From:	Richard Sunday
To:	"Monica Badillo"
Cc:	valde.guerra@co.hidalgo.tx.us
Subject:	RE: UniFlex Roof Coating System Contractor Application To Become an Approved Installer/Warranty Tech Service Rep for County Facilities Only
Date:	Thursday, September 29, 2011 5:16:32 PM
Attachments:	UniflexApplication.jpg

Hello Monica,
We've been factory trained by Sherwin-Williams to install their Uniflex Roof Coating System on County-owned facilities. This is important because it will help us save hundreds of thousands of dollars in roof maintenance and repair, as well as enable us to service it ourselves in the future without voiding the warranty. With CC approval, then forwarding this Application to Uniflex, Hidalgo County Facilities Management Dept. will then be an authorized installer and warranty service technician for Uniflex Roof Coating Systems.
Thank you,

Rick Sunday
BS Commerce & Engineering, MBA, Member- Association of Energy Engineers
Infrastructure Systems Div. Mgr., Facilities Mgt., County of Hidalgo
956-289-7858, richard.sunday@co.hidalgo.tx.us: "Lower Total Cost Solutions & Greater Productivity In Facilities Improvement to Meet Internal Customer-focused Needs for a Better Work Environment while Optimizing Tax-payer Dollars."

From: Richard Sunday [mailto:richard.sunday@co.hidalgo.tx.us]
Sent: Friday, August 12, 2011 4:13 PM
To: 'valde.guerra@co.hidalgo.tx.us'
Subject: RE: UniFlex Roof Coating System Information

Thanks. Will do.

From: valde.guerra@co.hidalgo.tx.us [mailto:valde.guerra@co.hidalgo.tx.us]
Sent: Friday, August 12, 2011 12:40 PM
To: Rick Sunday
Subject: Re: UniFlex Roof Coating System Information

Please send to Monica for court action.

Thank you

Sent on the Sprint® Now Network from my BlackBerry®

From: "Richard Sunday" <richard.sunday@co.hidalgo.tx.us>
Date: Fri, 12 Aug 2011 10:53:54 -0500
To: <valde.guerra@co.hidalgo.tx.us>
Subject: FW: UniFlex Roof Coating System Information

Mr. Guerra,
I fully understand how this might have slipped your attention with much more pressing matters at hand. No problem. Just wanted to send a friendly reminder asking for your direction: May I sign it, should you sign it, or does it have to go before CC?
Thanks, Rick

From: Richard Sunday [mailto:richard.sunday@co.hidalgo.tx.us]
Sent: Thursday, July 14, 2011 12:30 PM
To: 'valde.guerra@co.hidalgo.tx.us'
Cc: 'Seferino Garza'; 'Monica Badillo'
Subject: FW: UniFlex Roof Coating System Information

Dear Mr. Guerra,
Back on 26 May, 31 members of my staff were trained on Uniflex Roof Coating Systems by Sherwin-Williams (TXMAS 5-51V010) while installing the system on the Atrium Roof at the Old Admin. Bldg. (PO# 656998). The list of trainees is in the attached file labeled "26May11,HidalgoCountyUniflexProductTraining".

Also attached for your review is the application for Hidalgo County to be registered with Uniflex as an "authorized installer and warranty service rep". Question please: Do I sign and return it, or do you, or does it need CC approval before either of those? Please confirm and advise. Thanks for your guidance.
Respectfully,

Rick Sunday
BS Commerce & Engineering, MBA, Member- Association of Energy Engineers
Infrastructure Systems Div. Mgr., Facilities Mgt., County of Hidalgo
956-289-7858, richard.sunday@co.hidalgo.tx.us: "Lower Total Cost Solutions & Greater Productivity In Facilities Improvement to Meet Internal Customer-focused Needs for a Better Work Environment while Optimizing Tax-payer Dollars."

From: John T. Hull [mailto:John.T.Hull@sherwin.com]
Sent: Wednesday, July 13, 2011 10:29 PM
To: Richard Sunday
Cc: sw7057@sherwin.com; swrep6509@sherwin.com
Subject: RE: UniFlex Roof Coating System Information

Mr. Sunday,

We do not issue individual certificates, only master certificates to the company or group. I have attached our certified contractor application. Please just fill out the top section with the address and contact information you want us to have on file for warranties. Once complete return to me and I will get the certificate issued. The list of attendees will be kept on file as at least one person from that list will have to be on the job at all times in order for us to issue a warranty.

Thank you as well for the referals. I will send the information requested to Sgt. Moncivais and Mr. Tapia. Oscar will contact them to schedule an appointment. I plan to be back in the area in early August so I look forward to the meeting.

I'm glad you like the system so far and I look forward to your crews doing some complete roofs soon.

