

Proposal for Document Copying & Printing Solutions



Hidalgo County
Urban Program



PREPARED BY:

Aissa Garcia – Account Executive

Mobile: (956) 607-6465

Fax: (956) 687-2012

Email: Aissa.Garcia@ricoh-usa.com

Proposal Submitted: March 4, 2013

RICOH
imagine. change.

March 4, 2013

Hidalgo County Urban Program
Ms. Diana Serna and Mr. Antonio Barco
3304 W Alberta
Edinburg, TX 78539



Dear Ms. Serna and Mr. Barco,

Thank you so much for taking the time to speak with me regarding your department's document and office equipment needs. I truly appreciated the time you took to discuss this situation. Based on our conversation, I have put together a proposed solution that we believe will meet your goals of:

- Highly efficient new technology and cost effective black & white output devices
- High quality copies, prints and productions with increased security & productivity
- An all-inclusive service package (service, toner & staples included to reduce supply costs)

At Ricoh, we have built a solid reputation for providing the best solution for each of our customer's unique requirements. We are able to meet your specific needs by leveraging innovative technology backed by Ricoh's world-class service and expertise.

Thank you for giving us the opportunity to present the following proposal. We look forward to serving all of your document needs and increasing your document efficiency.

Sincerely,

A handwritten signature in black ink that reads "Aissa Garcia".

Aissa Garcia
Account Executive
(956) 607-6465

Reservation of Rights—In response to your invitation, we are pleased to submit this proposal for your consideration. We recognize your right to negotiate and approve the terms and conditions of any contract following award and respectfully reserve the right to do the same. We acknowledge that all contract terms and conditions must be mutually agreed upon by both of us. Our proposal represents our commitment with respect to pricing, equipment specifications and service levels and contemplates that both parties reserve the right to review and negotiate appropriate and mutually acceptable terms and conditions in the exercise of good faith. As is customary for transactions of this type, our proposal is based upon the information provided by you and the assumptions set forth in our response, and any changes to such information or assumptions may, if material, require modification. Upon award, we will be pleased to work with you to promptly finalize mutually acceptable contract terms and, if applicable, provide copies of appropriate contract forms for that purpose.

RICOH
imagine. change.

Proposed Option – Black & White

Ricoh MP 5002SP

The MP 5002SP is a Black/White multifunction product that offers print, copy, scan and fax capabilities in a compact design. The MP 5002SP combines economical, advanced scanning capabilities, flexible paper handling, and the latest security features, making it an ideal solution for any size organization.

Features

- 50-PPM monochrome output speed;
- 3,200-sheet paper capacity
2 – 550 sheet paper trays, 1 – 2,000 sheet large capacity tray and 100 Sheet Bypass
- 1,000 sheet finisher (staple/sorter)
- Fax, Print & Scan enabled, providing both black-and-white and color scanning functionality
- DOSS (Data Overwrite Security System)
- Warm-up time of less than 20 seconds and 4.5 seconds to first-print speed
- ESP power filter
- Energy Star® compliant



DIR Contract - Investment Details for 36 or 48 Months

Equipment Breakdown	DIR Purchase Pricing	36 Month Pricing	48 Month Pricing
1. Ricoh Aficio MP 5002SP	\$4,038.00	\$123.16	\$101.15
ESP XG-PCS-15D - Digital Network Powerfilter	\$150.00	\$4.58	\$3.76
Network Print/Scan Connection (Seg. 3)	\$250.00	\$7.63	\$6.26
LCIT PB3140	\$510.00	\$15.56	\$12.78
Bridge Unit BU3060	\$83.00	\$2.53	\$2.08
SR3090 1,000-Sheet Finisher	\$718.00	\$21.90	\$17.99
Fax Option Type 5002	\$543.00	\$16.56	\$13.60
Data Overwrite Security Unit Type I	\$202.00	\$6.16	\$5.06
Equipment Total Monthly Lease Payment		\$198.08	\$162.68
Service (40,000 B/W impressions per month with quarterly overages @ \$0.0064)		\$256.00	\$256.00
TOTAL MONTHLY PAYMENT FOR 1 MP5002SP:		<u>\$454.08</u>	<u>\$418.68</u>

(Please see attached DIR Pricing Sheet for further break down and verification of contracted pricing)

Pricing Components Include: Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor)

