



PARK PLACE
RECREATION DESIGNS, INC.
The Fun Starts HERE!

BuyBoard®
Cooperative Purchasing

Park Place Recreation Designs
Approved Vendor - Proposal #346-10
www.buyboard.com

City of Mercedes
Quote #09110692
November 9, 2011

Park Place Recreation Designs, Inc.
P. O. Box 18186
San Antonio TX 78218

800-626-0238 FAX: 210-832-0115

QTY	DESCRIPTION	LIST PRICE	BUY BOARD PRICE	EXTENDED PRICE
1.)	1 #1268 Bench 8' long – <i>contracted Buy Board discount is minimum of 15%</i>	✓ \$498.00	\$399.00	\$399.00
2.)	2 #7147342 Safety Panel Ages 2-12 – <i>contracted Buy Board discount is minimum of 15%</i>	214.00	171.50	343.00
3.)	1 #718S070-R1 Tots' Choice Playscape, plastic roofs – <i>contracted Buy Board discount is minimum of 15%</i>	35,511.00	28,447.00	28,447.00
4.)	1 #704S043J Tots' Choice Expansion 3 Deck System (list price of equipment when not on sale) – <i>contracted Buy Board discount is minimum of 15%</i>	19,423.00	15,538.00	15,538.00
	1 Installation of Equipment – <i>no Buy Board discount required</i>	14,460.00	14,460.00	14,460.00
	1 Engineered Wood Fiber Surfacing – <i>contracted Buy Board discount is 5%</i>	8,424.00	8,003.00	8,003.00
	1 Installation of wood fiber surfacing – <i>no Buy Board discount required</i>	2,125.00	2,125.00	2,125.00
	1 Concrete Curb – <i>no Buy Board discount required</i>	4,158.00	4,158.00	4,158.00
	1 Concrete Pad for 8' Bench – <i>no Buy Board discount required</i>	100.00	100.00	100.00
	2 Concrete Entry Ramps – <i>no Buy Board discount required</i>	595.00	595.00	1,190.00
	Shipping – <i>no Buy Board discount required</i>	2,324.00	2,324.00	2,324.00
	GRAND TOTAL:			\$77,087.00

www.miracleparkplace.com
Representing Miracle Recreation Equipment Company
P. O. Box 18186 - San Antonio, Texas 78218
210/821-5878 - 800/626-0238 - Fax: 210/832-0115



MEMO

TO: Lupita Garcia, UCP Coordinator
FROM: Olga Rosas, Grants/Fixed Assets Coord. *OR*
DATE: November 11, 2011
RE: PFI – Parks & Recreation

Attached please find the 2nd Revised Price Proposal Form along with back up documentation on the Mercedes Parks and Recreation purchase of two (2) Playscapes and one (1) bench. The items to be purchased will be through the UC City funds. Any overage will be encumbered by the City's general fund. Check #100749 dated 10/11/2011 had already been submitted. Please review and if all is in order please approve the vendor.

Should you have any questions or require further documentation, please contact Tony Aguilar at (956) 565-3114, Ext. 121. Thank you.

COUNTY OF HIDALGO - URBAN COUNTY PROGRAM

Price Proposal Form

Price Proposal Form must be submitted to Urban County for pre-approval prior to the purchase. Use additional forms as needed.

Name of Cooperative: BuyBoard

Person Contacted: Marilyn Ahrens/Andy Ahrens

PURCHASE #1 Vendor Name: Park Place Recreation Design, Inc.

