.96	11,000		\$720.85	\$8,650.20

Code	Features	# of Lines	Discounted Monthly Access	Monthly Cost	Yearly Cost
		0	\$0.00	\$0.00	\$0.00
		0	\$0.00	\$0.00	\$0.00
		0	\$0.00	\$0.00	\$0.00
Total					

Rate Plan & Feature Estimated Yearly Cost:

\$8,650.20

Device	# of Lines	Cost per Unit	Total
Motorola Barrage™	9	\$0.00	\$0.00
iPad2 16GB	2	\$629.99	\$1,259.98
iPhone 4 - 16GB	2	\$199.99	\$399.98
Total	0	\$829.98	\$1,659.96

Accessory	# of Lines	Cost per Unit	Total
			\$0.00
			\$0.00
			\$0.00
Total	0	\$0.00	\$0.00

Equipment Estimated Cost:

\$1,659.96

Additional Notes:

* Charge does not include roaming charges, minutes used over allowance, etc. Please see Service Rate Plan and Calling Features below for more information.

** All applicable discounts have already been applied

Service Pricing provided is for Government Liability Accounts Only and is subject to the terms, provisions and conditions of the State of Texas Department of Information Resources (DIR) Contract No. DIR-SDD-604 Coverage, service and offers not available in all areas. Full terms and conditions, along with additional price plans offered by Verizon Wireless can be found on the <http://www.dir.state.tx.us/> internet website. Price quotes do not reflect Federal Universal Service and Regulatory Fees, charges, or pass-through assessments. Please see information on Regulatory Surchases and Fees below for additional details.

All quotes contained in this proposal are subject to the terms and conditions of the State of Texas DIR contract. Your accounts must be in good standing with Verizon Wireless to migrate your existing lines of service to the pricing offered in this proposal if your Agency currently has service with Verizon Wireless. Price Plan changes and discounts may take up to two bill cycles to appear on your Verizon Wireless billing statement for accounts transitioning to an approved State of Texas contract vehicle. As part of our compliance with FCC requirements, Verizon Wireless allows only GPS-compliant devices to be activated on our network. If your current device is not GPS-compliant you will not be able to activate service on our network with your existing equipment.

The prices of equipment in the attached Government Equipment Matrix have been discounted and are in effect through 10/22/11 for new cellular service activations and eligible equipment upgrades. Equipment purchased without service activation is not eligible for discounted pricing and will be charged full retail price. A wireless device must be in service for a minimum of 10 months to be eligible for an equipment upgrade at the discounted pricing regardless of

contract vehicle chosen. If you choose to upgrade or replace equipment due to loss or theft of your device prior to completing 10 months of service, you may be charged full retail price. This offer cannot be combined with any other offer. Other restrictions or charges may apply. Prices are subject to change without notice and quantities may be limited. Please contact your sales representative at the time of purchase for the latest equipment pricing.

Cellular Accessories: Verizon Wireless provides a variety of accessories to compliment and enhance the usefulness of the various cellular telephone models it

offers. Accessories, such as cigarette light adapters, headsets and leather cases may be available at an additional charge. **Verizon Wireless offers a flat 25% discount off of the retail price for accessories.** Such discount is subject to the terms and conditions of the Verizon Wireless Pricing and Equipment Offer in this response. Equipment pricing is subject to change and availability. For details on additional accessories available, please visit www.verizonwireless.com.



the wireless recycling leader

How Any Government Agency Can Use e-Cycle

When government agencies upgrade their devices or switch service to Verizon Wireless, they need an environmentally responsible way to dispose of their old devices that also meets their unique needs. Delaying disposal or using a charity recycling program pose serious data security risks. e-Cycle has the most comprehensive program in the industry, including the highest data security standards, critical for agencies' often extremely confidential data. Government agencies have several options for utilizing the e-Cycle program, regardless of their ability to accept payment:

- **Meet your recycling requirements and use e-Cycle as a free solution for the disposal of old equipment**
e-Cycle pays for shipping and provides all of its superior services completely free of charge. Agencies can choose to use the same data security and recycling services without the buyback option.
- **Receive a check directly from e-Cycle**
e-Cycle puts any necessary information on the check to ensure that the correct agency department receives credit for devices that can be resold. To support accurate record-keeping, we provide detailed audit reports for every shipment.
- **Donate the proceeds to the charity of their choice**
Unlike charity recycling programs, e-Cycle provides complimentary data security services, including test calls to check for active lines. We then work with the agency to determine which charity receives the funds and how those funds are allocated.
- **Designate that funds are made payable to the U.S. Department of the Treasury**
Payments are made to the Treasury for agencies who cannot receive payment directly, but still wish to utilize the buyback option.
- **Receive wireless accessories purchased by e-Cycle using the agency's buyback value**