**NOTE: All rates are Property Tax Inclusive and based off of the DIR Contract: DIR-SSD-1674

This quote is valid until: March 31, 2013

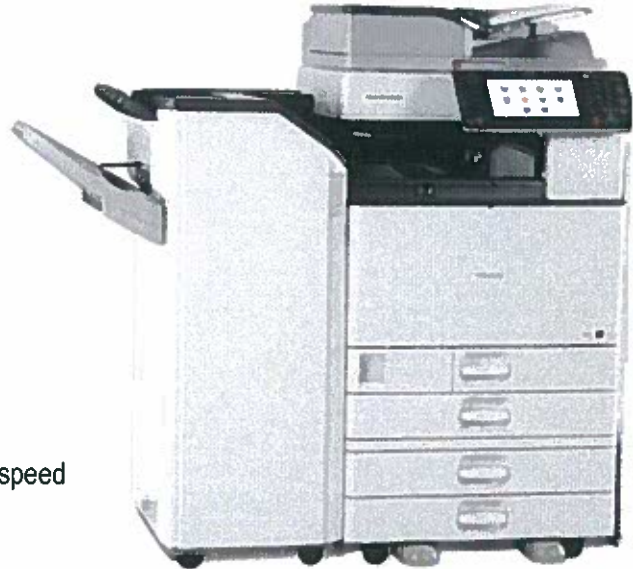
Proposed Option – Color

Ricoh MPC 4502SP

The MPC 4502SP is a color multifunction product that offers print, copy, scan and fax capabilities in a compact design. The MPC 4502SP combines economical, high-quality color, advanced scanning capabilities, flexible paper handling, and the latest security features, making it an ideal document management solution for any size organization

Features

- 45-PPM monochrome and color output speed; low cost-per-page output
- 2,300-sheet paper capacity
4 – 550 sheet paper trays and 100 Sheet Bypass
- 1,000 sheet finisher (staple/sorter)
- Fax, Print & Scan enabled, providing both black-and-white and color scanning functionality
- DOSS (Data Overwrite Security System)
- Warm-up time of 20 seconds;
7.2-second color/ 4.8-second monochrome first-print speed
- ESP power filter
- Energy Star® compliant



DIR Contract - Investment Details for 36 or 48 Months

Equipment Breakdown	DIR Purchase Pricing	36 Month Pricing	48 Month Pricing
1. Ricoh Aficio MPC 4502	\$3,847.00	\$117.33	\$96.37
ESP XG-PCS-15D - Digital Network Powerfilter	\$150.00	\$4.58	\$3.76
Network Print/Scan Connection (Seg. BC 4)	\$250.00	\$7.63	\$6.26
Paper Feed Unit PB3130 (2 x 550 Sheets)	\$462.00	\$14.09	\$11.57
Bridge Unit BU3060	\$83.00	\$2.53	\$2.08
SR3090 1,000-Sheet Finisher	\$718.00	\$21.90	\$17.99
Data Overwrite Security Unit Type H	\$197.00	\$6.01	\$4.93
Fax Option Type C5502	\$348.00	\$10.61	\$8.72
Equipment Total Monthly Lease Payment		\$184.68	\$151.68
Service (10,000 B/W impressions & 4,100 color impressions per month with quarterly overages) Overages Billed Quarterly: B/W @ 0.0069 & Ctr @ \$0.0428		\$244.48	\$244.48
TOTAL MONTHLY PAYMENT FOR 1 MPC4502:		<u>\$429.16</u>	<u>\$396.16</u>

(Please see attached DIR Pricing Sheet for further break down and verification of contracted pricing)

Pricing Components Include: Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor)

****NOTE:** All rates are Property Tax Inclusive and based off of the DIR Contract: DIR-SSD-1674

This quote is valid until: March 31, 2013

www.ricoh-usa.com



Please direct any questions on this proposal to:

