

**EXHIBIT “B”**  
**EVALUATION CRITERIA**  
Hidalgo County  
“Professional Auditing Services”  
RFP No. 2011-160-00-00.-SMA

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The respondent's RFP will be evaluated based on the criteria presented below. These criteria will be scored on the scales shown on the enclosed "RFP Evaluation Form."

A. Evaluation Criteria

Proposals will be evaluated using three sets of criteria. Firms meeting the mandatory criteria will have their PROPOSALS evaluated and scored for both technical proposal and price. The following represent the principal selection criteria which will be considered during the evaluation process.

**1. MANDATORY ELEMENTS**

- a. The audit firm is independent and licensed to practice in Texas;
- b. The firm has no conflict of interest with regard to any other work performed by the firm for the County;
- c. The firm adheres to the instructions in this request for PROPOSAL on preparing and submitting the PROPOSAL; and
- d. The firm submits a copy of its last external quality control review report and the firm has a record of quality audit work.

**2. TECHNICAL QUALITY: (Maximum Points - 50)**

- a. Expertise and Experience (Maximum Points - 35)
  - 1) The firm's past experience and performance on comparable government engagements (Maximum Points - 20)
  - 2) The quality of the firm's professional personnel to be assigned to the engagement and the quality of the firm's management support personnel to be available for technical consultation (Maximum Points - 15)
- b. Audit Approach (Maximum Points - 15)
  - 1) Adequacy of proposed staffing plan for various segments of the engagement (Maximum Points - 5)
  - 2) Adequacy of sampling techniques (Maximum Points - 5)
  - 3) Adequacy of analytical procedures (Maximum Points - 5)

**3. PRICE: (Maximum Points - 50)**

The maximum score for price will be assigned to the firm offering the lowest total all-inclusive maximum price. Appropriate fractional scores will be assigned to other proposers using the following formula:

$$\frac{\text{Difference in Cost PROPOSAL}}{\text{Lowest Cost PROPOSAL}} = \% \text{ Reduction from Maximum Points}$$

**EXHIBIT "B"**  
**EVALUATION FORM**  
Hidalgo County  
*"Professional Auditing Services"*  
RFP No. 2011-160-00-00.-SMA

SELECTION CRITERIA	Maximum Points breakdown	SCORE
<b>1) TECHNICAL QUALITY: (Maximum Points - 50)</b>		
<i>A. Expertise and Experience (Maximum Points - 35)</i>		
1) The firm's past experience and performance on comparable government engagements	20	
2) The quality of the firm's professional personnel to be assigned to the engagement and the quality of the firm's management support personnel to be available for technical consultation	15	
<i>B. AUDIT APPROACH (MAXIMUM POINTS - 15)</i>		
1) Adequacy of proposed staffing plan for various segments of the engagement	5	
2) Adequacy of sampling techniques	5	
3) Adequacy of analytical procedures	5	
	<b>TOTAL:</b>	
Comments/Rationale For Points:		
<b>2) PRICE: (Maximum Points - 50)</b>		
The maximum score for price will be assigned to the firm offering the lowest total all-inclusive maximum price. Appropriate fractional scores will be assigned to other proposers using the following formula:		
$\frac{\text{Difference in Cost PROPOSAL}}{\text{Lowest Cost PROPOSAL}} = \% \text{ Reduction from Maximum Points}$	50	
	<b>TOTAL:</b>	
Comments/Rationale For Points:		
<b>Total Score</b>		

Provider: \_\_\_\_\_

Evaluator: \_\_\_\_\_ Date: \_\_\_\_\_