

Requisition
SHERIFF'S LAW ENFORMENT FACILITY

Req # 00217667

PO #

Date: 06/12/12

Bill To: x
x

Vendor: 365904
 ICx TACTICAL PLATFORMS
 105 FOREST PKWY, STE 400
 FOREST PARK GA 30297
 FAX (770)850-1551

Ship To: SHERIFF'S LAW ENFORMENT FACILITY
 711 EL CIBOLO RD.
 EDINBURG TX 78539

Contact: EVER OCHOA
 956-393-6024

Contract No: GS-07F-0117U

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
		DO NOT DUPLICATE ORDER		
1.00	EACH	ITEM# SW-2003, SKYWATCH TWO PERSON DEMO UNIT WITH OPTIONS. REFLECTS \$40,402.78 DISCOUNT (36.6%)	70,000.00	70,000.00
1.00	EACH	SHIPPING-SKYWATCH SHIPPING INCLUDES: DELIVERY STANDARD DELIVERY- RTS 9READY TO SHIP) PRODUCTION IS 120-180 DAYS ARO (AFTER RECEIPT OF ORDER) THIS ORDER IS SUBJECT TO THE ATTACHED FLIR SYSTEMS TERMS AND CONDITIONS OF SALE.	1,400.00	1,400.00
		<u>Account No</u>	<u>Encumbrance</u>	
		2-1284-421-00-280-047-2-748	71,400.00	
			Freight	.00
			Total	71,400.00
		REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233		

Authorized By: _____

13
11/12



1008 8/11/2011

QUOTATION NUMBER 12-1036

5940 Cabot Parkway, Suite 100, Alpharetta, GA 30005
Tel: 770.850.1550
Fax: 770.850.1551

Print Date: 06/12/2012

FLIR POC: Howard Schemer
Tel.: (678)600-8211 (O)
Email: (770)988-9324 (Cell)
Howard.Schemer@flir.com

Quote prepared for: **Hidalgo County Sheriff's**
110 Ciobolo Road
Edinburg, TX 78540

End User: **Hidalgo County Sheriff's**

NOTES: **Quote price good until:**
9/10/2012

Attn: **Captain Rudy Espinoza**
Tel: **956-383-8114 (O) 956-457-4770 (Cell)**
Email: **rodolpho.espinoza@hidalgoso.org**
GSA Contract# GS-07F-0117U

FOB Origin

Item	Qty	Part Number	Description	Price	Extended
1	1	SW - 2003	SkyWatch Two Person Demo Unit with Options. Reflects \$40,402.78 Discount (36.6%).	70,000.00	70,000.00
2	1	Open Market	Shipping	1,400.00	1,400.00
3			Delivery. Standard delivery - RTS (Ready To Ship) production is 120-180 days ARO (after receipt of order).		
			This order is subject to the attached FLIR Systems Terms and Conditions of Sale.		
				SUBTOTAL	71,400.00
				TOTAL	USD 71,400.00

Approved - Demo

Purchasing Department

County Of Hidalgo



MEMORANDUM

"SOLE SOURCE DECLARATION"

TO: Hidalgo County Commissioners' Court

FROM: Martha L. Salazar, CPPB
Hidalgo County Purchasing Agent *mls*

DATE: July 10, 2012

RE: "Sole Source Declaration"- ICx Tactical Platforms/Surveillance & Deterrence Equipment

As part of the duty/obligations to protect the residents of Hidalgo County as well as secure property, the Hidalgo County Sheriff's Office requires the acquisition of security equipment. The Hidalgo County Sheriff's Office requires Sky Watch Platform Units to more efficiently render patrol duties. This elevated Surveillance & Deterrence equipment would assist the department in their security tasks.

The ICx Tactical Platform is the "Sole Manufacturer" for this equipment. The Purchasing Department has searched other vendors who may carry this equipment to try to solicit quotes but were advised ICx Tactical Platforms is the "Sole Source" for this type of surveillance equipment that accommodates the manning of the unit with law enforcement staff.

Therefore Hidalgo County must purchase the SW-2003 from ICx Tactical Platforms being that is the Manufacturer, for Equipment-Software, Repairs, Supplies, Maintenance and Support Services.