Aissa Garcia – Account Executive

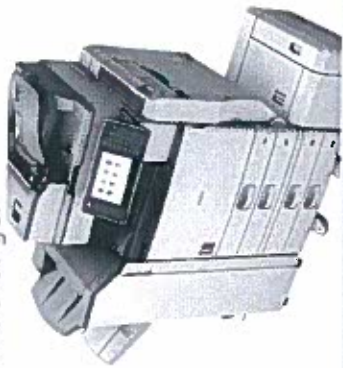
Mobile: (956) 607-6465

Fax: (956) 687-2012

Email: Aissa.Garcia@ricoh-usa.com

Proprietary and Confidential Statement—The enclosed materials are proprietary to Ricoh Americas Corporation and Ricoh reserves all right, title, and interest in and to such materials. The terms, conditions, and information set forth herein are confidential to Ricoh and may not be disclosed in any manner to any person other than the addressee, together with its officers, employees, and agents who are directly responsible for evaluating the contents of these materials for the limited purpose intended. These materials may not be used in any manner other than for such limited purpose. Any unauthorized disclosure, use, reproduction, or transmission is expressly prohibited without the prior written consent of Ricoh. These materials summarize a proposed equipment and/or services solution. They are intended for informational purposes only to assist you in your evaluation of Ricoh as a potential business partner. These materials do not represent an offer or a binding agreement.

RICOH
imagine. change.



Delivers state-of-the-art multifunction capabilities in an eco-minded, compact, and user-friendly solution. The faster 5002 series shares all capabilities, options, and supplies with the 4002 series but is meant for slightly larger and busier environments.

Ricoh MP 4002 | Savin MP 4002 | Lanier MP 4002
Ricoh MP 4002SP | Savin MP 4002SP | Lanier MP 4002SP
Ricoh MP 5002 | Savin MP 5002 | Lanier MP 5002
Ricoh MP 5002SP | Savin MP 5002SP | Lanier MP 5002SP

40-50 PPM

Web browsing and printing from the control panel
 Standard Print From/Scan To USB drives and SD cards
 Standard HDD overwrite and encryption to protect files and user data
 SP versions offer full color scanning/image capture capabilities
Dimensions: 26.4" x 26.8" x 35.2" (Mainframe + ARDF)
Max Paper Supply: 4,400-sheet
Power Requirements: 120-127V, 60Hz, 12 Amps



Maintenance

Ricoh All-Inclusive CPC
 Service Plan
 Monthly & Annual Plans
 Exclude Supplies

\$0.0069
 \$0.0069
 \$0.0064
 \$0.0064

Products & Accessories

Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Contract Equipment Purchase Price	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	FMV Lease 60 Monthly Payments
Ricoh MP 4002**/Savin MP 4002**/Lanier MP 4	415955	\$9,500	\$3,210	\$139.96	\$97.91	\$80.41	\$70.68
Ricoh MP 4002SP**/Savin MP 4002SP**/Lanier	415956	\$11,000	\$3,784	\$164.98	\$115.41	\$94.79	\$83.32
Ricoh MP 5002**/Savin MP 5002**/Lanier MP 6	415957	\$12,500	\$3,997	\$161.19	\$112.76	\$92.61	\$81.41
Ricoh MP 5002SP**/Savin MP 5002SP**/Lanier	415958	\$13,500	\$4,038	\$176.06	\$123.16	\$101.15	\$88.92
ESP XG-PCS-16D	006428MU	280	150	6.54	4.58	3.75	3.30
Network Print/Scan Connection (Seg. 3)	PS-N/SC3	350	250	10.90	7.63	6.26	5.51
Network Print/Scan Connection (Seg. 4)	PS-N/SC4	425	280	10.90	7.63	6.26	5.51
Paper Feed Unit PB3130 (2 x 550 Sheets)	415933	1,650	462	20.14	14.09	11.57	10.17
LCIT R73620	415984	1,910	505	22.02	15.40	12.65	11.12
Side Tray Type C5502**	415989	640	525	22.89	16.01	13.15	11.56
LCIT PB3140**	415935	1,960	510	22.24	15.56	12.78	11.23
SR3090 1,000-Sheet Finisher**	415804	1,930	718	31.30	21.90	17.99	15.81
Booklet Finisher SR3110**	416007	5,110	1,587	69.19	48.40	39.75	34.95
Finisher SR3120**	416008	3,550	1,194	52.06	36.42	29.91	26.29
Bridge Unit BU3060**	415988	220	83	3.82	2.53	2.08	1.83
Punch Unit PU3030 NA	416325	980	226	9.85	6.89	5.66	4.98
FAC56 Cabinet	416407	290	109	4.75	3.32	2.73	2.40
1 Bin Tray BH3100**	415986	580	220	9.59	6.71	5.51	4.84
Key Counter Bracket Type H	412552	105	51	2.22	1.56	1.28	1.12
Optional Counter Interface Unit Type A	413012	65	29	1.26	0.88	0.73	0.64
Internal Shift Tray SH3060**	415987	450	162	7.06	4.94	4.06	3.57
Fax Options:							
Fax Option Type 5002**	416156	1,450	543	23.67	16.56	13.80	11.96
G3 Interface Unit Type 5002	416161	890	351	15.20	10.71	8.79	7.73
22MB Memory 480pp/SAF	001342MU	205	37	1.61	1.12	0.92	0.81
Fax Connection Unit Type A	416207	290	110	4.80	3.36	2.76	2.42
Handset Type C5502**	416324	100	34	1.48	1.04	0.85	0.75

