

FACILITY SOLUTIONS

May 5, 2011

Erika Reyna
Economic Development Planner
Hidalgo County Judges Office
100 E. Cano 2nd Floor
Edinburg, Texas 78539

Reference: Solar Lighting/Poles Installation Buy Board # 368-10 11% off list

Facility Solutions Group appreciates the opportunity to offer you a proposal to install SOL Lighting fixtures # SPM-300-3Q-CH-DOME-10' ARM-DTD on 37' direct burial ANSI 05.1 wood poles. These will be installed as specified by Hidalgo County.

1. — (21) SOL # SPM-300-CH-DOME-10' ARM-DTD Solar light system @ \$ 5,922.25 = \$ 124,367.25
2. — (21) 37' Direct Burial ANSI 05-1 Wood Pole @ \$ 475.00 = \$ 9,975.00
3. — (21) 10.00 Labor hours per pole to install x \$ 65.00 per hour = \$ 650.00 x 21 = \$ 13,650.00
4. — (21) 14.1 Labor hours per solar system to install x \$ 65.00 per hour = \$ 916.50 x 21 = \$ 19,246.50

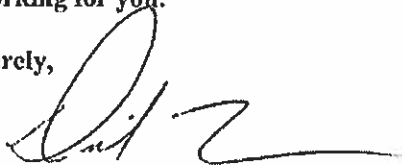
TOTAL PROJECT COST WILL BE \$ 167,238.75 NO TAX

*** NOTE- We are not in receipt of soil test reports or contingencies at proposed pole locations... This proposal is contingent on suitable soil test reports to facilitate the installation. If we had to slurry and or sleeve the holes for installation of the poor soil, the additional cost per pole would be \$ 490 per pole....most likely it would be minimal as this mainly occurs near the coast or where there is a high water table.

We are the selected vendor on the buyboard for SOL Lighting as well as an approved contractor for the installation of exterior lighting both listed under Reference number 368-10.

Thank you again for the opportunity to offer you this proposal and we look forward to working for you.

Sincerely,



Dave Thomas
FSG Lighting

*** NOTE BUYBOARD DISCOUNT IS AT 10% OFF ...FSG GAVE THE COUNTY OF HIDALGO AN ADDITIONAL 1% OFF FOR A TOTAL FOR A TOTAL DISCOUNT @ 11% FOR ONE TIME ONLY FOR THIS PROJECT.



585 South Padre Island Drive > Corpus Christi, TX > 78405 > T 361-882-5685 > F 361-882-5691

NOV 15 2011

M/S

Price/Option Sheet

Vendor Website

Add Approved Vendor Catalog Item - Enter Information from Catalog

Additional Info: 10% Discount Off SOL Outdoor Lighting BuyBoard pricelist for Solar Lighting Products

Vendor: Facility Solutions Group

Part Number:

Quantity:

Unit of Measure:

Unit Cost: \$

Discount:

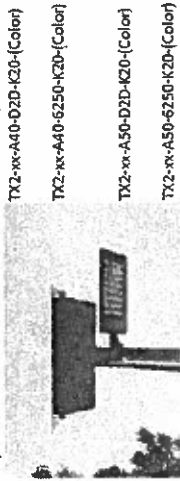
Item Description:

Save

[[Log Out](#)]

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Solar Pathway, Area, and Parking Lot Lights
20/20 SERIES with 20ft Channeled Aluminum Pole w/ Anchor Bolts



TX2-xx-A40-D2D-K20-(Color)	40w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5), operating dusk until dawn, locking battery box. 20 ft Channeled Pole included.	\$9,711	10%	\$8,740
TX2-xx-A40-6250-K20-(Color)	40w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5) operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. 20 ft Channeled Pole included.	\$9,178	10%	\$8,260
TX2-xx-A50-D2D-K20-(Color)	50w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5), operating dusk until dawn, locking battery box. 20 ft Channeled Pole included.	\$9,900	10%	\$8,910
TX2-xx-A50-6250-K20-(Color)	50w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5) operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. 20 ft Channeled Pole included.	\$9,900	10%	\$8,910
TX2-xx-A60-D2D-K20-(Color)	60w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5), operating dusk until dawn, locking battery box. 20 ft Channeled Pole included.	\$10,733	0%	\$10,733
TX2-xx-A60-6250-K20-(Color)	60w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5) operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. 20 ft Channeled Pole included.	\$9,900	10%	\$8,910
TX2-xx-A70-D2D-K20-(Color)	70w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5), operating dusk until dawn, locking battery box. 20 ft Channeled Pole included.	\$11,144	10%	\$10,030
TX2-xx-A70-6250-K20-(Color)	70w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5) operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. 20 ft Channeled Pole included.	\$10,733	10%	\$9,660
TPZ-1CD2A60-Q4H-3V-15/	ICD2A60-Q4H-3V-15-ADB25-6x3.5 SOL Inc PM Series 60w led Cobrahead Solar Powered			

