

**AI-30195**

**20. A. 8.**

**CC REGULAR**

**Meeting Date:** 12/20/2011

Submitted For: Martha L. Salazar

Submitted By: Blanca Mayorga, PURCHASING DEPT.

Department: PURCHASING DEPT.

Information

CAPTION

a. Requesting exemption from competitive bidding requirements under Texas Local Government Code, Chapter 262.024, (a)(7)-"Items for which competition is precluded because of existence of patents, copyrights, secret processes or monopolies" in connection with the "Maintenance and Support Services Agreement" with Weidenhammer Systems Corporation;

b. Approval of a "Sole Source Declaration" with authority to purchase and enter into a 12 month renewal maintenance and support services agreement with Weidenhammer Systems Corporation as required by the Auditor's Office in the amount of \$37,151.00 for fiscal year 01/01/12-12/31/2012 including the signing of required documents by County Judge or Court Member.

BACKGROUND

Fiscal Impact

FISCAL YEAR: 2012

ACCT. #: 2-1100-415-21-170-001-0-336

FUNDS AVAILABLE Y/N?: Y

MATCHING FUNDS Y/N?: N

BUDGETARY IMPACT:

2012 Budget \$41,000.

Attachments

Government Code

Renewal Agreement

2012 Budget

Sole Source Memo

Form Review

<b>Inbox</b>	<b>Reviewed By</b>	<b>Date</b>
Purchasing Department	Marty Salazar	12/15/2011 09:54 AM
Budget & Management	Merlen P. Munoz	12/15/2011 09:55 AM
Erika Zamora	Erika Zamora	12/15/2011 04:14 PM
Auditor's Office	Angela Garcia	12/16/2011 01:30 PM
Form Started By: Blanca Mayorga		Started On: 12/14/2011 03:42 PM
Final Approval Date: 12/16/2011		

Chapter 271.

(b) The requirements established by Subsection (a) apply to contracts for which payment will be made from current funds or bond funds or through time warrants. Contracts for which payments will be made through certificates of obligation are governed by The Certificate of Obligation Act of 1971 (Subchapter C, Chapter 271). Contracts for which payment will be made through anticipation notes are subject to the competitive bidding provisions of The Certificate of Obligation Act of 1971 (Subchapter C, Chapter 271) in the same manner as certificates of obligation.

(c) In applying the requirements established by Subsection (a), all separate, sequential, or component purchases of items ordered or purchased, with the intent of avoiding the requirements of this subchapter, from the same supplier by the same county officer, department, or institution are treated as if they are part of a single purchase and of a single contract. In applying this provision to the purchase of office supplies, separate purchases of supplies by an individual department are not considered to be part of a single purchase and single contract by the county if a specific intent to avoid the requirements of this subchapter is not present.

Acts 1987, 70th Leg., ch. 149, § 1, eff. Sept. 1, 1987. Amended by Acts 1989, 71st Leg., ch. 1, § 57(a), eff. Aug. 28, 1989; Acts 1989, 71st Leg., ch. 1250, § 9, eff. Sept. 1, 1989; Acts 1991, 72nd Leg., ch. 16, § 13.02(b), eff. Aug. 26, 1991; Acts 1993, 73rd Leg., ch. 757, § 13, 36, eff. Sept. 1, 1993; Acts 1997, 75th Leg., ch. 442, § 1, eff. Sept. 1, 1997; Acts 1999, 76th Leg., ch. 505, § 2, eff. Sept. 1, 1999; Acts 2001, 77th Leg., ch. 436, § 4, eff. May 28, 2001; Acts 2001, 77th Leg., ch. 1063, § 2, eff. Sept. 1, 2001; Acts 2001, 77th Leg., ch. 1409, § 4, eff. Sept. 1, 2001; Acts 2003, 78th Leg., ch. 1276, § 12.004, eff. Sept. 1, 2003.

§ 262.0235. PROCEDURES ADOPTED BY COUNTY PURCHASING AGENTS FOR ELECTRONIC BIDS OR PROPOSALS. The county purchasing agent, before receiving electronic bids or proposals, shall adopt rules in conformance with Section 262.011(c) to ensure the identification, security, and confidentiality of electronic bids or proposals.

Added by Acts 2001, 77th Leg., ch. 1063, § 3, eff. Sept. 1, 2001.