Products & Accessories (continued)

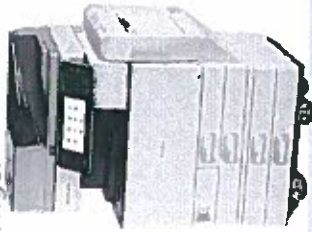
Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Contract Equipment Purchase Price	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	FMV Lease 60 Monthly Payments
Print / Scan Options:							
Printer/Scanner Unit Type 5002	416140	1,650	571	24.90	17.42	14.30	12.57
PostScript3 Unit Type 5002	416149	1,180	260	11.34	7.93	6.51	5.73
IPDS Unit Type 5002	416152	1,050	668	29.12	20.37	16.73	14.71
IEEE802.11a/g Wireless Type J	414008	593	302	13.17	9.21	7.57	6.65
Bluetooth Interface Unit Type D	415818	630	224	9.77	6.83	5.61	4.93
Gigabit Ethernet Board Type A	402547	357	300	13.08	9.15	7.52	6.61
IEEE 1284 Interface Type A	411699	110	47	2.05	1.43	1.18	1.03
File Format Converter Type E	414007	635	203	8.85	6.19	5.09	4.47
VMI Card Type U	416163	190	71	3.10	2.17	1.78	1.56
SD card for NetWare Printing Type K	416210	200	75	3.27	2.29	1.88	1.65
Additional Options:							
Data Overwrite Security Unit Type I	416372	530	202	8.81	6.16	5.06	4.45
Copy Data Security Unit Type G	416391	960	220	9.59	6.71	5.51	4.84
Platen Cover Type 3352**	415809	140	53	2.31	1.62	1.33	1.17
ADF Handle Type C	416213	200	76	3.31	2.32	1.90	1.67
Card Reader Bracket Type 3352	415814	160	60	2.62	1.83	1.50	1.32
Brower Unit Type I	416204	170	63	2.75	1.92	1.58	1.39
Hard Disk Drive Option Type 5002	416155	490	190	8.28	5.80	4.76	4.18
HotSpot MFP Type F	416602	899	432	18.84	13.18	10.82	9.51
HotSpot MFP Type I	416608	899	432	18.84	13.18	10.82	9.51

Supplies

Ricoh Description (Prices Per Unit)	Carton Packaging (Ricoh)	Carton Numbers	Per Ctn
Ricoh MP 4002/5002 Series**	Toner MP 4500/8045e/LD345-4 - Bottles/Ctn	120 000	841346
SR790/3020/3030	Staple Type K, 1 Cartridge of 5,000	5,000	410801
SR790/3020/3030	Staple K Refill, 3 Cartridges of 5,000	15,000	410802
SR3020 (Saddle Stitch)	Staple Type L, 1 Cartridge of 2,000	2,000	411240
SR3020 (Saddle Stitch)	Staple L Refill, 4 Cartridges of 2,000	8,000	411241
	Marker Type 30, Box of 4 Markers	12,000	334049

Yield based on recommended average monthly print volume, 8-1/2" x 11" paper and 6% coverage

State of Texas - DIR
Contract #: DIR-SDD-1674
June 9, 2012 - June 9, 2015



"A" versions come with the 100-sheet Single Pass Duplexing Feeder (SPDF) to capture images from both sides of a two-sided original in a single pass, achieving scanning speeds up to 116-ipm for both full-color and monochrome originals.