SPM-300-3Q-CH-DOME-10'ARM-DTB w/37' directburial-ANSIS.1-WOODPOLE \$7,795 10% \$7,016

SPM-300-3Q-CH-DOME-10'ARM-DTB w/37' directburial-ANSIS.1-WOODPOLE \$7,422 11% \$6,605.58

xx - Distribution Types: T2 = Type II, T3 = Type III, T5 = Type V
Color Options: Bronze -B, Black-K, Green-G, Gray-Y, or White-W

Texas Buy Board Catalog 2011-2012

Product	Buy Board Model Number	Description	List Price	Discount	Texas Buy Board Price
Solar Pathway Lighting GreenWay with Direct Embedded Pole	PV-6A-T1-E-H-K-20-(Color)	20W LED accent pathway light, type 1 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box, and a 20 ft. direct burial straight aluminum pole	\$5,034	10%	\$4,531
	PV-6A-T5-E-H-K-20-(Color)	20W LED accent pathway light, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box, and a 20 ft. direct burial straight aluminum pole	\$4,994	10%	\$4,495
	PV-SB5-T5-E-H-K-20-(Color)	20 ft direct burial straight aluminum pole	\$5,112	10%	\$4,601
Color Options: Bronze -B, Black-K, Green-G, or White-W					
Solar Pathway, Area, and Parking Lot Lights TP Series Cobra Head with 6 Ft. Arm (Pole Ordered Separately)	COB-T5-A30-H-D2-H-K-06-(Color)	30w LED Cobra Head Fixture, type 5 distribution, operating dusk until dawn, locking battery box. (pole ordered separately)	\$5,889	10%	\$5,300
	COB-T5-A30-E-D2-H-K-06-(Color)	30w LED Cobra Head Fixture, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. (pole ordered separately)	\$5,722	10%	\$5,153
	COB-T5-A45-H-D2-H-K-06-(Color)	45w LED Cobra Head Fixture, type 5 distribution, operating dusk until dawn, locking battery box. (pole ordered separately)	\$7,326	10%	\$6,595
	COB-T5-A45-E-D2-H-K-06-(Color)	45w LED Cobra Head Fixture, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. (pole ordered separately)	\$6,726	10%	\$6,055
Color Options: Bronze -B, Black-K, Green-G, Gray-Y, or White-W					
Solar Pathway, Area, and Parking Lot Lights TP Series Shoe Box with 2ft. Arm (Pole Ordered Separately)	SBS-T5-A30-H-D2-H-K-S4-(Color)	30w LED Small Shoebox Fixture, type 5 distribution, operating dusk until dawn, locking battery box. (pole ordered separately)	\$5,994	10%	\$5,395
	SBS-T5-A30-E-D2-H-K-S4-(Color)	30w LED Small Shoebox Fixture, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. (pole ordered separately)	\$5,833	10%	\$5,250
	SBL-T5-A45-H-D4-H-K-S4-(Color)	45w LED Large Shoebox Fixture, type 5 distribution, operating dusk until dawn, locking battery box. (pole ordered separately)	\$7,578	10%	\$6,820
	SBL-T5-A45-E-D4-H-K-S4-(Color)	45w LED Large Shoebox Fixture, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. (pole ordered separately)	\$6,983	10%	\$6,285
	SBL-T5-A60-H-D4-H-K-S4-(Color)	60w LED Large Shoebox Fixture, type 5 distribution, operating dusk until dawn, locking battery box. (pole ordered separately)	\$7,578	10%	\$6,820
	SBL-T5-A60-E-D4-H-K-S4-(Color)	60w LED Large Shoebox Fixture, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. (pole ordered separately)	\$6,983	10%	\$6,285
	SBL-T5-A60-E-D4-H-K-S4-(Color)	60w LED Large Shoebox Fixture, type 5 distribution, operating dusk until dawn, locking battery box. (pole ordered separately)	\$8,567	10%	\$7,710
	SBL-T5-A60-H-D4-H-K-S4-(Color)	60w LED Large Shoebox Fixture, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. (pole ordered separately)	\$7,761	10%	\$6,985
	SBL-T5-A60-H-D4-H-K-S4-(Color)	60w LED Large Shoebox Fixture, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. (pole ordered separately)	\$8,267	10%	\$7,440
	SBL-T5-A60-H-D4-H-K-S4-(Color)	60w LED Large Shoebox Fixture, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. (pole ordered separately)	\$7,761	10%	\$6,985
Color Options: Bronze -B, Black-K, Green-G, Gray-Y, or White-W					

6. AI-27075

approved

Approval and acceptance of the final negotiated "Engagement Letter" RFQ NO: 2011-070-03-16-Arbitrage Calculation Services For Hidalgo County with the number one ranked respondent for: "Arbitrage Compliance Specialists".

