

## IP Telephony

**ShoreTel State of Texas DIR-SDD-1603 Contract Pricing**

ShoreTel, Inc., Vendor ID 17704435688, offers ShoreTel hardware and accessories to Texas governmental entities at discounted prices through DIR's Go DiRect Program.

Manufacturer	Part/Model Number	Description	Unit of Measure (e.g. Each/Hr/Day,etc...)	ShoreTel MSRP List Price	DIR % Discount	DIR Net Price
<b>ShoreGear Voice Switches</b>						
Shoretel	600-1025-25	ShoreGear 120 - 1U full width - Max Capacities, 120 IP phones, 16 Analog exts, 0 LS trunks, 8 Universal ports. Not all maximum capacities can be reached at the same time.	1	\$4,995.00	21%	\$3,946.05
Shoretel	600-1062-01	ShoreGear SIP-BRI 8	1	\$1,495.00	21%	\$1,181.05
Shoretel	620-1057-02	Kit, rack mounting tray, for ShoreGear Switch 1U half width, holds two 1U half width switches	1	\$95.00	21%	\$75.05
Shoretel	600-1058-05	ShoreGear 90BRI - 1U half width, Max Capacities - 90 IP phones, 4 Analog exts, 4 BRI trunks (8 channels), 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units.	1	\$3,495.00	21%	\$2,761.05
Shoretel	600-1057-07	ShoreGear 220T1A - 1U half width, Max Capacities - 1 T1, 220 IP phones, 4 Analog exts, 2 LS trunks, 0 Universal ports. When digital trunk capacity is reached, IP phone capacity is still 70. Requires one Tray (SKU 10223) for every two units.	1	\$6,495.00	21%	\$5,131.05
Shoretel	600-1041-06	ShoreGear 50 - 1U half width, Max Capacities - 50 IP phones, 2 Analog exts, 4 LS trunks, 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units.	1	\$1,995.00	21%	\$1,576.05
Shoretel	600-1042-06	ShoreGear 90 - 1U half width, Max Capacities - 90 IP phones, 4 Analog exts, 8 LS trunks, 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units.	1	\$2,995.00	21%	\$2,366.05
Shoretel	600-1043-03	ShoreGear 220T1 - 1U half width, Max Capacities - 1 T1, 220 IP phones, 0 analog exts, 0 LS trunks, 0 universal ports. When digital trunk capacity is reached, IP phone capacity is still 100. Requires one Tray (SKU 10223) for every two units.	1	\$5,995.00	21%	\$4,736.05
Shoretel	600-1044-06	ShoreGear 220E1 - 1U half width, Max Capacities - 1 E1, 220 IP phones, 0 analog exts, 0 LS trunks, 0 universal ports. When digital trunk capacity is reached, IP phone capacity is still 70. Requires one Tray (SKU 10223) for every two units.	1	\$5,995.00	21%	\$4,736.05

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Shoretel	600-1072-02	ShoreGear 30BRI - 1U half width, Max Capacities - 30 IP phones, 2 Analog exts, 1 BRI trunk (2 channels). Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	1	\$1,595.00	21%	\$1,260.05
Shoretel	600-1071-04	ShoreGear 30 - 1U half width, Max Capacities - 30 IP phones, 2 Analog exts, 2 LS trunks, 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8 or later)	1	\$1,595.00	21%	\$1,260.05
Shoretel	600-1073-02	ShoreGear 24A - 1U full width, Max Capacities - 24 Analog extensions. No IP Phone or trunk support. (requires ShoreTel 8 or later)	1	\$2,995.00	21%	\$2,366.05
Shoretel	600-1069-06	ShoreGear T1k - 1U half width, Max Capacities - 1 T1, 0 IP phones, 0 Analog exts, 0 LS only trunks, 0 Universal ports. Digital trunk support only. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8 or later)	1	\$3,495.00	21%	\$2,761.05
Shoretel	600-1068-05	ShoreGear E1k (International only) - 1U half width, Max Capacities - 1 E1, 0 IP phones, 0 Analog exts, 0 LS only trunks, 0 Universal ports. Digital trunk support only. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	1	\$3,495.00	21%	\$2,761.05
Shoretel	600-1059-04	ShoreGear 50V - 1U half width. 50 IP phones, 2 Analog exts, 4 LS trunks, 50 mailboxes, 22 hours of storage. Not all max capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	1	\$2,495.00	21%	\$1,971.05
Shoretel	600-1060-05	ShoreGear 90V - 1U half width. 90 IP phones, 4 Analog exts, 8 LS trunks, 90 mailboxes, 56 hours of storage. Not all max capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	1	\$3,695.00	21%	\$2,919.05
Shoretel	600-1065-05	ShoreGear 90BRIV - 1U half width. 90 IP phones, 4 Analog exts, 4 BRI trunks (8 channels), 90 mailboxes, 56 hours of storage. Not all max capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (8.1 or later)	1	\$3,995.00	21%	\$3,156.05
<b>ShorePhone Telephones</b>						

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Shoretel	630-1007-07	ShorePhone IP560 - Silver	1	\$349.00	21%	\$275.71
Shoretel	630-1011-07	ShorePhone IP560 - Black	1	\$349.00	21%	\$275.71
Shoretel	630-1022-03	ShorePhone BB24 - Silver (requires ShoreTel 6 or later)	1	\$299.00	21%	\$236.21
Shoretel	630-1023-03	ShorePhone BB24 - Black (requires ShoreTel 6)	1	\$299.00	21%	\$236.21
Shoretel	630-1025-03	ShorePhone IP110 - Black (requires ShoreTel 6 or later)	1	\$149.00	21%	\$117.71
Shoretel	630-1026-03	ShorePhone IP230 - Black (6.1 or later)	1	\$259.00	21%	\$204.61
Shoretel	630-1027-03	ShorePhone IP230 - Silver (6.1 or later)	1	\$259.00	21%	\$204.61
Shoretel	630-1028-03	ShorePhone IP212k - Black (6.1 or later)	1	\$299.00	21%	\$236.21
Shoretel	630-1029-03	ShorePhone IP212k - Silver (6.1 or later)	1	\$299.00	21%	\$236.21
Shoretel	630-1030-02	ShorePhone IP560g - Silver (6.1or later)	1	\$429.00	21%	\$338.91
Shoretel	630-1031-02	ShorePhone IP560g - Black (6.1 or later)	1	\$429.00	21%	\$338.91
Shoretel	630-1034-01	ShorePhone IP115 - Silver (7.5 or later)	1	\$159.00	21%	\$125.61
Shoretel	630-1035-01	ShorePhone IP115 - Black (7.5 or later)	1	\$159.00	21%	\$125.61
Shoretel	630-1036-01	ShorePhone IP265 - Silver (7.5 or later)	1	\$369.00	21%	\$291.51
Shoretel	630-1037-01	ShorePhone IP265 - Black (7.5 or later)	1	\$369.00	21%	\$291.51
Shoretel	630-1038-01	ShorePhone IP565g - Silver (Version 7.5 build 12.13.1328 or later)	1	\$599.00	21%	\$473.21
Shoretel	630-1039-01	ShorePhone IP565g - Black (Version 7.5 build 12.13.1328 or later)	1	\$599.00	21%	\$473.21
Shoretel	630-1043-01	ShorePhone IP230g - Silver (8.1 or later)	1	\$329.00	21%	\$259.91
Shoretel	630-1044-01	ShorePhone IP230g - Black (8.1 or later)	1	\$329.00	21%	\$259.91
Shoretel	300-1023-01	ShorePhone Power Adapter for Ethernet Speed of 10/100/1000 (min 10 w/o phone order)	1	\$35.00	21%	\$27.65
Shoretel	620-1091-01	Kit, ShorePhone UK Power Adapter for Ethernet Speed of 10/100/1000 (min 10)	1	\$41.00	21%	\$32.39
Shoretel	620-1092-01	Kit, ShorePhone EU Power Adapter for Ethernet Speed of 10/100/1000 (min 10)	1	\$41.00	21%	\$32.39
Shoretel	620-1085-01	ShorePhone IP8000 - Conference Phone, Bundle (Includes 2 SIP Trunk Licenses). For use with ST 7.5 and earlier only.	1	\$1,099.00	21%	\$868.21
Shoretel	620-1096-01	ShorePhone IP 8000 - Conference Phone, Bundle (Includes 1 SIP Device License). For use with ST 8 only. - for US installations only	1	\$1,099.00	21%	\$868.21
Shoretel	630-1048-01	ShorePhone ST230GSA - Black, TAA	1	\$419.00	21%	\$331.01
Shoretel	630-1049-01	ShorePhone ST265GSA - Black, TAA	1	\$569.00	21%	\$449.51

