



Hidalgo County Purchasing Department
2812 S. Business Highway 281
New Administration Building
Edinburg, Texas 78539
(956) 318-2626/ Fax: (956) 318-2629

MEMORANDUM

TO: Hidalgo County Commissioner's Court

FROM: Martha L. Salazar, CPPB
Hidalgo County Purchasing Agent *mls*

DATE: July 16, 2013

RE: "Sole Source Declaration" – Cardinal Tracking, Inc.

In 2010 Hidalgo County Commissioner's Court approved the purchase of law enforcement hardware/software equipment for Hidalgo County's HIDTA Task Force from Cardinal Tracking, Inc. Cardinal Tracking is the developer, manufacturer of the BADGE RMS, and as such, Cardinal Tracking is the only provider of support and maintenance services.

It is the upmost importance for the continuation of the maintenance services for the accurate efficiency of the operations for HIDTA Task Force.

Therefore, Hidalgo County HIDTA Task Force requires the continued term renewals for the software license, maintenance and support services from Badge RMS from the sole source developer/manufacturer, Cardinal Tracking Inc.

This declaration (with authority to renew) will remain in effect through the life term of the equipment, software, hardware and licenses.

Chapter 271.

(b) The requirements established by Subsection (a) apply to contracts for which payment will be made from current funds or bond funds or through time warrants. Contracts for which payments will be made through certificates of obligation are governed by The Certificate of Obligation Act of 1971 (Subchapter C, Chapter 271). Contracts for which payment will be made through anticipation notes are subject to the competitive bidding provisions of The Certificate of Obligation Act of 1971 (Subchapter C, Chapter 271) in the same manner as certificates of obligation.

(c) In applying the requirements established by Subsection (a), all separate, sequential, or component purchases of items ordered or purchased, with the intent of avoiding the requirements of this subchapter, from the same supplier by the same county officer, department, or institution are treated as if they are part of a single purchase and of a single contract. In applying this provision to the purchase of office supplies, separate purchases of supplies by an individual department are not considered to be part of a single purchase and single contract by the county if a specific intent to avoid the requirements of this subchapter is not present.

Acts 1987, 70th Leg., ch. 149, § 1, eff. Sept. 1, 1987. Amended by Acts 1989, 71st Leg., ch. 1, § 57(a), eff. Aug. 28, 1989; Acts 1989, 71st Leg., ch. 1250, § 9, eff. Sept. 1, 1989; Acts 1991, 72nd Leg., ch. 16, § 13.02(b), eff. Aug. 26, 1991; Acts 1993, 73rd Leg., ch. 757, § 13, 38, eff. Sept. 1, 1993; Acts 1997, 75th Leg., ch. 442, § 1, eff. Sept. 1, 1997; Acts 1999, 76th Leg., ch. 505, § 2, eff. Sept. 1, 1999; Acts 2001, 77th Leg., ch. 436, § 4, eff. May 28, 2001; Acts 2001, 77th Leg., ch. 1063, § 2, eff. Sept. 1, 2001; Acts 2001, 77th Leg., ch. 1409, § 4, eff. Sept. 1, 2001; Acts 2003, 78th Leg., ch. 1276, § 12.004, eff. Sept. 1, 2003.

§ 262.0235. PROCEDURES ADOPTED BY COUNTY PURCHASING AGENTS FOR ELECTRONIC BIDS OR PROPOSALS. The county purchasing agent, before receiving electronic bids or proposals, shall adopt rules in conformance with Section 262.011(o) to ensure the identification, security, and confidentiality of electronic bids or proposals.

Added by Acts 2001, 77th Leg., ch. 1063, § 3, eff. Sept. 1, 2001.

§ 262.024. DISCRETIONARY EXEMPTIONS. (a) A contract for the purchase of any of the following items is exempt from the requirement established by Section 262.023 if the commissioners court by order grants the exemption:

- (1) an item that must be purchased in a case of public calamity if it is necessary to make the purchase promptly to relieve the necessity of the citizens or to preserve the property of the county;
- (2) an item necessary to preserve or protect the public health or safety of the residents of the county;
- (3) an item necessary because of unforeseen damage to public property;
- (4) a personal or professional service;
- (5) any individual work performed and paid for by the day, as the work progresses, provided that no individual is compensated under this subsection for more than 20 working days in any three month period;
- (6) any land or right-of-way;
- (7) an item that can be obtained from only one source,

including:

(A) items for which competition is precluded because of the existence of patents, copyrights, secret processes, or monopolies;

(B) films, manuscripts, or books;

(C) electric power, gas, water, and other utility

services; and

CARDINAL

TRACKING INC.

Steve Puente – Region 4 Sales Manager
Home Office: 1825 Lakeway Drive – Suite 100 – Lewisville, Texas. 75057
Toll: 800-285-3833 – Bus: 972-539-9650 Fax: 972-539-8914
Bandera Office: 3969 Forest Trail Drive -- Bandera, Texas 78003
Bus: (830) 460-8290 -- Fax: (830) 460-8328 -- Mobile: 210-827-2952
Email: spuente@cardinaltracking.com

June 4, 2013

Cris Ayala
Hidalgo County

Ref: Sole Source Letter for Cardinals BADGE Law Enforcement Software.

Chris Yates
Assistant Commander
Hidalgo County Criminal District Attorney HIDTA Task Force
P.O. Box 5719
McAllen, Texas 78502
Phone: 956-381-0444
Fax: 956-381-8722

This letter serves to confirm that Cardinal Tracking is the owner of Cardinals BADGE Law Enforcement Software Source Code. Cardinal is the only authorized party able to provide, install, train, support, upgrade, provide enhancements and perform specialized custom programming to the BADGE Law Enforcement Software that was purchased by Hidalgo County Criminal District Attorney HIDTA Task Force.

Cardinal Tracking is the exclusive developer and distributor of the BADGE suite of Law Enforcement Software Products including BADGE SE Police RMS (Records Management System), BADGE SE Multi-User License, BADGE SE Vehicle Maintenance Module, BADGE SE Warrants Module, BADGE SE Enhanced Property - Professional Module, Cardinals TracerPlus and Cardinals ODBC Link to TracerPlus.

Cardinal Tracking is a Motorola Product Specialist for the Motorola MC55 has developed specific functionality to work with the Cardinal's BADGE Law Enforcement Software.

Cardinal Tracking is a Zebra Partner Select Member for the Zebra LP2824 Label Printer to print Bar Code, Property ID Number, Description and location of item on Zebra Bar Code Labels to the specific requirements in the BADGE Enhanced Property Professional Software.

Cardinal utilizes no other vendor or resellers to provide any of our software products.

Cardinal Tracking is listed as a Vendor on CMBL [Centralized Master Bidders List] #1751841973801/62527 and our CMBL expires on May 12, 2014.

Steve Puente
Region IV Sales Manager
800-285-3833, Ext. 227
210-827-2952, Mobile
spuente@cardinaltracking.com

May 6, 2013

Hidalgo County
H.I.D.T.A. Task Force
PO Box 5719
McAllen, TX 78502

CARDINAL TRACKING, INC. - BADGE POLICE RMS SOFTWARE & SUPPORT

Regarding the annual software license and technical support agreement with Cardinal Tracking, Inc., Cardinal Tracking Inc. develops and maintains the Badge software you currently use for your public safety record management system and additional modules purchased. Therefore we are the sole support of the software in the event of any type of problem. The fees you currently pay for the software license agreement includes unlimited technical support and any and all upgrades to the system during the contract dates.

We offer a 10% discount for a 3 year contract and 15% discount for a 5 year contract if paid in full prior to the previous contract's expiration date.

If you need further assistance please do not hesitate to contact the accounting department.

Sincerely,

Ms. Jeffrie Roberts
Cardinal Accounts Manager
Cardinal Tracking, Inc.
800-285-3833

Cardinal Tracking, Inc.

1825 Lakeway Dr Suite 100
Lewisville, TX 75057-6046

Phone # 972-539-9650

Fax # 972-539-8914

Service & Support Proposal

Date	Proposal #
05/06/2013	35811

Revised: 07/11/2013

Bill To
HIDTA TASK FORCE P.O. BOX 5719 MC ALLEN, TX 78502 USA

Ship To
HIDTA TASK FORCE P.O. BOX 5719 MC ALLEN, TX 78502 UNITED STATES

Purchase Order #	Terms
	QUOTE

Item #	Quantity	Description	Price Each	Total
		*** QUOTE FOR THREE YEAR CONTRACT PERIOD***		
BU03	3	Badge (POLICE RMS) BASE System Annual Software License and Customer Support Renewal Package includes the following: Flywriter, Incident, Location, Master Name, Master Vehicle, NIBRS/UCR Reports, Property, Personnel, Racial Profiling and the additional modules shown below.	3,039.20 (per year)	9,117.60
BU03A	15	Badge USER Licenses	0.00	
BU18	1	Badge ENHANCED PROPERTY PROFESSIONAL (Barcoding) Module includes ODBC LINK & TRACER PLUS Handheld Software	0.00	
BU17	1	Badge PLIS Module	0.00	
BU17	1	Badge VEHICLE MAINTENANCE Module	0.00	
BU17	1	Badge WARRANTS Module	0.00	
DISCOUNT	1	10% DISCOUNT for payment received in full prior to previous expiration date.	-911.76	-911.76
COVERAGE D...		THREE (3) Year Software License and Support Contract Period: 10/01/2013 - 09/30/2016 **SPECIAL CONTRACT PROVISIONS** 1. Software support for any new hardware or modules purchased by HIDTA after 10/01/2013 will result in additional annual support charges of 18% of the purchase price of the acquired item. 2. HIDTA maintains the option to continue the service and support agreement for the life of the equipment.		

