



lighting > electrical > energy
technology > signs

February 28, 2013

Hidalgo County Precinct 2

Reference : Solar lighting/Poles Installation Buy Board # 368-10 11% OFF

We appreciate the opportunity to offer you a proposal to install Sol lighting fixtures # SPM-300-3Q-CH-DOME-10' ARM-DTD on a 37' direct burial ANSI 05.1 wood pole. These will be installed as specified by Hidalgo County.

(32) SOL lighting fixtures SPM-300-CH-DOME w/10' @ \$5,915.58 = \$189,298.56

(32) ANSI 05-01 37' Direct burial wood pole X \$ 634.42 = \$ 20,301.44

(32) Labor 10.0 hours of installation per pole X (32) = 320 hours = \$20,800.00

Total project cost will be \$ 230,400.00

*** NOTE we are not in receipt of soil test reports or contingencies at proposed pole locations. This proposal is contingent on suitable soil reports to facilitate the installation. If we have to slurry and or sleeve the holes for installation of the poor soil, the additional cost per pole would be \$495 per pole... most likely it would be minimal as this mainly occurs near the coast where the is a high water table.

We are a selected vendor and installer on the Texas State Buy Board #368-10

Sincerely,

Antonio Olivares LEED AP
New Business Development Manager

8018 West Expressway 83, Harlingen TX. 78552 • 956-797-4191
Regulated by The Texas Department of Licensing and Regulation, P.O. Box 12157
Austin, Texas 78711, 1-800-803-9202, 512-463-6599; TECL #25589
Website: www.license.state.tx.us/complaints



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Proposal Do

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Vendor Name: Facility Solutions Group

Address: 610 West Powell Lane
Austin, TX 78753

Phone Number: (512) 835-4971

Email: mikeh@fsgi.com

Website: www.fsgconnect.com

Federal ID: 74-2942838

Contact: Mike Heins

Accepts RFQs: Yes

Minority Owned Vendor: No

Women Owned Vendor: No

Contract Name: Energy Saving Lighting Products

Contract#: 368-10

Effective Date: 04/01/2011

Expiration Date: 03/31/2014

Payment Terms: Net 30 days

Delivery Days: 10

Shipping Terms: Free Freight

Freight Terms: FOB Destination

Ship Via: Common Carrier

Region Served: All Texas Regions

States Served: Arizona, Colorado, Illinois, Indiana, Kansas, I

Quote Reference Number: 368-10

Return Policy: 30 days provided that electronic items have r

Additional Dealers: San Antonio TX, Shawnee KS, Placentia CA, Phoenix AZ, Houston TX, Dallas TX, Corpus Indianapolis IN,

Regulatory Notice: BuyBoard contract pricing does not inclu their individual projects to determine the i limitation such workers' compensation in or policy. If required, it is the responsibilit insurance or confirmation of coverage, as

Also, each entity must assess their individ



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Vendor	Description
Facility Solutions Group	50% to 80% Discount Off Philips Advance 163CC & Ballasts.
Facility Solutions Group	50% Discount Off RAB Lighting pricelist for All Oth
Facility Solutions Group	0% Discount Off RAB pricelist for All Other Produc
Facility Solutions Group	10% Discount Off SOL Outdoor Lighting BuyBoard Products.

Extended Product Information

Reference Number: 368-10

Brand: Various

Part Number: Catalog

Unit Measure: EA

Vendor Website: www.fsgconnect.com

Full Description: 10% Discount Off SOL Outdoor Lighting BuyBoard pricelis

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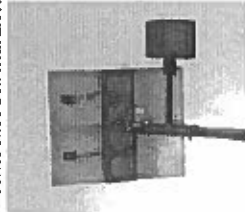
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Facility Solutions Group	70% Discount Off Trade Service Pricing for All Sup
Facility Solutions Group	20% Discount off www.stresscrete.com , King J420 Decorative Poles
Facility Solutions Group	20% Discount off www.stresscrete.com , King J420 Revitalization Series Decorative Poles
Facility Solutions Group	20% Discount off www.stresscrete.com , King J420 Iron Decorative Bollards
Facility Solutions Group	20% Discount off www.stresscrete.com , King J420 Cast Aluminum Decorative Bollards
Facility Solutions Group	10% Discount Off www.gelightingsolutions.com , P Street Light Decorative Historical Luminaires
Facility Solutions Group	10% Discount off www.chmindustries.com , LLD & Lowering Devices Roadway Lighting