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Shoretel	620-1142-01	ShorePhone IP265 Black, Bundled with Extension and Mailbox License - GSA Bundle	1	\$569.00	21%	\$449.51
Shoretel	620-1159-01	ShorePhone IP265 Silver, Bundled with Extension and Mailbox License - GSA Bundle	1	\$569.00	21%	\$449.51
Shoretel	620-1160-01	ShorePhone IP115 Black, Bundled with Extension and Mailbox License - GSA Bundle	1	\$359.00	21%	\$283.61
Shoretel	620-1161-01	ShorePhone IP115 Silver, Bundled with Extension and Mailbox License - GSA Bundle	1	\$359.00	21%	\$283.61
Shoretel	620-1162-01	ShorePhone IP212K Black, Bundled with Extension and Mailbox License - GSA Bundle	1	\$499.00	21%	\$394.21
Shoretel	620-1163-01	ShorePhone IP212K Silver, Bundled with Extension and Mailbox License - GSA Bundle	1	\$499.00	21%	\$394.21
Shoretel	620-1164-01	ShorePhone IP230 Black, Bundled with Extension and Mailbox License - GSA Bundle	1	\$459.00	21%	\$362.61
Shoretel	620-1165-01	ShorePhone IP230 Silver, Bundled with Extension and Mailbox License - GSA Bundle	1	\$459.00	21%	\$362.61
Shoretel	620-1166-01	ShorePhone IP230g Black, Bundled with Extension and Mailbox License - GSA Bundle	1	\$529.00	21%	\$417.91
Shoretel	620-1167-01	ShorePhone IP230g Silver, Bundled with Extension and Mailbox License - GSA Bundle	1	\$529.00	21%	\$417.91
Shoretel	620-1168-01	ShorePhone IP560 Black, Bundled with Extension and Mailbox License - GSA Bundle	1	\$549.00	21%	\$433.71
Shoretel	620-1169-01	ShorePhone IP560 Silver, Bundled with Extension and Mailbox License - GSA Bundle	1	\$549.00	21%	\$433.71
Shoretel	620-1170-01	ShorePhone IP560g Black, Bundled with Extension and Mailbox License - GSA Bundle	1	\$629.00	21%	\$496.91
Shoretel	620-1171-01	ShorePhone IP560g Silver, Bundled with Extension and Mailbox License - GSA Bundle	1	\$629.00	21%	\$496.91
Shoretel	620-1172-01	ShorePhone IP565g Black, Bundled with Extension and Mailbox License - GSA Bundle	1	\$799.00	21%	\$631.21
Shoretel	620-1173-01	ShorePhone IP565g Silver, Bundled with Extension and Mailbox License - GSA Bundle	1	\$799.00	21%	\$631.21
Shoretel	620-1087-02	Kit, ShorePhone AUS/NZ Power Adapter for Ethernet Speed of 10/100/1000 (min 10)	1	\$41.00	21%	\$32.39
<b>ShorePhone Telephone Promotions</b>						
Shoretel	650-1049-01	ShorePhone 565g Bundle. (Requires purchase of VPN Concentrator Model 4500, SKU 60029)	1	\$1,845.00	21%	\$1,457.55
<b>ShoreTel User Documentation</b>						

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Shoretel	840-1000-02	ShoreTel Voice Mail Quick Reference, Doc. Pack, Qty 25	1	\$10.00	21%	\$7.90
Shoretel	840-1005-03	ShoreTel 110 IP Phone Quick Reference, Doc. Pack, Qty 25	1	\$10.00	21%	\$7.90
Shoretel	840-1006-02	ShoreTel 110 IP Phone User Guide, Doc. Pack, Qty 25	1	\$125.00	21%	\$98.75
Shoretel	840-1007-03	ShoreTel 212k IP Phone Quick Reference, Doc. Pack, Qty 25	1	\$10.00	21%	\$7.90
Shoretel	840-1008-02	ShoreTel 212k IP Phone User Guide, Doc. Pack, Qty 25	1	\$125.00	21%	\$98.75
Shoretel	840-1011-02	ShoreTel 560/560G IP Phone Quick Reference, Doc. Pack, Qty 25	1	\$10.00	21%	\$7.90
Shoretel	840-1012-03	ShoreTel 530/560/560G IP Phone User Guide, Doc. Pack, Qty 25	1	\$125.00	21%	\$98.75
Shoretel	840-1013-02	ShoreTel 115 IP Phone Quick Reference, Doc. Pack, Qty 25	1	\$10.00	21%	\$7.90
Shoretel	840-1014-02	ShoreTel 115 IP Phone User Guide, Doc. Pack, Qty 25	1	\$125.00	21%	\$98.75
Shoretel	840-1015-02	ShoreTel 265 IP Phone Quick Reference, Doc. Pack, Qty 25	1	\$10.00	21%	\$7.90
Shoretel	840-1016-02	ShoreTel 265 IP Phone User Guide, Doc. Pack, Qty 25	1	\$125.00	21%	\$98.75
Shoretel	840-1017-02	ShoreTel 565G IP Phone Quick Reference, Doc. Pack, Qty 25	1	\$10.00	21%	\$7.90
Shoretel	840-1018-02	ShoreTel 565G IP Phone User Guide, Doc. Pack, Qty 25	1	\$125.00	21%	\$98.75
Shoretel	840-1019-02	ShoreTel 230/230G IP Phone Quick Reference, Doc. Pack, Qty 25	1	\$10.00	21%	\$7.90
Shoretel	840-1020-02	ShoreTel 230/230G IP Phone User Guide, Doc. Pack, Qty 25	1	\$125.00	21%	\$98.75
<b>ShoreWare Application Server</b>						
Shoretel	615-1008-01	ShoreWare Emergency Notification, 5 or fewer	1	\$2,000.00	21%	\$1,580.00
Shoretel	615-1009-01	ShoreWare Emergency Notification, 6 or more	1	\$5,000.00	21%	\$3,950.00
Shoretel	615-1010-01	ShoreTel Call Router Application - System-wide Caller ID and DNIS based routing with web-based Administration	1	\$3,125.00	21%	\$2,468.75
Shoretel	610-1064-01	Distributed Voice Services License	1	\$995.00	21%	\$786.05
Shoretel	610-1149-01	ShoreTel 9.1 Software (General Release)	1		21%	
Shoretel	690-1014-01	Softphone License (7.5 and earlier versions)	1	\$150.00	21%	\$118.50
Shoretel	690-1047-01	Extension & Mailbox License	1	\$200.00	21%	\$158.00
Shoretel	690-1051-01	Extension-only License (requires ShoreTel 5.2 or higher)	1	\$140.00	21%	\$110.60
Shoretel	690-1052-01	Mailbox-only License (requires ShoreTel 5.2 or higher)	1	\$90.00	21%	\$71.10
Shoretel	690-1053-01	Add'l Language License (requires ShoreTel 5.2 or higher)	1	\$995.00	21%	\$786.05
Shoretel	690-1054-01	SIP Trunk Software License (requires ShoreTel 6. If you have a Conf Bridge you must upgrade it to Release 5.6)	1	\$50.00	21%	\$39.50