7. AI-27095

approved

Approval and acceptance of the "Benefit Agreement" between Hidalgo County and Pre-Paid Legal Services, Inc. including the proposed "Implementation Schedule" with participation available to all eligible Hidalgo County Employees at their own cost including authority for County Judge, Presiding Officer or Pool Coordinator to sign document for "RFP NO: 2011-059-03-02-VYG-PRE-PAID (POST TAX) VOLUNTARY LEGAL SERVICES" Project.

8. AI-27037

approved

Approval of an Amendment (reflecting the substitution of a revised Exhibit B-to redistribute budgeted line items for other services) to the current agreement between Hidalgo County and Lockwood, Andrews and Newnam for the provision of consulting services in connection with Commuter Rail Feasibility Study for Hidalgo County.-C-10-031-08-03.

9. AI-27064

approved

Recommending award of bids and approval of multiple contracts to vendors submitting lowest bids in each items meeting all specifications/requirements attached hereto with Arguindegui Oil Co. II Ltd and Oil Patch Fuel & Supply, Inc. for HIDALGO COUNTY - "LUBRICANTS-(GREASE, OIL, HYDRAULIC FLUIDS) AND ANTI-FREEZE PRODUCTS" RFB No.: 2011-079-05-18-MEG;

B. Pct. 3

1. AI-26520

Acceptance of proposal received from awarded vendor, Facility Solutions Group in the amount of \$171,613.68 through the County's participation/membership with Buy Board for the "Turnkey Purchase and Installation of Solar Powered Lights for Precinct No. 3 Colonias" as per plans and specifications drafted and developed by Mr. Raul Sesin, P.E., Hidalgo County Planning Department, in connection with the Energy Efficiency and Conservation Block Grant (EECBG) Functions/Activities with authority to process requisition when submitted through Procurement Project#11-119-MSS.

2. AI-27138

a. Requesting authority to continue the review, negotiations and finalizing an AIA for Agreement (as stipulated in general contract per project) with ERO Architects, for the Anzaldua's Park Repair of Dock and Boat Ramp for Precinct No. 3 inasmuch as original assignment of project was on May 23, 2011.

b. Requesting exemption from competitive bidding requirements under the Texas Local Government Code, Section 262.024 (A)(4) a professional service for architectural services in connection with county owned buildings/structures needing repairs and/or renovations located in Precinct #3 for compliance with statutory occupational code provisions;

c. Presentation of scoring grid (for the purposes of ranking by CC) of the firms graded & evaluated through the County's approved "pool" of architect in connection with professional architectural services required in connection with county owned buildings/structures needing repairs and/or renovations located in Precinct #3 for compliance with statutory occupational code provisions;

	ERO Architects	IDEA Group	Alcocer Garcia Associates, Inc.
Evaluator No. 1	99	91	96
Evaluator No. 2	98	85	90
Scores	197	176	186
Ranking	1	3	2

d. Authority for the Purchasing Department to negotiate a professional (architectural service) contract with the No. 1 ranked firm of ERO Arch for the provision of county owned buildings/structures needing repairs and/or renovations located in Precinct #3 for compliance with statutory occupational code provisions.

AI-26520

21.B.1.

Prct. 3 Solar Power Lights for Colonias -Energy Efficiency and Conservation Block Grant (EECBG)

CC REGULAR

Date: 06/21/2011
Submitted By: Moises Salazar, PURCHASING DEPT.
Submitted For: Marty Salazar
Department: PURCHASING DEPT.
Agenda Category: Purchasing Department

Sub-category: Prct. 3

Information

CAPTION

Acceptance of proposal received from awarded vendor, Facility Solutions Group in the amount of \$171,613.68 through the County's participation/membership with Buy Board for the "Turnkey Purchase and Installation of Solar Powered Lights for Precinct No. 3 Colonias" as per plans and specifications drafted and developed by Mr. Raul Sesin, P.E., Hidalgo County Planning Department, in connection with the Energy Efficiency and Conservation Block Grant (EECBG) Functions/Activities with authority to process requisition when submitted through Procurement Project#11-119-MSS.

BACKGROUND

Fiscal Impact

FISCAL YEAR: 2011 **ACCT. #:** 1-1287-431-00-123-088-3-739
FUNDS AVAILABLE Y/N?: Y **MATCHING FUNDS Y/N?:** N

BUDGETARY IMPACT:

Available funds as of 5/12/11 is \$224,745.00.

FISCAL YEAR: **ACCT. #:** Urban County
FUNDS AVAILABLE Y/N?: Y **MATCHING FUNDS Y/N?:**

BUDGETARY IMPACT:

Urban County funds will be utilized to fund the \$28,140.00 that the EECBG will not cover.

Attachments

Link: [FSG Proposal thru BuyBoard](#)

Form Routing/Status

Route Seq	Inbox	Approved By	Date	Status
1	Purchasing Department	Marty Salazar	05/04/2011 05:03 PM	APRV
2	Budget & Management	Angela Garcia	05/05/2011 07:50 AM	APRV
3	Perla Lopez	Perla Lopez	05/12/2011 11:09 AM	APRV
4	Auditor's Office	Angela Garcia	05/12/2011 01:26 PM	APRV