



RT Lawrence Corporation

HIDALGO COUNTY

PRICING

Remittance Processing System

RTLFIRST

Lockbox Services

EBPP

Credit card

Check 21

ACH

technology

Remittance Processing

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Where Technology Meets Payments

RTLfiRST Remittance Processing Solution Proposal
with OPEX AS7200i AND Model72 Extractor



Client Name: Hidalgo County
Address: 2804 S US Hwy 281, Edinburg, TX 78539
Attention: Eva Mireles
Date: July 22, 2013
RTL Account Executive: John Phillips

Solution Description/Scope of Work:

- **Hardware Lead-Time:** Please note that the order needs to be placed three months prior to date of install due to the 90 day lead time for scanner delivery.
- **Software Support:** Please note that should the Client terminate the Annual Support, the Client is refunded the prorated portion of the support.
- **OPEX Processor:** The OPEX Connect RTL Processor function of RTLfiRST must run on its own dedicated processor workstation. This workstation is NOT included in the solution quote. Client can elect to provide their own processor workstation(s) or purchase them through RTL. Please note that RTL standardizes on Dell PCs and Servers.
- **Processor:** The RTLfiRST Processor function will run on the host remittance and imaging server.
- **Server:** Host remittance and imaging server is required. Server is NOT included in main solution quote, client can elect to provide own server station or purchase one through RTL.
- RTLfiRST & its Imaging Archival module FIrSTView utilizes MS SQL Server.
- **Verification & Imaging Stations:** Verification and Imaging can run on existing Windows-based PCs. Some PCs for verification and image retrieval purposes are NOT included in the solution quote.
- **Check21:** Upon Client's decision to move forward, the Client must notify its bank of its intent to generate ICL/ Check21 files through software provided by RTL. RTL will work closely with the Client and its bank representatives to coordinate for transmission and file testing.
- ICL/ Check21 file will be generated by the Client, using RTL's provided Check21 application. File(s) generated will be transmitted directly to it's bank from the Client's location.
- Check21 components quoted are for use with remittance processing back office system. Additional use of this module for other purposes, such as (but not limited to), converting front counter captured items requires purchase of additional licenses, software components, and services.
- **Check21 HW PC:** RTL recommends the Client to have a dedicated PC to "process Check21 items". This PC will be used for ICL file generation and for image quality and endorsement functions.
- * For low processing environment, although it is possible for Check21 functions to share the use of another PC, it cannot reside on the same PC that the RTL's CAR/LAR Processor is running on.
- **Check21 Processing PC Specification:** It must have Windows 2000 Professional/Windows XP (at least SP2)/Windows 2003 OS, Minimum 1 GB RAM, 2+GHZ Processor (minimum Pentium 4), 60 GB Hardisk and at minimum RTLfiRST 6.0 version required.
- Check-21 Processing PC is NOT quoted in this proposal but required. See other notes regarding this PC. If desired, the client can request RTL to provide a quotation of such PC. RTL normally quote Dell computers. HP/Compaq is also available upon request.

Solution Description/Scope of Work:

- **Real-Time Lookup:** RTL will be providing a 2-command/function-call real-time lookup feature. The 2-commands will consist of (a) lookup and validation of account information by passing Account Number to search by, (b) lookup and validation of account information by passing Name(s) and Address information to search by. This function will allow for "partial" search on these fields.
- Client and RTL understand that the client's IT staff will be providing the 2 Stored Procedure calls necessary for RTL's program to call in the search by Account Number or by Name+Address. With Client's IT providing these Stored Procedure calls, this will give client the necessary flexibility of future changes in its own CIS system and better security control. RTL will work closely with IT to identify the necessary "passing" parameters.
- The Intelligent List Processing feature is NOT concurrent license based, but is fixed station/seat based.
- The Intelligent List Processing feature provides automatic "Reading" of the list and returning values for each line item; thus, eliminating the task of "operator keyboard entry" of every account number and dollar amount on the stub. In addition, a virtual stub is automatically created for every line item, providing for a complete "stub image" for which the amount was distributed.
- **TxDMV:** is a lookup between RTLFIRST and the Texas Department of Motor Vehicles.
- TxDMV has a sequence overview that tells how exactly the Realtime lookup should act. After the remittance scanner has scanned an entire batch of renewals and checks; the three phases necessary to integrate the TxDMV renewal processes are (1) Lookup Motor Vehicle Record, (2) Post Verified/Accepted Renewals, and (3) Confirm Posted Renewal Batch.
- Installation of the RTLFIRST TxDMV Integration Module.
- **OPEX Hardware:** At least one day of OPEX hardware installation services required for each new OPEX transport included in solution configuration.
- **Installation and Training.** The purchase price includes not only the equipment, but also the installation of the equipment and the training of machine operators using your media. OPEX Sales and Service Teams will oversee all aspects of installation and thoroughly test machine components to insure that everything is running smoothly. Besides this initial training, OPEX also provides periodic on-site refresher training, at no additional cost, for the life of the equipment.
- **Warranty Information.** OPEX warrants to the original purchaser that, a.) OPEX shall transfer good title to the Product to purchaser; b.) All services provided by OPEX pursuant to this proposal will be performed in a good and workmanlike manner, based upon commercially reasonable practices and standards; and c.) OPEX shall repair or replace defective parts, including labor, and shall perform preventive maintenance at no cost to purchaser for a period of 30 days commencing from the date of delivery. Labor during the warranty period is limited to OPEX's standard maintenance hours, 7 AM to 3 PM, Monday through Friday, excluding OPEX holidays.
- **Service:** Pre-implementation services include remote install of the system on RPS designated PCs such as the server/processor station, scan station, verification workstations, etc. prior to onsite installation.
- Client must provide for remote connection to these designated PCs/server to facilitate pre-onsite remote access installation of the remittance system.
- **Travel:** Travel and other miscellaneous expenses for the duration of project implementation.
- \$35/day per diem per person.
- **Freight:** Shipping of hardware equipment to Client's facilities
- **Price Validity:** Pricing is valid for 60 days from the date of proposal.