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Shoretel	690-1058-01	Additional Site License	1	\$495.00	21%	\$391.05
Shoretel	690-1068-01	ShoreWare Remote Web Reporting License (License to enable generation of CDR reports via the web at remote locations)	1	\$2,695.00	21%	\$2,129.05
Shoretel	690-1064-01	ShoreTel TAPI Application Server License (License to allow control of use of TAPI applications with ShoreTel system)	1	\$495.00	21%	\$391.05
Shoretel	610-1141-01	ShoreWare CSTA Server Software	1		21%	
Shoretel	620-1053-06	Branch Office Solution (DVS License + Site License + Server) - Server supports up to 100 users	1	\$1,995.00	21%	\$1,576.05
<b>ShoreWare Client Software Promotions</b>						
Shoretel	650-1039-01	ShoreWare Professional Call Manager Demo (requires ShoreTel 8 or later in the US, requires ShoreTel 8.1 internationally; includes Contact Viewer, SoftPhone and Video) - not for resale. For internal use only.	1	\$20.00	21%	\$15.80
Shoretel	650-1048-01	ShoreWare Mobile Solutions Software Bundle	1	\$90.00	21%	\$71.10
<b>ShoreWare Client Software</b>						
Shoretel	610-1017-01	Personal Call Manager (ShoreTel 7.5)	1			
Shoretel	690-1013-01	License, Ext Only (Conference Bridge)	1			
Shoretel	690-1110-01	Mobile Call Manager License (requires ShoreTel 7.5 or later)	1	\$95.00	21%	\$75.05
Shoretel	610-1115-01	ShoreWare Professional Call Manager (requires ShoreTel 8 or later; includes Contact Viewer, SoftPhone and Video)	1	\$80.00	21%	\$63.20
Shoretel	690-1112-01	SIP Device License (License to allow a SIP device to register with ShoreTel system. SIP devices also require SKU 30035 or 30039 to operate) - for US installations only	1	\$30.00	21%	\$23.70
Shoretel	690-1122-01	SIP Trunk to SIP Device Conversion License (Converts a self-audited SIP Trunk License acquired with ST7.5 or earlier to a single keyed SIP Device License for use with ST8. Requires proof of ownership of SIP Trunk License.)	1			
Shoretel	690-1067-01	ShoreWare CSTA User License - For activating a CSTA monitor extension, per user. Microsoft Office Communicator Remote Call Control. Requires CSTA Server Software (SKU 30066) & implementation service SKU RCC integration for OCS ( SKU 93187 / 93188 ).	1	\$80.00	21%	\$63.20

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Shoretel	690-1147-01	Evaluation Licence, Microsoft Integration - Valid 60 days - CSTA monitor extension, per user. Microsoft Office Communicator Remote Call. Requires CSTA Server Software (SKU 30066) & implementation service SKU RCC integration for OCS (SKU 93187 / 93188).	1	\$0.00	21%	\$0.00
Shoretel	610-1004-02	Operator Call Manager (ShoreTel 7.5)	1	\$595.00	21%	\$470.05
Shoretel	610-1010-01	Agent Call Manager (ShoreTel 7.5)	1	\$295.00	21%	\$233.05
Shoretel	610-1018-01	Supervisor Call Manager (ShoreTel 7.5)	1	\$595.00	21%	\$470.05
Shoretel	610-1121-01	ShoreWare Personal Call Manager (requires ShoreTel 8 or later)	1	\$0.00	21%	\$0.00
Shoretel	610-1122-01	ShoreWare Operator Call Manager (requires ShoreTel 8 or later; includes Contact Viewer, SoftPhone and Video)	1	\$595.00	21%	\$470.05
Shoretel	610-1123-01	ShoreWare Agent Call Manager (requires ShoreTel 8 or later; includes SoftPhone)	1	\$295.00	21%	\$233.05
Shoretel	610-1124-01	ShoreWare Supervisor Call Manager (requires ShoreTel 8 or later; includes SoftPhone)	1	\$595.00	21%	\$470.05
Shoretel	690-1139-01	High Resolution Video License, 1024x768 (requires ShoreTel 8.1)	1	\$695.00	21%	\$549.05
Shoretel	610-1104-01	SALESFORCE.COM Call Center Adaptor Software	1	\$165.00	21%	\$130.35
Shoretel	610-1105-01	SALESFORCE.COM Call Center Adaptor Software (Upgrade)	1	\$50.00	21%	\$39.50
Shoretel	851-1167-01	ShoreTel Netsuite CRM Integration Software	1	\$165.00	21%	\$130.35
Shoretel	610-1119-01	ShoreTel Microsoft Dynamics CRM Integration	1	\$165.00	21%	\$130.35
Shoretel	851-1151-01	ShoreTel Web Dialer	1	\$65.00	21%	\$51.35
<b>Conference Bridge</b>						
Shoretel	640-1020-04	Converged Conferencing, 12 Audio Conferencing Ports, IM Server (Software and Hardware)	1	\$9,300.00	21%	\$7,347.00
Shoretel	640-1022-01	Add-on, Audio Conferencing SW (12 Ports)	1	\$7,000.00	21%	\$5,530.00
Shoretel	640-1023-01	Add-on, Audio & Web Conferencing SW (12 Ports)	1	\$9,000.00	21%	\$7,110.00
Shoretel	640-1024-01	Base, Converged Conferencing Upgrade, 1st 12 Web Ports (requires Conf Bridge Release 7.1)	1	\$6,000.00	21%	\$4,740.00
Shoretel	640-1026-01	Upgrade, 12 Document Ports to Application Sharing	1	\$2,500.00	21%	\$1,975.00
Shoretel	640-1028-01	Add-On, Audio & Documents CONF SW W/12P	1	\$14,400.00	21%	\$11,376.00
Shoretel	640-1021-04	Converged Conferencing, 12 Audio & Web Conferencing Ports, IM Server (Software and Hardware)	1	\$15,300.00	21%	\$12,087.00
Shoretel	640-1025-01	Base, Conference Bridge Upgrade, Additional 12 Web Ports	1	\$7,000.00	21%	\$5,530.00

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Partner Support						
Shoretel	851-1227-01	ShoreCare Partner Support (1 Year, SW Only)	1	\$1.00	10%	\$0.90
Shoretel	851-1230-01	ShoreCare Partner Support (3 Year, SW Only)	1	\$1.00	10%	\$0.90
Shoretel	851-1233-01	ShoreCare Partner Support (5 Year, SW Only)	1	\$1.00	10%	\$0.90
Shoretel	851-1330-01	ShoreCare Partner Support (1 Year, No Phones) Effective 2009/7/1	1	\$1.00	10%	\$0.90
Shoretel	851-1333-01	ShoreCare Partner Support (1 Year, Full Coverage) Effective 2009/7/1	1	\$1.00	10%	\$0.90
Shoretel	851-1331-01	ShoreCare Partner Support (3 Year, No Phones) Effective 2009/7/1	1	\$1.00	10%	\$0.90
Shoretel	851-1334-01	ShoreCare Partner Support (3 Year, Full Coverage) Effective 2009/7/1	1	\$1.00	10%	\$0.90
Shoretel	851-1332-01	ShoreCare Partner Support (5 Year, No Phones) Effective 2009/7/1	1	\$1.00	10%	\$0.90
Shoretel	851-1335-01	ShoreCare Partner Support (5 Year, Full Coverage) Effective 2009/7/1	1	\$1.00	10%	\$0.90
ShoreCare Enterprise (Sell through) Support						
Shoretel	851-1206-01	ShoreCare Enterprise (1 Year, SW Only)	1	\$1.00	10%	\$0.90
Shoretel	851-1209-01	ShoreCare Enterprise (3 Year, SW Only)	1	\$1.00	10%	\$0.90
Shoretel	851-1212-01	ShoreCare Enterprise (5 Year, SW Only)	1	\$1.00	10%	\$0.90
Shoretel	851-1306-01	ShoreCare Enterprise (1 Year, No Phones) Effective 2009/7/1	1	\$1.00	10%	\$0.90
Shoretel	851-1303-01	ShoreCare Enterprise (1 Year, Full Coverage) Effective 2009/7/1	1	\$1.00	10%	\$0.90
Shoretel	851-1307-01	ShoreCare Enterprise (3 Year, No Phones) Effective 2009/7/1	1	\$1.00	10%	\$0.90
Shoretel	851-1304-01	ShoreCare Enterprise (3 Year, Full Coverage) Effective 2009/7/1	1	\$1.00	10%	\$0.90
Shoretel	851-1308-01	ShoreCare Enterprise (5 Year, No Phones) Effective 2009/7/1	1	\$1.00	10%	\$0.90
Shoretel	851-1305-01	ShoreCare Enterprise (5 Year, Full Coverage) Effective 2009/7/1	1	\$1.00	10%	\$0.90
Shoretel	851-1309-01	ShoreCare Enterprise (1 Year, No Phones, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	1	\$1.00	10%	\$0.90

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Shoretel	851-1312-01	ShoreCare Enterprise (1 Year, Full Coverage, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	1	\$1.00	10%	\$0.90
Shoretel	851-1310-01	ShoreCare Enterprise (3 Year, No Phones, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	1	\$1.00	10%	\$0.90
Shoretel	851-1313-01	ShoreCare Enterprise (3 Year, Full Coverage, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	1	\$1.00	10%	\$0.90
Shoretel	851-1311-01	ShoreCare Enterprise (5 Year, No Phones, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	1	\$1.00	10%	\$0.90
Shoretel	851-1314-01	ShoreCare Enterprise (5 Year, Full Coverage, Next Business Day Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	1	\$1.00	10%	\$0.90
Shoretel	851-1318-01	ShoreCare Enterprise (1 Year, No Phones, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	1	\$1.00	10%	\$0.90
Shoretel	851-1315-01	ShoreCare Enterprise (1 Year, Full Coverage, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	1	\$1.00	10%	\$0.90
Shoretel	851-1319-01	ShoreCare Enterprise (3 Year, No Phones, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	1	\$1.00	10%	\$0.90

## IP Telephony

### ShoreTel State of Texas DIR-SDD-1603 Contract Pricing

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Shoretel	851-1316-01	ShoreCare Enterprise (3 Year, Full Coverage, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	1	\$1.00	10%	\$0.90
Shoretel	851-1320-01	ShoreCare Enterprise (5 Year, No Phones, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	1	\$1.00	10%	\$0.90
Shoretel	851-1317-01	ShoreCare Enterprise (5 Year, Full Coverage, 4hr Onsite Switch Replacement) Effective 2009/7/1. Allow 30 days from confirmation of the purchase order for contract activation in the U.S. and 60 days in countries outside of the U.S.	1	\$1.00	10%	\$0.90
<b>Out of Warranty / Expired Support</b>						
Shoretel	830-1000-01	ShoreGear Switch Re-certification Fee	1	\$750.00	10%	\$675.00
Shoretel	851-1111-01	ShoreGear Switch Repair	1	\$750.00	10%	\$675.00
<b>Voice Over IP Network Evaluation (Required for Multi-site Implementations)</b>						
Shoretel	851-1079-01	Analysis - 3-10 sites (per test agent)	1	\$150.00	10%	\$135.00
Shoretel	851-1080-01	Analysis - 11-20 sites (per test agent)	1	\$100.00	10%	\$90.00
Shoretel	851-1068-01	Network Design Service (per hour)	1	\$250.00	10%	\$225.00
Shoretel	851-1110-01	Analysis - 1st 2 sites & Project Report	1	\$1,500.00	10%	\$1,350.00
<b>Implementation Services</b>						
Shoretel	851-1302-01	Converged Conferencing 5.6 to 7.1 Upgrade Service with data preservation.	1	\$1,800.00	10%	\$1,620.00
Shoretel	851-1337-01	Enterprise Advanced Queue Access 1 year - First Engineer	1	\$18,000.00	10%	\$16,200.00
Shoretel	851-1338-01	Enterprise Advanced Queue Access 1 year - Additional Engineer	1	\$6,000.00	10%	\$5,400.00
Shoretel	851-1339-01	Post Install Onsite Service for up to 4 hours during M-F 8am to 5pm	1	\$1,000.00	10%	\$900.00
Shoretel	851-1340-01	Post Install Onsite Service for up to 8 hours during M-F 8am to 5pm	1	\$1,800.00	10%	\$1,620.00
Shoretel	851-1341-01	Post Install Onsite Service for up to 4 hours after hours except Sundays and Holidays	1	\$1,500.00	10%	\$1,350.00
Shoretel	851-1342-01	Post Install Onsite Service for up to 8 hours after hours except Sundays and Holidays	1	\$2,700.00	10%	\$2,430.00
Shoretel	851-1343-01	Post Install Onsite Service for up to 4 hours during Sundays and Holidays	1	\$2,000.00	10%	\$1,800.00

