

Req # 215287

**CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT**  
**Vehicles**  
**BUYBOARD #358-10**

End User: HIDALGO COUNTY SHERIFF'S DEPT Philpott Rep: ALAN WILEY 888 858-7801

Contact: RICHARD OZUNA Date: 3-Apr-12

Product Description: FORD EXPEDITION

A. Bid Series: 86 A. Base Price: \$ 25,816.00

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
	SPECIAL SERVICE MODEL	STD	536	HD TRAILER TOW PACKAGE	\$ 374.00
	5.4L AUTOMATIC	STD	91M	SYNC OPTION REQUIRED FOR	\$ 374.00
	CLOTH BUCKETS FRONT	STD		NAVIGATION SYSTEM	
	VINYL 2ND ROW	STD			
	AM-FM CD TILT/CRUISE	STD			
	RUBBER FLOOR	STD			
UIG12	2012 4X4 UGRADE	\$ 5,680.00			
UH	TUXEDO BLACK EXTERIOR	COLOR			
101A	XL PACKAGE UPGRADE	INCL			
	CARPET AND SIRIUS RADIO	INCL			
	FACTORY FLOOR CONSOLE	INCL			
	CLOTH CAPTAIN CHAIRS	INCL			
	CLOTH 2ND/3RD ROW SEATS	INCL			

Total of B. Published Options: \$ 6,428.00

C. Unpublished Options [Itemize each below, not to exceed 25%]

\$= 9.9 %

Options	Bid Price	Options	Bid Price
FORD IN DASH NAVIGATION SYSTEM	\$ 3,196.00	PLEASE FAX YOUR PURCHASE ORDER	PURCHASE
		TO 254 865-9118	ORDER
ESTIMATED DELIVERY IN 90 DAYS	NOTE		

Total of C. Unpublished Options: \$ 3,196.00

- D. Contract Price Adjustment: \_\_\_\_\_
- E. Delivery Charges: \_\_\_\_\_ miles \$ \_\_\_\_\_
- F. Total of A + B + C + D + E = F \$ 35,440.00
- G. Quantity Ordered \_\_\_\_\_ x F = \$ 35,440.00
- H. BUYBOARD Administrative Fee (\$400 per purchase order) \$ 400.00
- I. Non-Equip Charges & Credits \_\_\_\_\_

J. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE

\$ 35,840.00

*Handwritten:* 215287

**PRODUCT PRICING SUMMARY BASED ON CONTRACT**  
**BUYBOARD #358-10**  
**Vehicles and Heavy Duty Trucks**

End User: HIDALGO COUNTY Philpott Rep: ALAN WILEY  
 Contact: RICHARD OZUNA Phone/email: 888 858-7801 awiley0845@aol.com  
 Phone/email: 956 457-4236 Date: Friday, April 06, 2012  
 Product Description: FORD F150 REGULAR CAB PICKUP

A. Bid Series: \_\_\_\_\_ 95 A. Base Price: \$ 14,337.00

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
FIC	SHORT BED XL MODEL	STD		PLEASE FAX YOUR PURCHASE	NOTE
	3.7L V6 FFV GAS	STD		ORDER TO 254 865-9118	NOTE
	6-SPEED AUTOMATIC	STD	W1E	4X4 CREW CAB UPGRADE	\$ 13,993.00
	AM-FM RADIO	STD	505A	FX4 WITH SKID PLATES	INCL
	A/C AND HEAT	STD		5 1/2 FOOT BED 2012 MODEL	INCL
	VINYL 40-20-40 SEAT	STD		5.0L FLEX FUEL V8 GAS	INCL
	RUBBER FLOOR	STD		POWER WINDOWS-LOCKS-MIRROR	INCL
535	TRAILER TOW PACKAGE	INCL		TILT/CRUISE AND CAPET	INCL
				AM-FM CD AND TOW HOOKS	INCL
				BLACK CLOTH BUCKET SEATS	INCL
				4X4 SHIFT ON THE FLY	INCL
<b>Total of B. Published Options:</b>					<b>\$ 13,993.00</b>

C. Unpublished Options [Itemize each below, not to exceed 25%] \$= 0.0 %

Options	Bid Price	Options	Bid Price
TUXEDO BLACK IN STOCK	COLORS	ESTIMATED DELIVERY IN 3-10	NOTE
LEGAL WINDOW TINT	INCL	WORKING DAYS	DELIVERY
FROTN AND REAR FLOOR MATS	INCL		
<b>Total of C. Unpublished Options:</b>			<b>\$ -</b>