This sole source designation is valid through the life of all products described herein unless revoked by Hidalgo County Commissioner's Court.



5940 Cabot Parkway
Suite 100
Alpharetta, GA 30005
USA

1.770.850.1550
www.flir.com

FAX 956-292-7612

To: Ms. Tanya De Lira/Hidalgo County Purchasing
From: Howard Schemer/FLIR

IN RE: Hidalgo Sole Source Affidavit

Dear Ms. De Lira:

Please find a the completed and notarized Hidalgo Sole Source Affidavit you needed. I really feel this should solve the sole source issue completely since we are selling you a specific demo unit (serial #CX 6809021). The unit was manufactured and owned by us. There is no one else that manufactures SkyWatch.

I have also provided a separate e-mail that has even more information as to the specifications of the unit.

In addition, there are also some other options i.e. Speaker System, Table, etc. that are part of this purchase making it a great value for Hidalgo.

Ms. De Lira, thanks again for your great help and guidance throughout.

Please call or e-mail me if there is any additional information I can be of help with.

Regards,

Howard Schemer

Howard Schemer
Integrated Systems
Business Development Manager

FLIR
5940 Cabot Parkway, Suite 100, Alpharetta, GA, USA 30005
(Office) + 1.678.600.8218 (Cell) + 1.770-335-4892 (Fax) +1.770-216-1882

www.flir.com/skywatch

www.flir.com

HIDALGO COUNTY PURCHASING DEPARTMENT SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER

Before me, the undersigned official, on this day, personally appeared _____
a person known to me to be the person whose signature appears below, whom after being duly sworn
upon his/her oath deposed and said:

1. My name is Howard Scherer. I am over the age of 18, have never been convicted of crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: FLIR.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
Two Person Skywatch Frontier Serial# ICX 6809021
DEMO Asset
4. Competition in providing the above named item(s), product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 262.024(a)(7)(A), of the Local Government Code. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuations of any/all business with Hidalgo County.

Signature Howard Scherer

SWORN AND SUBSCRIBED TO under oath before me on 3 day of July, 2008, 2012



Vince C
NOTARY PUBLIC
Vince Garner
PRINTED NAME
3-21-2014
MY COMMISSION EXPIRES

COMPANY NAME: FLIR Integrated Systems
 ADDRESS, CITY, STATE & ZIP CODE: 5940 Cabot Parkway Suite 100
 PHONE: 770-850-1550 NUMBER:
 CONTACT NAME AND TITLE: Howard Scherer / Business Development Mgr.
 WEB ADDRESS: www.flir.com EMAIL: howard.scherer@flir.com
 FEDERAL TAX ID NUMBER: 58-1981736 TEXAS SALES TAX NUMBER: NA

AI-12797
CC REGULAR

21. I. 1.

Meeting Date: 12/16/2008

Department: PURCHASING DEPT.

Information

CAPTION

A. Requesting approval of an "order" granting exemption from competitive bidding requirement under Texas Local Gov't. Code, Chapter 262, Section .024, Section .024 (a) (7) "an item that can only be obtained from only one source";
 B. Approval of a "Sole Source Declaration" with authority to purchase from ICX Tactical Platforms, two (2) Sky Watch Sentinels in the amount of \$116,801.00 each thus totaling \$233,602.00.

BACKGROUND

Fiscal Impact

FISCAL YEAR: _____ **ACCT. #:** 8-1284-421-00-280-044-9-748
FUNDS AVAILABLE Y/N?: _____ **MATCHING FUNDS Y/N?:** _____
BUDGETARY IMPACT: _____

Attachments

Letter

Form Review

<u>Inbox</u>	<u>Reviewed By</u>	<u>Date</u>
Purchasing Department	Marty Salazar	12/12/2008 02:09 PM
Budget & Management	Veronica Lopez	12/12/2008 02:20 PM
Rey Salazar	Rey Salazar	12/12/2008 03:52 PM
Auditor's Office		12/12/2008 05:24 PM
Form Started By: Imoya		Started On: 12/10/2008 04:49 PM
	Final Approval Date: 12/12/2008	