## IP Telephony

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Shoretel	851-1344-01	Post Install Onsite Service for up to 8 hours during Sundays and Holidays	1	\$3,600.00	10%	\$3,240.00
Shoretel	851-1022-01	IPBX Implementation Full Day - Travel and Expenses are not included	1	\$1,800.00	10%	\$1,620.00
Shoretel	851-1039-01	IPBX Implementation One Half Day - Half Day Rate - Travel and Expenses are not included	1	\$1,000.00	10%	\$900.00
Shoretel	851-1090-01	Contact Center Implementation Full Day - Travel and Expenses are not included	1	\$1,800.00	10%	\$1,620.00
Shoretel	851-1112-01	Implementation Service Hourly (addition to Half day) - Travel and Expenses are not included	1	\$250.00	10%	\$225.00
Shoretel	851-1115-01	ShoreTel Conference Bridge Implementation Full Day - Travel and Expenses are not included	1	\$1,800.00	10%	\$1,620.00
Shoretel	851-1118-01	Contact Center Implementation Half Day - Travel and Expenses are not included	1	\$1,000.00	10%	\$900.00
Shoretel	851-1119-01	ECC Implementation SOW	1	\$0.00	10%	\$0.00
Shoretel	851-1246-01	Remote Partner Assist Service (Business Hours) - Time and Materials - Hourly Rate (Two hours minimum, 8:00AM-5:00PM Monday - Friday)	1	\$225.00	10%	\$202.50
Shoretel	851-1247-01	Remote Partner Assist Service (Evening Hours and Saturday) - Time and Materials - Hourly Rate (Two hours minimum, 5:01PM-7:59AM Monday - Friday and all day Saturday)	1	\$337.50	10%	\$303.75
Shoretel	851-1248-01	Remote Partner Assist Service (Holiday and Sunday) - Time and Materials - Hourly Rate (Two hours minimum, Holidays and Sunday)	1	\$450.00	10%	\$405.00
Shoretel	851-1249-01	Project Technical Account Manager - Time and Materials - Full Day Rate (Five days minimum, 8:00AM-5:00PM Monday - Friday, Travel and Expense extra)	1	\$1,800.00	10%	\$1,620.00
Shoretel	851-1300-01	Remote Call Control Integration with OCS Full Day - Full day implementation services for integrating ShoreTel with OCS using ShoreWare CSTA server	1	\$2,200.00	10%	\$1,980.00
Shoretel	851-1301-01	Remote Call Control Integration with OCS Half Day - Half day implementation services for integrating ShoreTel with OCS using ShoreWare CSTA server	1	\$1,100.00	10%	\$990.00
<b>Professional Services</b>						
Shoretel	615-1003-01	ShoreWare Workgroup Monitor Application - Realtime performance monitor for ShoreTel Workgroups, including graphical views	1	\$3,375.00	10%	\$3,037.50

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Shoretel	615-1004-01	Workgroup Exceptional/Abandoned Call Report	1	\$1,350.00	10%	\$1,215.00
Shoretel	615-1005-01	Workgroup Target Service Level Agreement Report	1	\$1,350.00	10%	\$1,215.00
Shoretel	615-1006-01	Workgroup Agent Daily Login/Logout Report	1	\$1,350.00	10%	\$1,215.00
Shoretel	615-1007-01	Bundled Report, Includes Abandoned Call, Target SLA, and Agent Daily Login/Logout Reports	1	\$3,375.00	10%	\$3,037.50
Shoretel	650-1045-02	Bundle of three Enhanced ShoreWare Workgroup Reports (Abandoned Call, Target SLA, and Agent Daily Login/Logout) and ShoreWare Workgroup Monitor Application (Realtime performance monitor for ShoreTel Workgroups)	1	\$6,750.00	10%	\$6,075.00
Shoretel	851-1074-01	Professional Services Custom Software (NOTE: Due to inherent variability in delivery timeframe, custom software must be submitted on a separate order and can not be combined in a single order with other products)	1			
<b>Developer Network</b>						
Shoretel	615-1000-01	SW Developer, 1 Year Membership	1	\$995.00	10%	\$895.50
Shoretel	615-1001-01	SW Developer, 5 Incidents Support	1	\$2,490.00	10%	\$2,241.00
Shoretel	615-1002-01	SW Developer, 10 Incidents Support	1	\$4,725.00	10%	\$4,252.50
<b>ShoreCare Training (On-site requires T&amp;E as well)</b>						
Shoretel	851-1120-01	Training, WEB CC Advance Report	1	\$2,500.00	10%	\$2,250.00
Shoretel	851-1035-01	Online Enduser Training - Per student	1	\$195.00	10%	\$175.50
Shoretel	851-1036-01	Online Enduser Group Training (up to 8 students)	1	\$795.00	10%	\$715.50
Shoretel	851-1037-01	Online System Admin - per student	1	\$595.00	10%	\$535.50
Shoretel	851-1038-01	Online System Admin Group Training (up to 6 students)	1	\$1,600.00	10%	\$1,440.00
Shoretel	851-1040-01	Personal Call Manager-Onsite Training/Day plus T&E (up to 80 students)	1	\$2,500.00	10%	\$2,250.00
Shoretel	851-1041-01	Onsite Sys Admin Training (2 sessions of 8 students)	1	\$2,500.00	10%	\$2,250.00
Shoretel	851-1042-01	Implementing the ShoreTel IP System (5 days at ShoreTel, per student)	1	\$2,500.00	10%	\$2,250.00
Shoretel	851-1043-01	Implementing the ShoreTel IP System class (5 days onsite, per student)	1	\$2,800.00	10%	\$2,520.00
Shoretel	851-1051-01	Online System Admin Train-the-Trainer Training	1	\$1,500.00	10%	\$1,350.00
Shoretel	851-1054-01	Onsite Train-the-Trainer Training (Enduser or System Admin, per student)	1	\$2,500.00	10%	\$2,250.00
Shoretel	851-1055-01	Custom Training (per Statement of Work)	1	\$0.00	10%	\$0.00

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**ShoreTel State of Texas DIR-SDD-1603 Contract Pricing**

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Shoretel	851-1085-01	CC Sys Admin Online Training / Student	1	\$395.00	10%	\$355.50
Shoretel	851-1087-01	CC Supervisor Online Training / Student	1	\$195.00	10%	\$175.50
Shoretel	851-1088-01	CC Agent Online Training / Student	1	\$99.00	10%	\$89.10
Shoretel	851-1089-01	Implementing the ShoreTel CC Training	1	\$2,500.00	10%	\$2,250.00
Shoretel	851-1106-01	CC Supervisor Onsite Training (12 students)	1	\$4,000.00	10%	\$3,600.00
Shoretel	851-1107-01	CC Agent-Onsite (per Day plus T&E, up to 120 students)	1	\$2,500.00	10%	\$2,250.00
Shoretel	851-1108-01	CC Sys Admin Onsite Training (12 students)	1	\$2,500.00	10%	\$2,250.00
Shoretel	851-1093-01	Advanced System and Maintenance (4 days at ShoreTel, per student)	1	\$2,500.00	10%	\$2,250.00
Shoretel	851-1094-01	Implementing the ShoreTel CC (Onsite)	1	\$2,800.00	10%	\$2,520.00
Shoretel	851-1095-01	Advanced System and Maintenance (4 days onsite, per student)	1	\$2,800.00	10%	\$2,520.00
Shoretel	851-1104-01	Implementing the ShoreTel IP System Course Final Exam	1	\$495.00	10%	\$445.50
Shoretel	851-1105-01	Certification, ShoreTel Sales Training	1	\$1,495.00	10%	\$1,345.50
<b>Small Business Edition</b>						
Shoretel	620-1034-01	Sm. Business Edition Upgrade to Enterprise Edition	1	\$2,995.00	21%	\$2,366.05
Shoretel	620-1038-06	Sm. Business Edition Server (Dell OptiPlex 360 Minitower, CPU: Celeron E1400/2.0GHz, Mem: 2GB, HD: 80GB)	1	\$1,500.00	21%	\$1,185.00
Shoretel	851-1114-01	Online Training, Sm. Business Edition	1	\$999.00	21%	\$789.21
Shoretel	620-1047-01	Sm. Business Edition Recovery CD, Dell SC430 Ver 01 (not for resale)	1	\$25.00	21%	\$19.75
Shoretel	620-1052-01	Sm. Business Edition Recovery CD, Optiplex 170L Ver 01 (not for resale)	1	\$25.00	21%	\$19.75
Shoretel	620-1054-01	Kit, SBE Recovery DVD OPT210L VER01	1	\$25.00	21%	\$19.75
Shoretel	620-1066-01	Kit, SBE Recovery DVD OPT320 VER01	1	\$25.00	21%	\$19.75
Shoretel	620-1095-01	Kit, SBE Recovery DVD OPT330 VER01	1	\$25.00	21%	\$19.75
Shoretel	620-1209-01	Kit, SBE Recovery DVD OPT360N VER01	1	\$25.00	21%	\$19.75
Shoretel	650-1042-03	Sm. Business Edition, Analog Trunking w/ShoreGear 90 and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 90, 1-Operator call manger lic, 21-ProCM lic, 20-ext & MB lic, 1-ext only lic	1	\$3,995.00	21%	\$3,156.05
Shoretel	650-1043-04	Sm. Business Edition, TI Trunking w/ShoreGear 220T1A and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 220T1A, 1-Operator call manager lic, 26-ProCM lic, 25-ext & MB lic, 1-ext only lic	1	\$4,995.00	21%	\$3,946.05

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Shoretel	650-1044-03	Sm. Business Edition, BRI Trunking w/ShoreGear 90BRI and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 90BRI, 1-Operator call manger lic, 21-ProCM lic, 20-ext & MB lic, 1-ext only lic	1	\$4,495.00	21%	\$3,551.05
Shoretel	620-1210-01	Sm. Business Edition w/ShoreGear 50 and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 50, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	1	\$3,495.00	21%	\$2,761.05
Shoretel	620-1211-01	Sm. Business Edition w/ShoreGear 50, no server (requires ShoreTel 9.1). SBE Bundle containing, SG 50, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	1	\$2,995.00	21%	\$2,366.05
Shoretel	620-1212-01	Sm. Business Edition w/ShoreGear 90 and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 90, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	1	\$4,495.00	21%	\$3,551.05
Shoretel	620-1213-01	Sm. Business Edition w/ShoreGear 90, no server (requires ShoreTel 9.1). SBE Bundle containing, SG 90, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	1	\$3,995.00	21%	\$3,156.05
Shoretel	620-1214-01	Sm. Business Edition w/ShoreGear 90BRI and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 90BRI, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	1	\$4,995.00	21%	\$3,946.05
Shoretel	620-1215-01	Sm. Business Edition w/ShoreGear 90BRI, no server (requires ShoreTel 9.1). SBE Bundle containing, SG 90BRI, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	1	\$4,495.00	21%	\$3,551.05
Shoretel	620-1216-01	Sm. Business Edition w/ShoreGear 30 and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 30, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	1	\$3,095.00	21%	\$2,445.05
Shoretel	620-1217-01	Sm. Business Edition w/ShoreGear 30, no server (requires ShoreTel 9.1). SBE Bundle containing, SG 30, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	1	\$2,595.00	21%	\$2,050.05
Shoretel	620-1218-02	Sm. Business Edition w/ShoreGear 30BRI and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 30BRI, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	1	\$3,095.00	21%	\$2,445.05
Shoretel	620-1219-02	Sm. Business Edition w/ShoreGear 30BRI, no server (requires ShoreTel 9.1). SBE Bundle containing, SG 30BRI, 1-Operator call manger lic, 11-PCM lic, 10-ext & MB lic, 1-ext only lic	1	\$2,595.00	21%	\$2,050.05

## IP Telephony

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Shoretel	650-1046-01	Sm. Business Edition, EI Trunking w/ShoreGear 90, ShoreGear E1K and Server (requires ShoreTel 9.1). SBE Bundle containing, SG 90, SG E1k, 1-Operator call manager lic, 26-ProCM lic, 25-ext & MB lic, 1-ext only lic	1	\$5,495.00	21%	\$4,341.05
<b>Contact Center</b>						
Shoretel	690-1023-01	LICENSE, ECC INBOUND 5 VOICE - 5 concurrent agent and 5 concurrent IVR Port licenses. Incremental licenses over ECC base 10 package.	1	\$7,500.00	21%	\$5,925.00
Shoretel	690-1024-01	LICENSE, ECC OUTBOUND VOICE 5 -5 concurrent agent licenses for outbound campaigns. Add on to inbound voice licenses. Consumed once an agent logs to a outbound group. IVR ports not included.	1	\$2,000.00	21%	\$1,580.00
Shoretel	690-1025-01	LICENSES, ECC 5 EMAIL - 5 concurrent agent licenses for emails. Add on to inbound voice license. License consumed everytime an agent logs into a email group.	1	\$2,000.00	21%	\$1,580.00
Shoretel	690-1026-01	LICENSES, ECC 5 WEB - 5 concurrent agent licenses for web chat, co-browsing and web callbacks. Add on to inbound voice licenses. Consumed everytime an agent logs into a chat group.	1	\$2,000.00	21%	\$1,580.00
Shoretel	640-1015-03	CC Base 10 Package- Includes 10 concurrent voice Lic (also used for scheduled/abandoned callback), 1 Super Admin Lic. 256 IVR ports included can only be used for queuing calls / playing announcements. 1 Base Package is needed per server.	1	\$5,462.00	21%	\$4,314.98
Shoretel	690-1028-01	LICENSE, CC INBOUND 5 VOICE - 5 concurrent agent licenses for inbound voice calls. Incremental licenses over the CC base 10 package which include 10 agent licenses.	1	\$2,500.00	21%	\$1,975.00
Shoretel	690-1031-01	LICENSE, CC AGENT BOARD OPTION - Capability for Supervisors to send messages, real time statistical information to agent PC's. One license is required per system. Only required for CC edition.	1	\$500.00	21%	\$395.00
Shoretel	690-1032-01	LICENSE, CC WALL BOARD OPTION - Enables Supervisors to send messages, statistical information to external wallboards (not included). One license required per system. Only required for CC edition.	1	\$500.00	21%	\$395.00

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Shoretel	690-1035-01	LICENSE, CC FORMULA EDITOR OPTION - Enables capability for special formulas to be created in the historical reporting application. One license required per system. Only required for CC edition.	1	\$500.00	21%	\$395.00
Shoretel	690-1036-01	LICENSE, CC WORK FORCE MGMT CONN - Capability for connecting to a WFM appl like Blue Pumpkin for exporting historical reporting information. One license required per system. Only required for CC edition.	1	\$500.00	21%	\$395.00
Shoretel	640-1016-03	ECC BASE 10 PACKAGE - Includes server software, 10 concurrent Agent lic for inbound voice, 10 concurrent IVR Ports, 1 Supervisor Admin, Wall board, Agent board and Formula Editor lic for the whole system. 1 Base Package is needed per server.	1	\$15,462.00	21%	\$12,214.98
Shoretel	690-1048-01	LICENSE, CC SERVER UPGRADE - Upgrade a CC Base 10 Package license to an ECC Base 10 Package	1	\$10,000.00	21%	\$7,900.00
Shoretel	690-1049-01	LICENSE, CC AGENT UPGRADE - Upgrade a CC 5 inbound license to an ECC 5 inbound license	1	\$5,000.00	21%	\$3,950.00
Shoretel	690-1050-01	LICENSE, 5 IVR PORTS - 5 IVR port license. incremental licenses over either the ECC Base 10 Package/ECC Base 10 IVR Package	1	\$1,000.00	21%	\$790.00
Shoretel	640-1027-01	ECC Base 10 IVR PKG - Needed only for stand alone IVRself service applications. Includes server software, 10 concurrent IVR ports. Only one Base Package is needed per server. No agents can be assigned to or used by this IVR server.	1	\$11,462.00	21%	\$9,054.98
Shoretel	690-1061-01	UPGRADE TO FULL ECC SUPERVISOR - Upgrade a Supervisor Monitor only license to a full Supervisor Administrator license	1	\$2,892.00	21%	\$2,284.68
Shoretel	690-1117-01	ShoreTel Contact Center TAPI App Server License - Allows use of Contact Center TAPI apps with ST system. Needed if the app is on distributed servers for each additional server other than the primary saerver.	1	\$495.00	21%	\$391.05
Shoretel	690-1145-01	CC-ECC Redundant Server License 5 - (Not for use with CC-ECC 4.66) - License for the redundant or warm standby CC/ECC server. Will be configured with the same licenses as the primary server. Includes a server dongle and the TAPI App Server Lic.	1	\$6,500.00	21%	\$5,135.00

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Shoretel	690-1149-01	LICENSE,CC/ECC SUPERVISOR 5.0 - (Not for use with CC-ECC 4.66) - Access real time status, skill set management, access/administer historical reports, call flows, wallboards and agent boards.	1	\$4,731.00	21%	\$3,737.49
Shoretel	690-1150-01	LIC, CC/ECC SPVSR 5.0 (MONITOR ONLY) - (Not for use with CC-ECC 4.66) - Access real time information, control agent activities.	1	\$1,838.00	21%	\$1,452.02
Shoretel	600-1055-01	ST Reseller CC Demo & Training Kit (not for resale). Full ECC In-house Demo System - limit one per reseller (5-inbound/outbound/chat/email, 1 SupAdmin lic). Only for partners, not for customers.	1	\$3,000.00	21%	\$2,370.00
<b>Other Equipment</b>						
Shoretel	620-1046-01	Rack Mount Ears (10 pairs, 8 screws per pair)	1	\$150.00	21%	\$118.50
Shoretel	330-1037-01	Harmonica for ShoreGear 40/8	1	\$43.00	21%	\$33.97
Shoretel	180-1027-01	EU ShoreGear Power Cord	1			
Shoretel	180-1082-01	UK ShoreGear Power Cord	1			
Shoretel	310-1008-01	Handset, IP Phone	1	\$27.00	21%	\$21.33
Shoretel	620-1026-04	IP560 (S2/S6) Wall Mount Kit	1	\$12.25	21%	\$9.68
Shoretel	600-1051-19	ShoreTel Reseller Rolling Demo System (North America) utilizing the ST9.x ShoreWare	1	\$5,495.00	21%	\$4,341.05
Shoretel	600-1050-19	ShoreTel Reseller Rolling Demo System (EMEA) utilizing the ST9.x ShoreWare	1	\$5,495.00	21%	\$4,341.05
Shoretel	600-1049-19	ShoreTel Reseller Rolling Demo System (APAC) utilizing the ST9.x ShoreWare	1	\$5,495.00	21%	\$4,341.05
Shoretel	620-1027-03	IP110 / IP115 / BB24 Wall Mount Kit	1	\$13.00	21%	\$10.27
Shoretel	620-1028-04	IP212K/230/265 Wall Mount Kit	1	\$13.00	21%	\$10.27
Shoretel	370-1026-01	Demo Kit Soft Bag (stand alone)	1	\$395.00	21%	\$312.05
Shoretel	600-1085-01	ShoreTel Reseller Rolling Demo System (ALT) utilizing the ST9.x ShoreWare. For Mexico only.	1	\$5,495.00	21%	\$4,341.05
Shoretel	690-1134-01	VPN Concentrator Add-on licenses : Qty 5. For Model 4500 / 5300 Concentrators	1	\$600.00	21%	\$474.00
Shoretel	690-1135-01	VPN Concentrator Add-on licenses : Qty 10. For Model 5300 Concentrator only	1	\$1,000.00	21%	\$790.00
Shoretel	690-1136-01	VPN Concentrator Add-on licenses : Qty 25. For Model 5300 Concentrator only	1	\$2,300.00	21%	\$1,817.00
Shoretel	614-1035-01	VPN Concentrator Model 4500 , Bundle (Includes Licenses for 5 connections). For use with ST 8.1 or later only	1	\$2,495.00	21%	\$1,971.05

## IP Telephony

### ShoreTel State of Texas DIR-SDD-1603 Contract Pricing

ShoreTel, Inc., Vendor ID 17704435688, offers ShoreTel hardware and accessories to Texas governmental entities at discounted prices through DIR's Go DiRect Program.

