



# Hidalgo County Head Start Program Policy Council Agenda

**DATE:** January 16, 2013

**SUBJECT:** Discussion/Approval on Request to Enter into a Thirty-Six (36) Month New Copier Lease Agreement for Fifty-Five (55) Copiers through Hidalgo County's Membership/Participation in the State of Texas Department of Information Resources (DIR) Awarded Vendor, Kyocera Document Solutions America, Inc., DIR Contract DIR-SDD-1664

**RATIONALE/NEED:** Copiers will be assigned at each Head Start Center (43) and Head Start Administration Departments (9) to include the Child Nutrition Program (3).

**RECOMMENDATION:** Administration recommends approval.

**COST:** Head Start and Child Nutrition Funds are available.  
19-20-205-10000-5201 \$5,111.54/Month

**RELATED INFORMATION INCLUDED:** Proposal, Vendor Info

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**INITIATED BY:** Ambrosio Tovar, Procurement Director

**REVIEWED BY:** Mr. Edmundo Garcia, Assistant Director

**PROGRAM DIRECTOR'S APPROVAL:**

January 9, 2013

Proposal Prepared For  
DIR SDD 1664

## OPTION TWO

### Hidalgo County Headstart Program

Attn: Mr. Tovar

#### (43) KYOCERA FS-C2626MFP (MULTIPLE LOCATIONS)

Digital Color Copier | Network Color Print/Color Scan System | Fax System

28 Pages Per Minute  
50-Sheet Multi-Purpose Tray  
65k Max Monthly Volume  
29 Seconds Warm-Up Time  
Reversing Auto Doc Feeder  
Surge Protector

250-Sheet Paper Drawer  
Standard Stackless Duplex  
10 Seconds First Page Out  
1 GB RAM  
500 Sheet Drawer (PF-520)  
Copy Stand

**FEATURES:** Configuration Color Multifunctional Printer - Standard Color Copy, Print, Scan, and Black & White Fax Pages Per Minute Letter: 28 ppm; Legal: 23 ppm; A4: 26 ppm Warm-up Time 29 Seconds or Less First Copy / Print Out Time Black: 10 Seconds, Color: 12 Seconds / Black: 9.0 Seconds, Color: 10.5 Seconds Resolution 600 x 600 dpi Memory (Std / Max) 768MB RAM / 1792MB RAM Duplex Standard Stackless Electrical Requirements 120V, 60Hz, 9A 220-240V, 50/60Hz, 5A Typical Energy Consumption (TEC) 3694 KWh/Week Size / Weight 20.3" W x 21.7" D x 23.7" H / 85.1 lbs Max Monthly Duty Cycle 65,000 Pages Per Month

**Printer Specifications:** Controller PowerPC 464 / 800MHz PDLs/Emulations PRESCRIBE, PCL6 (5e, XL), KPDL3 (PS3), XPS Fonts 93 KPDL3, PCL6, 8 Vista, 1 Bitmap, 45 Barcodes, 1 PDF-417 Windows OS Compatibility Windows 2000 / XP / 2003 / Vista / 2008 / 7 Mac OS Compatibility Mac OS 10.x UNIX OS Compatibility Sun OS 4.1.x; Solaris 2.x; AIX; HP-UX (LPR) Interfaces Standard: 10/100BaseTX, Hi-Speed USB 2.0, USB Host Network Print and Supported Protocols TCP/IP, IPX/SPX, AppleTalk, NetBEUI, IPsec, HTTPS, LDAP over SSL, SNMPv3, Kerberos, NTLM, 802.1x Drivers KX Driver, Mini Driver, PPD for Mac, PPD for UNIX Utilities PRESCRIBE Utilities, PDF Direct Print, KMnet Admin, KMnet Viewer, Status Monitor

**Scan Specifications:** Scan Type Color and Black & White Scanner Scan Resolutions 200, 300, 400, 600 dpi Network Scan Speed Mono: 300/200 dpi - 35 ipm Simplex; 18 ipm Duplex / 600 dpi - 25 ipm Simplex; 13 ipm Duplex Color: 300/200 dpi - 25 ipm Simplex; 13 ipm Duplex / 600 dpi - 13 ipm Simplex; 7 ipm Duplex File Formats PDF, TIFF, JPEG, XPS Connectivity / Supported Protocols 10/100/100BaseTX / TCP/IP; Hi-Speed USB 2.0 Scanning Functions Scan to PC, Scan to e-Mail, Scan to FTP, Scan to USB, TWAIN Scan, WSD Scan Driver TWAIN Driver, WIA Driver

**Fax Specifications:** ITU-T Group3, Data Compression: MH/MR/MMR/JBIG, Fax Transmission Selection: Standard/Fine/Photo Fax Memory: 3.5MB, Speed: Less than 3 Seconds per page/33.6, Fax Memory Capacity: 256 Sheets, Fax Functions: Duplex Transmission/ Reception, Dual Access, One Touch Dial (100 numbers), FAX/TEL Switching, Broadcast, Quick Dial (200 Numbers), Fax Reports.

# DIGITAL

COPIERS • PRINTERS • DOCUMENT MANAGEMENT



Digital Copiers • Networked Copiers • Facsimiles • Laser Printers • Color Copiers • Wide Format Copiers • Sales • Service • Supplies

**DIGITAL EFFECTS:** Network/Local Authentication, Auto Magnification and Paper Select, Job Build, Job Finish Notice, Continuous Scan, Positive/Negative Reverse, Covers, Border Erase Mode, Image Rotate, Image Reverse, Priority Print, 1000 Department Codes, Job Programs, Margin Shift, Mirror Image, Rotate Copy, Page Numbering, XY Zoom

**PRINT/SCAN FEATURES:** Standard 10/100/1000 BaseTX, Network & USB connection, 200,300,400,600 DPI, Print/Scan 50 Pages Per Minute, PDF, TIFF XPS, PDF Formats, KM Document Flow System – Document Management System, Scan to Folder (SMB), Scan to E-Mail, Scan to FTP, Scan to USB, TWAIN/WIA Driver

**FAX FEATURES:** Transmission Speed 3 sec./page, Modem Speed 33.6 Kbps, Data Compression JBIG, MMR, MR, MH, Memory 12MB

## (1) COPYSTAR CS-4500I (FINANCE DEPARTMENT)

Digital Copier | Network Print/Scan System | Network Fax System

45 Copies Per Minute	Dual 500 Sheet Paper Drawers
Standard Duplex Unit	150 Sheet Multi-Purpose Tray
1 GB Ram Memory	200 k Max Monthly Volume
Document Box	Data Security Kit
Reversing Auto Doc Feeder (DP770)	Copy Stand

**FEATURES:** Newly designed large color touch screen control panel, 600 x 600 dpi *Copy/Print/Scan*, Zoom 25% - 400%, 5 Preset Reduction / Enlargement Settings, and Automatic Manual, Text, Photo & Combination Exposure Control

**DIGITAL EFFECTS:** Network/Local Authentication, Auto Magnification and Paper Select, Job Build, Job Finish Notice, Continuous Scan, Positive/Negative Reverse, Covers, Border Erase Mode, Image Rotate, Image Reverse, Priority Print, 1000 Department Codes, Job Programs, Margin Shift, Mirror Image, Rotate Copy, Page Numbering, XY Zoom

**PRINT/SCAN FEATURES:** Standard 10/100/1000 BaseTX, Network & USB connection, 200,300,400,600 DPI, Print/Scan 50 Pages Per Minute, PDF, TIFF XPS, PDF Formats, KM Document Flow System – Document Management System, Scan to Folder (SMB), Scan to E-Mail, Scan to FTP, Scan to USB, TWAIN/WIA Driver

**FAX FEATURES:** Transmission Speed 3 sec./page, Modem Speed 33.6 Kbps, Data Compression JBIG, MMR, MR, MH, Memory 12MB

## (1) COPYSTAR CS-5550ci (EDUCATION DEPARTMENT)

Color Multifunctional System

Digital Copier | Network Print/Color Scan System | Fax Systems

55 Copies Per Minute B&W	50 Copies Per Minute Full-Color
Dual 500-Sheet Paper Drawers	225k Max Monthly Volume
150-Sheet Multipurpose Tray	Automatic Duplex Unit
2 GB RAM	Hole Punch Unit (PH7A)
Dual 160 GB HDD	4k Sheet Finisher (DF790)
Dual Scan Pass Feeder (DP771)	3k Paper Drawer (PF-770)
Surge Protector	Data Security E

**FEATURES:** 2GB RAM; 160GB x 2 HD, 8 Bit Color Depth, 600 x 600 DPI Resolution, Paper Size: 5.5" x 8.5" – 11" x 17" (Legal to Ledger); Input Materials: Bond Paper, Recycled Paper, Transparencies, Cardstock, Envelopes; Zoom 25% - 400% in 1 step increments, 5 Reduction / Enlargement Settings, 4.4 sec Black/ 5.7 sec Color first copy/print out



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## (6) KYOCERA FS-3140MFP+ (MULTIPLE LOCATIONS)

Copier | Network Print System | Scan System | Fax System

42 Pages Per Minute  
Standard 500-Sheet Paper Drawer  
100-Sheet Multi-Purpose Tray  
Copy Stand

Reversing Auto Doc. Processor  
200k Max Monthly Duty  
Standard Duplex  
500 Sheet Drawer (PF-310)  
Surge Protector

**FEATURES:** Standard 256 MB RAM; Input Materials Bond paper, Recycled Paper, Transparencies, Labels, Envelopes (print only); Windows OS Compatibility Windows 7/ 2000 / XP/ 2003 / Vista / 2008, Mac OS Compatibility Mac OS 10.x, UNIX OS Compatibility sun OS4.1.x; Solaris 2.x; AIX; HP-UX(LPR); Interfaces Standard: 10/100BaseTX, His-Speed USB 2.0 USB 2.0, USB Host ;Drivers KX Driver, Mini Driver, PPD for Mac, PPD for UNIX

**PRINTER SPECS:** Supports direct PDF printing; print from USB flash drives via host USB port; Fonts: 93 PCL, 8 Windows Vista, 01 PostScript, 1 bitmap, 1200 x 1200 dpi (Fine 1200 Mode), 1800 x 600 (Fast 1200 Mode), 600 x 600 dpi, 300 x 300 dpi, 45 types of one-dimensional barcodes; utilities include: PRESCRIBE utilities, Kmnet Admin, Kmnet Viewer, Status Monitor, Paper Trail

**SCANNER SPECS:** Color scanning; scan to PC; scan to USB flash drives via host USB port; supports TIFF, PDF, JPEG and XPS file formats; WSD scan3

**Fax Specifications:** Compatible ITU-T Group3; Data Compression MH / MR / MMR / JBIG; Fax Transmission Selection Standard / Fine / Photo; Fax Memory 3.5MB; Transmission Speed / Modem Less than 3 Seconds per page / 33.6 kbps; Fax Memory Capacity 256 Sheets; Network Fax Reception Supports SMB/FTP/e-Mail protocols; Fax Functions Duplex Transmission/Reception, Dual Access, One Touch

## (1) KYOCERA FS-3140MFP+ (CHILD NUTRITION PROGRAM – KITCHEN-PV)

Copier | Network Print System | Scan System | Fax System

42 Pages Per Minute  
Standard 500-Sheet Paper Drawer  
100-Sheet Multi-Purpose Tray  
Copy Stand

Reversing Auto Doc. Processor  
200k Max Monthly Duty  
Standard Duplex  
500 Sheet Drawer (PF-310)  
Surge Protector

**FEATURES:** Standard 256 MB RAM; Input Materials Bond paper, Recycled Paper, Transparencies, Labels, Envelopes (print only); Windows OS Compatibility Windows 7/ 2000 / XP/ 2003 / Vista / 2008, Mac OS Compatibility Mac OS 10.x, UNIX OS Compatibility sun OS4.1.x; Solaris 2.x; AIX; HP-UX(LPR); Interfaces Standard: 10/100BaseTX, His-Speed USB 2.0 USB 2.0, USB Host ;Drivers KX Driver, Mini Driver, PPD for Mac, PPD for UNIX

**PRINTER SPECS:** Supports direct PDF printing; print from USB flash drives via host USB port; Fonts: 93 PCL, 8 Windows Vista, 01 PostScript, 1 bitmap, 1200 x 1200 dpi (Fine 1200 Mode), 1800 x 600 (Fast 1200 Mode), 600 x 600 dpi, 300 x 300 dpi, 45 types of one-dimensional barcodes; utilities include: PRESCRIBE utilities, Kmnet Admin, Kmnet Viewer, Status Monitor, Paper Trail

**SCANNER SPECS:** Color scanning; scan to PC; scan to USB flash drives via host USB port; supports TIFF, PDF, JPEG and XPS file formats; WSD scan3



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Fax Specifications: Compatible ITU-T Group3; Data Compression MH / MR / MMR / JBIG; Fax Transmission Selection Standard / Fine / Photo; Fax Memory 3.5MB; Transmission Speed / Modem Less than 3 Seconds per page / 33.6 kbps; Fax Memory Capacity 256 Sheets; Network Fax Reception Supports SMB/FTP/e-Mail protocols; Fax Functions Duplex Transmission/Reception, Dual Access, One Touch

**(1) KYOCERA FS-3140MFP+**  
**(CHILD NUTRITION PROGRAM – KITCHEN ED)**  
Copier | Network Print System | Scan System | Fax System

42 Pages Per Minute  
Standard 500-Sheet Paper Drawer  
100-Sheet Multi-Purpose Tray  
Copy Stand

Reversing Auto Doc. Processor  
200k Max Monthly Duty  
Standard Duplex  
500 Sheet Drawer (PF-310)  
Surge Protector

FEATURES: Standard 256 MB RAM; Input Materials Bond paper, Recycled Paper, Transparencies, Labels, Envelopes (print only); Windows OS Compatibility Windows 7/ 2000 / XP/ 2003 / Vista / 2008, Mac OS Compatibility Mac OS 10.x, UNIX OS Compatibility sun OS4.1.x; Solaris 2.x; AIX; HP-UX(LPR); Interfaces Standard: 10/100BaseTX, Hi-Speed USB 2.0 USB 2.0, USB Host ;Drivers KX Driver, Mini Driver, PPD for Mac, PPD for UNIX

PRINTER SPECS: Supports direct PDF printing; print from USB flash drives via host USB port; Fonts: 93 PCL, 8 Windows Vista, 01 PostScript, 1 bitmap, 1200 x 1200 dpi (Fine 1200 Mode), 1800 x 600 (Fast 1200 Mode), 600 x 600 dpi, 300 x 300 dpi, 45 types of one-dimensional barcodes; utilities include: PRESCRIBE utilities, Kmnet Admin, Kmnet Viewer, Status Monitor, Paper Trail

SCANNER SPECS: Color scanning; scan to PC; scan to USB flash drives via host USB port; supports TIFF, PDF, JPEG and XPS file formats; WSD scan3

Fax Specifications: Compatible ITU-T Group3; Data Compression MH / MR / MMR / JBIG; Fax Transmission Selection Standard / Fine / Photo; Fax Memory 3.5MB; Transmission Speed / Modem Less than 3 Seconds per page / 33.6 kbps; Fax Memory Capacity 256 Sheets; Network Fax Reception Supports SMB/FTP/e-Mail protocols; Fax Functions Duplex Transmission/Reception, Dual Access, One Touch

**(1) COPYSTAR CS-4500I**  
**(CHILD NUTRITION PROGRAM - NUTRITION)**  
Digital Copier | Network Print/Scan System | Network Fax System

45 Copies Per Minute  
Standard Duplex Unit  
1 GB Ram Memory  
Document Box  
Reversing Auto Doc Feeder (DP770)  
Bridge Unit (AK730)  
1K Finisher (DF-770)

