



1320 South 25<sup>th</sup> Street  
 Edinburg, TX 78539  
 (956) 289-7600  
 Fax (956) 383-6819

September 16, 2013

Governmental Contract Initiative (GOV-11-NJPA) with the National Joint Powers Alliance Contract – 060311-CAT.

Hidalgo County PCT #2  
 Agapito Vargas  
 300 West Hall Acres Road #G  
 Pharr, TX 78577

Thank you for this opportunity to quote Caterpillar products for your business needs. We are pleased to quote the following for your purchase consideration.

One (2) New 2014 Cat Model CT660 Dump Trucks with standard equipment in addition to the additional specifications listed in the attached detailed truck proposal.

**NJPA Pricing**

<u>Base Model</u>	<u>Part #</u>	<u>List Price</u>	
CT660	Tractor	\$132,132.88	132,132.88 +
			28,834.46 +
			160,967.34 *
<u>Options</u>			160,967.34 +
Optional Attachments		\$28,834.46	54,728.90 -
Sub Total		\$160,967.34	106,238.44 *
*NJPA Member Discount 23% + Holt Discount 11%		(\$54,728.90)	106,238.44 +
Machine Price with Discount applied		\$106,238.44	2,025.00 +
<u>Customer Invoice-Non-Discountable Items</u>			243.00 +
Freight		\$2025.00	8,000.00 +
Fire Extinguisher, Triangle Kit, DOT Inspection		\$243.00	116,506.44 *
			116,506.44 +
Emissions Charge and Label		\$8,000.00	16,250.00 +
500 TR 16 42 Dump Body		\$16,250.00	132,756.44 *
<b>TOTAL PER TRUCK</b>		<b>\$132,756.44</b>	132,756.44 x
<b>TOTAL SALE PRICE FOR 2 TRUCKS</b>		<b>\$265,512.88</b>	2 =
			265,512.88 *

Mark Brunnemann  
 Sales Representative  
 Direct (956) 289-7636  
 Cell (956) 330-0630 [Mark.Brunnemann@holtcat.com](mailto:Mark.Brunnemann@holtcat.com)



HOLT CAT Truck Center  
 1320 South 25th Street  
 Edinburg, TX 78539  
 956-289-7600

**Customer Proposal Letter**

September 16, 2013

Thank you for the opportunity to earn your business.  
 We look forward to working with you on your future business needs.  
**Please accept the following proposal.**

**CUSTOMER:** Hidalgo County PCT #2  
**ADDRESS:** 300 West Hall Acres Road #G  
**CITY, STATE, ZIP** Pharr, TX 78577

**NJPA CONTRACT#**  
 060311-CAT

**CONTACT:** Agapito Vargas  
**PHONE:** 956-787-1891  
**FAX:**

**VEHICLE BUYER'S ORDER**

Make CAT Model CT660 Year 2014 Stock Number TDB  
 To be delivered on or about 6 to 8 Weeks Upon  
 Vin # \_\_\_\_\_ Ordering

**ADDITIONAL VEHICLE & ACCESSORIES DESCRIPTION:**

Quantity	<u>2</u>	
Truck Price Per Unit	<u>\$116,506.44</u>	<u>\$233,012.88</u>
Optional Equipment	<u>\$16,250.00</u>	<u>\$32,500.00</u>
12% F.E.T. (Factory & Dealer Paid)	<u>N/A</u>	<u>N/A</u>
Net Sales Price	<u>\$132,756.44</u>	<u>\$265,512.88</u>
Optional Extended Warranty(ies)	_____	_____
6.25% State Sales Tax	_____	_____
License, License Transfer, Registration Fee	_____	_____
Documentary Fee	_____	_____
1% Emissions Fee	_____	_____
Administration Fee	_____	_____
.0024170% Vehicle Inventory Tax	_____	_____
Additional Taxes	_____	_____
Out of State Vehicle Fee	_____	_____
Total Sales Price	<u>\$132,756.44</u>	<u>\$265,512.88</u>
Trade Allowance		_____*

\* See **DISCLAIMER** below

Sales Representative	_____	Mark Brunnemann
	signature	printed name
Purchaser	_____	_____
	signature	printed name
	_____	_____
	title	date

Quote good until 30 days

<b>NOTES:</b>
Truck will come with Model 500TR-16-42 (16' dump body) supplied by Truckers Equipment

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard for Retail Purchase Order Incorporating above terms. Any documentary fees, state tax, title registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealers stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer is not obligated to retain any specific vehicles in stock or maintain any specific inventory level. Deale shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.



# **CT660S SBA 6x4**

**Sales Proposal For:**

**Hidalgo County PCT 2 - Dump Truck - Auto**

**Presented By:**

**HOLT TEXAS LTD.**



August 19, 2013

Prepared For:  
Hidalgo County PCT 2 - Dump Truck - Auto  
Reference ID: N/A

Presented By:  
HOLT TEXAS LTD.  
Mark Brunnemann  
3302 S W W WHITE RD  
SAN ANTONIO TX 78222 - 4843  
(210)648-8343

We are pleased to have the opportunity to offer the following proposal for the application you requested.

**Model Profile**  
**2014 CT660S SBA 6x4 (CF7AA)**

<b>APPLICATION:</b>	Construction Dump
<b>MISSION:</b>	Requested GVWR: 54000. Calc. GVWR: 53200 Calc. Start / Grade Ability: 40.00% / 2.89% @ 55 MPH Calc. Geared Speed: 79.8 MPH
<b>FUEL ECONOMY:</b>	6.83 MPG @ 55 MPH
<b>DIMENSION:</b>	Wheelbase: 215.00, CA: 153.00, Axle to Frame: 59.00
<b>ENGINE, DIESEL:</b>	{CT 13} EPA 10, 410 HP @ 1700 RPM, 1450 lb-ft Torque @ 1000 RPM, 2100 RPM Governed Speed, 410 Peak HP (Max)
<b>TRANSMISSION, AUTOMATIC:</b>	{Caterpillar CX31} 1st Generation Controls; 6 Speed, Includes Oil Level Sensor, with PTO Provision, for ON/OFF Highway
<b>CLUTCH:</b>	Omit Item (Clutch & Control)
<b>AXLE, FRONT NON-DRIVING:</b>	{Meritor MFS-13-143A} Wide Track, I-Beam Type, 13,200-lb Capacity
<b>AXLE, REAR, TANDEM:</b>	{Meritor MT-40-14X-4DFR-P} Single Reduction, 0.433"(11mm) Wall Housing Thickness, 40,000-lb Capacity, R Wheel Ends, With Lube Oil Pump Gear Ratio: 5.29
<b>CAB:</b>	Conventional
<b>TIRE, FRONT:</b>	(2) 11R22.5 HSC1 (CONTINENTAL) 496 rev/mile, load range H, 16 ply
<b>TIRE, REAR:</b>	(8) 11R22.5 HDR2 (CONTINENTAL) 491 rev/mile, load range G, 14 ply
<b>SUSPENSION, REAR, TANDEM:</b>	{Hendrickson RT-403} Walking Beam Type 54" Axle Spacing; 40,000-lb Capacity With Rubber Center Bushings
<b>PAINT:</b>	Cab schematic 100KT Location 1: 9219, Winter White (Std) Chassis schematic N/A



Vehicle Specifications

August 19, 2013

2014 CT660S SBA 6x4 (CF7AA)

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
CF7AA00	Base Chassis, <u>Model CT660S</u> SBA 6x4 with 215.00 Wheelbase, 153.00 CA, and 59.00 Axle to Frame.	\$132,132.88
1570	TOW HOOK, FRONT (2) Frame Mounted	\$372.38
1652	CROSSMEMBER, REAR Relocated to End of Frame	\$234.14
1CDH	FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 12.250" x 3.380" x 0.375" (304.8mm x 85.6mm x 9.5mm); 543.0" (13793mm) Maximum OAL	\$0.00
1LBC	BUMPER, FRONT Multi-piece Stainless Steel	\$0.00
	<u>Includes</u> : FOG LIGHT OPENING (2) and with Rectangular Hole for Step	
1WVS	WHEELBASE RANGE 183" (465cm) Through and Including 228" (580cm)	\$704.13
2ASG	AXLE, FRONT NON-DRIVING {Meritor MFS-13-143A} Wide Track, I-Beam Type, 13,200-lb Capacity	\$0.00
3ACH	SUSPENSION, FRONT, SPRING Multileaf, Shackle Type; 14,000-lb Capacity; With Shock Absorbers	\$0.00
	<u>Includes</u> : SPRING PINS Threaded	
4091	BRAKE SYSTEM, AIR Dual System for Straight Truck Applications	\$0.00
	<u>Includes</u> : BRAKE LINES Color and Size Coded Nylon : DRAIN VALVE Twist-Type : DUST SHIELDS, FRONT BRAKE : DUST SHIELDS, REAR BRAKE : GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster : INVERSION VALVE Bendix SR-1 and Double Check Valve : PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel : PARKING BRAKE VALVE For Truck : QUICK RELEASE VALVE Bendix On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4 : SLACK ADJUSTERS, FRONT Automatic : SLACK ADJUSTERS, REAR Automatic : SWITCH, AUXILIARY Interrupter for Cab Clearance/Marker Lights (Blinks Lights with Headlight Switch in "ON" Position); Instrument Panel Mounted	
	<u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.	
4732	DRAIN VALVE {Berg} Manual; With Pull Chain, for Air Tank	\$0.00
	<u>Includes</u> : DRAIN VALVE Mounted in Wet Tank	
4AZA	AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)	\$0.00
4EBS	AIR DRYER {Bendix AD-9} With Heater	\$0.00
	<u>Includes</u> : AIR DRYER LOCATION Inside Left Rail, Back of Cab	
4ESX	BRAKE CHAMBERS, FRONT AXLE {Haldex} 20 Sqli	\$0.00



Vehicle Specifications

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2014 CT660S SBA 6x4 (CF7AA)

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
4EVL	BRAKE CHAMBERS, REAR AXLE {Haldex GC3030LHDHO} 30/30 Spring Brake	\$0.00
4JCJ	BRAKES, FRONT, AIR CAM S-Cam; 16.5" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers	\$0.00
4NDB	BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake	\$0.00
4SPM	AIR COMPRESSOR {Bendix BA-921 Head Unload} 15.9 CFM Capacity, Single Cylinder	\$0.00
5710	STEERING COLUMN Tilting and Telescoping	\$0.00
5PSA	STEERING GEAR {Sheppard M-100} Power	\$0.00
5WBH	STEERING WHEEL {Caterpillar} 2-Spoke, 18" Diam., Dark Neutral, Leather Wrapped	\$0.00
7BDS	EXHAUST SYSTEM Single, Vertical Aftertreatment Device Frame Mounted Right Side; Includes Vertical Tail Pipe & Guard	\$0.00
	<u>Includes</u> : EXHAUST HEIGHT 10' Exhaust Height - Based on Empty Chassis with Standard Components (+ or - 1" Height) : MUFFLER/TAIL PIPE GUARD Non-Bright Finish	
7WBA	TAIL PIPE (1) Turnback Type, Bright, for Single Exhaust	\$84.21
7WBS	MUFFLER/TAIL PIPE GUARD (1) Bright Stainless Steel	\$119.15
8000	ELECTRICAL SYSTEM 12-Volt, Standard Equipment	\$0.00
	<u>Includes</u> : BATTERY BOX Aluminum : CIGAR LIGHTER Includes Ash Cup, Center Console Mounted : FUSES, ELECTRICAL SAE Blade-Type : HAZARD SWITCH Integral with Turn Signal Switch : HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever : HEADLIGHTS (2) Composite with Halogen Projector Beam : HORN, AIR Single, Chrome : HORN, ELECTRIC Single : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light : READING LIGHT, CAB (2) with Individual Switches; One Above Each Door : STARTER SWITCH Electric, Key Operated : STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector : TURN SIGNAL FLASHER : TURN SIGNAL SWITCH Manual Cancelling with Lane Change Feature : TURN SIGNALS, FRONT Includes Integral Reflectors and Side Marker Lights; Fender Mounted : WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature, Steering Column Mounted : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted : WIRING, CHASSIS Color Coded and Continuously Numbered	
8653	HORN, AIR Single, Located Under Cab	\$0.00
8718	POWER SOURCE Cigar Type Receptacle without Plug and Cord	\$0.00
8GGN	ALTERNATOR {Bosch LH160} Brush Type, 12 Volt 160 Amp. Capacity, Pad Mount	\$0.00
8MMJ	BATTERY SYSTEM {Caterpillar} (3) 12 Volt 2130CCA Total	\$0.00
8RMD	RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers	\$329.67



Vehicle Specifications

August 19, 2013

2014 CT660S SBA 6x4 (CF7AA)

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
8RMG	ANTENNA BASE (2) Single Function, (1) for CB and (1) for Entertainment Radio, Without Splitter, Separate Lead-Ins, With CB Antenna Mounted on Left Mirror and AM/FM Antenna Mounted on Right Mirror	\$0.00
8WCK	POWER SOURCE, TERMINAL TYPE 2-Post	\$0.00
8WEZ	TURN SIGNAL SWITCH Self-Canceling	\$0.00
8WKG	BATTERY BOX Aluminum With Aluminum Cover, 30" Wide, 2, 3 or 4 Battery Capacity, Mounted Right Side Under Cab	\$598.42
8WNH	RUNNING LIGHT (2) Daytime	\$0.00
8WXG	STARTING MOTOR {Mitsubishi Electric Automotive America 105P} 12-Volt, with Soft-Start	\$0.00
8XAH	CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III With Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses	\$88.69
9ASE	FRONT END Tilting Composite	\$0.00
	<u>Includes</u> : GRILLE SURROUND Brushed Stainless Steel	
9HAN	INSULATION, UNDER HOOD for Sound Abatement	\$143.62
9HBN	INSULATION, SPLASH PANELS for Sound Abatement	\$65.36
10060	PAINT SCHEMATIC, PT-1 Single Color, Design 100	\$0.00
10761	PAINT TYPE Base Coat/Clear Coat, 1-2 Tone	\$0.00
10UAB	VEHICLE REGISTRATION IDENTITY ID for US States EXCLUDING: California, Connecticut, Delaware, Georgia, Maine, Massachusetts, New Jersey, New York, North Carolina, Pennsylvania	\$0.00
10WJM	GCWR RANGE , GCWR Equal to or Less than 66,000-lb, for Transmission Application Validation	\$0.00
11001	CLUTCH Omit Item (Clutch & Control)	\$0.00
12KWX	ENGINE, DIESEL {CT 13} EPA 10, 410 HP @ 1700 RPM, 1450 lb-ft Torque @ 1000 RPM, 2100 RPM Governed Speed, 410 Peak HP (Max)	\$1,757.63
12THT	FAN DRIVE {Horton Drivemaster} Direct Drive Type, Two Speed With Residual Torque Device for Disengaged Fan Speed	\$0.00
12UBH	RADIATOR Aluminum; Welded, Front to Back Down Flow System, 1564 SqIn, 1572 SqIn Dual CAC, 1293 SqIn 3 Core LTR	\$0.00
12VBT	AIR CLEANER Single Element, Heavy Duty	\$0.00
12VED	<u>FEDERAL EMISSIONS</u> for 2010; CT 13 Engines	\$8,000.00
12WBR	FAN OVERRIDE Manual; With Electric Switch on Instrument Panel, (Fan On With Switch On)	\$28.06
12WCX	HOSE CLAMPS, RADIATOR HOSES {Gates} Shrink Band Type	\$29.99
12WEG	COLD STARTING EQUIPMENT Automatic; With Engine ECM Control	\$0.00
12WTA	FAN DRIVE SPECIAL EFFECTS Fan Cooling Ring with Fan Shroud Effects, Engine Mounted	\$0.00
12WZE	EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations	\$0.00



Vehicle Specifications

August 19, 2013

2014 CT660S SBA 6x4 (CF7AA)

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
12XAN	OBD COMPLIANCE for 2013 OBD (On Board Diagnostics)	\$0.00
13CZZ	TRANSMISSION, AUTOMATIC {Caterpillar CX31} 1st Generation Controls; 6 Speed, Includes Oil Level Sensor, with PTO Provision, for ON/OFF Highway	\$20,200.86
	<u>Includes</u> : OIL FILTER, TRANSMISSION Mounted on Transmission : TRANSMISSION OIL PAN Magnet in Oil Pan	
13WCU	OIL COOLER, AUTO TRANSMISSION {Modine} Remote Mounted; For Use With Automatic Transmission Less Retarder	\$895.05
13WLM	TRANSMISSION OIL Synthetic; 63 thru 76 Pints	\$333.79
13WVD	PTO CONTROL, DASH MOUNTED For Customer Provided PTO; Includes Control Valve, Piping and Wiring, Wired for PTO	\$53.75
14862	PDL WARNING BUZZER Power Divider Lock	\$26.88
14GVU	AXLE, REAR, TANDEM {Meritor MT-40-14X-4DFR-P} Single Reduction, 0.433"(11mm) Wall Housing Thickness, 40,000-lb Capacity, R Wheel Ends, With Lube Oil Pump . Gear Ratio: 5.29	\$0.00
	<u>Includes</u> : POWER DIVIDER LOCK Air Operated, Cab Control with Indicator Light in Cluster : REAR AXLE DRAIN PLUG (2) Magnetic, For Tandem Rear Axle	
14UHD	SUSPENSION, REAR, TANDEM {Hendrickson RT-403} Walking Beam Type 54" Axle Spacing; 40,000-lb Capacity With Rubber Center Bushings	(\$311.54)
	<u>Includes</u> : CROSSMEMBER, SUSPENSION 5-Piece	
	<u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.	
14WAL	SUSPENSION/REAR-AXLE IDENTITY for Meritor Tandem Rear Axles With Bar-Pin Beam Attachment Type Suspensions	\$171.10
14WLD	AXLE, REAR, LUBE {EmGard 75W-90} Synthetic Oil; 50 thru 64.99 Pints	\$153.94
15LKU	FUEL/WATER SEPARATOR {Racor} Fuel Pre-Filter and Filter Base, Includes Water-In-Fuel Sensor	\$0.00
15SHC	FUEL TANK Non-Polished Aluminum, 24" Diam., 100 U.S. Gal., 378 L Capacity Left Side, Under Cab.	\$237.40
16031	CAB Conventional	\$0.00
	<u>Includes</u> : COAT HOOK, CAB Located on Rear Wall, Behind Passenger Seat : CONSOLE, CENTER Plastic, Driver Convenience with a Cup and Change Holder, Ash Tray and Lower Storage Area : DOME LIGHT, CAB (2) Driver and Passenger Dome Lights with Individual Switches, in Headliner : DOOR CHECK STRAP (2) One Each Door : GLASS, ALL WINDOWS Tinted : GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side : GRAB HANDLE, EXTERIOR (2) Mounted Behind Driver and Passenger Doors : INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color : SKIN Riveted	