Contract No.: 346-10

Phone: 1-800-626-0238

Quantity	Description of Items	Price per Unit	Total Amount
1	#1268 - 8 Bench	399.00	399.00
2	# 7147342 - Safety Panel Ages 2-12	171.50	343.00
1	#718S070-R1 - Tot's Choice Playscape w/ plastic roofs	28,447.00	28447.00
1	#704S043J - Tot's Choice Expansion 3 Deck System	15,538.00	15,538.00
1	Installation of Equipment	14,460.00	14,460.00
1	Engineered Wood Fiber Surfacing	8,003.00	8,003.00
1	Installation of Wood Fiber Surfacing	2,125.00	2,125.00
1	Concrete Curb	4,158.00	4,158.00
1	Concrete Pad for 8' Bench	100.00	100.00
2	Concrete Entry Ramps	595.00	595.00
	Shipping/Freight	2,324.00	2,324.00
TOTAL:			77,087.00

Name of Cooperative: _____

Person Contacted: _____

PURCHASE #2 Vendor Name: _____

Contract No.: _____

Phone: _____

Quantity	Description of Items	Price per Unit	Total Amount
TOTAL:			

Requested by: Wesley F. Sosa Date 11/11/2011

UCP Approval: _____

Date 11/17/11

Vendor Contract Information

[Proposal Documents](#)

[Back](#)

Vendor: Park Place Recreation Design, Inc.

Address: 4225 Woodburn
San Antonio, TX 78218

Phone: (210) 821-5878

Contact: Marilyn Ahrens

Email: marilyn@miracleparkplace.com

Federal ID: 74-2336170

Accepts RFQs: Yes

Parks, Recreation & Field Lighting Products & Installation

Contract: #346-10

Effective Date: 10/1/2010

Expiration Date: 9/30/2013

Payment Terms: Net 30 days

Delivery Days: 30

Shipping Terms: Freight prepaid by vendor and added to invoice

Freight Terms: FOB Shipping Point

Ship Via: Common Carrier

Quote Reference

Number: 346-10

Regions Served: Texas Regions 1-3, 13, 15, 20

States Served: Texas

Return Policy: 20% restocking fee.

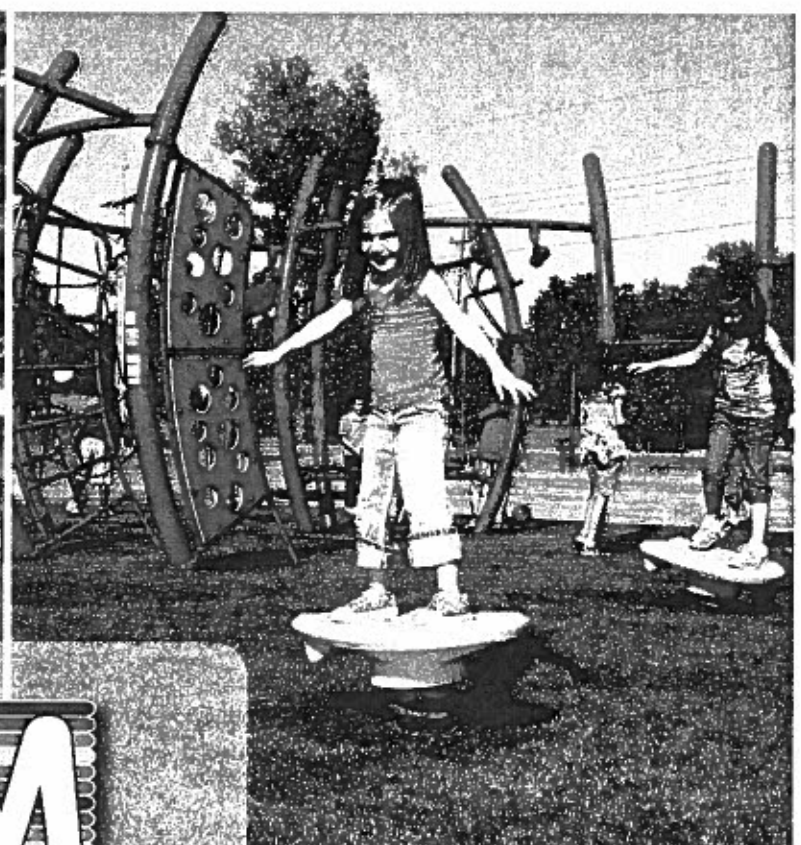
[\[Log Out \]](#)