Shoretel	620-1104-01	VPN Concentrator Model 4500 , Bundle (Includes Licenses for 10 connections). For use with ST 8.1 or later only	1	\$2,995.00	21%	\$2,366.05
Shoretel	614-1034-01	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 10 connections). For use with ST 8.1 or later only	1	\$4,995.00	21%	\$3,946.05
Shoretel	620-1106-01	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 25 connections). For use with ST 8.1 or later only	1	\$5,995.00	21%	\$4,736.05
Shoretel	620-1107-01	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 50 connections). For use with ST 8.1 or later only	1	\$7,995.00	21%	\$6,316.05
Shoretel	620-1108-01	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 100 connections). For use with ST 8.1 or later only	1	\$9,995.00	21%	\$7,896.05
Shoretel	620-1112-01	DMI-4 PBX Link	1	\$1,428.00	21%	\$1,128.12
Shoretel	620-1113-02	DMI-4+ PBX Link	1	\$1,428.00	21%	\$1,128.12
Shoretel	620-1114-01	PBX Link 48	1	\$3,995.00	21%	\$3,156.05
Shoretel	620-1118-01	Demo Kit AOpen Server with WIN2K3 Server License. Requires one of the following: (SKU# 60068 or SKU# 60069 or SKU# 60070)	1	\$1,495.00	21%	\$1,181.05
Shoretel	620-1119-01	Kit, Analog Harmonica & Telco 25PR (FF) Cable For ShoreGear 120/24, 30, 50, 90, 220T1A, and 24A Switches	1	\$99.00	21%	\$78.21
Shoretel	610-1137-02	USB Flash Drive, recovery images for Asus M1A-F1, Dell D630 and Aopen Server on Demo System. (AMER)	1	\$85.00	21%	\$67.15
Shoretel	620-1204-01	Demo System Software Upgrade Bundle, ST9.x. (Americas) Includes USB Flash Drives for all hardware platforms (ie. D630, D520, ASUS, & AOPEN Server), ECC Dongle - 3AGT/1SUP, and MS Office Std. 2007.	1	\$495.00	21%	\$391.05
Shoretel	620-1207-01	Upgrade Bundle for D520 to ST 9.x Demo Kit. Requires one of the corresponding 16 GB Recovery Flash Drives: APAC (Asia/Pacific) SKU# 60069; EMEA (Europe, Middle East & African) SKU# 60070; Americas (North, Central & South American) SKU# 60068	1	\$2,995.00	21%	\$2,366.05
Shoretel	620-1208-01	Upgrade Bundle for D510 to ST 9.x Demo Kit. Requires one of the corresponding 16 GB Recovery Flash Drives: APAC (Asia/Pacific) SKU# 60069; EMEA (Europe, Middle East & African) SKU# 60070; Americas (North, Central & South American) SKU# 60068	1	\$3,995.00	21%	\$3,156.05
Shoretel	260-1168-01	Overlay, IP212 Slv, Fch-Can (25PK)	1	\$22.00	21%	\$17.38
Shoretel	260-1171-01	Overlay, IP212 Blk, Fch-Can (25PK)	1	\$22.00	21%	\$17.38
Shoretel	260-1172-01	Overlay, IP230/560 Slv, Fch-Can (25PK)	1	\$22.00	21%	\$17.38

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Shoretel	260-1173-01	Overlay, IP230/560 Blk, Fch-Can (25PK)	1	\$22.00	21%	\$17.38
Shoretel	260-1174-01	Overlay, IP110 Slv, Fch-Can (25PK)	1	\$22.00	21%	\$17.38
Shoretel	260-1175-01	Overlay, IP110 Blk, Fch-Can (25PK)	1	\$22.00	21%	\$17.38
Shoretel	260-1176-01	Overlay, IP212 Blk, German (25PK)	1	\$35.00	21%	\$27.65
Shoretel	260-1177-01	Overlay, IP212 Slv, German (25PK)	1	\$35.00	21%	\$27.65
Shoretel	260-1178-01	Overlay, IP110/115 Blk, German (25PK)	1	\$35.00	21%	\$27.65
Shoretel	260-1179-01	Overlay, IP110/115 Slv, German (25PK)	1	\$35.00	21%	\$27.65
Shoretel	260-1180-01	Overlay, IP230 Blk, German (25PK)	1	\$35.00	21%	\$27.65
Shoretel	260-1181-01	Overlay, IP230 Slv, German (25PK)	1	\$35.00	21%	\$27.65
Shoretel	260-1182-01	Overlay, IP560 Slv, German (25PK)	1	\$35.00	21%	\$27.65
Shoretel	260-1183-01	Overlay, IP560 Blk, German (25PK)	1	\$35.00	21%	\$27.65
Shoretel	614-1051-01	SIPARATOR 19, Bundle (Includes SIP trunking module & 5 traversal licences for up to 5 simultaneous SIP trunk calls)	1	\$1,600.00	21%	\$1,264.00
Shoretel	614-1052-01	SIPARATOR 19, Bundle (Includes SIP trunking module & 25 traversal licences for up to 25 simultaneous SIP trunk calls- T1 equivalent bundle)	1	\$2,640.00	21%	\$2,085.60
Shoretel	614-1053-01	SIPARATOR 19, Bundle (Includes SIP trunking module & 30 traversal licences for up to 30 simultaneous SIP trunk calls - E1 equivalent bundle)	1	\$2,890.00	21%	\$2,283.10
Shoretel	614-1054-01	SIPARATOR 50, Bundle (Includes SIP trunking module & 50 traversal licences for up to 50 simultaneous SIP trunk calls - 2 x T1 equivalent bundle)	1	\$7,410.00	21%	\$5,853.90
Shoretel	614-1055-01	SIPARATOR 50, Bundle (Includes SIP trunking module & 60 traversal licences for up to 60 simultaneous SIP trunk calls - 2 x E1 equivalent bundle)	1	\$7,760.00	21%	\$6,130.40
Shoretel	614-1056-01	Licence, additional 5 supplementary traversal (or SIP trunk call) to an existing SIPARATOR	1	\$350.00	21%	\$276.50
Shoretel	600-1045-01	ST Reseller ECC Demo & Training Kit (not for resale). Full ECC In-house Demo System - limit one per reseller (5-inbound/outbound/chat/email, 1 SupAdmin lic). Include 1 seat in the TC-201 class. Only for partners, not for customers.	1	\$4,500.00	21%	\$3,555.00