

**APPENDIX C PRICING INDEX
TO DIR-SDD-1460
Amendment #1**

Calence LLC dba Insight Networking Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
Hardware	
Bluesocket	22.50%
Commscope/Systemax	36.25%
Exterity	15.75%
Lightspeed	14.50%
Netscout Systems	22.50%
Vbrick Systems, Inc.	21.50%
Panduit	35.50%
Syn-Apps	5.75%
RSA Security	14.50%
Tripp Lite	25.75%
APC	36.00%
Maintenance	
Lightspeed	8.50%
Vbrick	5.50%
RSA	5.5%
Technical Services	
Asset Management (Asset Tagging), Trade-In and Asset Disposal, Warehousing, Staging & Configuration & Integration Services, Project Management, Cabling, Training	29.25%