Ricoh MP C4502
Ricoh MP C4502A**
Ricoh MP C5502**
Ricoh MP C5502A**

Copy, Print, Fax, Scan
45-55 PPM, full color and black & white
High performance Booklet Finishers available
Oil-less toners to minimize streaking

Dimensions: 26.4" x 26.9" x 35.3" (standard)
26.4" x 26.9" x 36.7" ("A" version)

Standard Paper Supply: 2 x 550-sheets + 100-sheet bypass tray
Max Paper Supply: 4,000 sheets

Maintenance

Ricoh All-Inclusive CPC Service Plan
Monthly & Annual Plans
Exclude Supplies

\$0.0069 b&w / \$0.0428 Color
\$0.0069 b&w / \$0.0428 Color
\$0.007 b&w / \$0.0431 Color
\$0.007 b&w / \$0.0431 Color

Products & Accessories

Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder #	Oct-12 Suggested Retail Price	Contract Equipment Purchase Price	FMV Lease Payments 24 Monthly	FMV Lease Payments 36 Monthly	FMV Lease Payments 48 Monthly	FMV Lease Payments 60 Monthly
Ricoh MP C4502** / Savin MP C4502** / Lanier M	415072	\$16,200	\$3,847	\$167.73	\$117.33	\$96.37	\$64.71
Ricoh MP C4502A** / Savin MP C4502A** / Lanier	415075	\$16,900	\$6,819	\$297.31	\$207.98	\$170.82	\$150.15
Ricoh MP C5502** / Savin MP C5502** / Lanier	415076	\$20,020	\$6,765	\$251.35	\$175.83	\$144.41	\$126.95
Ricoh MP C5502A** / Savin MP C5502A** / Lanier	415077	\$20,670	\$8,333	\$363.32	\$254.16	\$208.74	\$183.49
ESP XG-PCS-150	006-28MMU	280	150	6.54	4.58	3.76	3.30
Network & Scan Connect - Seg BC4	PS-NWSCBC4	425	250	10.90	7.63	6.26	5.51
Paper Feed Unit PB3130 (2 x 550 Sheets)	415793	1,650	462	20.14	14.09	11.57	10.17
LCF PB3140**	415795	1,960	510	22.24	15.56	12.78	11.23
LCF RT3020	415984	1,910	505	22.02	15.40	12.65	11.12
FAC52 Cabinet	416337	250	101	4.40	3.03	2.53	2.22
Internal Shift Tray SH2060**	415987	450	162	7.06	4.94	4.08	3.57
Side Tray Type C5502**	415989	640	525	22.89	16.01	13.15	11.56
Bridge Unit BU3060**	415988	220	83	3.62	2.53	2.08	1.83
SR3090 1,000-Sheet Finisher**	415804	1,930	718	31.30	21.90	17.99	15.81
Booklet Finisher SR3110**	416007	5,110	1,587	69.19	48.40	39.75	34.95
Finisher SR3120**	416008	3,550	1,194	52.06	36.42	29.91	26.29
Punch Unit PU3030 H4	416325	980	226	9.85	6.89	5.66	4.98
1 Bin Tray BH3100**	415986	580	220	9.59	6.71	5.51	4.84
Data Overwrite Security Unit Type H	416373	530	197	8.59	6.01	4.93	4.34
Envelope Feeder EF3020**	416272	270	100	4.36	3.05	2.51	2.20
Key Counter Bracket Type H	412552	105	51	2.22	1.58	1.28	1.12
Optional Counter Interface Unit Type A	413012	65	29	1.28	0.88	0.73	0.64
Platen Cover Type 3352**	415809	140	53	2.31	1.62	1.33	1.17
Card Reader Bracket Type 3352	415814	160	60	2.62	1.83	1.50	1.32
Scanner Accessibility Option Type C5502	416009	2,110	851	37.10	25.96	21.32	18.74
ADF Handle Type C	416213	200	76	3.31	2.32	1.90	1.67
Copy Data Security Unit Type G	416391	960	220	9.59	6.71	5.51	4.84

State of Texas - DIR

Contract #: DIR-SDD-1674

June 9, 2012 - June 9, 2015

Products & Accessories (continued)

Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Contract Equipment Purchase Price	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	FMV Lease 60 Monthly Payments
Fax Options:							
Fax Option Type C5502**	415991	1,400	348	15.17	10.61	8.72	7.66
Fax Connection Unit Type B	416022	290	110	4.80	3.26	2.76	2.42
G3 Interface Unit Type C5502	415996	510	363	15.83	11.07	9.09	7.99
Handset Type C5502**	416324	100	34	1.48	1.04	0.85	0.75
32MB Memory 400dpiSAF	001342H1U	205	37	1.61	1.12	0.93	0.81
Print / Scan Options:							
IEEE802.11a/g Wireless Type J	414008	593	302	13.17	9.21	7.57	6.65
IEEE 1284 Interface Type A	411699	110	47	2.05	1.43	1.18	1.03
Gigabit Ethernet Type B	414204	483	246	10.72	7.50	6.16	5.42
Camera Direct Print Card Type J	416006	270	24	1.05	0.73	0.60	0.53
Bluetooth Interface Unit Type D	415818	630	224	9.77	6.83	5.61	4.93
Postscript3 Unit Type C5502	415998	630	426	18.57	12.99	10.67	9.38
File Format Converter Type E	414907	635	203	6.85	4.79	3.99	3.47
SD card for NetWare printing Type H	416001	200	75	3.27	2.29	1.86	1.65
Brower Unit Type F	416002	170	53	2.75	1.92	1.58	1.39
IPDS Unit Type C5502	416003	1,039	651	28.38	19.86	16.31	14.34
Additional Options:							
Fiery E-5300 Print Controller	416025	5,000	2,452	106.91	74.79	61.42	53.99
EFI Sequence Impose	404336	2,500	1,511	65.86	46.09	37.85	33.27
Sequence Compose	404337	1,100	748	32.61	22.81	18.74	16.47
EFI Hot Folders	413315	1,260	476	20.75	14.52	11.92	10.48
Spot-On	413317	1,200	476	20.75	14.52	11.92	10.48
Auto Trapping	413316	1,200	476	20.75	14.52	11.92	10.48
Color Profiler v3 w/ES1000 UV limited availability	005697MU	3,000	1,791	78.09	54.63	44.86	39.44
CPS v2 to v2 Upgrade limited availability	005699MU	499	299	13.04	9.12	7.49	6.58
Color Profiler v3 Six Only limited available	005700MU	1,900	1,136	49.53	34.65	28.46	25.01
110 Table for ES1000	005778MU	2,295	1,632	71.16	49.78	40.88	35.54
HotSpot MFP Type F	416502	899	432	18.84	13.18	10.82	9.51
HotSpot MFP Type I	416608	899	432	18.84	13.18	10.82	9.51
1 Year HotSpot Service Subscription Extn	005174MU	595	298	12.99	9.09	7.46	6.56
2 Year Subscription Service Extension	003357MU	950	555	24.20	16.93	13.90	12.22
3 Year HotSpot Service Subscription Extn	004813MU	1,350	850	37.06	25.93	21.29	18.72
4 Year HotSpot Service Subscription Extn	004814MU	1,700	1,107	48.27	33.76	27.73	24.58

Supplies

Ricoh Description (Prices Per Unit)	Carton Packaging (Ricoh)	Carton Numbers	Per Ctn
Ricoh MP C4502 / C5502**			
Print Cartridge Black MP C5502, 1 - 560 g Bottle	Print Cartridge Black MP C5502, 1 - 560 g Bottle	31,000	\$69
Print Cartridge Yellow MP C5502, 1 - 450 g Bottle	Print Cartridge Yellow MP C5502, 1 - 450 g Bottle	22,500	\$151
Print Cartridge Magenta MP C5502, 1 - 450 g Bottle	Print Cartridge Magenta MP C5502, 1 - 450 g Bottle	22,500	\$151
Print Cartridge Cyan MP C5502, 1 - 450 g Bottle	Print Cartridge Cyan MP C5502, 1 - 450 g Bottle	22,500	\$151
Staple Type K, 1 Cartridge of 5,000	Staple Type K, 1 Cartridge of 5,000	5,000	\$27
Staple K Refill, 3 Cartridges of 5,000	Staple K Refill, 3 Cartridges of 5,000	15,000	\$47
Staple Type L, 1 Cartridge of 2,000	Staple Type L, 1 Cartridge of 2,000	2,000	\$19
Staple L Refill, 4 Cartridges of 2,000	Staple L Refill, 4 Cartridges of 2,000	8,000	\$32
Stamp (Markers) Type 30	Stamp (Markers) Type 30	12,000	\$21

Yield based on recommended average monthly print volume, 8-1/2" x 11" paper and 5% coverage