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Search Results: Parks & Recreation Supplies & Equipment/Field Lighting

Narrow Search by Keyword(s):

Part # / Vendor	Description	Qty	Unit	Price		
<u>Catalog</u> <u>Park Place Recre</u>	15% Discount Off Miracle Recreation Equipment Co Catalog for Playground Sports Equipment. Texas Regions 1-3, 13, 15, 20 only.	<input type="text"/>	EA	\$0.00	<input type="button" value="Add"/>	<input type="button" value="Info"/>
<u>Catalog</u> <u>Park Place Recre</u>	Installation is 25% of equipment cost for Bleachers & Seating Systems	<input type="text"/>	EA	\$0.00	<input type="button" value="Add"/>	<input type="button" value="Info"/>
<u>Installation</u> <u>Park Place Recre</u>	Installation of Playground Equipment	<input type="text"/>	EA	\$0.00	<input type="button" value="Add"/>	<input type="button" value="Info"/>
<u>Catalog</u> <u>Park Place Recre</u>	Installation is 25% of equipment cost for All Other Park Related Products	<input type="text"/>	EA	\$0.00	<input type="button" value="Add"/>	<input type="button" value="Info"/>
<u>Catalog</u> <u>Park Place Recre</u>	Installation is 40% of equipment cost for Park Buildings & Shelters	<input type="text"/>	EA	\$0.00	<input type="button" value="Add"/>	<input type="button" value="Info"/>
<u>Catalog</u> <u>Park Place Recre</u>	5% Discount Off Miracle Recreation Equipment Co Catalog for All Parts. Texas Regions 1-3, 13, 15, 20 only.	<input type="text"/>	EA	\$0.00	<input type="button" value="Add"/>	<input type="button" value="Info"/>
<u>Catalog</u> <u>Park Place Recre</u>	5% Discount Off Miracle Recreation Equipment Co Catalog for All Other Parks & Recreation Products. Texas Regions 1-3, 13, 15, 20 only.	<input type="text"/>	EA	\$0.00	<input type="button" value="Add"/>	<input type="button" value="Info"/>
<u>Catalog</u> <u>Park Place Recre</u>	7% Discount Off Belair Ramparts Skatepark Systems Catalog for Skate Parks. Texas Regions 1-3, 13, 15, 20 only.	<input type="text"/>	EA	\$0.00	<input type="button" value="Add"/>	<input type="button" value="Info"/>
<u>Catalog</u> <u>Park Place Recre</u>	5% Discount Off Park Environments Catalog for Playground & Park Amenities. Texas Regions 1-3, 13, 15, 20 only.	<input type="text"/>	EA	\$0.00	<input type="button" value="Add"/>	<input type="button" value="Info"/>
<u>Catalog</u> <u>Park Place Recre</u>	15% Discount Off Miracle Recreation Equipment Co	<input type="text"/>	EA	\$0.00	<input type="button" value="Add"/>	<input type="button" value="Info"/>



2011 Pricelist & Workbook

Effective 12/23/10

VERIFICATION OF PRICE LIST FOR PARK PLACE RECREATION DESIGN INC.