SOL Catalog 2012-2013

Product	Buy Board Model Number	Description	List Price
Solar Pathway Lighting GreenWay with Direct Embedded Pole	PW-GA-T1-E-H-K-20-(Color)	20W LED ascot pathway light, type 1 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box, and a 20 ft direct burial straight aluminum pole	\$5,034
	PW-GA-T5-E-H-K-20-(Color)	20W LED ascot pathway light, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box, and a 20 ft direct burial straight aluminum pole	\$4,994
	PW-SBS-T5-E-H-K-20-(Color)	20W LED shoebox pathway light, type 5 distribution, operating at dusk until dawn, locking battery box, and a 20 ft direct burial straight aluminum pole	\$5,112
	PW-SBS-T5-E-H-K-20-(Color) without pole	20W LED shoebox pathway light, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box.	\$4,565
	PW-GA-T5-E-H-K-20-(Color) without pole	20W LED ascot pathway light, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box	\$4,500
Color Options: Bronze -B, Black-K, Green-G, or White-W			
Solar Pathway, Area, and Parking Lot Lights TP Series Cobra Head with 6 ft Arm (Pole Ordered Separately)	COB-T5-A30-H-D2-H-K-06-(Color)	30w LED Cobra Head Fixture, type 5 distribution, operating dusk until dawn, locking battery box. (pole ordered separately)	\$5,889
	COB-T5-A30-E-D2-H-K-06-(Color)	30w LED Cobra Head Fixture, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. (pole ordered separately)	\$5,728
	COB-T5-A45-H-D2-H-K-06-(Color)	45w LED Cobra Head Fixture, type 5 distribution, operating dusk until dawn, locking battery box. (pole ordered separately)	\$7,328
	COB-T5-A45-E-D2-H-K-06-(Color)	45w LED Cobra Head Fixture, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. (pole ordered separately)	\$6,728
Color Options: Bronze -B, Black-K, Green-G, Gray-Y, or White-W			
Solar Pathway, Area, and Parking Lot Lights TP Series Shoe Box with 2ft Arm (Pole Ordered Separately)	SBS-T5-A30-H-D2-H-K-S4-(Color)	30w LED Small Shoebox Fixture, type 5 distribution, operating dusk until dawn, locking battery box. (pole ordered separately)	\$5,994
	SBS-T5-A30-E-D2-H-K-S4-(Color)	30w LED Small Shoebox Fixture, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. (pole ordered separately)	\$5,833
	SBL-T5-A45-H-D4-H-K-S4-(Color)	45w LED Large Shoebox Fixture, type 5 distribution, operating dusk until dawn, locking battery box. (pole ordered separately)	\$7,578



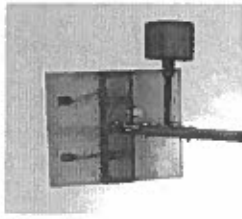
SBL-T5-A45-E-D4-H-K-S4-(Color)

Product

Buy Board Model Number

SBL-T2-A45-H-D4-H-K-S4-(Color)

SBL-T2-A45-E-D4-H-K-S4-(Color)



SBL-T5-A60-H-D4-H-K-S4-(Color)

SBL-T5-A60-E-D4-H-K-S4-(Color)

SBL-T2-A60-H-D4-H-K-S4-(Color)

SBL-T2-A60-H-D4-H-K-S4-(Color)

45w LED Large Shoebox Fixture, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. (pole ordered separately)

\$6,983

Description

45w LED Large Shoebox Fixture, type 2 distribution, operating dusk until dawn, locking battery box. (pole ordered separately)

List Price
\$7,578

45w LED Large Shoebox Fixture, type 2 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. (pole ordered separately)

\$6,983

60w LED Large Shoebox Fixture, type 5 distribution, operating dusk until dawn, locking battery box. (pole ordered separately)

\$8,567

60w LED Large Shoebox Fixture, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. (pole ordered separately)

\$7,761

60w LED Large Shoebox Fixture, type 2 distribution, operating dusk until dawn, locking battery box. (pole ordered separately)

\$8,567

60w LED Large Shoebox Fixture, type 5 distribution, operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. (pole ordered separately)

\$7,761

Color Options: Bronze -B, Black-K, Green-G, Grey-Y, or White-W

Solar Pathway, Area, and Parking Lot Lights

Product Buy Board Model Number
20/20 SERIES with 20ft Channeled Aluminum Pole w/ Anchor Bolts
 TX2-xx-A40-D2D-K20-(Color)



TX2-xx-A40-6250-K20-(Color)

TX2-xx-A50-D2D-K20-(Color)

TX2-xx-A50-6250-K20-(Color)

TX2-xx-A60-D2D-K20-(Color)

TX2-xx-A60-6250-K20-(Color)

TX2-xx-A70-D2D-K20-(Color)

TX2-xx-A70-6250-K20-(Color)

SP Series-Side of Pole Mount Cobra Head with 10ft Arm and Pole included

SPM-300-3Q-CH-DOME-10'Arm-DTB w 37' Direct Burial-ANISIS, 1- WOODPOLE

SPM-300-3Q-CH-DOME-10'ARM-DTD w/25 bolt-down-STEEL

SPM-300-3Q-CH-DOME-10'ARM-DTD w/25 bolt-down-ALUMINUM

TP Series -Dual Cobra head with 6ft Arm

TPM-1CD2A60-Q4H-3V-25

TPM-375-3Q-2CH-DOME-6'ARM-0440002 (pole not included)

Description List Price

40w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5), operating dusk until dawn, locking battery box. 20 ft Channeled Pole included. \$9,711

40w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5) operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. 20 ft Channeled Pole included. \$9,178

50w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5), operating dusk until dawn, locking battery box. 20 ft Channeled Pole included. \$9,900

50w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5) operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. 20 ft Channeled Pole included. \$9,900

60w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5), operating dusk until dawn, locking battery box. 20 ft Channeled Pole included. \$10,733

60w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5) operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. 20 ft Channeled Pole included. \$9,900

70w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5), operating dusk until dawn, locking battery box. 20 ft Channeled Pole included. \$11,144

70w LED 20/20 Fixture, type 2, type 3, or type 5 distribution (specify T2, T3, or T5) operating at full for 6 hours after dusk, dimming to 50%, then operating at full 2 before dawn, locking battery box. 20 ft Channeled Pole included. \$10,733

SPM-300-3Q-CH-DOME-10'Arm-DTB w 37' Direct Burial-ANISIS, 1-WOODPOLE \$7,422

SPM-300-3Q-CH-DOME-10'ARM-DTD w/25 bolt-down-STEEL \$8,922

SPM-300-3Q-CH-DOME-10'ARM-DTD w/25 bolt-down-ALUMINUM \$9,122

1CD2A60-Q4H-3V-25-ADB25-6x3.5 Sol Inc. 60W LED COB Solar Powered. \$7,795

Dual 45W Cobra head fixtures, Type 2 distribution, operating at full for 4 hours after dusk, dimming to 40%, then operating at full 2 hrs. before dawn, locking battery box. Powder coating in Bronze or Black. \$8,692

<p>TPM-375-3Q-2CH-DOME-6'ARM-0440002 w/ a 25ft. Fiberglass bolt down pole</p>	<p>Dual 45W Cobra head fixtures, Type 2 distribution, operating at full for 4 hours after dusk, dimming to 40%, then operating at full 2 hrs. before dawn, locking battery box. Powder coating in Bronze or Black. 25 ft. Fiberglass bolt down pole included.</p>	<p>\$9,692</p>
<p>TPM-375-3Q-2CH-DOME-6'ARM-0440002 w/ a 25ft. Aluminum bolt down pole</p>	<p>Dual 45W Cobra head fixtures, Type 2 distribution, operating at full for 4 hours after dusk, dimming to 40%, then operating at full 2 hrs. before dawn, locking battery box. Powder coating in Bronze or Black. 25 ft. Aluminum bolt down pole included.</p>	<p>\$9,892</p>

xx - Distribution Types: T2 = Type II, T3 = Type III, T5 = Type V
 Color Options: Bronze-B, Black-K, Green-G, Gray-Y, or White-W



Phone: 800-695-2919
 Fax: 800-211-5454
 Email: info@buyboard.com

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Facility Solutions Group	0% Discount Off FSG Lighting for All Equipment	
Facility Solutions Group	20% Discount off Leviton Pricelist for Wireless Monitoring and Control Systems	
Facility Solutions Group	0% Discount off LumenPulse Pricelist for Decorative Color Changing Luminaires	
Facility Solutions Group	0% Discount off FSG Electric Pricelist for Outdoor Lighting Maintenance	
Facility Solutions Group	10% Discount off www.gelightingsolutions.com, Madison Series for Teardrop Series	
Facility Solutions Group	20% Discount off www.stresscrete.com, K803 Series for Teardrop Series	
Facility Solutions Group	0% Discount Off FSG Electric Pricelist for All Repair Labor	
Facility Solutions Group	0% Discount Off FSG Electric Pricelist for All Installation Labor	
Facility Solutions Group	Square Foot Price for Energy Audits Performed by FSG Electric	
Facility Solutions Group	Installation of FSG Electric Wall Box Motion Sensor	
Facility Solutions Group	Hourly rate for Apprentice	
Facility Solutions Group	Hourly rate for Journeyman	
Facility Solutions Group	Installation of FSG Electric Exterior Lighting	

Extended Product Information

Reference Number: 368-10

Brand: Various

Part Number: Installation

Unit Measure: EA

Vendor Website: www.fsgconnect.com

Full Description: Installation of FSG Electric Exterior Lighting

Facility Solutions Group	Hourly rate for Crane	
Facility Solutions Group	Hourly rate for Bucket Truck	
Facility Solutions Group	80% Discount Off GE Consumer & Industrial Lighting pricelist for Electronic HPS Lamps & Ballasts.	Pricing St
Facility Solutions Group	80% Discount Off Philips Advance 163CC pricelist for Electronic Ballasts.	Pricing St
Facility Solutions Group	80% Discount Off GE Consumer & Industrial Lighting pricelist for Electronic HID Lamps & Ballasts.	Pricing St
Facility Solutions Group	0% Discount Off FSG Lighting Recycling pricelist for Recycle of Lamps, Batteries and Ballasts.	Pricing St
Facility Solutions Group	50% to 80% Discount Off Philips Advance 163CC pricelist for Electronic HPS Lamps & Ballasts.	Pricing St