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Category	ITEM	DESCRIPTION	Commercial List Price	BuyBoard Purchase Price	% off Commercial	BuyBoard Purchase SLA	BuyBoard Monthly SLA	BuyBoard Purchase SMA	BuyBoard Monthly SMA	36 mo payment w sla/sma	48 mo payment w sla/sma	60 mo payment w sla/sma
Base Software												
	WSM7	SmartMailer 7 for Windows CD format includes Main Program National Postal Coding, Presort, DPV, LACS, DPV, LACS, Dup Detect, Art Mania, and Envelope Designer Plus	\$400	\$280	30%	\$0	\$0	\$1,050	\$99	\$108	\$108	\$105
	WSPR	SmartMailer 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	\$600	\$504	16%	\$0	\$0	\$1,585	\$149	\$165	\$162	\$160
	WSAX	AddressRight Pro with Address Quality Enhancements	\$1,800	\$1,440	20%	\$0	\$0	\$3,180	\$299	\$345	\$335	\$328
Options												
	WSEL	Enhanced Line of Travel (ELOT)	\$99	\$83	16%	\$0	\$0	\$415	\$39	\$42	\$42	\$41
	WSPA	Palletization Feature	\$2,200	\$1,848	16%	\$0	\$0	\$1,050	\$99	\$157	\$145	\$137
	WSMW	Mixed Weights Feature	\$1,200	\$1,008	16%	\$0	\$0	\$1,050	\$99	\$131	\$124	\$120
	WSEM	Enhanced Merge/Purge	\$1,200	\$1,008	16%	\$0	\$0	\$1,050	\$99	\$131	\$124	\$120
	WSLC	Address Conversion System	\$99	\$83	16%	\$0	\$0	\$305	\$29	\$32	\$32	\$31
	WSPS	Package Services Feature	\$1,200	\$1,008	16%	\$0	\$0	\$1,050	\$99	\$131	\$124	\$120
	WSGC	Geocodes	\$298	\$251	16%	\$0	\$0	\$945	\$89	\$97	\$96	\$95
Additional Software Options												
	WMP1	VeriMove Net for 36,000 records processed	\$324	\$269	16%	\$0	\$0	\$0	\$0	\$9	\$7	\$6
	WMP2	VeriMove Net for 360,000 records processed	\$1,800	\$1,512	16%	\$0	\$0	\$0	\$0	\$48	\$37	\$31
	WMP3	VeriMove Net for 600,000 records processed	\$3,600	\$3,024	16%	\$0	\$0	\$0	\$0	\$95	\$74	\$62
	WMPU	VeriMove Net Unlimited Subscription	\$200	\$168	16%	\$0	\$0	\$840	\$79	\$85	\$84	\$83
Additional Licenses												
	WSL1	1 User License for SmartMailer	\$995	\$836	16%	\$0	\$0	\$0	\$0	\$27	\$21	\$17
	WSLL	50 User Licenses for SmartMailer	\$7,495	\$6,296	16%	\$0	\$0	\$0	\$0	\$198	\$154	\$128
	WSLX	10 User Licenses for SmartMailer	\$4,998	\$4,198	16%	\$0	\$0	\$0	\$0	\$132	\$103	\$85
	WSA1	1 User License for AddressRight Pro	\$995	\$836	16%	\$0	\$0	\$0	\$0	\$27	\$21	\$17
	F9YT	PrecisionTrack Service Interface and Subscription - Up to Tier 2	\$495	\$416	16%	\$0	\$0	\$630	\$60	\$74	\$71	\$69
	F9YU	PrecisionTrack Service Interface and Subscription - Tier 3 and above	\$495	\$416	16%	\$0	\$0	\$1,915	\$180	\$194	\$191	\$180
	MTSC	PrecisionTrack Service for Syntel	\$495	\$416	16%	\$0	\$0	\$1,325	\$125	\$139	\$136	\$134
	F9Y1	Standard Install Fee	\$3,500	\$2,940	16%	\$0	\$0	\$0	\$0	\$93	\$72	\$60
	F9Y2	Premier Install Fee	\$7,500	\$6,300	16%	\$0	\$0	\$0	\$0	\$198	\$154	\$128
	F9Y3	Super Install Fee	\$10,000	\$8,400	16%	\$0	\$0	\$0	\$0	\$263	\$205	\$171
	F9Y4	Install Fee	\$500	\$420	16%	\$0	\$0	\$0	\$0	\$14	\$11	\$9
	F9Y5	Install Fee	\$1,000	\$840	16%	\$0	\$0	\$0	\$0	\$27	\$21	\$18
	F9Y6	VeriMove Net - 10K records	\$100	\$84	16%	\$0	\$0	\$0	\$0	\$5	\$3	\$2
	F9Y7	VeriMove Net - 36K records	\$325	\$273	16%	\$0	\$0	\$0	\$0	\$9	\$7	\$6
	F9Y8	VeriMove Net - 360K records	\$1,800	\$1,512	16%	\$0	\$0	\$0	\$0	\$48	\$37	\$31
	F9Y9	VeriMove Net - 600K records	\$3,600	\$3,024	16%	\$0	\$0	\$0	\$0	\$95	\$74	\$62
	F9YA	Syntel Software License Fee	\$20,000	\$16,800	16%	\$0	\$0	\$0	\$0	\$526	\$410	\$341
	F9YB	Syntel Software License Fee	\$10,000	\$8,400	16%	\$0	\$0	\$0	\$0	\$263	\$205	\$171
	F9YC	Syntel Software License Fee	\$5,000	\$4,200	16%	\$0	\$0	\$0	\$0	\$132	\$103	\$85
	F9YD	Syntel Software License Fee	\$1,000	\$840	16%	\$0	\$0	\$0	\$0	\$27	\$21	\$18
	F9YE	AutoMail/855 License Fee	\$400	\$336	16%	\$0	\$0	\$0	\$0	\$11	\$9	\$7
	F9YF	Electronic Documentation	\$5,000	\$4,200	16%	\$0	\$0	\$1,800	\$170	\$302	\$273	\$256
	WSDE	Firm Bundles	\$295	\$248	16%	\$0	\$0	\$414	\$39	\$47	\$46	\$45
	WSFB	Firm Bundles	\$295	\$248	16%	\$0	\$0	\$415	\$39	\$47	\$46	\$45
	F9YS	Syntel Software Subscription	\$0	\$0	16%	\$0	\$0	\$0	\$0	\$0	\$0	\$0
AddressRight® PCs												
	W58D	Pentium Dual Core PC - 3/4 GHz, 1GB RAM, Windows XP with DVD/DL burner	\$2,795	\$2,346	16%	\$419	\$23	\$0	\$0	\$97	\$81	\$71
Monitors												
	W409	Compaz 17 in. Flat Panel Display	\$199	\$167	16%	\$0	\$0	\$0	\$0	\$6	\$5	\$4
AddressRight® Training												
	WSMC	Mail Coach - 1 to 2 operators	\$1,095	\$916	16%	\$0	\$0	\$0	\$0	\$27	\$21	\$17
	DAPT	AddressRight Printer Training - Advanced	\$785	\$658	16%	\$0	\$0	\$0	\$0	\$19	\$15	\$12
	W593	Mailing Assistant Customization (up to 4 hours)	\$435	\$363	16%	\$0	\$0	\$0	\$0	\$11	\$9	\$7
	WSM6	SmartMailer 7 and Mail Coach Bundle - Six operators	\$4,920	\$4,128	16%	\$0	\$0	\$0	\$0	\$96	\$77	\$64
	WSM4	SmartMailer 7 and Mail Coach Bundle - Four operators	\$3,280	\$2,728	16%	\$0	\$0	\$0	\$0	\$66	\$51	\$43
	WS91	SmartMailer 7 Premium Edition Training	\$1,095	\$916	16%	\$0	\$0	\$0	\$0	\$27	\$21	\$17
	DAST	AddressRight Printer Installation & Training - Basic	\$220	\$184	16%	\$0	\$0	\$0	\$0	\$6	\$5	\$4
	WS90	SmartMailer 7 Training	\$950	\$797	16%	\$0	\$0	\$0	\$0	\$23	\$18	\$15
	DAPK	Basic Postal Knowledge Training	\$545	\$456	16%	\$0	\$0	\$0	\$0	\$14	\$11	\$9
	WS92	AddressRight Pro Training	\$1,050	\$882	16%	\$0	\$0	\$0	\$0	\$27	\$21	\$17
AddressRight® Professional Services												
	WS80	Installation of software on customer's PC or SmartMailer 7 (Optional)	\$140	\$116	16%	\$0	\$0	\$0	\$0	\$4	\$3	\$3
	WS81	Smart Mailer Data Mapping Service (formerly data conversion)	\$620	\$520	16%	\$0	\$0	\$0	\$0	\$14	\$11	\$9
	WS82	Smart Mailer System Integration Service	\$520	\$437	16%	\$0	\$0	\$0	\$0	\$14	\$11	\$9
	WSP0	Data Mapping and Integration - Half Day	\$770	\$646	16%	\$0	\$0	\$0	\$0	\$19	\$15	\$12