P.S. Make sure if they apply the emuslion and it sets for longer than a couple of weeks that they rinse the surface off before they coat with elastomeric. The surface can collect dirt which can decrease adhesion of the elastomeric coatings.

John T. Hull

Uniflex Fluid Applied Roofing Systems
KST
A Business Unit of The Sherwin-Williams Company

Cell 504-784-8912
Fax 216-830-0547

-----"Richard Sunday" <richard.sunday@co.hidalgo.tx.us> wrote: -----

To: "'John T. Hull'" <John.T.Hull@sherwin.com>
From: "Richard Sunday" <richard.sunday@co.hidalgo.tx.us>
Date: 07/13/2011 05:06PM
cc: <sw7057@sherwin.com>, "'Oscar Salinas'" <swrep6509@sherwin.com>, "'Seferino Garza'" <seferino.garza@co.hidalgo.tx.us>
Subject: RE: UniFlex Roof Coating System Information

Thanks.

From: John T. Hull [mailto:John.T.Hull@sherwin.com]
Sent: Wednesday, July 13, 2011 4:49 PM
To: Richard Sunday
Cc: sw7057@sherwin.com; Oscar Salinas
Subject: Re: UniFlex Roof Coating System Information

Mr. Sunday,

Thank you for the email. I will follow-up this week. Glad to hear you leaks are a thing of the past!
John T Hull
Uniflex Fluid Applied Roof Systems
A Business Unit of The Sherwin Williams Company

From: "Richard Sunday" [richard.sunday@co.hidalgo.tx.us]
Sent: 07/13/2011 04:32 PM EST
To: "'Juan Tapia'" <juan.tapia@hidalgoso.org>; John Hull
Cc: 7057 SW; 6509 Rep; <seferino.garza@co.hidalgo.tx.us>; "'Leo Moncivais'" <leo.moncivais@hidalgoso.org>
Subject: RE: UniFlex Roof Coating System Information

Thanks Juan. Sgt. Moncivais, if you have any questions or concerns, you can call me as well as Sherwin-Williams. We recently put the Uniflex System on the Atrium Roof at the Old Admin. Bldg.
Regards, Rick

From: Juan Tapia [mailto:juan.tapia@hidalgoso.org]
Sent: Wednesday, July 13, 2011 3:47 PM
To: 'John T. Hull'
Cc: 'Richard Sunday'; sw7057@sherwin.com; '6509 Rep'; seferino.garza@co.hidalgo.tx.us; 'Leo

Moncivais'
Subject: RE: UniFlex Roof Coating System Information

Sirs,
Please send your product information to the attention of Sgt. Leo Moncivais, Maintenance Supervisor
Sgt. Moncivais can be reached at E-mail: leo.moncivais@hidalgoso.org Tel No. (956)-381-7930.
Should you have any questions or required additional information, please contact us.
Respectfully,

Juan Tapia
Procurement Specialist
Hidalgo Co. Sheriff's Office
Tel (956)-292-2930 Fax (956)-292-2932
E-mail: juan.tapia@hidalgoso.org

Cc: sw7057@sherwin.com; '6509 Rep'; seferino.garza@co.hidalgo.tx.us; 'Juan Tapia'
Subject: Certificates for Hidalgo County Facilities Mgt. Techs attending the 26 May UniFlex Roof Coating System

Hello John, Oscar, & Tanner,
Attached is the list of trainees who completed the program. We would prefer individual certificates, as well as one saying "Facilities Management Dept., Hidalgo County, Texas" if that's okay with you and yours. Also, I'm happy to report the Atrium Roof at the Old Admin. Bldg. "partially" covered with just the asphalt emulsion and tela in the Uniflex Roof Coating System did not leak during the recent rainstorms. We were finally able to finish it last week. I'm on the lookout for additional projects like the County Jail.

I mentioned your product to Chief Martinez (2nd in command) and Juan Tapia (buyer) over there and told them they could get their maintenance staff trained as well. We should go look at it the next time your in town. In the interim, you should e-mail product info to Juan Tapia (address in cc section above). He wants to learn more about Uniflex.
Regards,
Rick Sunday
BS Commerce & Engineering, MBA, Member- Association of Energy Engineers
Infrastructure Systems Div. Mgr., Facilities Mgt., County of Hidalgo
956-289-7858, richard.sunday@co.hidalgo.tx.us: "Lower Total Cost Solutions & Greater Productivity In Facilities Improvement to Meet Internal Customer-focused Needs for a Better Work Environment while Optimizing Tax-payer Dollars."

From: Richard Sunday [mailto:richard.sunday@co.hidalgo.tx.us]
Sent: Wednesday, May 25, 2011 7:50 AM
To: 'John T. Hull'
Subject: RE: Status review

Great.