Pricing

Part Number	Description	Qty	Price	Annual Support
Hardware				
OPX-AS72i	OPEX AS7200i Scanner (Includes Rear Inkjet, CIS Imagers & OPEX Standard Barcode Package)	1	\$54,495	\$8,430
OPX-MICR	MICR Reader (Magnetic and Optical)	1	\$2,750	
OPX-FIP	Front Inkjet Printer	1	\$750	
OPX-M72	OPEX Model 72 Extractor	1	\$24,950	\$2,470
INS-DYO	Installation - 1 day Onsite (OPEX Certified Technician)	1	Incl	N/A
Sub-Total			\$82,945	\$10,900
Server and Scan PCs				
	Server	1	\$12,000	
	Scan Station PCs (1 OPEX Connect PC and 2 Verification PCs)	3	\$2,700	
Sub-Total			\$14,700	
RTLFiRST Software				
OPX-01	Opex Connect/OPEX Import - Process Module - (for AS7200i)	1	\$5,000	\$750
PRC-01	RTLFiRST Process Module	1	\$5,750	\$863
CAR-01	A2iA CAR/LAR engine (1 Million Checks/Year)	1	\$1,750	\$263
SVR-01	One-Operation Supervisor/Verification Lic (1st User) Conc Lic	1	\$1,750	\$263
VRF-01	One-Operation Verification License (1st User) Conc Lic	1	\$1,750	\$263
VRF-01	One-Operation Verification License (2nd and 3rd User) Conc Lic	2	\$3,000	\$450
FVW-DB-01	FiRSTView Imaging - Desktop+Browser (1st User) Conc Lic	1	\$3,750	\$638
CHK 21-001	Check21/ICL Processing Module (Image Exchange)	1	\$4,000	\$600
CHK 21-IMS	Image Score License (1 Million Checks/Year)	1	\$1,500	\$300
MOP-00	Initial Operation (DMV)	1	Incl	\$0
MOP-00	Additional Operation (Property Tax)	1	\$750	\$150
CUS-LKPL	Real Time Lookup Lite (Lookup by acctn & by name,address) for Property Tax)	1	\$5,000	\$900
RTL-DMVL	RTLFiRST TxDMV Integration Module Lite	1	\$5,000	\$750
RTL-ILP	RTLFiRST Intelligent List Processing (1st Client Site)	1	\$12,000	\$1,800
Sub-Total			\$51,000	\$7,988
Special Discount on ILP			(\$4,000)	
Goodwill Discount			(\$4,000)	
Sub-Total			\$43,000	\$7,988
Supplies & Accessories				
OPX-S&A	Scanner supplies & accessories are included in the package	1	Incl	N/A
	RTLFiRST & FiRSTView Training Manual (Qty 1 each)	1	Incl	N/A
Sub-Total			\$0	\$0
RTL Services				
	Planning, Implementation, Installation, Testing and Training Services		\$13,600	N/A
Sub-Total			\$13,600	\$0
PROJECT GRAND TOTAL			\$154,245	\$18,888
Plus applicable taxes				

Payment Terms	<ul style="list-style-type: none"> • 40% of the Project Amount Due at the Time of Order • 35% of the Project Amount Due on the Date of Installation • 25% of the Project Amount Due upon Acceptance • 100% of the Annual Support Due NET 30 upon Installation 	<p>\$61,698 + tax</p> <p>\$53,986 + tax</p> <p>\$38,561 + tax</p> <p>\$18,888 + tax</p>
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**20 Quarter Lease Pricing Option
(Hardware and Software)**

Pricing

Part Number	Description	Amount per Month 20 Quarter \$1.00 buyout Municipal Lease Payment
	Base Configuration	\$8,733.93
	OPEX AS7200i Scanner with Model 72 Extractor RTLFIRST Software Supplies and Accessories RTL Services	
	Monthly Support (Billed Annually) <i>4721.88</i>	\$1,573.96 <i>x 3</i>
TOTAL		\$10,307.89

Leasing Notes

- Provided is the lease pricing option for 20 quarters with \$1.00 buyout monthly payment for the Total Cost of \$154,245.00
- At the end of the lease the Client would own the equipment.
- These prices are used with a Municipal Lease Agreement which contains a Non Appropriations clause allowing the customer to terminate the lease and return the equipment with no penalty at the end of a full Budget Year provided there are insufficient funds to pay the lease payments for their next Budget Year.
- Annual Support Charges are NOT included in the base price and will be billed separately.
- At the termination of the lease, Client is responsible for the freight charges of shipping the unit in its original packaging back to RTL's Southern California office.
- Sales tax is not included in this annual lease amount and it will be billed at the same time as the lease payment but in addition to lease payment.
- RTL will not be furnishing insurance against damages to the scanner during the term of the lease. It will be the Client's responsibility to safeguard against physical damage to the equipment.

*Open = Total = 13,455.88
Quarterly*

I agree and approve to the base configuration as well as the terms and conditions as stated in this proposal.

Client Contact's Printed Name:	
Signature:	Date: