



HERRERA & HUNT, INC.
P O B O X 4 9
ALAMO, TX 78516
JOB ORDER CONTRACTING SPECIALISTS

March 21, 2013

**Mr. Moises Salazar, Buyer III
Hidalgo County Purchasing Dept.
2802 S. Bus. Hwy. 281
Edinburg, TX 78539**

Mr. Salazar:

In response to your email of March 20, 2013 requesting a “Best and Final Offer” on the Improvements to Weslaco Constable Building, we have reviewed our paperwork and have come to a final decision.

On Monday, March 20, 2013 at the negotiations in your office, a final figure (\$114,381.59) was agreed upon by both parties. This figure leaves us at a very nominal profit margin that we feel is very much in favor of Hidalgo County. The cost figures used in tabulating the quote are from January 2013 so we are already at a loss with construction costs at this point in time. Also, keep in mind that the permit fees, if any, and the bond cost were left off the price in the tabulation. We will also have to absorb these costs.

Our “Best and Final Offer” is \$114,381.59 as it is more than a fair price.

Please inform us of your final decision and we look forward to working with you.

Thank You,

A handwritten signature in blue ink, appearing to read 'Gilbert Herrera', written over a horizontal line.

**Gilbert Herrera
President**