§ 262.024. DISCRETIONARY EXEMPTIONS. (a) A contract for the purchase of any of the following items is exempt from the requirement established by Section 262.023 if the commissioners court by order grants the exemption:

(1) an item that must be purchased in a case of public calamity if it is necessary to make the purchase promptly to relieve the necessity of the citizens or to preserve the property of the county;

(2) an item necessary to preserve or protect the public health or safety of the residents of the county;

(3) an item necessary because of unforeseen damage to public property;

(4) a personal or professional service;

(5) any individual work performed and paid for by the day, as the work progresses, provided that no individual is compensated under this subsection for more than 20 working days in any three month period;

(6) any land or right-of-way;

(7) an item that can be obtained from only one source,

including:

(A) items for which competition is precluded because of the existence of patents, copyrights, secret processes, or monopolies;

(B) films, manuscripts, or books;

(C) electric power, gas, water, and other utility services; and



PURCHASING DEPARTMENT  
County Of Hidalgo

## MEMORANDUM

“SOLE SOURCE DECLARATION”

TO: Hidalgo County Commissioner’s Court

FROM: Martha L. Salazar, CPPB  
Hidalgo County Purchasing Agent *mls*

DATE: December 14, 2011

RE: “Sole Source Declaration” – Weidenhammer Systems Corporation

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The Hidalgo County Auditor’s Office/Department possesses and utilizes the current financial account system since 2001’s upgrade approved by Hidalgo County Commissioners Court which includes a Software License, Maintenance and Support Agreement.

In 2007 the original vendor information Design, Inc. was acquired by Weidenhammer Systems Corporation. Maintenance Renewal for the financial accounting system has continued under Weidenhammer as they have proprietary ownership of the license and software used by Hidalgo County Auditor;

Therefore, the Hidalgo County Auditor’s Office requires the continued renewal of the Software License, Maintenance and Support Agreement with Weidenhammer Systems Corporation.



RECEIVED BY  
COUNTY AUDITOR

2012 SEP 25 AM 9 42

MR ALEJANDRO MORTERA  
HIDALGO COUNTY AUDITOR'S OFFICE  
ATTN ALEJANDRO MORTERA  
2808 S BUSINESS HWY 281  
EDINBURG, TX 78539

**Current Contract End Date: 12/31/12**

On behalf of the Weidenhammer Education Solutions Team, thank you for your continued confidence in our administrative software solutions. Our Team has grown in numbers over this past year, and as a result we have been able to provide your district with numerous releases as we strive to deliver superior products and support. We are sending you this letter because your annual application support contract is about to expire. To ensure that support for your administrative software products remains uninterrupted, we encourage you to renew this support.

Weidenhammer's Maintenance Renewal Authorization provides a summary description of Alio applications for which you receive support. This signed Alio Maintenance Renewal Authorization needs to be returned to the attention of Shelly Stoffer, Sr. Administrator, prior to your contract end date. Completed forms can be faxed to (610) 396-4846.

**Additionally, please review the enclosed Memo concerning our new Extended maintenance plans.**

**Note: Please verify the contact information is correct. If any of this information is incorrect, please mark the change(s) on the Alio Maintenance Renewal Authorization Sheet so we can update our Call Tracking System.**

Product Description	Maintenance Renewal Fee
HUMAN RESOURCE SYSTEM	\$11,347.00
SALARY ADMINISTRATION	\$2,212.00
SALARY ADMIN/POSITION CONTROL	\$2,435.00
FINANCIAL ACCOUNTING SYSTEM	\$11,265.00
BUDGETARY PREPARATION SYSTEM	\$3,317.00
CHECK RECONCILIATION SYSTEM	\$480.00
ORACLE DB STANDARD EDITION	\$980.00
FIXED ASSET INVENTORY SYSTEM	\$2,318.00
ORACLE APP ENTERPRISE EDITION	\$3,916.00
<b>Total</b>	<b>\$38,270.00</b>

Thank you for partnering with Weidenhammer for your administrative software solutions needs. I want to personally assure you of our utmost efforts to ensure the success of our partnership. Moreover, we are hopeful of maintaining a long and mutually beneficial relationship.

In closing, allow me to thank you for the confidence expressed in Weidenhammer. If, at any time, you have questions or need the assistance of myself or our staff, please do not hesitate to call.

Very truly yours,

Samuel Morgan, Director  
Weidenhammer Systems Corporation



**M E M O**

**TO:** Weidenhammer **alio**<sup>®</sup> Clients  
**FROM:** Sam Morgan, Vice President  
Education Solutions Division  
**DATE:** June 18, 2012  
**SUBJECT:** **INTRODUCING NEW EXTENDED MAINTENANCE PLANS FOR  
2012 - 2013**

Weidenhammer is pleased to announce the addition of four new Extended Maintenance plans for fiscal year 2012-2013!

Our **Basic** annual maintenance plan offering remains the same as last year. As always, it includes phone support and free recorded web training sessions for fiscal and calendar year end.

In addition to phone support and free recorded web training sessions for year end, our new **Bronze** Plan includes the ability to register one person to go to our user conference, including registration fees, hotel, airfare from a major airport in your State, and meals once the conference starts.

Our new **Silver** plan is the same as the Bronze plan, above; however, instead of 1 person, you may register 2 people to attend our user conference.

Our new **Gold** plan is the same as the Bronze plan, but allowing you to register 4 people to attend our user conference.

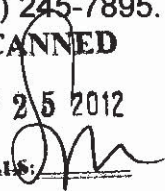
Our new **Platinum** plan is the same as the Bronze plans, but allowing you to register 6 people to attend our user conference.

We trust that you will recognize the value in these new offerings and make it easier for some of you to attend our user conference.

Please review your Maintenance Renewal Authorization and record your selection on the authorization. The authorization should be signed, dated, and mailed to Weidenhammer with your selection.

If you have any questions, please contact me at extension 8637, or (800) 245-7895.

Thank you!

SCANNED  
SEP 25 2012  
INITIALS: 



## alio Maintenance Renewal Authorization

MR ALEJANDRO MORTERA  
HIDALGO COUNTY AUDITOR'S OFFICE  
ATTN ALEJANDRO MORTERA  
2808 S BUSINESS HWY 281  
EDINBURG, TX 78539

**Current Contract End Date: 12/31/12**

### **Maintenance Renewal Summary**

**Please read, sign and fax this form back to Weidenhammer at 610-396-4846 in order to renew your Maintenance Agreement. Note: if you require our invoice to include your purchase order number on it, then please fax your PO along with this form.**

Specified below is a summary description of the Maintenance Renewal for which Weidenhammer Systems Corporation (WSC) is requesting authorization to invoice your District.

**Note: Please verify that the contact information is correct. If any of this information is incorrect, please mark the change(s) on this sheet so we can update our Call Tracking System.**

**Additionally, we ask that you check the appropriate box below for your new Extended Maintenance election.**

<b>Product Description</b>	<b>Maintenance Renewal Fee</b>
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FIXED ASSET INVENTORY SYSTEM	\$2,318.00



## alio Maintenance Renewal Authorization

ORACLE APP ENTERPRISE EDITION

\$3,916.00

**Total**

**\$38,270.00**

Plan	AMOUNT	
Basic	0	
Bronze	\$2,545	
Silver	\$5,090	
Gold	\$10,180	
Platinum	\$15,270	

WE HAVE READ AND AGREE TO THE RENEWAL INFORMATION AND CONDITIONS OF THE PROJECT DESCRIBED ABOVE AND AUTHORIZE WEIDENHAMMER SYSTEMS CORPORATION TO INVOICE US FOR THIS ONGOING CIMS SUPPORT. WE RECOGNIZE THAT BY SIGNING THIS DOCUMENT, WE INDICATE OUR DESIRE TO PARTICIPATE IN THE UPCOMING ANNUAL SUPPORT/ENHANCEMENT PLAN.

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Authorized Signature

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Print name, title, and date:



# Weidenhammer

935 Berkshire Blvd.  
Wyomissing, PA 19610  
(610) 378-1149

Fax (610) 378-9409

RECEIVED BY  
COUNTY AUDITOR

2011 DEC 6 AM 9 40

HIDALGO COUNTY AUDITOR'S OFFICE  
ATTN ALEJANDRO MORTERA  
2808 S BUSINESS HWY 281  
EDINBURG, TX 78539

### Invoice

Invoice # 133342  
Date 12/06/2011

Customer: 816

PO# RENEWAL		
HUMAN RESOURCE SYSTEM	01/01/12 - 12/31/12	11016.00
SALARY ADMINISTRATION	01/01/12 - 12/31/12	2147.00
SALARY ADMIN/POSITION CONTROL	01/01/12 - 12/31/12	2364.00
FINANCIAL ACCOUNTING SYSTEM	01/01/12 - 12/31/12	10936.00
BUDGETARY PREPARATION SYSTEM	01/01/12 - 12/31/12	3220.00
CHECK RECONCILIATION SYSTEM	01/01/12 - 12/31/12	466.00
ORACLE DB STANDARD EDITION	01/01/12 - 12/31/12	951.00
FIXED ASSET INVENTORY SYSTEM	01/01/12 - 12/31/12	2250.00
ORACLE APP ENTERPRISE EDITION	01/01/12 - 12/31/12	3801.00
37151.00		