- D. Pre-delivery Inspection: \$ 80.00
- E. Texas State Inspection: \$ 21.25
- F. Manufacturer Destination/Delivery: \$ 975.00
- G. Floor Plan Interest (for in-stock and/or equipped vehicles): \$
- H. Lot Insurance (for in-stock and/or equipped vehicles): \$
- I. Contract Price Adjustment: \_\_\_\_\_ \$ -
- J. Additional Delivery Charge: \_\_\_\_\_ 0 miles \$ 29,406.25
- K. Subtotal: \$ 29,406.25
- L. Quantity Ordered 1 x K = \$
- M. Trade in: \_\_\_\_\_ \$
- N. BUYBOARD Administrative Fee (\$400 per purchase order) \$
- O. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE **\$ 29,406.25**

**REVIEWED**  
 By Oscar Garza at 8:32 am, May 02, 2012



Phone: 800-695-2919  
Fax: 800-211-5454  
Email: info@buyboard.com

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### Search Results

Search:

- All
- Vendor Discounts Only
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Show 25 results

Narrow Results:

Vendor	Description	Pricing Sheet	Price	Qty	Add
<a href="#">Philpott Motors</a>	Ford F-150 Pickup, Regular Cab (F1C) F-150, XL Trim Package, 1/2 ton, regular cab, 4x2, 6.5' Bed, 3.7L V6 gas/E85, compete with all manufacturer's standard equipment	N/A	\$15,472.00	<input type="text"/>	Hi

- Vendors**
- Philpott Motors[X]
- Price Range**
- Show all prices
- Category**
- None Selected
- Contract**
- None selected

#### Extended Product Information

**Reference Number:** 358-10

**Brand:** Ford

**Part Number:** Ford F-150 Pickup

**Unit Measure:** EA

**Vendor Website:** [www.philpottmotors.com/](http://www.philpottmotors.com/)

**Full Description:** Ford F-150 Pickup, Regular Cab (F1C) F-150, XL Trim Package, 1/2 ton, regular cab, 4x2, 6.5' Bed, 3.7L V6 gas/E85, compete with all manufacturer's standard equipment

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Contact us 800-695-2919

Prepared For:

Prepared By:

Alan Wiley  
Philpott Motors LTD.  
P.O. Box 876 Port Neches, Texas 77651  
1400 US HWY 69  
Nederland, Texas, 77627



## Vehicle Profile

## 2012 Ford Expedition

4dr 4x2 XL (U1F)

### Powertrain

Triton 5.4L V-8 SOHC SMPI 24 valve flexible recommended fuel engine with variable valve control \* 150 amp alternator \* 650 amp 72 amp hours (Ah) battery with run down protection \* 6-speed electronic automatic transmission with overdrive, lock-up, driver selection \* Rear-wheel drive \* ABS & driveline traction control \* 3.73 axle ratio \* Stainless steel exhaust

### Steering and Suspension

Hydraulic power-assist rack and pinion steering with speed-sensing assist \* Steering cooler \* 4-wheel disc brakes with front and rear vented discs \* AdvanceTrac w/Roll Stability Control stability control with anti-roll control \* Independent front suspension \* Front double wishbone suspension \* Front anti-roll bar \* Front coil springs \* Gas-pressurized front shocks \* Rear independent suspension \* Rear multi-link suspension \* Rear anti-roll bar \* Rear coil springs \* Gas-pressurized rear shocks \* Front and rear 17.0" x 7.50" painted styled steel wheels with chrome hub covers \* P265/70SR17.0 BSW AS front and rear tires \* Underbody w/crankdown mounted full-size steel spare wheel

### Safety

4-wheel anti-lock braking system \* Center high mounted stop light \* Dual airbags, seat mounted driver and passenger side-impact airbags, Safety Canopy System curtain 1st, 2nd and 3rd row overhead airbag, airbag occupancy sensor \* Front height adjustable seatbelts with front pre-tensioners \* SecuriLock immobilizer, panic alarm, security system

