



Hidalgo County
Emergency Management

Hidalgo County Office of Emergency Management

Mediplex Building

1615 S. Closner, Ste. G Edinburg, Texas
956-318-2615 Office 956-289-7889 Fax

MEMORANDUM

TO: Martha L. Salazar, CPPB
Hidalgo County Purchasing Agent

FR: Oscar D. Montoya, Emergency Management Coordinator *DM*
Hidalgo County Emergency Services Division

DATE: September 28, 2011

RE: Sole Source Declaration-Motorola Solutions, Inc.

Hidalgo County was awarded the 2009 SHSP (State Homeland Security Program) grant in an effort to further regional response capabilities. The primary focus of this grant was to fund interoperability projects throughout the region which primarily includes Hidalgo County. After a routine assessment of the Emergency Operations Communication system an apparent shortage of communication equipment between our emergency responders and assisting agencies during an emergency event was found. Funding is still available under the 2009 SHSP for the purchase of four demo Motorola APX7000 portable radios at the cost of \$2,500.00 each. This price point allows the County to purchase the radios at less than half the cost of new equipment.

Motorola Solutions, Inc. is currently the only authorized vendor to sell demo radios. Motorola Solutions, Inc. provided proper documentation stating that demo unit's are not new and can't be purchased through the HGAC Cooperative Purchasing contract or Manufacturer Representatives. In addition, our office contacted five communication equipment vendors who provided the same information.

Should you have any questions please contact Oscar D. Montoya at (956)318-2615.