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Contract Number: **Dir-Sdd-1369**

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+ **Products and Services**

Network

- Networking Equipment (1)
- Networking Products ... (1)

+ **Brand**

- Cisco (2)
- Ironport (2)
- Services (2)

+ **Vendor/Reseller**

- Austin Ribbon & Comp... (2)
- Calence, LLC, dba In... (2)
- Centre Technologies (2)

+ **HUB Type**

- Non HUB (2)

Contracts by Product/Service Category

Product Sub-Type	Contract No.	Vendor Name	HUB Type
Networking Equipment	DIR-SDD-1369	Calence, LLC, dba Insight Networking	Non HUB
Networking Products and Services	DIR-SDD-1369	Calence, LLC, dba Insight Networking	Non HUB

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Dept. of Information Resources
 300 W. 15th St. Ste. 1300
 Austin, TX 78701 MAP
 (512) 475-4700

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Calence, LLC, dba Insight Networking

URL [Vendor Website](#)
 Vendor ID 1203791623100
 HUB Type Non HUB
 E Rate Qualified

DIR Contract Number DIR-SDD-1369
 Contract Term End Date 5/13/2013
 Contract Exp Date 5/13/2014

How to Order

1. For product and pricing information, visit the Calence, LLC, dba Insight Networking website or contact Cathi Whelan at (512) 691-2043.
2. Generate a purchase order, made payable to Calence, LLC, dba Insight Networking. You must reference the DIR Contract Number **DIR-SDD-1369** on your purchase order.
3. E-mail or Fax your purchase order and quote form to your designated vendor sales representative.

Calence, LLC, dba Insight Networking

Contact Cathi Whelan
 Phone (512) 691-2043
 Fax 512-691-9480

DIR

Contact Kathy Fleming
 Phone (512) 936-9864
 Fax (512) 475-4759

Contract Overview

DIR negotiates pricing for a quantity of one. Customers are encouraged to negotiate additional discounts based on volume.
 DIR maintains a default administrative fee of .50 percent. In some cases, the fee may be as low as .25 percent.

Get Adobe Reader

Contract: DIR-SDD-1369

Standard Terms and Conditions PDF - 284 KB

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

HUB Subcontracting Plan (HSP) PDF - 396 KB | Updated 01/07/2011

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Pricing PDF - 63 KB | Updated 12/09/2010

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

Electronic and Information Resources (EIR) Accessibility

Information regarding Electronic and Information Resources (EIR) accessibility of this vendor's offerings is included in the contract. Agencies purchasing products or services are responsible for complying with Texas EIR Accessibility statute and rules, as defined in TGC 2054 Subchapter M, 1TAC 206, and 1 TAC 213. For additional information, visit the Vendor Website or contact the vendor directly.

Available Brands

Cisco
 Ironport
 Services

Available Products & Services

Networking Equipment
 Networking Products and Services

Additional Contract Information

Appendix D (143 KB)
 Appendix E, Master Lease Agreement (205 KB)
 Amendment 1 (75 KB)
 Amendment 2 (99 KB)
 Amendment 3 (83 KB)

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Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
Austin Ribbon & Computer Supplies, Inc.	1742339797900	Woman Owned	Ryan Grant	Phone: (512) 681-6200 Fax: 512-452-0691	9211 Waterford Centre Blvd, Suite 202 Austin, TX 78758
Centre Technologies	1510609177800	Woman Owned	Chris Pace	Phone: (281) 506-2480 Fax: (888) 649-1754	480 N. Sam Houston Parkway Houston, TX 77060

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**APPENDIX C PRICING INDEX
TO DIR-SDD-1369
Amendment #2**

Calence LLC dba Insight Networking Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
Hardware	
Cisco product (Texas based DIR Customer)	44.50%
Cisco product (Non-Texas based DIR Customer)	37.50%
Cisco Ironport Systems	24.50%
Maintenance	
Cisco maintenance (gov't)	18.50%
Cisco maintenance (education)	30.50%
Services	
Technical Services - Asset Management(Asset Tagging); Trade-In and Asset Disposal; Warehousing, Staging, Configuration & Integration Services; Professional Services; Project Management; Cabling Services; Training;	29.25%
Cisco Ironport Professional Services	0.50%