




Hidalgo County Head Start Program

1901 W. State Hwy. 107 – McAllen TX 78504 – Phone: (956)383-0706 – Fax: (956)380-2588

Date: September 11, 2013

To: Mr. Edmundo Garcia, Assistant Program Director

From: Conrad Cabrera, MIS Director 

Subject: Proposed Transfer of Data Services from AT&T to Time Warner Business Class

CC: Ambrosio Tovar, Procurement Director

The MIS Department along with the Procurement Department are cognizant of the negative impact sequestration has brought on the Program's budget. With this in mind our departments set out to evaluate and review expenses related to telecommunications and internet services.

After review, assessment and consultation with the County's IT Department it was determined that a transfer of data services from AT&T to Time Warner Business Class would be beneficial and less expensive to the Head Start Program. The comparison shows that the agency would benefit by dramatically increasing the speed in data transfer but not increase the cost in our budget. This would enable our staff to work more efficiently while not incurring higher cost. This is a critical factor that will impact our agency since most of the current applications and future applications require online services. Please refer to the attached worksheet for savings to be realized.

As we continue to search for more efficient ways to use our communication equipment and lower expenses, we expect that the next phase of this effort will involve our phone services. We will focus on finding the best and most cost effective service available in the market and will provide you with the appropriate information in the near future.

Please contact me if you have any questions or concerns as your input in this project is greatly appreciated.

Hidalgo County Head Start Program

Location Information

Location	AT&T			Time Warner		
	Connection	Speed	Monthly Cost	Connection	Speed	Monthly Cost
	T1 (x2) 3M Managed Internet					
Administration	Service	3 Mbps	\$936.78	Cable	50x50 Mbps	\$1,824.00
Alamo Center	DSL	Elite-S (6x768k)	\$70.00	Cable	15x2 Mbps	\$77.60
Alton Center	DSL	Elite-S (6x768k)	\$79.99	Cable	15x2 Mbps	\$77.60
Donna I Center	DSL	Elite-S (6x768k)	\$70.00	Cable	15x2 Mbps	\$77.60
Donna II Center	DSL	Elite-S (6x768k)	\$70.00	Cable	15x2 Mbps	\$77.60
Donna IV Center	DSL	Pro-S (3x512k)	\$55.00	Cable	15x2 Mbps	\$77.60
Edcouch Center	T1	1.5Mbps	\$334.56	Cable	15x2 Mbps	\$77.60
Edinburg I Center	DSL	Pro-S (3x512k)	\$55.00	Cable	15x2 Mbps	\$77.60
Edinburg II Center	DSL	Pro-S (3x512k)	\$55.00	Cable	15x2 Mbps	\$77.60
Edinburg III Center	T1	1.5Mbps	\$233.80	Cable	15x2 Mbps	\$77.60
Edinburg IV Center	T1	1.5Mbps	\$233.80	Cable	15x2 Mbps	\$77.60
Edinburg V Center	T1	1.5Mbps	\$268.64	Cable	15x2 Mbps	\$77.60
Elsa Center	T1	1.5Mbps	\$270.40	Cable	15x2 Mbps	\$77.60
Hidalgo Center	DSL	Elite-S (6x768k)	\$70.00	Cable	15x2 Mbps	\$77.60
La Herencia Center	DSL	Elite-S (6x768k)	\$70.00	Cable	15x2 Mbps	\$77.60
La Joya Center	T1	1.5Mbps	\$228.80	Cable	15x2 Mbps	\$77.60
Las Milpas I Center	DSL	Elite-S (6x768k)	\$70.00	Cable	15x2 Mbps	\$77.60
Las Milpas II Center	DSL	Pro-S (3x512k)	\$55.00	Cable	15x2 Mbps	\$77.60
Austin One Stop	T1	1.5Mbps	\$299.60	Cable	35x5 Mbps	\$299.00
McAllen IV Center	DSL	Elite-S (6x768k)	\$70.00	Cable	15x2 Mbps	\$77.60
McAllen V Center	DSL	Pro-S (3x512k)	\$55.00	Cable	15x2 Mbps	\$77.60
McAllen VI Center	T1	1.5Mbps	\$233.80	Cable	15x2 Mbps	\$77.60
Mercedes I Center	DSL	Pro-S (3x512k)	\$74.99	Cable	15x2 Mbps	\$77.60
Mercedes II Center	DSL	Elite-S (6x768k)	\$70.00	Cable	15x2 Mbps	\$77.60
Mission I Center	DSL	Pro-S (3x512k)	\$55.00	Cable	15x2 Mbps	\$77.60
Mission II Center	DSL	Elite-S (6x768k)	\$70.00	Cable	15x2 Mbps	\$77.60
Mission III Center	DSL	Pro-S (3x512k)	\$74.99	Cable	15x2 Mbps	\$77.60
Mission IV Center	T1	1.5Mbps	\$228.80	Cable	15x2 Mbps	\$77.60
Monte Alto Center	DSL	Elite (6x768k)	\$70.00		DSL*	
Palmview I Center	T1	1.5Mbps	\$228.80	Cable	15x2 Mbps	\$77.60
Palmview II Center	T1	1.5Mbps	\$270.40	Cable	15x2 Mbps	\$77.60
Palmview III Center	T1	1.5Mbps	\$228.80	Cable	15x2 Mbps	\$77.60
Pharr Center	DSL	Elite (6x768k)	\$70.00	Cable	15x2 Mbps	\$77.60
Progreso Center	T1	1.5Mbps	\$275.40		T1**	
San Carlos Center	DSL	Elite (6x768k)	\$70.00	Cable	15x2 Mbps	\$77.60
San Juan I Center	DSL	Pro S (3x512k)	\$55.00	Cable	15x2 Mbps	\$77.60
San Juan II Center	T1	1.5Mbps	\$304.59	Cable	15x2 Mbps	\$77.60
Sullivan City Center	DSL	Elite (6x768k)	\$70.00	Cable	15x2 Mbps	\$77.60
UTPA Center	University	Not Applicable			University	
Vine Terrace Center	T1	1.5Mbps	\$296.20	Cable	15x2 Mbps	\$77.60
Weslaco I Center	T1	1.5Mbps	\$293.70	Cable	15x2 Mbps	\$77.60
Weslaco II Center	T1	1.5Mbps	\$293.70	Cable	15x2 Mbps	\$77.60
Weslaco III Center	T1	1.5Mbps	\$293.70	Cable	15x2 Mbps	\$77.60
Western Road Center	T1	1.5Mbps	\$228.80		T1**	
Edcouch Kitchen	DSL	Elite (6x768k)	\$70.00	Cable	15x2 Mbps	\$77.60
Palmview Kitchen	T1	1.5Mbps	\$228.80	Cable	15x2 Mbps	\$77.60
	DSL Total Monthly Cost:		\$1,594.97	*DSL Monthly Cost:		\$70.00
	T1 Total Monthly Cost:		\$5,275.09	**T1 Monthly Cost:		\$504.20
	T1/Internet Admin Mntly Cost:		\$936.78	Cable Monthly Cost:		\$5,227.00
	Total Monthly Cost:		\$7,806.84	Total Monthly Cost:		\$5,801.20
	TDA Total Monthly Cost:		\$298.80	TDA Total Monthly Cost:		\$155.20
	Adjusted Total Monthly Cost:		\$7,508.04	Adjusted Total Monthly Cost:		\$5,646.00