State of Texas - DIR
Contract #: DIR-SDD-1674
June 9, 2012 - June 9, 2015

RICOH USA, Inc.
P.O. Box 650073
Dallas, TX 75265-0073



March 8, 2013

Hidalgo County

Quote: Urban County Program Ricoh MP5002

Account Executive: Aissa Garcia

Quote Number State of Texas DIR Contract DIR-SDD-1674

Line Item #	Quantity	Unit	Description	Unit Price	Ext. Price
1	3	Month	Ricoh Aficio MP 5002SP #415958	\$ 123.16	\$ 369.48
2	3	Month	ESP XG-PCS-15D #006428MIU	\$4.58	\$ 13.74
3	3	Month	Network Print/Scan Connection (Seg. 4) #PS-NWSC4	\$7.63	\$ 22.89
4	3	Month	LCIT PB3140 #415795	\$15.56	\$ 46.68
5	3	Month	Bridge Unit BU3060 #415988	\$2.53	\$ 7.59
6	3	Month	SR3090 1,000-Sheet Finisher #415804	\$21.90	\$ 65.70
7	3	Month	Fax Option Type 5002 #416156	\$16.56	\$ 49.68
8	3	Month	Data Overwrite Security Unit Type I #416372	\$6.16	\$ 18.48
10	3	Month	40,000 Black & White Pages Per Month	\$256.00	\$ 768.00
			Quantity 1		
				\$	1,362.24

Notes:

State of Texas DIR Contract # DIR-SDD-1674
3 Months Remaining In Fiscal Year: 7/1/12 - 6/30/13
Lease Term: 36 Months
Monthly Base includes 40,000 B/W pages per month.
B&W Overages @ \$0.0064
Overages Billed Quarterly
Gold Service Entitlements Includes: Parts, Labor, Toner & Staples

Ship to:
County, Hidalgo Of
Urban Program
3304 W Alberta
Edinburg, TX 78539
Ph: (956) 787-8127
Contact: Antonio Barco

REMIT TO:
RICOH USA, Inc.
P.O. Box 650073
Dallas, TX 75265-0073

Requested Delivery Date: On or before 3/31/13

*Equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-SDD-1674 Appendix E Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement."

RICOH AMERICAS CORPORATION
P.O. Box 650073
Dallas, TX 75265-0073



March 8, 2013

Hidalgo County

Quote: Urban County Program Ricoh MPC4502

Account Executive: Aissa Garcia

Quote Number State of Texas DIR Contract DIR-SDD-1674

Line Item #	Quantity	Unit	Description	Unit Price	Ext. Price
1	3	Month	Ricoh Aficio MPC 4502 #416072	\$ 117.33	\$ 351.99
2	3	Month	ESP XG-PCS-15D #006428MIU	\$4.58	\$ 13.74
3	3	Month	Network & Scan Connect - Seg BC4 #PS-NWSCBC4	\$7.63	\$ 22.89
4	3	Month	Paper Feed Unit PB3130 (2 x 550 Sheets) #415793	\$14.09	\$ 42.27
5	3	Month	Bridge Unit BU3060 #415988	\$2.53	\$ 7.59
6	3	Month	SR3090 1,000-Sheet Finisher #415804	\$21.90	\$ 65.70
7	3	Month	Data Overwrite Security Unit Type H #416373	\$6.01	\$ 18.03
8	3	Month	Fax Option Type C5502 #415991	\$10.61	\$ 31.83
10	3	Month	10,000 Black & White Pages Per Month	\$69.00	\$ 207.00
11	3	Month	4,100 Color Pages Per Month	\$175.48	\$ 526.44
			Quantity 1		
				\$	1,287.48

Notes:

State of Texas DIR Contract # DIR-SDD-1674

3 Months Remaining In Fiscal Year: 7/1/12 - 6/30/13

Lease Term: 36 Months

Monthly Base includes 10,000 B/W and 4,100 Color pages per month.

B&W Overages @ \$0.0069

Color Overages @ \$0.0428

Overages Billed Quarterly

Gold Service Entitlements Includes: Parts, Labor, Toner & Staples

Ship to:

County, Hidalgo Of

Urban Program

3304 W Alberta

Edinburg, TX 78539

Ph: (956) 787-8127

Contact: Antonio Barco

REMIT TO:

RICOH AMERICAS CORPORATION

P.O. Box 650073

Dallas, TX 75265-0073

Requested Delivery Date: On or before 3/31/13

*Equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-SDD-1674 Appendix E Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement."