

FACILITY SOLUTIONS *group*

September 13 ,2011

Hidalgo County – Precinct 1

Reference: Solar Lighting/Poles Installation Buy Board # 368-10 11% off list

Facility Solutions Group appreciates the opportunity to offer you a proposal to install SOL Lighting fixtures # SPM-300-3Q-CH-DOME-10' ARM-DTD on 37' direct burial ANSI 05.1 wood poles. These will be installed as specified by Hidalgo County.

(39) SOL # SPM-300-CH-DOME-10' ARM-DTD Solar Light system on a 37' direct burial ANSI 05-1 wood pole @ \$ 6,605.58	= \$ 257,617.62
(39) 24.1 Labor hours PER Solar system to install x \$ 65.00 per hour = \$ 1,566.50	= \$ 61,093.50

TOTAL FIXTURE/POLE AND LABOR COST \$ 318,711.12

*** NOTE- We are not in receipt of soil test reports or contingencies at proposed pole locations...This proposal is contingent on suitable soil test reports to facilitate the installation. If we had to slurry and or sleeve the holes for installation of the poor soil, the additional cost per pole would be \$ 490 per pole....most likely it would be minimal as this mainly occurs near the coast or where there is a high water table.

We are the selected vendor on the buyboard for SOL Lighting as well as an approved contractor for the installation of exterior lighting both listed under Reference number 368-10.

Thank you again for the opportunity to offer you this proposal and we look forward to working for you.

Sincerely,


Dave Thomas