Dual 500 Sheet Paper Drawers  
150 Sheet Multi-Purpose Tray  
200 k Max Monthly Volume  
Surge Protector  
Data Security E  
2x 500 Sheet Drawers (PF730)

FEATURES: Newly designed large color touch screen control panel, 600 x 600 dpi *Copy/Print/Scan*, Zoom 25% - 400%, 5 Preset Reduction / Enlargement Settings, and Automatic Manual, Text, Photo & Combination Exposure Control



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PRINT/COLOR SCAN FEATURES: 200/300/400/600 DPI Scan Resolution, Black & White: PDF, TIFF File Formats; Color: PDF, JPEG, TIFF, XPS File Formats; Windows 2000/XP/2003/Vista/2008, Mac OS 10.x, Novell, UNIX Compatible, Standard 10/100/1000 BaseTX, High Speed USB 2.0, USB Host Interface, 2 Expansion Slots, Scan to Folder (SMB) / e-Mail / FTP / USB / WSD Scan / TWAIN Scan

FAX FEATURES: Transmission Speed 3 sec./page, Modem Speed 33.6 Kbps, Data Compression JBIG, MMR, MR, MH, Memory 12MB

## (1) COPYSTAR CS-5550ci (ADMINISTRATION DEPARTMENT)

*Color Multifunctional System*  
Digital Copier | Network Print/Color Scan System

55 Copies Per Minute B&W  
Dual 500-Sheet Paper Drawers  
150-Sheet Multipurpose Tray  
2 GB RAM  
Dual 160 GB HDD  
Dual Scan Pass Feeder (DP771)  
Surge Protector

50 Copies Per Minute Full-Color  
225k Max Monthly Volume  
Automatic Duplex Unit  
Hole Punch Unit (PH7A)  
4k Sheet Finisher (DF790)  
Data Security E  
Copy Stand

FEATURES: 2GB RAM; 160GB x 2 HD, 8 Bit Color Depth, 600 x 600 DPI Resolution, Paper Size: 5.5" x 8.5" – 11" x 17" (Legal to Ledger); Input Materials: Bond Paper, Recycled Paper, Transparencies, Cardstock, Envelopes; Zoom 25% - 400% in 1 step increments, 5 Reduction / Enlargement Settings, 4.4 sec Black/ 5.7 sec Color first copy/print out

DIGITAL FEATURES: 1-999 Continuous Copy, Mirror Image, Rotate Copy, Erase, Split Copy, Electronic Sort, Margin Shift, XY-Zoom, Job Interrupt, Job Build, Job Programs, Repeat Copy, 1,000 Department Codes, OneTouch Color Adjustment, Color Balance, Color Calibration, Page Number, Form Overlay, Shortcut Keys, Job Box, Removable Memory Box, Custom Box

PRINT/COLOR SCAN FEATURES: 200/300/400/600 DPI Scan Resolution, Black & White: PDF, TIFF File Formats; Color: PDF, JPEG, TIFF, XPS File Formats; Windows 2000/XP/2003/Vista/2008, Mac OS 10.x, Novell, UNIX Compatible, Standard 10/100/1000 BaseTX, High Speed USB 2.0, USB Host Interface, 2 Expansion Slots, Scan to Folder (SMB) / e-Mail / FTP / USB / WSD Scan / TWAIN Scan

### LEASE INVESTMENT

(43) COPYSTAR FS-C2626  
(8) KYOCERA FS-3140MFP+  
(2) COPYSTAR CS-4500i  
(2) COPYSTAR CS-5550ci

36 Months \$ 5,111.54



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**SERVICE AGREEMENT**  
**(43) KYOCERA FS-C2626MFP**

**METER PLAN COLOR \$.085 PER COPY BLACK \$.02 PER COPY**

This service agreement will cover up to the full term of the lease and will cover FULL maintenance and replacement of any necessary parts and consumable supplies including Drum, Developer & Toner. The service agreement will exclude paper & staples only.

**SERVICE AGREEMENT**  
**(8) KYOCERA FS-3140MFP+**

**METER PLAN BLACK \$.012 PER COPY**

This service agreement will cover up to the full term of the lease and will cover FULL maintenance and replacement of any necessary parts and consumable supplies including Drum, Developer & Toner. The service agreement will exclude paper & staples only.

**SERVICE AGREEMENT**  
**(2) COPYSTAR CS-4500I**

**METER PLAN WILL BE CHARGED AT \$.008 PER COPY**

This service agreement will cover full term of the lease and will cover FULL maintenance and replacement of any necessary parts and consumable supplies including Drum, Developer & Toner. The service agreement will exclude paper & staples only.

**SERVICE AGREEMENT**  
**(2) COPYSTAR CS-5550CI**

**METER PLAN COLOR \$.055 PER COPY BLACK \$.008 PER COPY**

This service agreement will cover up to the full term of the lease and will cover FULL maintenance and replacement of any necessary parts and consumable supplies including Drum, Developer & Toner. The service agreement will exclude paper & staples only.

- > Free Installation.
- > No Property Taxes
- > No Documentation Fee
- > No Insurance Needed
- > No Freight Cost at end of term

Thank You,

Daniel Montaño  
Vice President

\_\_\_\_\_  
Authorized Signature for approval of proposal as stated above

\_\_\_\_\_  
Date

All

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**Kyocera Document Solutions America, Inc.**

**URL** [Vendor Website](#)  
**Vendor ID** 1952819506801  
**HUB Type** Non HUB  
**DIR Contract Number** DIR-SDD-1664  
**Contract Term End Date** 5/10/2013  
**Contract Exp Date** 5/10/2015

**Kyocera Document Solutions America, Inc.**

**Contact** [Debbie Montgomery](#)  
**Phone** (512) 423-5976  
**Fax** (512) 778-6377  
**DIR Contact** [Sergio Upton](#)  
**Phone** (512) 936-3101  
**Fax** (512) 475-4759

**How to Order**

1. For product and pricing information, visit the [Kyocera Document Solutions America, Inc.](#) website or contact [Debbie Montgomery](#) at (512) 423-5976.
2. Generate a purchase order, made payable to Kyocera Document Solutions America, Inc.. You must reference the DIR Contract Number **DIR-SDD-1664** on your purchase order.
3. E-mail or Fax your purchase order and quote form to your designated vendor sales representative.

**Contract Overview**

**DIR negotiates pricing for a quantity of one. Customers are encouraged to negotiate additional discounts based on volume.**  
**DIR maintains a default administrative fee of .50 percent. In some cases, the fee may be as low as .25 percent.**

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**Contract:** [DIR-SDD-1664](#)

**[Standard Terms and Conditions PDF - 292 KB](#)**

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

**[HUB Subcontracting Plan \(HSP\) PDF - 363 KB | Updated 02/10/2012](#)**

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

**[Pricing PDF - 27 KB | Updated 05/19/2011](#)**

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

**[Electronic and Information Resources \(EIR\) Accessibility](#)**

Information regarding Electronic and Information Resources (EIR) accessibility of this vendor's offerings is included in the contract. Agencies purchasing products or services are responsible for complying with Texas EIR Accessibility statute and rules, as defined in TGC 2054 Subchapter M, 1TAC 206, and 1 TAC 213. For additional information, visit the Vendor Website or contact the vendor directly.

**Available Brands**

Kyocera Mita

**Available Products & Services**

Lease Agreement - Printers Copiers Scanners - MFP  
 Maintenance - Printers Copiers Scanners - MFP  
 Multifunction  
 Printers

**Additional Contract Information**

- [Appendix D, Service Agreement](#) (167 KB)
- [Appendix E, Master Operating Lease Agreement](#) (182 KB)
- [Appendix F, Master Lease Agreement](#) (209 KB)
- [Copystar Dealers](#) (84 KB)
- [Kyocera Dealers](#) (86 KB)

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**Reseller Vendor Contacts**

There are no resellers associated with this contract

[Capitol Complex Directory](#)  
[Statewide Search](#)  
[Sponsored Sites](#)  
[Planned Procurement Schedule](#)

[Document Library](#)  
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