BUY BOARD CONTRACT NO. 346-10

Page No.	Item No.	Description	List Price
		PLAYSCAPE # 718S070-R1	
84	1268	8" BENCH, 2- 3/8' LEGS M'THERM-PERM	\$ 498.00
189	7147342	SAFETY PANEL AGES 2-12 FREE STANDING	\$ 214.00
214	7185494	3 1/2" OD X 118" Post (4' Deck)	\$ 122.00
214	718552	3 1/2" OD X 130" Post (3' to 5' Deck)	\$ 133.00
214	718573	3 1/2" OD X 162" Post for Roof 3'6" to 5' Dk)	\$ 135.00
215	718856L9	90 DEG LEVEL RAMP BTWN DECKS	\$ 1,808.00
57	718968	CURVED LOOP CLIMBER (3' OR 4' DECK)	\$ 486.00
43	7185029	SQUARE DECK (ATTACHES TO 4 POSTS)	\$ 585.00
45	7186155	MONSTER PIPE CLIMBER STRAIGHT (4' & 5' DECK)	\$ 1,258.00
47	7187132B	PUPPET STAGE PANEL (BELOW DECK ONLY)	\$ 635.00
47	7187135B	DOOR PANEL (BELOW DECK ONLY)	\$ 635.00
47	7187143	POLICE CAR PANEL W/WHEEL	\$ 635.00
49	7187285	BUMP & GLIDE SLIDE-ONE PIECE (5' DECK)	\$ 1,897.00
50	7187555E	HONEYCOMB CLIMBER W/ARCH ENCLOSURE (5'DECK)	\$ 1,236.00
50	7087631	CRITTER PUZZLE PANEL	\$ 704.00
51	718632B	TIC-TAC-TOE PANEL (BELOW DECK)	\$ 840.00
51	7187633B	3-LETTER WORD SPELL PANEL (BELOW DECK)	\$ 840.00
51	71877441	BONGO STEPS W/HAND SUPPORTS (4' DECK)	\$ 1,084.00
52	71881059	ADA STAIRS BTWN DECKS W/I' RISE OPEN HR	\$ 592.00
52	71881206	6" RISER PLATE FOR 90 DEG L RAMP (856L MODELS)	\$ 61.00
53	7188404	L TUBE SLIDE ROCKITE LH (5' DECK)	\$ 1,890.00
54	7188614	60" SQUARE ROOF-SHINGLE DOUBLE WALL	\$ 687.00
54	71887530	LOOK-OUT BUBBLE PANEL 30 DEGREES	\$ 635.00
55	7189071	L SLIDE RH W/CANOPY (3' DECK)	\$ 795.00
55	7189175	CURVED TENSILE CLIMBER (5' DECK)	\$ 675.00
57	7189765	BUMPER LADDER (5' DECK)	\$ 738.00
219	718851359	SQUARE TRANSFER POINT W/OPEN HR (3' DECK)	\$ 1,441.00
		PLAYSCAPE # 7045043J	
229	7045029	SQUARE DECK ATTACHES TO (4) 3-1/2' POSTS	\$ 725.00
62	7046194	POD HOPPER (4" DECK)	\$ 2,490.00
64	7046385	GROOVE II SLIDE-ONE PIECE (5-DECK)	\$ 1,235.00
68	70474859	6'2" TYPHOON II SLIDE 360 DEG (5' DECK)	\$ 4,326.00
71	704796P1	BELL (POST MOUNT)	\$ 115.00
71	7048109	ADA STAORS BETWEEN DECLS W/I' RISE	\$ 798.00
71	7048153	VERTICAL LADDER CLIMBER (3' DECK)	\$ 473.00
73	704851359	SQUARE TRANSFER POINT W/OPEN HR (3' DECK)	\$ 1,602.00
73	7048614	SQUARE ROOF, DOUBLE WALL	\$ 761.00
75	70487530	LOOK OUT BUBBLE PANEL 30 DEGREE	\$ 670.00
75	704900P1	STEERING WHEEL (POST MOUNT)	\$ 115.00
75	7049071	L SLIDE RH , ROCKLITE (3' DECK)	\$ 850.00
79	70499226	COMMAND POST W/WHEEL	\$ 762.00
214	7185494	3 1/2" OD X 118" Post (4' Deck)	\$ 122.00
214	718572	3 1/2" OD X 138 POST FOR ROOF (3'DK OR LESS)	\$ 116.00
214	718573	3 1/2" OD X 162" Post for Roof 3'6" to 5' Dk)	\$ 135.00