### Comfort and Convenience

Air conditioning, rear HVAC with separate controls, underseat ducts, auxiliary rear heater, headliner/pillar ducts \* AM/FM/Satellite-capable, clock, seek-scan, in-dash mounted single CD, MP3 decoder, 6 speakers, window grid antenna \* Cruise control with steering wheel controls \* Power door locks with 2 stage unlock, keyfob (all doors) keyless entry, keyfob rear window remote release, child safety rear door locks, tailgate/rear door lock included with power doors \* 3 12V DC power outlets, retained accessory power, front lighter element(s) location \* Analog instrumentation display includes tachometer, oil pressure gauge, engine temperature gauge, voltmeter gauge, compass, exterior temp, systems monitor, trip odometer \* Warning indicators include oil pressure, engine temperature, battery, lights on, key, low fuel, low washer fluid, door ajar, trunk/liftgate ajar, brake fluid, low tire pressure \* Leather-wrapped steering wheel with tilt adjustment \* Power front and rear windows with deep tint, driver 1-touch down, fixed rearmost windows \* Variable intermittent front windshield wipers, flip-up rear window, fixed interval rear wiper with heated wiper park, rear window defroster \* Dual illuminated vanity mirrors, dual auxiliary visors \* Auto-dimming day-night rearview mirror \* Interior lights include dome light with fade, front and rear reading lights, illuminated entry \* Full floor console with covered storage, full overhead console with storage, conversation mirror, glove box with light, front and rear cupholders, dashboard storage, driver and passenger door bins, rear door

### Seating and Interior

Seating capacity of 5 \* Bucket front seats with adjustable head restraints \* 8-way adjustable (6-way power) driver seat includes lumbar support \* 4-way adjustable passenger seat \* 40-20-40 folding rear split-bench seat with fold

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**Seating and Interior (Continued)**

forward seatback, reclining 2 fixed rear head restraints \* Cloth faced front seats with cloth back material \* Vinyl faced rear seats with carpet back material \* Vinyl door trim insert, full cloth headliner, full vinyl/rubber floor covering, plastic/rubber gear shift knob, other interior accents

**Exterior Features**

3 skid plates, side impact beams, front license plate bracket, galvanized steel/aluminum body material \* Black bodyside cladding, black fender flares \* Black side window moldings, black front windshield molding \* Black door handles \* Black grille \* 4 doors with liftgate rear cargo door \* Class IV trailering, trailer harness, trailer hitch, trailer sway control \* Roof rack \* Driver and passenger power remote black heated convex spotter folding outside mirrors \* Front and rear black bumpers with black rub strip/fascia accents, rear step \* Aero-composite halogen fully automatic headlamps with delay-off feature \* Additional exterior lights include front fog/driving lights, remote activated perimeter/approach lights \* Clearcoat monotone paint

**Warranty**

Basic .....	36 month/36,000 miles	Powertrain .....	60 month/60,000 miles
Corrosion .....	60 month/unlimited mileage	Roadside .....	60 month/60,000 miles

**Dimensions and Capacities**

Output .....	310 hp @ 5,100 rpm	Torque .....	365 lb.-ft. @ 3,600 rpm
1st gear .....	4.170	2nd gear .....	2.340
3rd gear .....	1.520	4th gear .....	1.140
5th gear .....	0.860	6th gear .....	0.690
Reverse gear .....	3.400	City/hwy .....	14 mpg/20 mpg
Curb .....	5,589 lbs.	GVWR .....	7,300 lbs.
Front GAWR .....	3,700 lbs.	Rear GAWR .....	4,250 lbs.
Payloa .....	1,630 lbs.	Front curb .....	2,772 lbs.
Rear curb .....	2,777 lbs.	Front axle .....	3,500 lbs.
Rear axle .....	4,250 lbs.	Front spring .....	3,500 lbs.
Rear spring .....	4,250 lbs.	Towing .....	9,200 lbs.
Front .....	41.1 "	Rear .....	39.1 "
Front .....	39.6 "	Rear .....	39.8 "
Front .....	60.2 "	Rear .....	59.9 "
Front shoulder .....	63.2 "	Rear shoulder .....	63.7 "
Passenger area .....	116.9 cu.ft.	Lengt .....	206.5 "
Body .....	78.8 "	Body .....	77.2 "
Wheelbas .....	119.0 "	Front .....	67.0 "
Rear .....	67.2 "	Turning .....	20.4 '
Fuel .....	28.0 gal.	Interior cargo .....	55.0 cu.ft.
Interior cargo volume seats .....	55.0 cu.ft.	Interior maximum cargo .....	108.3 cu.ft.

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Prepared For:

Prepared By:

Alan Wiley  
Philpott Motors LTD.  
P.O. Box 876 Port Neches, Texas 77651  
1400 US HWY 69  
Nederland, Texas, 77627



## Selected Options

## 2012 Ford Expedition

4dr 4x2 XL (U1F)

### Vehicle Snapshot

**Engine:** 5.4L SOHC 3V V8 FFV  
**Transmission:** 6-Speed Automatic  
**Rear Axle Ratio:** 3.73  
**GVWR:** 7,300 lbs Payload Package

Code	Description	Class	MSRP
U1F	<b>Base Vehicle Price (U1F)</b>	STD	36,530.00
<b>Packages</b>			
102A	<b>Equipment Group 102A (Fleet)</b> <i>(995) Engine: 5.4L SOHC 3V V8 FFV; (446) Transmission: 6-Speed Automatic; (STDGV) GVWR: 7,300 lbs Payload Package; (58T) Radio: Premium Sound System w/Single-CD/MP3 Player : Includes speed sensitive volume, input jack, rear audio controls and 6-speakers.; SSV Fleet Package : Deletes floor console and running boards. Includes column shifter. . Valid FM code required</i>	OPT	0.00
	<b>Discount</b>		-2,230.00
<b>Powertrain</b>			
995	<b>Engine: 5.4L SOHC 3V V8 FFV</b> <i>Torque: 365 ft.lbs. @ 3600 rpm.</i>	INC	Included
446	<b>Transmission: 6-Speed Automatic</b>	INC	Included
X16	<b>3.73 Axle Ratio</b>	INC	Included
STDGV	<b>GVWR: 7,300 lbs Payload Package</b>	INC	Included
<b>Wheels &amp; Tires</b>			
T5G	<b>Tires: P265/70R17 AS BSW</b>	INC	Included
64D	<b>Wheels: 17" Steel (Fleet)</b>	INC	Included
<b>Seats &amp; Seat Trim</b>			
F	<b>Cloth Front Bucket Seats</b> <i>5-passenger seating. Includes 6-way power driver's seat with manual recline, manual lumbar and manual passenger seat.</i>	INC	Included

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## Selected Options Continued

Prepared By: Alan Wiley  
Dealership: Philpott Motors LTD.

Code	Description	Class	MSRP
<b>Other Options</b>			
PAINT	<b>Monotone Paint Application</b>	STD	N/C
119WB	<b>119" Wheelbase</b>	STD	N/C
58T	<b>Radio: Premium Sound System w/Single-CD/MP3 Player</b> <i>Includes speed sensitive volume, input jack, rear audio controls and 6-speakers.</i>	INC	Included
<b>Fleet Options</b>			
41K	<b>4X4 Skid Plates</b> <i>Includes front, transfer case and fuel tank.</i>	INC	Included
<b>Interior Colors For : Primary w/XL</b>			
FL	<b>Stone</b>	OPT	N/C
<b>Primary Colors For : Primary w/XL</b>			
Z1	<b>Oxford White</b>	OPT	N/C
<b>Vehicle Subtotal</b>			<b>\$34,300.00</b>
<b>Fuel Charge</b>			<b>\$0.00</b>
<b>Destination</b>			<b>\$995.00</b>
<b>Vehicle Subtotal (including Destination)</b>			<b>\$35,295.00</b>

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## Vehicle Profile

## 2012 Ford Expedition

4dr 4x4 XL (U1G)

### Powertrain

Triton 5.4L V-8 SOHC SMPI 24 valve flexible recommended fuel engine with variable valve control \* 150 amp alternator \* 650 amp 72 amp hours (Ah) battery with run down protection \* HD radiator, HD transmission oil cooler \* 6-speed electronic automatic transmission with overdrive, lock-up, driver selection \* Control-Trac part and full-time four-wheel drive with electronic transfer case shift, auto locking hubs \* ABS & driveline traction control \* 3.31 axle ratio \* Stainless steel exhaust

### Steering and Suspension

Hydraulic power-assist rack and pinion steering with speed-sensing assist \* Steering cooler \* 4-wheel disc brakes with front and rear vented discs \* AdvanceTrac w/Roll Stability Control stability control with anti-roll control \* Independent front suspension \* Front double wishbone suspension \* Front anti-roll bar \* Front coil springs \* Gas-pressurized front shocks \* Rear independent suspension \* Rear multi-link suspension \* Rear anti-roll bar \* Rear coil springs \* Gas-pressurized rear shocks \* Front and rear 17.0" x 8.00" silver aluminum wheels \* P265/70SR17.0 OWL AT front and rear tires \* Underbody w/crankdown mounted full-size steel spare wheel

### Safety

4-wheel anti-lock braking system \* Center high mounted stop light \* Dual airbags, seat mounted driver and passenger side-impact airbags, Safety Canopy System curtain 1st, 2nd and 3rd row overhead airbag, airbag occupancy sensor \* Front height adjustable seatbelts with front pre-tensioners \* SecuriLock immobilizer, panic alarm, security system

### Comfort and Convenience

Air conditioning, rear HVAC with separate controls, underseat ducts, auxiliary rear heater, headliner/pillar ducts \* SIRIUS AM/FM/HD/Satellite, clock, seek-scan, in-dash mounted single CD, MP3 decoder, SYNC external memory control, 6 speakers, window grid antenna, rear controls \* Cruise control with steering wheel controls \* Power door locks with 2 stage unlock, keyfob (all doors) keyless entry, keyfob rear window remote release, child safety rear door locks, tailgate/rear door lock included with power doors \* 4 12V DC power outlets, retained accessory power, front lighter element(s) location, Bluetooth wireless phone connectivity, internet access \* Analog instrumentation display includes tachometer, oil pressure gauge, engine temperature gauge, voltmeter gauge, compass, exterior temp, systems monitor, trip odometer \* Warning indicators include oil pressure, engine temperature, battery, lights on, key, low fuel, low washer fluid, door ajar, trunk/liftgate ajar, brake fluid, low tire pressure \* Leather-wrapped steering wheel with tilt adjustment \* Power front and rear windows with deep tint, driver 1-touch down, fixed rearmost windows \* Variable intermittent front windshield wipers, flip-up rear window, fixed interval rear wiper with heated wiper park, rear window defroster \* Dual illuminated vanity mirrors, dual auxiliary visors \* Auto-dimming day-night rearview mirror \* Interior lights include dome light with fade, front and rear reading lights, illuminated entry \* Full floor console with covered storage, full overhead console with storage, conversation mirror, glove box with light, front and rear cupholders, dashboard storage, driver and passenger door bins, rear door bins \* Carpeted cargo floor, plastic trunk

### Seating and Interior

Seating capacity of 8 \* Bucket front seats with adjustable head restraints, center armrest \* 8-way adjustable (6-way

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**Seating and Interior (Continued)**

power) driver seat includes lumbar support \* 4-way adjustable passenger seat \* 40-20-40 folding split-bench 2nd row seat with fold forward seatback, reclining 2 fixed rear head restraints \* 3rd row seat 60-40 folding split-bench fold into floor with fold into floor, 2 fixed 3rd row head restraints \* Cloth faced front seats with cloth back material \* Cloth faced rear seats with carpet back material \* Cloth faced 3rd row seats with carpet back material \* Vinyl door trim insert, full cloth headliner, full carpet floor covering with carpet front and rear floor mats, plastic/rubber gear shift knob, other interior accents

**Exterior Features**

Running boards, side impact beams, front license plate bracket, galvanized steel/aluminum body material \* Black bodyside cladding, black fender flares \* Black side window moldings, black front windshield molding \* Chrome door handles \* Chrome grille \* 4 doors with liftgate rear cargo door \* Class IV HD trailering, trailer harness, trailer hitch, trailer sway control \* Roof rack \* Driver and passenger power remote black heated convex spotter folding outside mirrors \* Front and rear black bumpers with black rub strip/fascia accents, front tow hooks rear step \*

Aero-composite halogen fully automatic headlamps with delay-off feature \* Additional exterior lights include front fog/driving lights. remote activated perimeter/approach lights \* Clearcoat monotone paint

**Warranty**

Basic .....	36 month/36,000 miles	Powertrain .....	60 month/60,000 miles
Corrosion .....	60 month/unlimited mileage	Roadside .....	60 month/60,000 miles

**Dimensions and Capacities**

Output .....	310 hp @ 5,100 rpm	Torque .....	365 lb.-ft. @ 3,600 rpm
1st gear .....	4.170	2nd gear .....	2.340
3rd gear .....	1.520	4th gear .....	1.140
5th gear .....	0.860	6th gear .....	0.690
Reverse gear .....	3.400	City/hwy .....	13 mpg/18 mpg
Curb .....	5,781 lbs.	GVWR .....	7,500 lbs.
Front GAWR .....	3,700 lbs.	Rear GAWR .....	4,250 lbs.
Payloa .....	1,850 lbs.	Front curb .....	2,972 lbs.
Rear curb .....	2,809 lbs.	Front axle .....	3,700 lbs.
Rear axle .....	4,250 lbs.	Front spring .....	3,700 lbs.
Rear spring .....	4,250 lbs.	Towing .....	9,200 lbs.
Front .....	41.1 "	Rear .....	39.1 "
Third .....	37.7 "	Front .....	39.6 "
Rear .....	39.8 "	Third .....	38.3 "
Front .....	60.2 "	Rear .....	59.9 "
Third .....	50.2 "	Front shoulder .....	63.2 "
Rear shoulder .....	63.7 "	Third shoulder .....	51.9 "
Passenger area .....	160.3 cu.ft.	Length .....	206.5 "
Body .....	78.8 "	Body .....	77.2 "
Wheelbas .....	119.0 "	Front .....	67.0 "
Rear .....	67.2 "	Turning .....	20.4 '
Fuel .....	28.0 gal.	Interior cargo .....	18.6 cu.ft.
Interior cargo volume seats .....	55.0 cu.ft.	Interior maximum cargo .....	108.3 cu.ft.

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## Selected Options

2012 Ford Expedition

4dr 4x4 XL (U1G)

### Vehicle Snapshot

**Engine:** 5.4L SOHC 3V V8 FFV  
**Transmission:** 6-Speed Automatic  
**Rear Axle Ratio:** 3.31  
**GVWR:** 7,500 lbs Payload Package

Code	Description	Class	MSRP
U1G	<b>Base Vehicle Price (U1G)</b>	STD	39,430.00
<b>Packages</b>			
101A	<b>Equipment Group 101A</b> <i>(995) Engine: 5.4L SOHC 3V V8 FFV; (446) Transmission: 6-Speed Automatic; (X15) 3.31 Axle Ratio; (STDGV) GVWR: 7,500 lbs Payload Package; (T5N) Tires: P265/70R17 AT OWL; (64I) Wheels: 17" Aluminum; (F) Cloth Front Bucket Seats : 8-passenger seating. Includes 6-way power driver's seat with manual recline, manual lumbar and manual passenger seat.; (58T) Radio: Premium Sound System w/Single-CD/MP3 Player : Includes speed sensitive volume, input jack, rear audio controls and 6-speakers.; 3rd Row Manual Seat; SIRIUS Satellite Radio : Activation and</i>	OPT	1,070.00
<b>Powertrain</b>			
995	<b>Engine: 5.4L SOHC 3V V8 FFV</b> <i>Torque: 365 ft.lbs. @ 3600 rpm.</i>	INC	Included
446	<b>Transmission: 6-Speed Automatic</b>	INC	Included
X15	<b>3.31 Axle Ratio</b>	INC	Included
STDGV	<b>GVWR: 7,500 lbs Payload Package</b>	INC	Included
<b>Wheels &amp; Tires</b>			
T5N	<b>Tires: P265/70R17 AT OWL</b>	INC	Included
64I	<b>Wheels: 17" Aluminum</b>	INC	Included
<b>Seats &amp; Seat Trim</b>			
F	<b>Cloth Front Bucket Seats</b> <i>8-passenger seating. Includes 6-way power driver's seat with manual</i>	INC	Included

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**Selected Options Continued**

**Prepared By:** Alan Wiley  
**Dealership:** Philpott Motors LTD.

Code	Description	Class	MSRP
	<i>recline, manual lumbar and manual passenger seat.</i>		
875	<b>3rd Row 60/40 Vinyl Manual Bench Seat (Fleet)</b>	INC	Included
875	<b>3rd Row 60/40 Cloth Manual Bench Seat (Fleet)</b>	INC	Included
<b>Other Options</b>			
PAINT	<b>Monotone Paint Application</b>	STD	N/C
119WB	<b>119" Wheelbase</b>	STD	N/C
58T	<b>Radio: Premium Sound System w/Single-CD/MP3 Player</b> <i>Includes speed sensitive volume, input jack, rear audio controls and 6-speakers.</i>	INC	Included
91M	<b>SYNC</b> <i>Voice-activated communications and entertainment system. Includes 911 assist, Vehicle Health Reports (VHR), SYNC Services and AppLink.</i>	OPT	395.00
536	<b>Heavy-Duty Trailer-Tow Package</b> <i>Heavy-Duty Auxiliary Transmission Oil Cooler; Heavy-Duty Radiator. Includes class IV trailer hitch receiver, wiring harness with 4 and 7-pin connector and electronic braking wiring kit.</i>	OPT	395.00
<b>Fleet Options</b>			
62S	<b>SIRIUS Satellite Radio</b> <i>Activation and programming subject to geographical location and availability. Requires deletion of 62D.</i>	INC	Included
<b>Interior Colors For : Primary w/XL</b>			
FL	<b>Stone</b>	OPT	N/C
<b>Primary Colors For : Primary w/XL</b>			
UH	<b>Tuxedo Black Metallic</b>	OPT	N/C

<b>Vehicle Subtotal</b>	<b>\$41,290.00</b>
<b>Fuel Charge</b>	<b>\$0.00</b>
<b>Destination</b>	<b>\$995.00</b>
<b>Vehicle Subtotal (including Destination)</b>	<b>\$42,285.00</b>
Basic MSRP for a 4x2 Expedition -----	35,295.00
The difference between the 4x2 model to this model is -----	6,990.00
The price on the quote exceeds the 6% -----	\$5,680.00

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Prepared For:

Prepared By:

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## Vehicle Profile

## 2012 Ford Expedition

4dr 4x2 XL (U1F)

### Powertrain

Triton 5.4L V-8 SOHC SMPI 24 valve flexible recommended fuel engine with variable valve control \* 150 amp alternator \* 650 amp 72 amp hours (Ah) battery with run down protection \* 6-speed electronic automatic transmission with overdrive, lock-up, driver selection \* Rear-wheel drive \* ABS & driveline traction control \* 3.73 axle ratio \* Stainless steel exhaust

### Steering and Suspension

Hydraulic power-assist rack and pinion steering with speed-sensing assist \* Steering cooler \* 4-wheel disc brakes with front and rear vented discs \* AdvanceTrac w/Roll Stability Control stability control with anti-roll control \* Independent front suspension \* Front double wishbone suspension \* Front anti-roll bar \* Front coil springs \* Gas-pressurized front shocks \* Rear independent suspension \* Rear multi-link suspension \* Rear anti-roll bar \* Rear coil springs \* Gas-pressurized rear shocks \* Front and rear 17.0" x 7.50" painted styled steel wheels with chrome hub covers \* P265/70SR17.0 BSW AS front and rear tires \* Underbody w/crankdown mounted full-size steel spare wheel

### Safety

4-wheel anti-lock braking system \* Center high mounted stop light \* Dual airbags, seat mounted driver and passenger side-impact airbags, Safety Canopy System curtain 1st, 2nd and 3rd row overhead airbag, airbag occupancy sensor \* Front height adjustable seatbelts with front pre-tensioners \* SecuriLock immobilizer, panic alarm, security system

### Comfort and Convenience

Air conditioning, rear HVAC with separate controls, underseat ducts, auxiliary rear heater, headliner/pillar ducts \* AM/FM/Satellite-capable, clock, seek-scan, in-dash mounted single CD, MP3 decoder, 6 speakers, window grid antenna \* Cruise control with steering wheel controls \* Power door locks with 2 stage unlock, keyfob (all doors) keyless entry, keyfob rear window remote release, child safety rear door locks, tailgate/rear door lock included with power doors \* 3 12V DC power outlets, retained accessory power, front lighter element(s) location \* Analog instrumentation display includes tachometer, oil pressure gauge, engine temperature gauge, voltmeter gauge, compass, exterior temp, systems monitor, trip odometer \* Warning indicators include oil pressure, engine temperature, battery, lights on, key, low fuel, low washer fluid, door ajar, trunk/liftgate ajar, brake fluid, low tire pressure \* Leather-wrapped steering wheel with tilt adjustment \* Power front and rear windows with deep tint, driver 1-touch down, fixed rearmost windows \* Variable intermittent front windshield wipers, flip-up rear window, fixed interval rear wiper with heated wiper park, rear window defroster \* Dual illuminated vanity mirrors, dual auxiliary visors \* Auto-dimming day-night rearview mirror \* Interior lights include dome light with fade, front and rear reading lights, illuminated entry \* Full floor console with covered storage, full overhead console with storage, conversation mirror, glove box with light, front and rear cupholders, dashboard storage, driver and passenger door bins, rear door

### Seating and Interior

Seating capacity of 5 \* Bucket front seats with adjustable head restraints \* 8-way adjustable (6-way power) driver seat includes lumbar support \* 4-way adjustable passenger seat \* 40-20-40 folding rear split-bench seat with fold

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**Seating and Interior (Continued)**

forward seatback, reclining 2 fixed rear head restraints \* Cloth faced front seats with cloth back material \* Vinyl faced rear seats with carpet back material \* Vinyl door trim insert, full cloth headliner, full vinyl/rubber floor covering, plastic/rubber gear shift knob, other interior accents

**Exterior Features**

3 skid plates, side impact beams, front license plate bracket, galvanized steel/aluminum body material \* Black bodyside cladding, black fender flares \* Black side window moldings, black front windshield molding \* Black door handles \* Black grille \* 4 doors with liftgate rear cargo door \* Class IV trailering, trailer harness, trailer hitch, trailer sway control \* Roof rack \* Driver and passenger power remote black heated convex spotter folding outside mirrors \* Front and rear black bumpers with black rub strip/fascia accents, rear step \* Aero-composite halogen fully automatic headlamps with delay-off feature \* Additional exterior lights include front fog/driving lights, remote activated perimeter/approach lights \* Clearcoat monotone paint

**Warranty**

Basic .....	36 month/36,000 miles	Powertrain .....	60 month/60,000 miles
Corrosion .....	60 month/unlimited mileage	Roadside .....	60 month/60,000 miles

**Dimensions and Capacities**

Output .....	310 hp @ 5,100 rpm	Torque .....	365 lb.-ft. @ 3,600 rpm
1st gear .....	4.170	2nd gear .....	2.340
3rd gear .....	1.520	4th gear .....	1.140
5th gear .....	0.860	6th gear .....	0.690
Reverse gear .....	3.400	City/hwy .....	14 mpg/20 mpg
Curb .....	5,589 lbs.	GVWR .....	7,300 lbs.
Front GAWR .....	3,700 lbs.	Rear GAWR .....	4,250 lbs.
Payloa .....	1,630 lbs.	Front curb .....	2,772 lbs.
Rear curb .....	2,777 lbs.	Front axle .....	3,500 lbs.
Rear axle .....	4,250 lbs.	Front spring .....	3,500 lbs.
Rear spring .....	4,250 lbs.	Towing .....	9,200 lbs.
Front .....	41.1 "	Rear .....	39.1 "
Front .....	39.6 "	Rear .....	39.8 "
Front .....	60.2 "	Rear .....	59.9 "
Front shoulder .....	63.2 "	Rear shoulder .....	63.7 "
Passenger area .....	116.9 cu.ft.	Lengt .....	206.5 "
Body .....	78.8 "	Body .....	77.2 "
Wheelbas .....	119.0 "	Front .....	67.0 "
Rear .....	67.2 "	Turning .....	20.4 '
Fuel .....	28.0 gal.	Interior cargo .....	55.0 cu.ft.
Interior cargo volume seats .....	55.0 cu.ft.	Interior maximum cargo .....	108.3 cu.ft.

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## Selected Options

## 2012 Ford Expedition

4dr 4x2 XL (U1F)

### Vehicle Snapshot

**Engine:** 5.4L SOHC 3V V8 FFV  
**Transmission:** 6-Speed Automatic  
**Rear Axle Ratio:** 3.73  
**GVWR:** 7,300 lbs Payload Package

Code	Description	Class	MSRP
U1F	<b>Base Vehicle Price (U1F)</b>	STD	36,530.00
<b>Packages</b>			
102A	<b>Equipment Group 102A (Fleet)</b> <i>(995) Engine: 5.4L SOHC 3V V8 FFV; (446) Transmission: 6-Speed Automatic; (STDGV) GVWR: 7,300 lbs Payload Package; (58T) Radio: Premium Sound System w/Single-CD/MP3 Player : Includes speed sensitive volume, input jack, rear audio controls and 6-speakers.; SSV Fleet Package : Deletes floor console and running boards. Includes column shifter. . Valid EIN code required</i>	OPT	0.00
	<b>Discount</b>		-2,230.00
<b>Powertrain</b>			
995	<b>Engine: 5.4L SOHC 3V V8 FFV</b> <i>Torque: 365 ft.lbs. @ 3600 rpm.</i>	INC	Included
446	<b>Transmission: 6-Speed Automatic</b>	INC	Included
X16	<b>3.73 Axle Ratio</b>	INC	Included
STDGV	<b>GVWR: 7,300 lbs Payload Package</b>	INC	Included
<b>Wheels &amp; Tires</b>			
T5G	<b>Tires: P265/70R17 AS BSW</b>	INC	Included
64D	<b>Wheels: 17" Steel (Fleet)</b>	INC	Included
<b>Seats &amp; Seat Trim</b>			
F	<b>Cloth Front Bucket Seats</b> <i>5-passenger seating. Includes 6-way power driver's seat with manual recline, manual lumbar and manual passenger seat.</i>	INC	Included

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## Selected Options Continued

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Dealership: Philpott Motors LTD.

Code	Description	Class	MSRP
<b>Other Options</b>			
PAINT	<b>Monotone Paint Application</b>	STD	N/C
119WB	<b>119" Wheelbase</b>	STD	N/C
58T	<b>Radio: Premium Sound System w/Single-CD/MP3 Player</b> <i>Includes speed sensitive volume, input jack, rear audio controls and 6-speakers.</i>	INC	Included
<b>Fleet Options</b>			
41K	<b>4X4 Skid Plates</b> <i>Includes front, transfer case and fuel tank.</i>	INC	Included
<b>Interior Colors For : Primary w/XL</b>			
FL	<b>Stone</b>	OPT	N/C
<b>Primary Colors For : Primary w/XL</b>			
Z1	<b>Oxford White</b>	OPT	N/C
<b>Vehicle Subtotal</b>			<b>\$34,300.00</b>
<b>Fuel Charge</b>			<b>\$0.00</b>
<b>Destination</b>			<b>\$995.00</b>
<b>Vehicle Subtotal (including Destination)</b>			<b>\$35,295.00</b>

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