Vehicle Specifications

August 19, 2013

2014 CT660S SBA 6x4 (CF7AA)

<u>Code</u>	<u>Description</u>	<u>List</u> (US DOLLAR)
	: STEP (4) Two Steps Per Door	
16HBA	GAUGE CLUSTER English With English Electronic Speedometer	\$0.00
16HGL	GAUGE, OIL TEMP, REAR AXLE	\$85.14
16JPC	SEAT, DRIVER {National 2000 Model 295} Air Suspension, Intermediate Back, All Vinyl, 2 Arm Rests, Isolator, 7" Adjuster, 1 Chamber Lumbar, 2 Position Front Cushion Adjust, 3 Position Rear Cushion, 2-15 Degree Back Angle Adjust, Vinyl Suspension Cover	\$0.00
16RAC	SEAT, PASSENGER {National 2000 Model 292} Non Suspension, Intermediate Back, All Vinyl, 11 Degree Back Angle Adjustment	\$484.65
16SKT	MIRRORS (2) {Lang Mekra} Aero; Rectangular, 7.09" x 15.75" & Integral Convex Both Sides, 102" Inside Spacing, Breakaway Type, Heated Heads Thermostat Controlled, Amber Lens Clearance Light LED, Turn Signals, Black Painted Finish Heads, Brackets & Arms	\$4.30
16VRT	HEATER, ENHANCED CIRCULATION {Bergstrom} Control, for Extreme Cold Weather Climates	\$0.00
16VTH	CAB INTERIOR TRIM Premium Level; for Caterpillar, Day Cab	\$0.00
	<u>Includes</u>	
	: "A" PILLAR COVER Molded Plastic	
	: CAB INTERIOR TRIM PANELS Vinyl	
	: CONSOLE, OVERHEAD Molded Plastic with Three Storage Pockets; One with Strap for CB Radio Mounting; Two with Netting, Courtesy Lights with Switches	
	: COURTESY LIGHT (2) Driver and Passenger Door Mounted	
	: DOOR TRIM PANELS Vinyl Upper with Power Locks and Windows, Upper and Lower Grab Handles, Both Sides	
	: FLOOR COVERING Rubber, Black	
	: HEADLINER Soft Padded Vinyl	
	: HEATER BOX Metal, Painted Black	
	: INSTRUMENT PANEL TRIM Vinyl	
	: MIRROR, CONVEX, LOOK DOWN Black Finish; 6" x 10-1/4"; Located on Passenger Side	
	: STORAGE POCKET, DOOR (2) Driver and Passenger Door	
	: SUN VISOR (2) Vinyl with Molded Toll Ticket Retainer	
16VZA	WINDOW, REAR 52.25" Wide	\$0.00
16WAK	WINDOW, POWER (2) in Left and Right Doors	\$0.00
16WJG	CAB DOOR LOCKS Power	\$0.00
16WKB	AIR CONDITIONER {International Blend-Air} With Integral Heater & Defroster	\$0.00
16WKR	WINDSHIELD Single Piece	\$0.00
16WLD	CAB REAR SUSPENSION {Link Z9079D1} Dual Frame Mounted Cab Rear Air Suspension; Includes Special Crossmember Assembly	\$0.00
16XWD	SUNSHADE, EXTERIOR Aerodynamic, Painted Roof Color; Includes Integral Clearance/Marker Lights	\$0.00
16ZDU	GRAB HANDLE Exterior; Towel Bar Type In Lieu Of Non-Bright Grab Handles; for use with Cab or Cab/Sleeper Non-Bright Access, Without Frame Access or Chassis Skirts	\$29.03
27DMD	WHEELS, FRONT DISC; 22.5" Painted Steel, 2 Hand Hole, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Aluminum Hubs	\$210.70
28DMD	WHEELS, REAR DUAL DISC; 22.5" Painted Steel, 2 Hand Hole, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Aluminum Hubs.	\$502.24
29WLA	WHEEL BEARING, FRONT, LUBE {EmGard 50W} Synthetic Oil	\$21.50



Vehicle Specifications

August 19, 2013

2014 CT660S SBA 6x4 (CF7AA)

Code

Description

List

(US DOLLAR)

7372135423

(8) TIRE, REAR 11R22.5 HDR2 (CONTINENTAL) 491 rev/mile, load range G, 14 ply

\$916.48

7382135419

(2) TIRE, FRONT 11R22.5 HSC1 (CONTINENTAL) 496 rev/mile, load range H, 16 ply

\$263.74

Total of Product Features

\$168,967.31

Total List Price Including Options:

\$168,967.31

09/09/13  
As per vendor their system is off & cannot be corrected at this time. \$6.03

	168,967.34	+
Cost of D. Trucks →	132,132.88	- Ea.
Federal Emissions →	8,000.00	-
.....		
Optional Attachments →	28,834.46	*

132,132.88	+
372.38	+
234.14	+
704.13	+
84.21	+
119.15	+
329.67	+
598.42	+
88.69	+
143.62	+
65.36	+
1,757.63	+
8,000.00	+
28.06	+
29.99	+
20,200.86	+
895.05	+
333.79	+
53.75	+
26.88	+
311.54	-
171.10	+
153.94	+
237.40	+
85.14	+
484.65	+
4.30	+
29.03	+
210.70	+
502.24	+
21.50	+
916.48	+
263.74	+
.....	
168,967.34	*

Correct total.

# HOLT



## Parts and Service Estimate

Eloy Saenz  
1320 S. 25th Street  
Edinburg, Texas 78539  
Office 956-289-7620  
Fax: 956-289-7635

CUSTOMER	Hidalgo Co. PRCT #2	Parts		\$ 45.84
Contact	Mark	Labor		\$ 135.16
MODEL	CT660			
SERIAL NO.	Unknown	DOT CERTIFICATE		\$ 62.00
ARRANGEMENT	Unknown			
DATE	Sep-13	<b>TOTAL</b>		<b>\$ 243.00</b>

<b>SCOPE OF WORK</b>				
<b>Install Fire Extinguisher &amp; Safety Kit + D.O.T. Certification</b>				

		PRICE		PRICE
This quote consists of all parts needed to repair engine at this time.				
Fire Extinguisher	466423	1	\$ 26.98	\$ 26.98
TRI / Reflector Kit	1005	1	\$ 18.86	\$ 18.86
D.O.T. Truck (cert)	DOT Truck Certificate	1	\$ 62.00	\$ 62.00
*****				

The above estimate is based on caterpillar guidelines. The price does not include any charges for freight, taxes overtime expenditures or waiting time. Any item not listed will be charge accordingly.

THANK YOU  
  
Eloy Saenz  
Service Writer



Visit us on the web at [www.holttrucks.com](http://www.holttrucks.com)

BRIDGEPORT (940) 883-6298  
 CORPUS CHRISTI (361) 688-5750  
 EDINBURG (956) 289-7600  
 FORT WORTH (817) 935-8028  
 IRVING (872) 630-4210  
 LAREDO (956) 722-0075

LEWISVILLE (214) 483-2550  
 LONGVIEW (903) 234-4114  
 Pflugerville (512) 252-6860  
 SAN ANTONIO (210) 645-8363  
 SONORA (325) 367-5303  
 TEXARKANA (903) 832-7535

TYLER  
 VICTORIA  
 WACO

(903) 695-6424  
 (361) 573-2438  
 (254) 662-7310



CUSTOMER QUOTE

\* EXPIRES 10/11/13

\* CHARGE \*

DOCUMENT NO.

**KEQ009754**

SOLD TO TRUCKS - NEW  
 130610.ZZ  
 3302 SOUTH W W WHITE RD  
 SAN ANTONIO TX 78222

CUST NO. SHIP TO  
 9000805

STORE  
 KE

FILLED BY

W/C LOC

W/C PC/S

ORDERED BY

TELEPHONE

CUST. ORDER NO.

INSTRUCTIONS

DELIVERY LOCATION

SHIP VIA

MAKE	P/C	MODEL	SERIAL NO.	EQUIP.NO.	ARRANGEMENT NO.	DATE	TIME	ENTERED BY	REFERENCE NO.	PAGE
						9/11/13	8:12:40	DVL		1

ITEM	NO.	ORDER	SHIP	B/O	QUANTITY	PART NUMBER/ DESCRIPTION	LOCATION	N/R	TR	SOS	GROSS WEIGHT	UNIT PRICE	EXTD PRICE	
	PARTS SALES PERSON: DAVID V. LOPEZ													
1	1	1			1	466423 FIRE EXTINGUISHER					644 .0	26.98	26.98 <	
2	1	1			1	1005 TRI/REFLECTOR KIT					644 .0	18.86	18.86 <	
EST. TOTAL GROSS WEIGHT OF SHIPPED ITEMS											.0			
USD SELL TOTAL													45.84 d	

KEQ009754

KEQ009754

\* One or more parts on this order may be non-returnable

# Truckers Equipment, Inc.

2022 N 77 Sunrise Strip  
Harlingen, TX 78550

# QUOTATION

PAGE: 1

Phone: (956) 423-4856  
Fax: (956) 423-4361

**BILL TO: 072007**  
**HOLT TRUCK CENTER**  
**1320 SOUTH 25TH AVE**  
**EDINBURG TX 78542**

**SHIP TO: 072007**  
**HOLT TRUCK CENTER**  
**1320 SOUTH 25TH STREET**  
**P.O. BOX 1458**  
**EDINBURG TX 78540-1458**

Date	Customer P.O.	Wires	Salesman	Shipped Via	Order No.	Reference No.	Invoice No.
09/06/13	MARK	003	340	CPU	792974.00		
Quantity			Product Number	Description	UM	Unit Price	Ext. Price
Ordered	Shipped	Back Ordered					
1	1		500TR-16-42	DUMP PKG 16' 14' 52YD	EA	11310.00	11310.00
				500TR-42 74135T			
1	1		TG8S-KIT08-X1KX	PTO KIT	EA	300.00	300.00
1	1		03T34284	GEAR, INPUT U68-TG	EA	80.00	80.00
1	1		16MK3803-A	KIT, AIR SHIFT W/COV	EA	200.00	200.00
				ER 1&4 TG BLUE SW			
1	1		164036	MUD FLAPS 24X36 HD	PR	17.00	17.00
				TRUCKERS			
1	1		2000SR	TARP MECHANISM & KIT	EA	930.00	930.00
1	1		8X18	MESH TARP	EA	110.00	110.00
				7.5' X 18'			
1	1		C3505DM	AIR CYL FOR DUMP	EA	50.00	50.00
				PUMP E2 C101/102			
1	1		AVC-295-8	KIT W/CONSOLE AIR	EA	145.00	145.00
				SHIFT PTO & PUMP 8"			
1	1		MATERIALS	000999 OIL, WOOD, IRON	EA	583.00	583.00
				, BOLTS			
1	1		SUPPLIES	000999 ON DUMP BODY	EA	30.00	30.00
1	1		PAINTING	000389 ON DUMP BODY	EA	1650.00	1650.00
1	1		LABOR	001000 ON DUMP BODY	EA	775.00	775.00
			MARK FOR PRICINT #	4			
			FOR GEORGE IN EDIN	BURG			
1	1		PB10	PUMP SUPPORT BRACKET	EA	40.00	40.00
				KIT			

Seller makes no warranties which extend beyond the description on the face hereof and seller's responsibility ceases upon receipt by carrier. No returns without prior permission and handling charge on all returns. Prices subject to change without notice. Finance charges will be charged for past due accounts.

Terms are "Net 30 Days". Net due 30 days from invoice date. Accounts over 30 days are subject to 1-1/2% service charge (annual rate 18%) and all costs of collection including reasonable attorney's fees.

Returns merchandise must be accompanied by this invoice. All returns are subject to a 20% restocking charge. This invoice is due and payable in Corpus Christi, Nueces county, Texas.

Amount Due

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

CHECK # \_\_\_\_\_

ORIGINAL

Remit To  
P.O. Box 4727  
Corpus Christi, TX 78489

**Truckers Equipment, Inc.**  
 2022 N 77 Sunrise Strip  
 Harlingen, TX 78550

# QUOTATION

Phone: (956) 423-4856  
 Fax: (956) 423-4361

**BILL TO: 072007**  
**HOLT TRUCK CENTER**  
**1320 SOUTH 25TH AVE**  
**EDINBURG TX 78542**

**SHIP TO: 072007**  
**HOLT TRUCK CENTER**  
**1320 SOUTH 25TH STREET**  
**P.O. BOX 1458**  
**EDINBURG TX 78540-1458**

Date	Customer P.O.	Whse	Salesman	Shipped Via	Order No.	Reference No.	Invoice No.
09/06/13	MARK	003	340	CPU	792974.00		
Quantity		Product Number		Description	UH	Unit Price	Ext. Price
Ordered	Shipped	Back Ordered					
1	1		20HKM801	STUD KIT METRIC	EA	30.00	30.00
			TPO #86886.00	12X50MM			
						<b>SUBTOTAL</b>	<b>16250.00</b>
			11,310.00	+			
			300.00	+			
			80.00	+			
			200.00	+			
			17.00	+			
			930.00	+			
			110.00	+			
			50.00	+			
			145.00	+			
			583.00	+			
			30.00	+			
			1,650.00	+			
			775.00	+			
			40.00	+			
			30.00	+			
			* 16,250.00	*			

Seller makes no warranties which extend beyond the description on the face hereof and seller's responsibility ceases upon receipt by carrier. No returns without prior permission and handling charge on all returns. Prices subject to change without notice. Finance charges will be charged for past due accounts.

Terms are "Net 30 Days" Net due 30 days from invoice date. Accounts over 30 days are subject to 1-1/2% service charge (annual rate 18%) and all costs of collection including reasonable attorney's fees.

Returns merchandise must be accompanied by this invoice. All returns are subject to a 20% restocking charge. This invoice is due and payable in Corpus Christi, Nueces county, Texas.

**Amount Due**  
**16250.00**

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

CHECK # \_\_\_\_\_

ORIGINAL

**Remit To**  
**P.O. Box 4727**  
**Corpus Christi, TX 78469**

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## Heavy Construction Equipment

### Caterpillar, Inc. - #060311-CAT



#### Contact

Jason Walker  
 Office: 309-675-4095  
[Walker Jason\\_C@cat.com](mailto:Walker Jason_C@cat.com)  
[www.govbidspec.com](http://www.govbidspec.com)

Caterpillar has grown to be the largest manufacturer of construction and mining equipment, diesel and natural gas engines, and industrial gas turbines in the world. Team Caterpillar is proud to be providing our products to the NJPA membership by way of contract #060311.

Through Caterpillar's extensive dealer network, NJPA members will be able to select from over 120 models spanning from 14 product families. In addition to the breadth of products, Caterpillar's dealer network will deliver the exceptional service and support our customers have grown to expect.

[Find a CAT Dealer](#)

NJPA Contract Manager: Jeremy Schwartz  
 Direct Phone: 218-894-5488  
[Email](#)

#### CAT Heavy Equipment - Contract Summary

#### Marketing Documents

[Caterpillar, Inc. Customer Flyer](#)  
[Caterpillar Sustainability Report](#)

#### Contract Documentation (#060311-CAT)

[Request for Proposal \(RFP\)](#)  
[Bidders Response](#)  
[Bid Acceptance & Award](#)

#### Documentation of Competitive Bidding Process

[Affidavit of Advertisement](#)  
[Bid Opening Witness Page](#)  
[Bid Evaluation](#)  
[Bid Comment & Review](#)  
[Board Minutes 7-19-11](#)

#### Documentation of Contract Maintenance

[Renewal Extension 10/19/12](#)

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# NJPA AWARDED CONTRACT

## NJPA VENDOR CONTRACT SUMMARY - CATERPILLAR HEAVY EQUIPMENT

<b>DATE</b> October 19, 2011	<b>RFP #</b> 060311
<b>AWARDED CONTRACT NUMBER</b> <b>060311-CAT</b>	<b>NJPA RFP TITLE &amp; CATEGORY</b> Heavy Construction Equipment Together With Related Accessories, Supplies, And Services Heavy Construction Equipment
<b>CONTRACT PERIOD</b> October 19, 2011 through October 18, 2015	<b>PRICING MODEL</b> Percentage Discount from Catalog
<b>DESCRIPTION</b> Pavers, Compactors, Track Type Tractors, Integrated Tool Carriers, Excavators, Mixers, Scrapers, Graders, Skid Steers, Loaders, Articulated Trucks, Dozers, Vocational Trucks, and Work Tools For All Equipment Listed.	
<b>VENDOR NAME AND ADDRESS</b> Caterpillar, Inc 100 NE Adams Street Peoria, IL 61629	<b>VENDOR CONTACT</b> Jason Walker 309-675-4095 <a href="mailto:Walker_Jason_C@cat.com">Walker_Jason_C@cat.com</a>

<b>NJPA CONTRACTS CONSIST OF THE FOLLOWING DOCUMENTS</b> Section 2.6 "Contract" as used herein shall mean cumulative documentation consisting of the RFP, and entire Bidder's Response, and fully executed "Acceptance and Award". <ul style="list-style-type: none"> <li>• <a href="#">Request for Proposal (RFP)</a></li> <li>• <a href="#">Bid Acceptance &amp; Award</a></li> <li>• <a href="#">Pricing Discount Summary</a></li> <li>• Bidder's Response and Pricing - Available upon request from the NJPA Contract Manager</li> </ul>	<b>RELATED CONTRACT DOCUMENTATION</b> <ul style="list-style-type: none"> <li>• <a href="#">Affidavit of Advertisement</a></li> <li>• <a href="#">Bid Opening Witness Page</a></li> <li>• <a href="#">Bid Evaluation</a></li> <li>• <a href="#">Bid Comment &amp; Review</a></li> <li>• <a href="#">Board Minutes 7-19-11</a></li> </ul>
<b>DOCUMENTATION OF CONTRACT MAINTENANCE</b> <ul style="list-style-type: none"> <li>• CONTRACT AMENDMENT</li> </ul>	<b>ADDITIONAL INFORMATION:</b>

### NJPA INFORMATION

<b>NJPA CONTACT</b> Jeremy Schwartz	<b>TITLE</b> NJPA Contract Manager
<b>PHONE</b> 218-894-5488	<b>EMAIL</b> <a href="mailto:jeremy.schwartz@njpacoop.org">jeremy.schwartz@njpacoop.org</a>
<b>ADDRESS</b> 202 12th Street NE, P.O. Box 219, Staples, MN 56479	<b>WEBSITE</b> <a href="http://www.njpacoop.org">www.njpacoop.org</a>

National Joint Powers Alliance®

Contract Purchasing Department

# 2013 NJPA Pricing & Member Discounts

P1.12

*Effective as of November 19, 2012*

<b>Machine Models**</b>	<b>Minimum Discount</b>
<b>Asphalt Pavers</b>	
AP255	16%
AP500	16%
AP555	16%
AP600	16%
AP655	16%
AP800	16%
AP1000	16%
AP1055	16%
<b>Asphalt Compactors</b>	
CB14	16%
CB22	16%
CB24	16%
CB32	16%
CB34	16%
CB44	16%
CB54	16%
CB64	16%
CB434	16%
CC24	16%
CC34	16%
CD44	
CD54	16%
<b>Soil Compactors</b>	
CS44	14%
CS54	14%
CS56	14%
CS64	14%
CS74	14%
CS76	14%
CS433	14%
CP44	14%
CP54	14%
CP56	14%
CP64	14%
CP76	14%
CP433	14%

962	24%
966	21%
972	16%
980	12%

**Track Loaders**

953	20%
963	23%
973	23%

**Vocational Trucks**

CT660	23%
-------	-----

<b>Worktools</b>	15%
------------------	-----

\*\*The models listed represent the most current offerings however depending on dealer inventory and new factory releases additional models within the respective product families may be available. Please contact the local dealer for actual model availability.

LANDSTAR - ELEVEN SHIPPING ZONES Freight Rates: Based on a "Ship From" zone to Destination State Zone

Shipping Zones - Based on Destination States

Product:	Ship From	NY, PA, NJ	VT, NH, ME	VA, WV, NC	OH, IN,	FL, GA	WI, MN,	CO, NM	WA, OR	CA, NV	NE, KS	TX, OK
		DE, MD	RI, MA, CT	KY, TN	MI, IL	SC, AL	ND, SD	WY, UT	ID, MT	AZ	MO, IA, LA, AK, MS	
938	4	\$3,445	\$3,044	\$3,161	\$1,847	\$4,860	\$3,384	\$4,882	\$7,441	\$7,585	\$2,466	\$4,154
950	4	\$3,502	\$3,128	\$3,214	\$1,878	\$4,942	\$3,440	\$4,963	\$7,565	\$7,711	\$2,507	\$4,223
962	4	\$3,502	\$3,128	\$3,214	\$1,878	\$4,942	\$3,440	\$4,963	\$7,565	\$7,711	\$2,507	\$4,223
966	4	\$3,686	\$3,497	\$3,445	\$2,014	\$5,298	\$3,689	\$5,321	\$8,111	\$8,267	\$2,687	\$4,529
972	4	\$4,226	\$3,186	\$3,877	\$2,266	\$5,962	\$4,152	\$5,988	\$9,128	\$9,304	\$3,025	\$5,096
980	4	\$10,420	\$11,326	\$8,072	\$8,836	\$9,197	\$5,656	\$7,459	\$16,340	\$17,464	\$4,386	\$8,654
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
953	5	\$2,546	\$3,820	\$1,654	\$2,558	\$1,200	\$4,184	\$4,699	\$7,031	\$6,403	\$2,923	\$3,230
	11	\$3,980	\$3,389	\$2,081	\$3,134	\$2,376	\$3,354	\$3,612	\$5,424	\$4,862	\$2,606	\$1,699
963	5	\$3,395	\$3,982	\$2,191	\$3,838	\$1,440	\$5,546	\$6,088	\$10,277	\$8,902	\$4,271	\$4,385
	11	\$6,286	\$3,888	\$3,124	\$4,703	\$3,660	\$4,446	\$4,477	\$8,136	\$6,158	\$3,454	\$2,202
973	5	\$3,858	\$3,944	\$2,623	\$4,591	\$1,637	\$6,637	\$7,284	\$12,296	\$10,651	\$5,111	\$5,246
	11	\$7,145	\$3,965	\$3,736	\$5,627	\$4,379	\$5,320	\$5,357	\$9,734	\$7,369	\$4,133	\$2,635
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
CT660	11	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500

## RFP 060311

all times.

4.19 Hot List pricing when applicable may also be used to discount and liquidate close-out and discontinued products/services as long as those close-out and discontinued items are clearly labeled as such. Current ordering process and administrative fees apply. This option must be published and made available to all NJPA Members.

4.20 Hot List Pricing is allowed to change at the discretion of the Vendor within the definition of Hot List Pricing. The Vendor is responsible to maintain current Hot List product/service descriptions and Pricing with NJPA.

### D. CEILING PRICE

4.21 Proposal pricing is to be established as a ceiling price. At no time may the proposed products/services be offered pursuant to this Contract at prices above this ceiling price without approval by NJPA. Prices may be reduced to allow for volume considerations and to meet the specific and unique needs of an NJPA Member.

4.22 Allowable specific needs may include certain purchase volume considerations or the creation of custom programs based on the individual needs of NJPA Members.

### E. VOLUME PRICE DISCOUNTS

4.23 Proposers are free to offer volume discounts from the quantity-of-one pricing documented in a Contract resulting from this RFP. Volume considerations shall be determined between the Vendor and individual NJPA Members on a case-by-case basis.

4.24 Nothing in this Contract establishes a favored member relationship between the NJPA or any NJPA Member and the Vendor. The Vendor will, upon request by NJPA Member, extend this same reduced price offered or delivered to another NJPA Member provided the same or similar volume commitment, specific needs, terms, and conditions, a similar time frame, seasonal considerations and provided the same manufacturer support is available to the Vendor.

4.25 All price adjustments are to be offered equally to all NJPA Members exhibiting the same or substantially similar characteristics such as purchase volume commitments, and timing including the availability of special pricing from the Vendor's suppliers.

### F. SOURCED GOODS

4.26 NJPA and NJPA Members may, from time to time, request goods and/or products/services within the scope of this RFP which are not included in an awarded Vendor's line-item product /service listing or "list or catalog" known as Sourced Goods.

4.27 An awarded Vendor resulting from this RFP may "Source" these products/services for NJPA or NJPA Member to the extent they:

4.27.1 Include in their bid response a cost-plus-percentage-of-cost pricing factor for such Sourced goods and services, and

4.27.2 Provide as many quotes for the Member's "Total Cost of Acquisition" for the goods and services to be sourced as may reasonably be required by NJPA Member.

4.27.3 Provide "Sourced Goods" only to the extent that they are incidental to the total transaction being contemplated.

### G. COST PLUS A PERCENTAGE OF COST

**ANNUAL RENEWAL OF AGREEMENT**

made by and between

**Caterpillar, Inc. (Vendor)**  
100 NE Adams  
Peoria, IL 61629  
and

**National Joint Powers Alliance® (NJPA)**  
202 12th Street NE  
Staples, Minnesota 56479  
Phone: (218) 894-5482

Whereas:

"Vendor" and "NJPA" have entered into 1) an "Acceptance of Bid and Award #060311-CAT" for Heavy Construction Equipment Together with Related Accessories, Supplies and Services, and 2) with an effective date of October 19, 2011, a maturity date of October 19, 2015, and which are subject to annual renewals at the option of both parties.

Now therefore:

"Vendor" and "NJPA" hereby desire and agree to extend and renew the above defined contracts for the period of October 19, 2012 through October 18, 2013.

National Joint Powers Alliance®(NJPA)

By: Todd Lysci, Its: EXECUTIVE DIRECTOR

Name printed or typed: TODD LYSICI

Date 9/12/12

Caterpillar, Inc.

By: Steve Hinton, Its: GCI Marketing Manager

Name printed or typed: Steve Hinton

Date September 17, 2012

-----  
If you do not want to extend contract, please sign below and return this agreement.  
**Discontinue: We desire to discontinue the contract.**

Signature: \_\_\_\_\_ Date: \_\_\_\_\_



Electronic Parameters Summary

August 19, 2013

2014 CT660S SBA 6x4 (CF7AA)  
ENGINE, DIESEL (0012KWX)

ATTACHMENTS: 0016HBA (GAUGE CLUSTER) 0015LKU (FUEL/WATER SEPARATOR) 0012WEG (COLD STARTING EQUIPMENT) 0012THT (FAN DRIVE)

<u>Parameter</u>	<u>Value</u>	<u>UOM</u>
Max Accelerator Vehicle Speed:7902	80	MPH
Vehicle Speed Limiter Override:7911	0, DISABLE FEATURE OR FUNCTION	N/A
VSLO Speed Increment:7912	10	MPH
VSLO Maximum Activation Time:7914	30	MIN
VSLO Time Interval to Reset:7915	8.0	HOURS
VSLO Time Duration Source:7934	1, INTERVAL BASED ON REAL TIME CLOCK	N/A
Progressive Shift Enable:7744	0, DISABLE FEATURE OR FUNCTION	N/A
Low Gear Ratio Break Point:7742	1.265000	N/A
High Gear Ratio Break Point:7743	0.000000000	N/A
Low Gear Engine Speed Limit:7738	1550.0	RPM
High Gear Engine Speed Limit:7739	1600.0	RPM
Low Gear Engine Speed Range:7740	200.0	RPM
High Gear Engine Speed Range:7741	200.0	RPM
Min Gear Ratio for ProShift:7755	0.50	N/A
Gear Down Protection Enable:7714	0, DISABLE FEATURE OR FUNCTION	N/A
Top Gr Minus 2 Light Ld VS Lim:7715	42	MPH
Top Gr Minus 1 Light Ld VS Lim:7716	46	MPH
Top Gr Minus 2 Heavy Ld VS Lim:7735	40	MPH
Top Gr Minus 1 Heavy Ld VS Lim:7736	47	MPH
Driver Reward Enable:7918	0, DISABLE FEATURE OR FUNCTION	N/A
Driver Reward Mode:7930	2, BOTH ACCELERATOR AND CRUISE VEHICLE SPEED LIMIT INCREASE	N/A
Driver Reward Performance Crit:7925	0, FUEL ECONOMY BASED REWARD SYSEM	N/A
Fuel Economy - Expected Level:7921	6.00	MPG
Fuel Economy - Good Level:7920	6.25	MPG
Fuel Economy - Excellent Level:7919	6.40	MPG
% Idle Time - Expected Level:7924	25	%
% Idle Time - Good Level:7923	18	%
% Idle Time - Excellent Level:7922	10	%
Driver Reward Ambient Temp H:7938	150.0	C
Driver Reward Ambient Temp L:7939	-40.0	C
VS Lim Increase - Expected Lvl:7926	0	MPH
VS Lim Increase - Good Lvl:7927	2	MPH
VS Lim Increase - Excel Lvl:7928	4	MPH
VS Lim Decrease - Penalty Lvl:7929	-2	MPH
Idle Engine Speed:8202	600.0	RPM
Idle Speed Adjustment Enable:8215	1, ENABLE FEATURE OR FUNCTION	N/A
Idle Spd Adjust - Max Eng Spd:8212	0.0	RPM
Idle Spd Adjust - Bump Step:8216	5.0	RPM
Idle Spd Adjust Ramp Rate:8211	25	RPM/SEC
Maximum Standstill Eng Speed:7753	2100.0	RPM
Idle Shutdown Mode:7400	0, DISABLE FEATURE OR FUNCTION	N/A
ISD Time w/Park Brk Released:7401	15.0	MIN
ISD Time w/Park Brake Set:7404	5.0	MIN
ISD Latched Driver Override En:7407	0, DISABLE FEATURE OR FUNCTION	N/A
ISD Ambient Temp Override En:7408	0, DISABLE FEATURE OR FUNCTION	N/A
ISD Int Amb Temp Enable:7405	0, DISABLE FEATURE OR FUNCTION	N/A
ISD Max Ambient Temp Override:7402	20.0	C
ISD Int Amb Temp Override:7406	15.0	C
ISD Min Ambient Temp Override:7403	5.0	C
ISD Max Engine Coolant Temp:7412	150.0	C
ISD Min Engine Coolant Temp:7413	16.0	C
ISD Idle Shutdown Max Eng Trq:7409	80	%
Cruise Control Enable:7600	1, ENABLE FEATURE OR FUNCTION	N/A



Electronic Parameters Summary

August 19, 2013

2014 CT660S SBA 6x4 (CF7AA)

CC Max Vehicle Speed:7604	80	MPH
CC Min Vehicle Speed:7603	25.0000	MPH
AESC Control:7500	0, DISABLE FEATURE OR FUNCTION	N/A
AESC In-cab Mode:7502	2, VARIABLE ENGINE SPEED CONTROL SELECTED	N/A
AESC Min Engine Speed:7522	600.0	RPM
AESC Max Engine Speed:7508	1500.0	RPM
AESC Preset Engine Speed 1:7505	800.0	RPM
AESC Preset Engine Speed 2:7506	900.0	RPM
AESC Preset Engine Speed 3:7514	1000.0	RPM
AESC Preset Engine Speed 4:7515	1100.0	RPM
AESC Preset Engine Speed 5:7516	1200.0	RPM
AESC Preset Engine Speed 6:7517	1300.0	RPM
AESC Activate at Preset Speed:7528	0, NO PRESET PRESELECTION	N/A
AESC Ramp Up Rate:7507	100.00	RPM/SEC
AESC Ramp Down Rate:7524	100.00	RPM/SEC
AESC Bump Up/Down Step:7525	25.0	RPM
AESC In-cab Operator Interface:7503	0, NO (OFF) OR DISABLE	N/A
AESC Disable w/ Clutch Pedal:7510	1, ENABLE FEATURE OR FUNCTION	N/A
AESC Disable w/ Brake Pedal:7511	1, ENABLE FEATURE OR FUNCTION	N/A
AESC Accel Pedal Mode:7513	1, AESC OVERRIDDEN BY ACCELERATOR PEDAL	N/A
AESC Max Engine Load:7519	100.0000	%
AESC Control to Engine Load:7530	0, KICK OUT OF AESC ABOVE PROGRAMMED LIMIT	N/A
AESC Max Engine Load Time:7527	8	SEC
AESC Vehicle Speed Limit:7521	5.0000	MPH
AESC Max Mobile Veh Spd:7501	5	MPH
AESC Eng Spd Limit w/VSS Fault:7518	1500	RPM
AESC Force Fan On:9007	0, DISABLE FEATURE OR FUNCTION	N/A
AESC Park Brake Override:7534	1, ENABLE FEATURE OR FUNCTION	N/A
AESC Transfer Case Signal Mode:8910	0, DRIVELINE	N/A
AESC Splitshaft Veh SPD Dsply:9307	0, SPEED SENSOR LOCATED IN WHEEL RIM	N/A
AESC Remote Accel Pedal Enable:7504	0, DISABLE FEATURE OR FUNCTION	N/A
AESC Remote Accel Pedal Switch:8914	0, DISABLE FEATURE OR FUNCTION	N/A
AESC Accel Max Eng Spd Ovr:7520	1900.0	RPM
Rem Accelerator Switch Input:9929	1, SAE J1939 MULTIPLEXED	N/A
Preset Remote AESC Input Type:9932	0, DISCRETE (HARDWIRED) INPUT	N/A
Variable Remote AESC Input:9933	0, DISCRETE (HARDWIRED) INPUT	N/A
Rem Accelerator Position Input:9935	1, SAE J1939 MULTIPLEXED	N/A
Engine Protection Mode:7700	1, TWO WAY WARNING (OIL PRES, WATER TEMP)	N/A
Powertrain Protection Enable:7722	0, DISABLE FEATURE OR FUNCTION	N/A
Torque Limiting in Gear:7717	0, DISABLE FEATURE OR FUNCTION	N/A
Highest Gear of Low Range:7718	2	N/A
Highest Gear Rat of Low Range:7745	6.00	N/A
Highest Gear of Int. Range:7748	4	N/A
Highest Gear Rat of Int. Range:7746	4.00	N/A
Highest Gear of High Range:7749	6	N/A
Highest Gear Rat of High Range:7747	2.00	N/A
Max Torque in Low Gear Range:7713	1450.0000	LB-FT
Max Torque in Int. Gear Range:7750	1450.0000	LB-FT
Max Torque in High Gear Range:7751	1450.0000	LB-FT
VSS Anti-Tamper Max Eng Speed:7901	1400.0	RPM
Auxillary Shutdown Input Type:9931	0, DISCRETE (HARDWIRED) INPUT	N/A
Veh Speed Sensor Antitampering:7905	0, DISABLE FEATURE OR FUNCTION	N/A
Veh Overspd Threshold Level 1:7723	85.000000	MPH
Veh Overspd Threshold Level 2:7724	87.000000	MPH
Service Interval Enable	0, DISABLE FEATURE OR FUNCTION	N/A
Fuel Used Service Interval:9501	0	GALLONS
Engine Hour Service Interval:9502	0	HOURS
Veh Distance Service Interval:9503	0	MILES
Service Soon Percent to Notify:9507	90	%



Electronic Parameters Summary

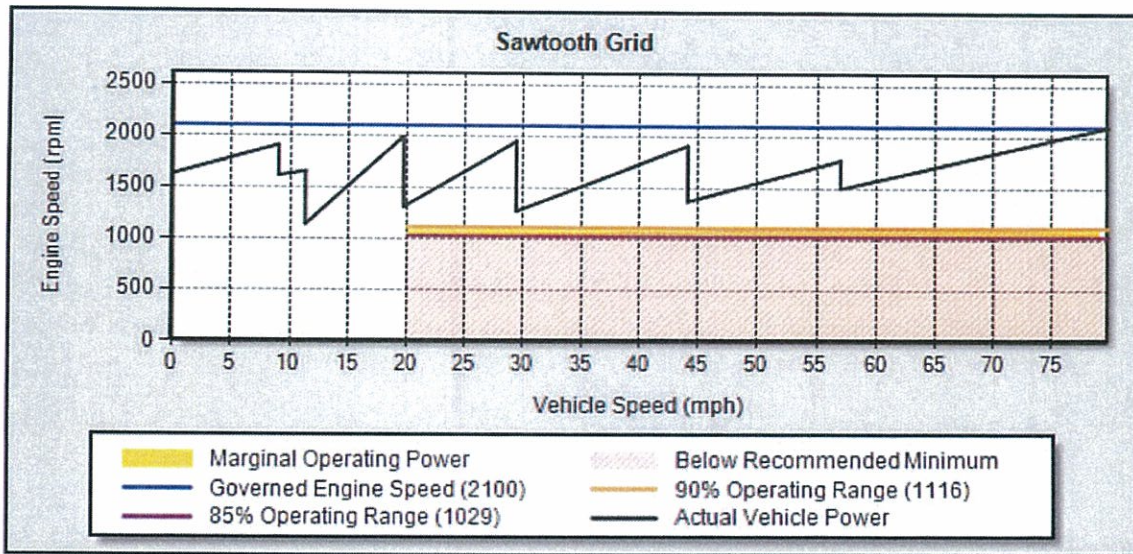
August 19, 2013

Customer Unit Number:6605	0	N/A
Hard Braking Incident Counter:8904	1, ENABLE FEATURE OR FUNCTION	N/A
Hard Braking Decel Threshold:8905	7.40	MPH/SEC
Vehicle Over-speed Indicator:7754	0, FEATURE OR FUNCTION IS DISABLED	N/A
Customer Password:8700	00000000	N/A

These Electronic Parameters have been successfully finalized



2014 CT660S SBA 6x4 (CF7AA)  
ENGINE/TRANSMISSION MATCHING



Sawtooth Details

Gear	Trans Ratio	Upshift Power Avail		Govern Power Avail		Peak Power Comparison			Warn Msg
		Veh Spd (MPH)	Eng Spd (RPM)	Veh Spd (MPH)	Eng Spd (RPM)	Gear Step (%)	85% Range (%)	90% Range (%)	
1C	4.40	0.0	1625.0	9.0	1906.1	N/A	104	88	
2C	2.33	9.0	1612.5	11.3	1655.5	N/A	104	88	
2L	2.33	11.3	1138.0	19.7	1991.5	N/A	104	88	
3L	1.53	19.7	1309.2	29.4	1951.5	N/A	104	88	
4L	1.00	29.4	1273.0	44.1	1910.0	N/A	104	88	
5L	0.72	44.1	1371.4	57.0	1772.7	N/A	104	88	
6L	0.61	57.0	1501.2	79.8	2100.0	N/A	104	88	

@ - WHEELSLIP CAN OCCUR AT THE GRADE SHOWN. THE VEHICLE IS CAPABLE OF INCREASED GRADEABILITY IF MORE WEIGHT IS PLACED ON THE DRIVE AXLES.



2014 CT660S SBA 6x4 (CF7AA)  
STEADY STATE PERFORMANCE

Performance Results	Gear	Veh Spd (mph)	Eng Spd (rpm)	Fuel Econ (mpg)	Grade (%)	Notes
LEVEL ROAD MAXIMUM SPEED	6L	79.8	2101	3.93	0.00	
HI GEAR SPEED @ RATED RPM	6L	79.8	2100	3.94	0.03	
55.0 MPH STEADY-STATE	6L	55.0	1448	6.83	2.89	- Calculated Grade Ability/Fuel Economy

VEHICLE ORDER CODING ERRORS MAY RESULT IF THE "LEVEL ROAD MAX SPEED" VALUE EXCEEDS THE "HI GEAR SPEED @ RATED RPM" AND IS USED AS THE ENGINE PROGRAMMABLE VEHICLE SPEED LIMIT.

IF THE RESULTS CONTAIN "----", VEHICLE CANNOT ATTAIN THAT SPEED.

IF THE RESULTS CONTAIN "\*\*\*\*\*", THE ENGINE USED DOES NOT HAVE A FUEL MAP. FUEL ECONOMY CANNOT BE PREDICTED.

Recommendations / General Information

IDLE FUEL RATE : 1.32 GALS/HR @ 600 RPM  
TORQUE CONVERTER: TC-428 STALL RATIO: 1.96

Fuel Economy Route: Normal Route - City, Suburban, and Highway

Key Fuel Economy Information	City	Suburban	Highway	Notes
MILES PER GALLON	4.70	6.91	6.48	
AVERAGE MPH	19.03	39.89	54.61	
MISSION MINUTES	29.7	51.9	173.3	

IF THE RESULTS CONTAIN "\*\*\*\*\*", THE ENGINE USED DOES NOT HAVE A FUEL MAP. FUEL ECONOMY CANNOT BE PREDICTED.



2014 CT660S SBA 6x4 (CF7AA)  
GRADEABILITY PERFORMANCE

Enroute - Full Throttle Upshift Performance

Gear	Trans Ratio	Veh Spd (mph)	Eng Spd (rpm)	Whl Pwr (hp)	Grade (%)	Warn Notes Msg
1C	4.40	0.0	1625.0	0.0	51.90	@ STALL
		4.1	1612.5	259.1	47.20	70% EFF
		5.5	1628.0	297.8	40.00	80% EFF
		9.0	1906.1	313.8	24.20	
2C	2.33	9.0	1612.5	281.2	21.50	
		11.3	1655.5	311.0	18.80	
2L	2.33	11.3	1138.0	287.8	17.30	
		19.7	1991.5	341.2	11.30	
3L	1.53	19.7	1309.2	330.1	10.90	
		29.4	1951.5	351.6	7.40	
4L	1.00	29.4	1273.0	325.3	6.80	
		44.1	1910.0	365.4	4.50	
5L	0.72	44.1	1371.4	341.5	4.20	
		57.0	1772.7	371.6	2.90	
6L	0.61	57.0	1501.2	355.9	2.70	
		73.6	1937.5	346.4	1.00	
		76.9	2025.0	321.2	0.50	
		79.8	2100.0	295.9	0.00	RATED RPM
		79.8	2101.2	292.4	0.00	LEVEL ROAD

STARTING / TOP GEAR PERFORMANCE

Gear	Trans Ratio	Veh Spd (mph)	Eng Spd (rpm)	Whl Pwr (hp)	Grade (%)	Warn Notes Msg
1C	4.40	0.0		0.0	51.90	@ STALL
		5.5		297.8	40.00	80% EFF - Calculated Start Ability

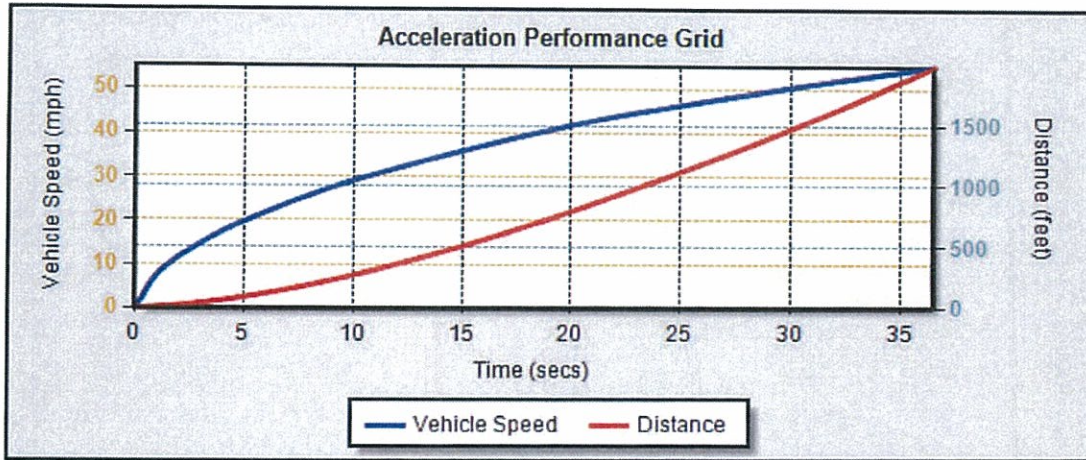
@ - WHEELSLIP CAN OCCUR AT THE GRADE SHOWN. THE VEHICLE IS CAPABLE OF INCREASED GRADEABILITY IF MORE WEIGHT IS PLACED ON THE DRIVE AXLES.