Prices verified by UCP staff from the 2011 Pricelist & workbook Effective 12-23-2010.
all items are subject to minimum of 15% discount as per BuyBoard Contract # 346-10

guadalupe.garcia

From: Andy Ahrens [andy@miracleparkplace.com]
Sent: Wednesday, November 16, 2011 4:26 PM
To: guadalupe.garcia
Cc: Marilyn Ahrens
Subject: Re: Miracle Recreation Component Price List
Attachments: ATTACHMENT_1_BuyBoard_Submittal.pdf; ATT00049.htm;
ATTACHMENT_2_EngineeredWoodFiber_PRICING.jpg; ATT00052.htm

Mrs. Garcia,

I've attached a few supporting files for your review. Attachment 1 includes excerpt pages from our contract bid with the BuyBoard. Attachment 2 is a screen shot from our website regarding the engineered wood fiber surfacing. Please note the following:

Item 1) Installation- reference Attachment 1, page 4. Installation is based on the list price of the equipment, and starts at 25% of the equipment list price. Other site factors may account for allowed increases in this installation amount. There is no discount required for this item.

Item 2) Engineered Wood Fiber surfacing- reference Attachment 2. This screen shot from our website shows the list delivered pricing for engineered wood fiber to the three main parts of our territory. The 5% BuyBoard discount is issued off of the listed amount.

Items 3-5) Concrete Work- the concrete curb, concrete pad for bench, and concrete entry ramps are custom construction activities based on specific project requirements. These items serve as containment for the engineered wood fiber surfacing and generally would be included in the installation line item since they are required based on the particular installation site. On this particular project, the city wanted to see individual line items in order to compare the concrete border to other potential border materials.

Item 6) Shipping- reference Attachment 1, page 3. Freight charges are set by the manufacturer based on the total weight of the equipment and current fuel/transportation costs. There is not a price list available for freight charges.

Please reference Attachment 1, page 2 for information regarding the level of discount that we have issued in our proposal. Per our BuyBoard contract, we are required to issue *at least* discount that is listed in our contract. Depending on the total size of the project we are allowed the opportunity to offer a greater discount than the minimum requirement, which we have done for the City of Mercedes park project.

Sincerely,
Andy

Andy Ahrens

Park Place Recreation Designs, Inc.
P.O. Box 18186
San Antonio, TX 78218
P: 800-626-0238 F: 210-832-0115
www.miracleparkplace.com

11/16/2011



PAGE EXCERPTS
FROM PARK PLACE
RECREATION DESIGNS
APPROVED BUYBOARD
BID SUBMITTAL

**BID FOR
PARKS, RECREATION & FIELD LIGHTING
PRODUCTS AND INSTALLATION**

PROPOSAL NUMBER: 346-10

PROPOSAL OPENING DATE:

**APRIL 6, 2010
2:30 P. M.**

**THE LOCAL GOVERNMENT
PURCHASING COOPERATIVE**

SUBMITTED BY:

**PARK PLACE RECREATION DESIGNS, INC.
P. O. BOX 18186 SAN ANTONIO TX 78218**

www.miracleparkplace.com
Representing Miracle Recreation Equipment Company
P. O. Box 18186 - San Antonio, Texas 78218
210/821-5878 - 800/626-0238 - Fax: 210/832-0115

Parks and Recreation and Field Lighting Products and Installation -- Proposal #346-10
 NOTE: pricelist/catalog must be submitted with proposal response or response will not be considered.

12	Discount Off Catalog for Skate Parks	For All Skate Park Products, Attachments & Accessories - please state the Discount Off Catalog or Pricelist		7% Belair Ramparts Skatepark Systems	
13	Discount Off Catalog for Water Parks	For All Water Park Products, Attachments & Accessories - please state the Discount Off Catalog or Pricelist	NO BID		
14	Discount Off Catalog for All Other Parks & Recreation Products	For All Other Parks & Recreation Products -- please state the Discount Off Catalog or Pricelist		5% Miracle Recreation Equip. Co.	No Discount on "sale" items
Section II: Installation - Installation costs will be based on most current edition of the RS Means Construction Cost Data Book & applicable city cost index.					
15	Installation of Playground Equipment	Installation of Playground Equipment	* 25%	Discount based on RS Means Construction Cost Data Book for all Installation	
16	Installation of Outdoor Scoreboards	Installation of Outdoor Scoreboards	NO BID		
17	Installation of Signage Products	Installation of Signage Products, Marquees, Etc.	NO BID		
18	Installation of Bleachers & Seating Systems	Installation of Bleachers & Seating Systems	* 25%		
19	Installation of Park Buildings & Shelters	Installation of Park Buildings & Shelters	* 40%		Includes Fabric Shade Structures
20	Installation of All Other Park Related Products	Installation of All Other Park Related Products	* 25%		