From: John T. Hull [mailto:John.T.Hull@sherwin.com]
Sent: Tuesday, May 24, 2011 11:37 PM
To: Richard Sunday
Cc: 6509 Rep; 'Seferino Garza'
Subject: Re: Status review

No problem with two sessions. We can do a few squares with each group. Thank you for the photos.

John T Hull

From: "Richard Sunday" [richard.sunday@co.hidalgo.tx.us]
Sent: 05/24/2011 08:39 AM EST
To: John Hull
Cc: 6509 Rep; "'Seferino Garza'" <seferino.garza@co.hidalgo.tx.us>
Subject: RE: Status review

Washing off roof today so it'll be dry by Thurs. Typically no ponding water on this roof section. Pictures attached. In agreement about "no classroom". We'll hold class up on the roof. Only problem is, we'll need to do two sessions to accommodate the 16 men to be trained, 8 at a time on the roof for safety. I'm thinking we can do them back to back in a few hours. Thanks.

From: John T. Hull [mailto:John.T.Hull@sherwin.com]
Sent: Monday, May 23, 2011 5:44 PM
To: Richard Sunday
Cc: '6509 Rep'; 'Seferino Garza'
Subject: RE: Status review

Mr. Sunday,

I don't feel that a classroom style training is necessary at this point. Your crew is familiar with fluid applied roofing due to their experience with Hydro Stop. I want to get them on the roof and show the differences in products and application methods. All we will be doing Thursday is sealing details and applyling emulsion/fabric base coat. The emulsion will need two weeks to cure before elastomeric can be applied.

If possible please send me an overall photo of area to be roofed so that I can be prepared. I don't recall if ponding water was present on this roof, if so we may need to install some CDX plywood to build up any low areas before we install emulsion. Please have your crew remove all loose gravel and power wash Tuesday or Wednesday. The roof needs to be dry when we start. Once emulsion is installed roof will be dry.
I have given Oscar a list of what we will need on hand to commence with work. Please let me know if you have any other questions.

Thank you,
John T. Hull

Uniflex Fluid Applied Roofing Systems
KST
A Business Unit of The Sherwin-Williams Company

Cell 504-784-8912
Fax 216-830-0547

-----"Richard Sunday" <richard.sunday@co.hidalgo.tx.us> wrote: -----

To: "'John T. Hull'" <John.T.Hull@sherwin.com>, "'6509 Rep'" <swrep6509@sherwin.com>
From: "Richard Sunday" <richard.sunday@co.hidalgo.tx.us>
Date: 05/23/2011 10:07AM
cc: "'Seferino Garza'" <seferino.garza@co.hidalgo.tx.us>
Subject: RE: Status review

Thanks. I thought we were having a 1-2 hour training session first, then starting the job? Should we start at 7am with the training, then be at the

jobsite by 9am?

-----Original Message-----
From: John T. Hull [mailto:John.T.Hull@sherwin.com]
Sent: Monday, May 23, 2011 9:57 AM
To: Richard Sunday; 6509 Rep
Subject: Re: Status review

Mr. Sunday,

Thank you for the response. We must do the detail and dry-in portion Thursday morning. I must leave the Valley early Thursday afternoon. I will be back in Corpus the following week should there be a problem that requires follow-up. This is a fairly easy process and I don't anticipate your crew will have any challenges. I would like to get started by 7:30, no later than 8:00 on Thursday. I will call you today to discuss What prep work should be done in advance.
Thank you,

John T Hull

----- Original Message -----
From: "Richard Sunday" [richard.sunday@co.hidalgo.tx.us]
Sent: 05/23/2011 09:47 AM EST
To: 6509 Rep; John Hull
Subject: RE: Status review

Thanks a bunch. It's not a disaster if we do it on Friday, per chance that works better for John. However, I'm thinking Thurs. is better per chance we need two days to do the job and require guidance on day 2. Just let me know. Thanks.

-----Original Message-----
From: 6509 Rep [mailto:swrep6509@sherwin.com]
Sent: Monday, May 23, 2011 9:05 AM
To: Rick Sunday; John Hull
Subject: Status review

Mr. Sunday the uniflex order is in and after a great effort from John Hull in changing his schedule around and making a special trip to the valley , he will be here thursday to accommodate your request .

I want to make sure we make the best of his time in the valley this thursday so I will relay his arrival time as soon as it is final .

Also we need to make sure the roof is clean/dry and ready for application beforehand.

Please advise that all will be ready for our meeting on that day.

Oscar Salinas
3500 North 10 th
Mcallen Texas 78501
Cell 956-227-7095

Email swrep6509@sherwin.com

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