



PURCHASING DEPARTMENT  
County of Hidalgo

**MEMORANDUM  
(IMMEDIATE REVIEW AND RESPONSE REQUIRED)**

To: Dr. Ivan G. Melendez, MC.

From: Cris Ayala, Buyer III  
For Martha L. Salazar, CPPB  
Hidalgo County Purchasing Department

Date: August 23, 2011

Re: Negotiation Meeting for -"Hidalgo County-Health Authority/Chief Physician Services"  
(RFQ NO: 2011-138-0720-CGA)

Cc: Eddie Olivarez, CEO  
Hidalgo County Health & Human Services Department

On Tuesday, August 23, 2011, a "negotiation meeting" was held with you, Ms. Lydia Serna, Josie Escalante, Hidalgo County Health & Human Services Department, Vangie Y. Garcia), Contracts Manager and myself( Cris Ayala)from the Purchasing Department regarding the above-referenced project.

Based on your offer to continue your services at the same rate as the current contracted fee of \$6150.00 per month.

Hidalgo County is requesting that you submit your response including your best and final offer, in order to proceed in finalizing the project.

**We ask that you approve by signing below acknowledgment of receipt of this memo and via fax to (956)318-2629, with commitment to submit your response to the request.**

Approve

Disapprove

Signed: 

Title: M.D

Printed Name: Ivan Melendez

**From:** [ivanmelendez1960@hotmail.com](mailto:ivanmelendez1960@hotmail.com)  
**To:** [Cris Villarreal](mailto:Cris.Villarreal)  
**Subject:** Re: Negotiation Meeting for Chief Physician Services  
**Date:** Tuesday, August 23, 2011 10:44:31 PM

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Received and agree c the negotiation summary

Sent from my HTC on the Now Network from Sprint!

----- Reply message -----

**From:** "Cris Villarreal " <[cris.villarreal@co.hidalgo.tx.us](mailto:cris.villarreal@co.hidalgo.tx.us)>  
**Date:** Tue, Aug 23, 2011 4:20 pm  
**Subject:** Negotiation Meeting for Chief Physician Services  
**To:** <[ivanmelendez1960@hotmail.com](mailto:ivanmelendez1960@hotmail.com)>  
**Cc:** <[eddie.olivarez@hchd.org](mailto:eddie.olivarez@hchd.org)>, "&apos;Josie Escalante&apos;" <[josie.escalante@hchd.org](mailto:josie.escalante@hchd.org)>

***Dr. Melendez,***

***This is just a summary of the meeting held this morning. As discussed and agreed to keep the same fees for services as the current contract in the amount of \$6,150.00 per month. Your new contract will commence on September 2, 2011 with a new term of two (2) years ending on September 1, 2013 and Hidalgo County's option to renew for two additional one (1) year terms.***

***Attached is a copy of the negotiations memo you signed in regards to the new contract. Please respond by email acknowledgement of this memo if you approve this as the best and final offer ..***

Thank you,

***Cris Ayala***

Gricelda (Cris) Ayala, Buyer III  
Hidalgo County Purchasing Department  
Ph: 956-318-2626  
Fax: 956-292-7612  
email: [cris.villarreal@co.hidalgo.tx.us](mailto:cris.villarreal@co.hidalgo.tx.us)