4

Additional Installation costs that may be added to the percentage of list price shown above may be based on: site conditions, location of site, accessibility to the site, rocky ground requiring jackhammer to dig footings, and special equipment needed such as cranes or lifts. Installation costs are quoted on a "per job" basis. Additional Installation costs relating to Shade Structure installations may be based on International Building Code requirements specific to a customer's area, which may require larger concrete footings, etc.



REFERENCE & PRICE/DISCOUNT INFORMATION

PART I: For proposal response to be considered each vendor must supply a minimum of five (5) references, preferably governmental entities in Texas. Please fill out all of the following information including existing price/discounts offered to each customer. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in this proposal with prices/discounts offered to other governmental customers.

Entity Name	Contact	Phone#	Discount	Quantity/ Volume	FOB Term
1. Northside ISD	Linda Seewald	210-397-8630	5-15%	200,000	Factory
2. North East ISD	Jorge Cabella	210-804-7270	5-15%	200,000	Factory
3. Corpus Christi ISD	Elaine Colwell	361-886-9100	5-15%	150,000	Factory
4. Weslaco ISD	Andres Sanchez	956-969-6578	5-15%	75,000	Factory
5. Harlingen CISD	Antonio Gracia	956-430-9740	5-15%	150,000	Factory

Attach sheet(s) as necessary

Do any deviations from your written policies or standard governmental sales practices disclosed in the above chart ever result in better discounts (lower prices) than indicated? YES NO . If YES, explain deviations: _____

can be better discounts based on overall volume/amount of project

PART II: For proposal response to be considered each vendor must submit their marketing strategy if awarded this proposal or a portion thereof. (Example: how will your company inform the Buyboard membership of your company's contract with the Buyboard initially and how will your company continue to support the Buyboard for the duration of the contract period?) (Attach additional pages if necessary.) See next page

By signature below, I certify that the above is true and correct and that I am authorized by my company to make such certifications.

Park Place Recreation Designs Inc.

Company Name

Robert K. Ashen

Signature of Authorized Company Official



DEVIATION & COMPLIANCE SIGNATURE FORM

If the undersigned proposer intends to deviate from the General Terms and Conditions or Item Specifications listed in this proposal invitation, all such deviations must be listed on this page, with complete and detailed conditions and information included or attached. The Cooperative will consider any deviations in its proposal award decisions, and the Cooperative reserves the right to accept or reject any proposal based upon any deviations indicated below or in any attachments or inclusions.

In the absence of any deviation entry on this form, the proposer assures the Cooperative of their full compliance with the General Terms and Conditions, Item Specifications, and all other information contained in this Proposal Invitation.

- No Deviations
- Yes Deviations

List any deviations your company is submitting below: Delivery of most items is 30 days ARO

Complete freight charges/handling charges are quoted at time of proposals to customers

Freight charges are not included in manufacturers' price lists or catalogs.

PLEASE PROVIDE THE FOLLOWING INFORMATION:

1. Delivery Terms: FOB Destination (freight included in price) FOB Shipping Point (deviation to specs)

2. Shipping Via: Common Carrier Company Truck Other: _____

4. Payment Terms: Net 30 days 1% in 10/Net 30 days Other: _____

5. Number of Days for Delivery: 30 ARO

6. Vendor Reference/Quote Number: _____

7. State your return policy: 20% restocking fee

8. Are electronic payments acceptable to your company: Yes No

Park Place Recreation Designs Inc

Company Name

Robert K. Ahnen

Signature of Authorized Company Official



**Park Place Recreation
 Designs, Inc**
 P.O. Box 18186
 San Antonio, TX 78218
 800-626-0238 (tel.)
 210-832-0115 (fax)
fun@miracleparkplace.com



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- [featured projects](#)
- [project gallery](#)



Park Environments 2011 Catalog Site Amenities

Image	Model #	Price	Description
	PK-EWF	Rio Grande Valley: \$60.17/yard Corpus Christi: \$54.40/yard San Antonio: truckload. \$49.80/yard	Engineered Wood Fiber, Includes geotextile fabric and delivery. Price based on 140 cubic yard

guadalupe.garcia

From: Connie Burkett [Connie.Burkett@tasb.org]
Sent: Thursday, November 17, 2011 9:09 AM
To: 'guadalupe.garcia'
Cc: 'Olga Rosas'; 'antonio.barco'; 'Oscar Garza'
Subject: RE: Playground Quote Revision attached
Attachments: Mercedes BB Quote.pdf

Ms Garcia:

The pricing from Park Place Recreational is in accordance with BuyBoard contract 346-10. On the quote, the vendor shows list (retail) pricing, the discounted BuyBoard price, and the extended price. Except for the engineered wood fiber surfacing, each line item eligible for reduced pricing received a greater discount from the vendor than is required under their BuyBoard contract.

Under the terms of the contract, the vendor is only required to provide the following price reductions:

Line Item	Description	List Price	MINIMUM Discount	MINIMUM Ext Price	Quote
Line Item 1	1268	\$498.00	15%	\$423.30	Additional discount of \$24.30
Line Item 2	7147342	\$214.00 x 2	15%	\$363.80	Additional discount of \$20.80
Line Item 3	718S070-R1	\$35,511.00	15%	\$30,184.35	Additional discount of \$1,737.35
Line Item 4	704S043J	\$19,423.00	15%	\$16,509.55	Additional discount of \$971.55
Line Item 6	Wood Fiber	\$8,424.00	5%	\$8,003.00	No additional discount
					\$2,754.00 total additional discount

It is acceptable for vendors to give discounts greater than the contract requirements when the vendor feels it is warranted.

Respectfully,

Connie W. Burkett, CTPM
Purchasing / Marketing Specialist
Service Representative
Regions 8, 9, 10, 11, 14

11/17/2011

Phone: 800-695-2919, ext 7152

Fax: 800-211-5454



-----Original Message-----

From: guadalupe.garcia [mailto:guadalupe.garcia@ucp.co.hidalgo.tx.us]

Sent: Wednesday, November 16, 2011 10:38 AM

To: Connie Burkett

Cc: 'Olga Rosas'; 'antonio.barco'

Subject: FW: Playground Quote Revision attached

Mrs. Burkett:

Can you please verify that the List Price and the Buy Board Discounted prices are in accordance with the Buy Board regulations, and comply with Contract No. 346-10 for Park Place Recreational Designs, Inc.

Should you have any questions please feel free to contact me at your earliest convenience.

Thank you so much for your assistance and cooperation.

Lupita V. Garcia, UCP Coordinator II

956-787-8127 ext. 2237.

-----Original Message-----

From: Marilyn Ahrens [mailto:marilyn@miracleparkplace.com]

Sent: Wednesday, November 09, 2011 4:59 PM

To: Olga Rosas

Cc: Andy Ahrens; guadalupe.garcia

Subject: Re: Playground Quote Revision attached

Okay - here is the version that Ms. Garcia has approved.

Marilyn Ahrens

Park Place Recreation Designs, Inc.

P. O. Box 18186 San Antonio TX 78218

800-626-0238 210-821-5878

FAX: 210-832-0115

marilyn@miracleparkplace.com

11/17/2011