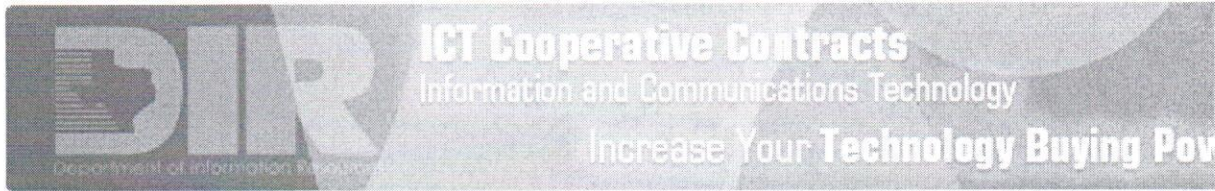


Consent
28407
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ShoreTel, Inc.

URL [Vendor Website](#)
Vendor ID 17704435688
HUB Type Non HUB
E-Rate Qualified

DIR Contract Number DIR-SDD-1603
Contract Term End Date 9/27/2011
Contract Exp Date 9/27/2014

How

1.

ShoreTel, Inc.

Contact [Mark Thompson](#)
Phone (408) 962-2845
Fax (408) 962-2845

DIR
Contact [Kathy Fleming](#)
Phone (512) 936-9864
Fax (512) 475-4759

2.

3.

Contract Overview

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Contract: **DIR-SDD-1603**

Standard Terms and Conditions PDF - 242 KB

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

HUB Subcontracting Plan (HSP) PDF - 412 KB | Updated 08/22/2011

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Pricing PDF - 57 KB | Updated 10/07/2010

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

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Tele -

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Contract Number: **Dir-Sdd-1603**

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+Products and Services

Network

Networking Equipment (1)
Networking Products ... (1)

Telecommunications

Tele - Network Servi... (1)
Tele - Telecommunica... (1)
Tele - Telephone Equ... (1)

+Brand

Services (5)
Shoretel (5)

+Vendor/Reseller

A&A Telecom Group, I... (5)
ABYX BUSINESS SYSTEM... (5)
Affiliated Telephone... (5)
AMA TechTel (5)
ARTCOM ASSOCIATES (5)
AT&T Datacomm (5)
Black Box Network Se... (5)
Chrysalis MSP (5)
CMS Communications (5)
Comm3 (5)

[See More](#)

+HUB Type

Non HUB (5)

Contracts by Product/Service Category

Product Sub-Type	Contract No.	Vendor Name	HUB Type
Networking Equipment	DIR-SDD-1603	ShoreTel, Inc.	Non HUB
Tele - Telecommunication Equipment	DIR-SDD-1603	ShoreTel, Inc.	Non HUB
Tele - Network Services	DIR-SDD-1603	ShoreTel, Inc.	Non HUB
Networking Products and Services	DIR-SDD-1603	ShoreTel, Inc.	Non HUB
Tele - Telephone Equipment	DIR-SDD-1603	ShoreTel, Inc.	Non HUB

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Additi

There a

Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name
A&A Telecom Group, Inc.	1742635064500	Non HUB	Alan Humr
ABYX BUSINESS SYSTEMS, INC	1742609212200	Hispanic/Male	Efraim Pal
Affiliated Telephone, Inc.	1751964065400	Non HUB	Jim Carter
AMA TechTel	1542080777	Non HUB	Marc Benn
ARTCOM ASSOCIATES	17426153171	Hispanic/Female	Artemo Flo
AT&T Datacomm	1364284455201	Non HUB	Larry Lagadinas
Black Box Network Services, Inc.	1621202425700	Non HUB	Tim D'Antc
Chrysalis MSP	32040465968	Non HUB	Gary Giddi
CMS Communications	14313887466	Non HUB	Carlos Gal

Vendor Name	Vendor ID	HUB Type	Contact Name
Comm3	1752815216200	Non HUB	Troy Cryer
Creative Switching Designs	1760211262900	Non HUB	Thomas La
East Texas Advanced Communications Service	1752820496300	Non HUB	Randy Gan
Enterprise Systems Corporation	1020594306000	Non HUB	Rodney Hy
Genesis Telecom	1760102405600	Woman Owned	Debra Schindler
IS Support	32007959441	Non HUB	Steve Com
JMA Information Technology	481150601	Non HUB	David Sutherland
JTW Enterprise-dba WoodNetworks	17529621199	Non HUB	Jeff Wood
Layer 3 Communications, LLC.	1270097420200	Non HUB	Craig Wall
Liquidspoke Inc	1202911889500	Non HUB	Rich Tarity
Mandry Technology	1760721812400	Non HUB	Thomas Mandry
Nu-Vision Technologies, LLC dba Black Box Network Services	12005327064	Non HUB	Chuck Davenport
Pathwayz Network Solutions	32039056935	Non HUB	Paul Chapr

Vendor Name	Vendor ID	HUB Type	Contact Name
Qwest Communications Company, LLC	1046141739500	Non HUB	Rena Schr
Resilient Intelligent Networks	1205284691700	Non HUB	Chris Barn
Richline Technical Services	14605204313	Non HUB	Josh Richli
Technology Resource Center of America, LLC formerly Telecom Remarketing Corporation of America	1270252574700	Non HUB	Steve Beld
Total Technologies	1760701718700	Woman Owned	Mike Murpl
UNICOMDATA, INC.	1752263779600	Non HUB	Tim Freeze
Verizon Business Network Services, Inc.	1132745892000	Non HUB	Marty Weidenbac
Westron Communications,LLC	1752071070200	Non HUB	Dave Case
Xeta Technologies	1731130045700	Non HUB	Art Evans

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