For more information about the e-Cycle program, contact Cindy Morris, e-Cycle representative, at 614-345-2754 or cindy.morris@e-cycle.com.



www.e-cycle.com

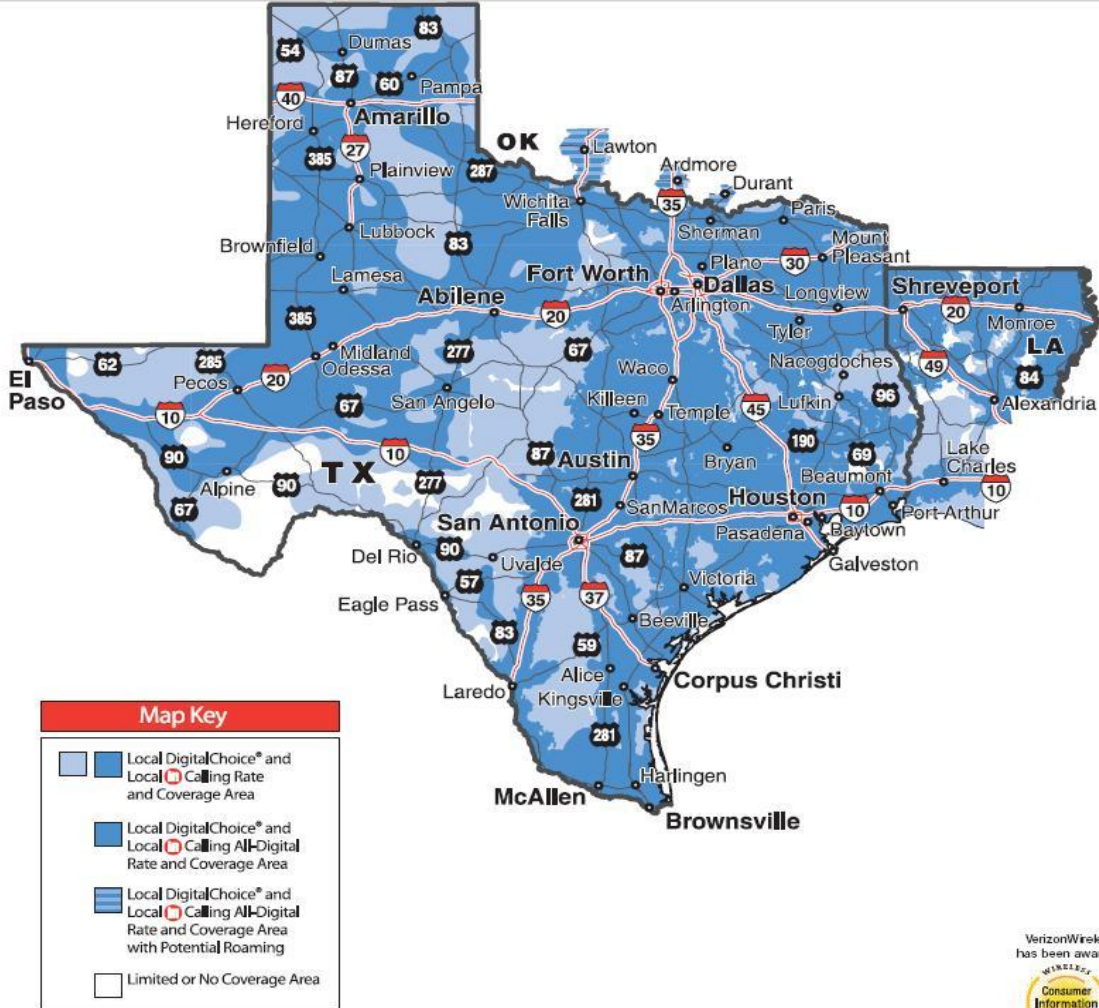
3G & Enhanced Services Coverage

Click Here: <http://www.verizonwireless.com/b2c/CoverageLocatorController?requesttype=NEWREQUEST>

4G LTE 2010 Launch Markets

Click Here: <http://phones.verizonwireless.com/4g/>

Texas Digital Coverage Map



Important Map Information: This map is not a guarantee of coverage, contains areas with no service, and is a general prediction of where rates and outdoor coverage apply, largely based on our internal data. The Local Digital Coverage map includes networks operated by other carriers and some of the coverage depicted is based on their information and public sources and we cannot ensure its accuracy. Some Included Features and Optional Services are not available throughout the Local Digital Coverage Home Airtime Rate and Coverage Area and are limited to the Local Enhanced Services Rate and Coverage Area. Wireless service is subject to limitations, particularly near coverage boundaries and remote areas. Equipment, topography and environmental considerations also affect service, which may vary significantly within buildings. All-Digital devices will not operate or be able to make 911 calls when digital service is not available, even when in the Local Digital Coverage Home Airtime Rate and Coverage Area. Verizon Wireless 2007.