Terms		Total Amount of Invoice	\$37,151.00
Payment Expected By	01/05/2012		



# Weidenhammer

## Alto Maintenance Renewal

RECEIVED  
COUNTY AUDITOR  
2011 SEP 26 PM 3 59

MR ALEJANDRO MORTERA  
HIDALGO COUNTY AUDITOR'S OFFICE  
ATTN ALEJANDRO MORTERA  
2808 S BUSINESS HWY 281  
EDINBURG, TX 78539

**Contract End Date: 12/31/11**

Dear MR ALEJANDRO MORTERA,

On behalf of the Weidenhammer Education Solutions Team, thank you for your continued confidence in our administrative software solutions. Our Team has grown in numbers over this past year, and as a result we have been able to provide your district with numerous releases as we strive to deliver superior products and support. We are sending you this letter because your annual application support contract is about to expire. To ensure that support for your administrative software products remains uninterrupted, we encourage you to renew this support.

Weidenhammer's Maintenance Renewal Authorization provides a summary description of Alto applications for which you receive support. This signed Alto Maintenance Renewal Authorization needs to be returned to the attention of Shelly Grier, Sr. Administrator, prior to your contract end date. Completed forms can be faxed to (610) 396-4846.


**Note: Please verify the contact information is correct. If any of this information is incorrect, please mark the change(s) on the Alto Maintenance Renewal Authorization Sheet so we can update our Call Tracking System.**


Product Description	Maintenance Renewal Fee
HUMAN RESOURCE SYSTEM	\$11,016.00
SALARY ADMINISTRATION	\$2,147.00
SALARY ADMIN/POSITION CONTROL	\$2,364.00
FINANCIAL ACCOUNTING SYSTEM	\$10,936.00
BUDGETARY PREPARATION SYSTEM	\$3,220.00
CHECK RECONCILIATION SYSTEM	\$466.00
ORACLE DB STANDARD EDITION	\$951.00
FIXED ASSET INVENTORY SYSTEM	\$2,250.00
ORACLE APP ENTERPRISE EDITION	\$3,801.00
<b>Total</b>	<b>\$37,151.00</b>

Thank you for partnering with Weidenhammer for your administrative software solutions needs. I want to personally assure you of our utmost efforts to ensure the success of our partnership. Moreover, we are hopeful of maintaining a long and mutually beneficial relationship.

In closing, allow me to thank you for the confidence expressed in Weidenhammer. If, at any time, you have questions or need the assistance of myself or our staff, please do not hesitate to call.

Very truly yours,

  
Samuel Morgan, Director  
Weidenhammer Systems Corporation

SCANNED  
SEP 27 2011  
INITIALS 



# Weidenhammer

## Alio Maintenance Renewal Authorization

RECEIVED BY  
COUNTY AUDITOR  
2011 SEP 26 PM 3 59

MR ALEJANDRO MORTERA  
HIDALGO COUNTY AUDITOR'S OFFICE  
ATTN ALEJANDRO MORTERA  
2808 S BUSINESS HWY 281  
EDINBURG, TX 78539

Contract End Date: 12/31/11

### Maintenance Renewal Summary

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<b>Total</b>	<b>\$37,151.00</b>

WE HAVE READ AND AGREE TO THE RENEWAL INFORMATION AND CONDITIONS OF THE PROJECT DESCRIBED ABOVE AND AUTHORIZE WEIDENHAMMER SYSTEMS CORPORATION TO INVOICE US FOR THIS ONGOING CIMS SUPPORT. WE RECOGNIZE THAT BY SIGNING THIS DOCUMENT, WE INDICATE OUR DESIRE TO PARTICIPATE IN THE UPCOMING ANNUAL SUPPORT/ENHANCEMENT PLAN.

Authorized Signature

Print name, title, and date:



# Weidenhammer

Information ingenuity.

November 30, 2010

Mr. Alejandro Mortera  
Hidalgo County Auditor's Office  
2808 South business Highway 281  
Edinburg, TX 78539


**Subject: Confirmation of Sole Source Compliance by Vendor**

Dear Ms Mitchell:

Please acknowledge this document as verification that Weidenhammer Systems Corporation is the owner of the alio suite of products for Business Administrative Software.

As such, Weidenhammer is the owner of the copyright and the sole source for procurement of alio software, support, enhancements and documentation.

Very truly yours,



Shelly D. Grier, Sr. Administrator  
Weidenhammer Systems Corporation

CO AUDITOR  
1100-415-21-170-001

Object #	Object Code Description	2011 Original Budget	2012 Budget Request	2012 Adopted Budget
111	OFFICIALS	\$114,442.00	\$0.00	\$0.00
112	DEPARTMENT HEADS AND FOREMEN	\$0.00	\$114,442.00	\$114,442.00
113	PERMANENT FULL-TIME EMPLOYEES	\$1,880,996.00	\$1,872,181.00	\$1,872,181.00
115	LONGEVITY PAY	\$9,300.00	\$10,620.00	\$10,620.00
117	SUPPLEMENTAL PAY	\$11,500.00	\$17,000.00	\$17,000.00
118	AUTO ALLOWANCE	\$6,000.00	\$6,000.00	\$6,000.00
211	HEALTH INSURANCE	\$162,000.00	\$187,380.00	\$187,380.00
212	LIFE INSURANCE	\$1,215.00	\$1,215.00	\$1,215.00
220	SOCIAL SECURITY CONTRIBUTIONS (FICA)	\$154,702.00	\$154,548.59	\$154,548.59
230	RETIREMENT CONTRIBUTIONS	\$194,136.00	\$201,014.18	\$201,014.18
250	UNEMPLOYMENT COMPENSATION	\$10,112.00	\$10,101.22	\$10,101.22
336	COMPUTER SERVICES	\$40,000.00	\$41,000.00	\$41,000.00
342	INFORMATION AND CREDIT SERVICES	\$75.00	\$1,400.00	\$1,400.00
350	OTHER CONTRACTED SERVICES	\$1,000.00	\$1,000.00	\$1,000.00
432	EQUIPMENT REPAIR & MAINTENANCE SERVICE	\$3,000.00	\$3,000.00	\$3,000.00
442	RENTAL OF EQUIPMENT AND VEHICLES	\$6,000.00	\$100.00	\$100.00
529	SURETY AND NOTARY BONDS	\$500.00	\$75.00	\$75.00
531	TELEPHONE AND TELEGRAPH	\$16,000.00	\$16,000.00	\$16,000.00
532	MOBILE PHONE	\$1,200.00	\$1,000.00	\$1,000.00
535	POSTAGE AND EXPRESS MAIL CHARGES	\$2,000.00	\$2,000.00	\$2,000.00
540	ADVERTISING	\$5,000.00	\$5,000.00	\$5,000.00
550	PRINTING AND BINDING	\$3,000.00	\$3,000.00	\$3,000.00
581	IN-COUNTY EMPLOYEE TRAVEL	\$1,500.00	\$1,500.00	\$1,500.00
583	OUT-OF-COUNTY EMPLOYEE TRAVEL	\$15,000.00	\$14,000.00	\$14,000.00
584	REGISTRATION FEES	\$15,000.00	\$14,000.00	\$14,000.00
601	OFFICE SUPPLIES	\$22,000.00	\$22,000.00	\$22,000.00
607	CLEANING AND SANITATION SUPPLIES	\$75.00	\$75.00	\$75.00
631	BOTTLED WATER	\$1,000.00	\$1,000.00	\$1,000.00
640	BOOKS AND PERIODICALS	\$5,000.00	\$5,000.00	\$5,000.00
661	MINOR OFFICE EQUIPMENT	\$6,000.00	\$6,000.00	\$6,000.00
665	MINOR COMPUTER EQUIPMENT	\$0.00	\$5,000.00	\$5,000.00
667	MINOR SOFTWARE	\$2,000.00	\$2,000.00	\$2,000.00
745	COMPUTER EQUIPMENT	\$5,000.00	\$0.00	\$0.00
780	CAPITAL LEASES	\$0.00	\$6,200.00	\$6,200.00
810	DUES AND MEMBERSHIPS	\$3,000.00	\$3,000.00	\$3,000.00
	TOTALS	\$2,697,753.00	\$2,727,851.98	\$2,727,851.98
	SALARY EXPENSES	\$2,544,403.00	\$2,574,501.98	\$2,574,501.98
	OPERATING EXPENSES	\$153,350.00	\$153,350.00	\$153,350.00

## **Blanca Mayorga**

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**From:** Maria Medina [maria.medina@auditor.co.hidalgo.tx.us]  
**Sent:** Tuesday, December 06, 2011 2:47 PM  
**To:** 'Blanca Mayorga'  
**Subject:** Obj. 336 for 2012  
**Attachments:** 2012 County Auditor's Budget.PDF

Miss Blanca,

Linda would like the item for Weidenhammer, alio Maintenance Renewal, to be placed on the next agenda so the invoice can be paid. She asked me to send you the info where we have the monies available for 2012 and that we will submit for a requisition in early 2012.

Thank you.

*Maria (Susie) Medina*  
**Administrative Assistant II**  
**Hidalgo County Auditor's Office**  
**Phone: (956) 318-2511 ext. 4602**  
**Fax: (956) 318-2577**