

FACILITY SOLUTIONS

QUOTE # HCP4-03

October 25, 2011

Hidalgo County – Precinct 4
Joseph Palacios
Edinburg, Texas

Reference: Solar Lighting/Poles Installation Buy Board # 368-10 11% off list

Facility Solutions Group appreciates the opportunity to offer you a proposal to install SOL Lighting fixtures # SPM-300-3Q-CII-DOME-10' ARM-DTD on 37' direct burial ANSI 05.1 wood poles. These will be installed as specified by Hidalgo County.

(12) SOL # SPM-300-CII-DOME-10' ARM-DTD Solar Light system
on a 37' direct burial ANSI 05-1 wood pole @ \$ 7,422.00 each less Buyboard
discount unit price = \$ 6,605.58 * NOTE* = \$ 79,266.96

(12) 24.1 Labor hours PER Solar system to install x \$ 65.00 per hour = \$ 1,566.50 = \$ 16,536.00

TOTAL FIXTURE/POLE AND LABOR COST \$ 95,802.96

*** NOTE- We are not in receipt of soil test reports or contingencies at proposed pole locations...This proposal is contingent on suitable soil test reports to facilitate the installation. If we had to slurry and or sleeve the holes for installation of the poor soil, the additional cost per pole would be \$ 490 per pole....most likely it would be minimal as this mainly occurs near the coast or where there is a high water table.

We are the selected vendor on the buyboard for SOL Lighting as well as an approved contractor for the installation of exterior lighting both listed under Reference number 368-10.

Thank you again for the opportunity to offer you this proposal and we look forward to working for you.

Sincerely,


Dave Thomas
FSG Lighting

*** NOTE BUYBOARD DISCOUNT IS AT 10% OFF ...FSG GAVE THE COUNTY OF HIDALGO AN ADDITIONAL 1% OFF FOR A TOTAL FOR A TOTAL DISCOUNT @



585 South Padre Island Drive > Corpus Christi, TX > 78405 > T 361-882-5685 > F 361-882-5691

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[Price/Option Sheet](#) [Vendor Website](#)

Add Approved Vendor Catalog Item - Enter Information from Catalog

Additional Info: 10% Discount Off SOL Outdoor Lighting BuyBoard pricelist for Solar Lighting Products
Vendor: Facility Solutions Group
Part Number:
Quantity:
Unit of Measure:
Unit Cost: \$
Discount:
Item Description:

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Vendor Contract Information[Proposal Documents](#)[Back](#)**Vendor:** Facility Solutions Group**Address:** 610 West Powell Lane
Austin, TX 78753**Phone:** (512) 835-4971**Contact:** Mike Heins**Email:** mikeh@fsgj.com**Website:** www.fsgconnect.com**Federal ID:** 74-2942835**Accepts RFQs:** Yes**Contract:** Energy Saving Lighting Products #368-10**Effective Date:** 4/1/2011**Expiration Date:** 3/31/2014**Payment Terms:** Net 30 days**Delivery Days:** 10**Shipping Terms:** Free Freight**Freight Terms:** FOB Destination**Ship Via:** Common Carrier**Quote Reference Number:**

368-10

Regions Served: All Texas Regions**States Served:** Arizona, Colorado, Illinois, Indiana, Kansas, Missouri, New Jersey, New Mexico, Oklahoma, Texas**Return Policy:** 30 days provided that electronic items have not been installed.**Additional Dealers:** San Antonio TX, Shawnee KS, Placentia CA, Perth Amboy NJ, Denver CO, Albuquerque NM, Phoenix AZ, Houston TX, Dallas TX, Corpus Christi TX, Fort Worth TX, Bensenville IL, Indianapolis IN,[\[Log Out \]](#)©1996 - 2011 TASB
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Monica Leal

From: Steve Fisher [Steve.Fisher@tasb.org]
Sent: Wednesday, October 26, 2011 1:20 PM
To: 'Monica Leal'
Subject: RE: Verification of Buyboard Quote

Monica,

The quote for the SOL lighting from FSG does comply with their contract award under proposal #368-10. Any questions let me know. Just forward a copy of your PO when you have it ready. Thanks

Steve

From: Monica Leal [mailto:monica.leal@ucp.co.hidalgo.tx.us]
Sent: Wednesday, October 26, 2011 11:45 AM
To: Steve Fisher
Subject: FW: Verification of Buyboard Quote

Good Morning Mr. Fisher,

Can you please assist me with my request below?

Respectfully submitted,

Monica Leal
Program Coordinator 1
Urban County Program
956-787-8127 office
956-787-5291 fax

From: Monica Leal [mailto:monica.leal@ucp.co.hidalgo.tx.us]
Sent: Wednesday, October 26, 2011 11:39 AM
To: 'Connie.Burkett@tasb.org'
Subject: Verification of Buyboard Quote

Good Morning Ms. Burkett,

Can you please assist me with informing me if the prices that the vendor has provided are Buy Board prices? I received the attached quote from Facility Solutions Group (Buy Board contract #368-10). We are Buy Board members thru Hidalgo County.

I greatly appreciate your assistance in this matter.

Respectfully,

Monica Leal
Program Coordinator 1
Urban County Program
956-787-8127 office
956-787-5291 fax

10/26/2011