Authorized Signature _____

Subtotal	\$8,205.84
Sales Tax (0.0%)	\$0.00
Total	\$8,205.84

Please sign and return this proposal along with your Purchase Order via:

Fax to 972-539-6814

Mail to the address listed above

Email to cardinalar@cardinaltracking.com

Invoice will be generated upon receipt of you purchase order.



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Contact 800.285.3833

Partners



Hardware Partners



Cardinal Tracking is one of North America's leading distributors of Casio's rugged handheld and tablet PCs. Casio's newest mobile device is an all-in-one device with the printer included! provider of the all in one handheld Cardinal is an [authorized Casio Service Center](#) and provides both warranty and non warranty repairs. Cardinal's exclusive comprehensive warranty program provides the security of *no questions asked protection*.



Getac manufactures rugged solutions for some of the most demanding users in some of the most demanding environments. Explore our full line of high-performance rugged solutions including notebooks, tablets, handhelds, and more



Rugged Notebooks and Rugged Tablet Computers from General Dynamics Itronix



Honeywell Scanning & Mobility is a leading manufacturer of high-performance image and laser-based data collection hardware, including rugged mobile computers and bar code scanners.



Motorola is a leading manufacturer of rugged mobile handheld devices, including the MC 75 series. The versatility of Motorola's integrated voice and data mobile computing products, allows you to capture and exchange business-critical information according to your specific enterprise demands



Trimble produces ultra-rugged handheld computers, including the Nomad and Juno T41, for extreme environments. Cardinal is a [Trimble authorized service provider](#) and performs both warranty and non warranty repairs.



Janam Technologies LLC is a provider of rugged, handheld computing devices for mobile workers. Janam combines deep industry knowledge with advanced technologies to deliver products and accessories that increase productivity, reduce costs and improve customer satisfaction



Zebra is the leading manufacturer of rugged mobile printers used by the public safety and parking industries, including the RW420 and MZ320.

Industry Partners



CrimeReports is the largest and most comprehensive crime-mapping network in the world. [More...](#)



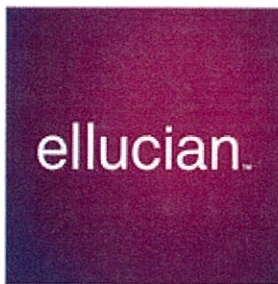
US Fleet Tracking is a GPS tracking manufacturer providing Internet-based access to LIVE vehicle tracking and asset management. Knowing where your vehicles and assets are at all times gives you the power to make time and money-saving decisions with a quick glance



LexisNexis® eCrash is designed to help your agency automate the process of fulfilling requests for accident reports. [More](#)



BBS provider at [Banner Health, Consultants and Partners](#)



Cardinal and Ellucian have jointly developed a interface between TickeTrak and Banner. This interface includes two-way real-time synchronization for tickets, fees, permits and payments with Banner Student AR. The Interface also contains real-time identity provisioning (name and address updates) from Banner Digital Campus to TickeTrak.

Find out more [Ellucian Banner Info](#)

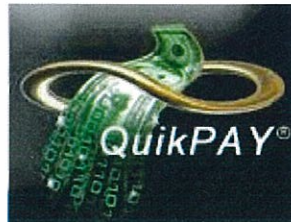
PARTNER



Member IPI. The International Parking Institute (IPI) is the largest and leading association of parking professionals and the parking industry.

Ecommerce Providers

Cardinal works with the following ecommerce providers to allow online payments of tickets and permits.





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Contact 800.285.3833

Contact Us

Cardinal Tracking, Inc.

1825 Lakeway Drive
Suite 100
Lewisville, Texas 75057

Phone:

800.285.3833
972.539.9650
972.539.8914 Fax

Sales

[Regional Sales Managers](#)

Ticket and Envelope Sales

tickets@cardinaltracking.com

Support

Technical Support Hotline: (888) 634-7181

support@cardinaltracking.com

Corporate

Steve Leuschner
President and CEO
800-285-3833
sleuschner@cardinaltracking.com

Jeremy Moon
Client Support/Development Manager
800-285-3833, Ext. 211
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Product Development Manager
Public Safety and Special Projects
800-285-3833, Ext 212
mbasaldua@cardinaltracking.com

Maintenance Contracts

Jeffery Roberts
800-285-3833, Ext 110
cardinalar@cardinaltracking.com

B2B (Mobile Computing Devices)

Kris Williams
Director of VAR Sales
800-285-3833, Ext 115

kwilliams@cardinaltracking.com

Handheld Repair

Sokha Ben
Repairs (Handhelds/Printers)
800-285-3833, Ext 166

Rma@cardinaltracking.com

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