THE TRANSMISSION WAS SIMULATED IN PERFORMANCE OPERATING MODE.



2014 CT660S SBA 6x4 (CF7AA)  
ACCELERATION PERFORMANCE RESULTS

Acceleration Performance Grid



Acceleration Performance: TIME TO ACCELERATE ON A 0.00% GRADE TO 55.0 (MPH) IS 36.56 (SECS)

Acceleration Performance Details

Gear	Time (secs)	Distance (feet)	Speed (mph)	Notes	
1	0.15	0.1	1.0		
	0.30	0.4	2.0		
	0.42	0.9	3.0		
	0.52	1.4	4.0		
	0.64	2.2	5.0		
	0.76	3.2	6.0		
	0.91	4.6	7.0		
	1.09	6.6	8.0		
	1.32	9.4	9.0		
	1.32	9.5	9.0		
2	1.59	13.2	10.0		
	1.86	17.3	11.0		
	3	1.93	18.4	11.3	
		2.25	24.0	12.3	
		2.57	30.1	13.3	
2.90		36.7	14.3		
3.24		44.1	15.3		
4	3.60	52.3	16.3		
	3.97	61.5	17.3		
	4.37	71.8	18.3		
	4.80	83.7	19.3		
	5.02	90.2	19.7		
	5.49	103.9	20.7		
	5.96	118.6	21.7		
	6.44	134.3	22.7		
	6.94	151.3	23.7		
	7.45	169.6	24.7		
5	7.99	189.3	25.7		
	8.54	210.6	26.7		
	9.12	233.7	27.7		
	9.74	259.2	28.7		
	10.19	278.6	29.4		



2014 CT660S SBA 6x4 (CF7AA)

Gear	Time (secs)	Distance (feet)	Speed (mph)	Notes
	10.90	309.9	30.4	
	11.62	342.4	31.4	
	12.34	376.1	32.4	
	13.07	411.4	33.4	
	13.82	448.7	34.4	
	14.59	488.0	35.4	
	15.38	529.5	36.4	
	16.19	573.3	37.4	
	17.02	619.5	38.4	
	17.87	668.4	39.4	
	18.76	719.9	40.4	
	19.66	774.4	41.4	
	20.61	832.4	42.4	
	21.60	894.9	43.4	
6	22.35	943.3	44.1	
	23.50	1018.6	45.1	
	24.67	1096.9	46.1	
	25.87	1178.8	47.1	
	27.10	1264.7	48.1	
	28.36	1354.7	49.1	
	29.66	1449.0	50.1	
	30.99	1547.9	51.1	
	32.36	1651.7	52.1	
	33.78	1760.8	53.1	
	35.24	1875.5	54.1	
	36.56	1981.2	55.0	



2014 CT660S SBA 6x4 (CF7AA)
REQUIRED TCAPE INFORMATION

TCAPE Factors For Vehicle

Table with 2 columns: Factor Name and Value. Includes items like Selected Rear Axle Gear Ratio(s), Vehicle Vocation, Road Surface Type, Enroute PTO, Transmission Mode, Fuel Economy Route, ID Wheel Slip Conditions, Engine Fan Type, Parked PTO, Road Governor/Cruise Ctrl, Acceleration Grade (%), Alternator (A), Frontal Area (FT2), Air Compressor (HP), Vehicle Height (IN), Steering Gear (HP), Air Conditioner (HP), Weight on Drive Axle (LBF), Acceleration Vehicle Spd (MPH), Speed Limit on Route (MPH), Vehicle Width (IN), Relative Drag Coefficient, TIRE, FRONT, TIRE, REAR.

Components

Table with 2 columns: Component ID and Description. Includes items like 0002ASG AXLE, FRONT NON-DRIVING, 0004SPM AIR COMPRESSOR, 0005PSA STEERING GEAR, 0008GGN ALTERNATOR, 0012KWX ENGINE, DIESEL, 0012THT FAN DRIVE, 0013CZZ TRANSMISSION, AUTOMATIC, 0014GVU AXLE, REAR, TANDEM, 0016031 CAB Conventional, 0016WKB AIR CONDITIONER, 0016XWD SUNSHADE, EXTERIOR, 07372135423 TIRE, REAR, 07382135419 TIRE, FRONT.

TCAPE HAS BEEN DESIGNED TO GIVE ECONOMY AND PERFORMANCE PREDICTIONS WHICH HAVE BEEN SHOWN TO BE TYPICAL FOR MOST OPERATIONS. HOWEVER, DUE TO OPERATING CONDITIONS, DRIVER INFLUENCES, AND OTHER FACTORS, YOUR RESULTS MAY VARY FROM THOSE PREDICTED. ALSO, BECAUSE OF FUEL MAPPING PROCEDURES USED BY VARIOUS ENGINE MANUFACTURERS, COMPARISONS OF FUEL ECONOMY RESULTS FOR DIFFERENT BRANDS OF ENGINES MAY VARY FROM THOSE SHOWN.

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**Turning Radius Summary**

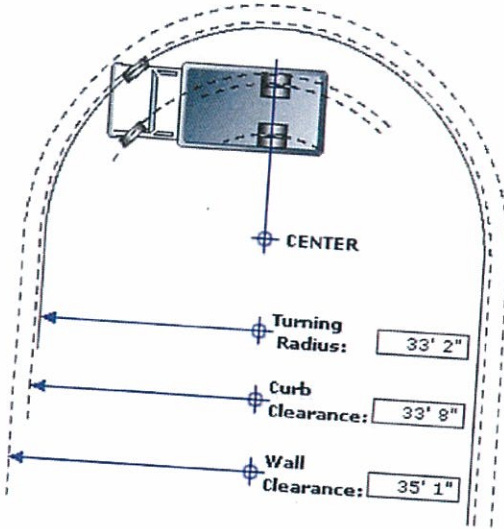
August 19, 2013

**2014 CT660S SBA 6x4 (CF7AA)**

Series: CAT  
 Model: CF7AA  
 Description: CT660S SBA 6x4  
 Model Year: 2014

**Calculation Factors**

Wheelbase: 215  
 Front Axle: 0002ASG  
 Description: AXLE, FRONT NON-DRIVING, {Meritor MFS-13-143A} Wide Track, I-Beam Type, 13,200-lb Capacity  
 Front Wheel: 0027DMD  
 Description: WHEELS, FRONT, DISC; 22.5" Painted Steel, 2 Hand Hole, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Aluminum Hubs  
 Front Tire: 07382135419  
 Description: TIRES, 11R22.5 HSC1 (CONTINENTAL) 496 rev/mile, load range H, 16 ply  
 Steering Gear: 0005PSA  
 Description: STEERING GEAR, {Sheppard M-100} Power



**Turning Radius Statistics**

**General Information**

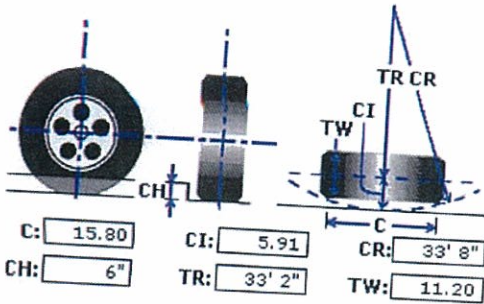
Inside Turn Angle: 40 Degrees  
 Radial Overhang: 23

**Axle Information**

KingPin Inclination: 6.25 Degrees  
 KingPin Center: 71.5

**Turning Radius - Curb View**

C - Curb Contact Length: 15.80  
 CI - Curb Clearance Increment: 5.91  
 CR - Curb Clearance Radius: 33' 8"  
 CH - Curb Height: 6"  
 TR - Turning Radius: 33' 2"  
 TW - Tire Width: 11.20



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Neither Caterpillar nor its suppliers can accept liability for consequences due to this variance.

Proposal: 763-01

**DISCLAIMER:** Any order based on this Proposal subject to Customer executing Dealer's standard for Retail Purchase Order Incorporating above terms. Any documentary fees, state tax, title registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealers stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer is not obligated to retain any specific vehicles in stock or maintain any specific inventory level. Deale shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.