Ray
2/10/07
VeriMove

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Category	ITEM	DESCRIPTION	Commercial List Price	BuyBoard Purchase Price	% off Commercial	Buyboard Purchase SLA	Buyboard Monthly SLA	BuyBoard Purchase SMA	Buyboard Monthly SMA	36 mo payment w sla/sma	48 mo payment w sla/sma	60 mo payment w sla/sma
PB FIRST™ Document Processing Software												
		PB FIRST Base License										
	WPB5	(Includes First 5 Applications)*	\$300	\$252	16%	\$0	\$0	\$65	\$7	\$14	\$14	\$13
PB FIRST™ for Preformatted Documents												
	WPD1	Preformatted Document Option	\$1,200	\$1,008	16%	\$0	\$0	\$280	\$25	\$50	\$50	\$46
PB FIRST™ for Document Formatting												
	WDF1	Document Formatting Option	\$1,200	\$1,008	16%	\$0	\$0	\$260	\$25	\$50	\$50	\$46
	WPCP	Advanced Checking Option	\$2,500	\$2,100	16%	\$0	\$0	\$175	\$17	\$69	\$69	\$60
	WPDF	PDF Extraction Option	\$1,000	\$840	16%	\$0	\$0	\$0	\$0	\$21	\$21	\$18
	WPMO	MailDirector Option	\$500	\$420	16%	\$0	\$0	\$105	\$10	\$21	\$21	\$19
	WSB4	MailDirector Service - Mail Merge Interface - Requires WDF1 and SmartMailer	\$3,080	\$2,587	16%	\$0	\$0	\$0	\$0	\$64	\$64	\$53
PB FIRST Software Options												
	WPSM	SmartMailer Interface Option	\$1,000	\$840	16%	\$0	\$0	\$225	\$22	\$43	\$43	\$40
	WPFA	Additional Application(s)	\$275	\$231	16%	\$0	\$0	\$55	\$6	\$12	\$12	\$11
PB FIRST™ Professional Integration Services												
	WPF1	PB FIRST Integration - Level 1	\$1,540	\$980	36%	\$0	\$0	\$0	\$0	\$24	\$24	\$20
	WPF2	PB FIRST Integration - Level 2	\$3,080	\$1,960	36%	\$0	\$0	\$0	\$0	\$48	\$48	\$40
	WPF3	PB FIRST Integration - Level 3	\$6,160	\$3,920	36%	\$0	\$0	\$0	\$0	\$96	\$96	\$80
	WPF4	PB FIRST Integration - Level 4	\$9,240	\$5,840	36%	\$0	\$0	\$0	\$0	\$144	\$144	\$120
	WPF5	PB FIRST Integration - Level 5	\$12,320	\$7,840	36%	\$0	\$0	\$0	\$0	\$192	\$192	\$159
	WPF6	PB FIRST Integration - Level 6	\$18,480	\$11,700	36%	\$0	\$0	\$0	\$0	\$287	\$287	\$239
	WPF7	PB FIRST Integration - Level 7	\$24,640	\$15,680	36%	\$0	\$0	\$0	\$0	\$383	\$383	\$318
	WPF8	PB FIRST Integration - Level 8	\$43,120	\$28,224	36%	\$0	\$0	\$0	\$0	\$884	\$884	\$734
	WPF9	PB FIRST Integration - Level 9	\$61,600	\$39,744	36%	\$0	\$0	\$0	\$0	\$1,263	\$1,263	\$1,048
PB FIRST™ Project Management Services												
	WPR1	PB FIRST Project Management - Level 1	\$1,540	\$1,082	31%	\$0	\$0	\$0	\$0	\$26	\$26	\$22
	WPR2	PB FIRST Project Management - Level 2	\$3,080	\$2,352	24%	\$0	\$0	\$0	\$0	\$58	\$58	\$48
	WPR3	PB FIRST Project Management - Level 3	\$6,160	\$4,250	31%	\$0	\$0	\$0	\$0	\$104	\$104	\$87
	WPR4	PB FIRST Project Management - Level 4	\$9,240	\$7,782	16%	\$0	\$0	\$0	\$0	\$190	\$190	\$158
	WPR5	PB FIRST Project Management - Level 5	\$12,320	\$10,349	16%	\$0	\$0	\$0	\$0	\$253	\$253	\$210
	WPR6	PB FIRST Project Management - Level 6	\$18,480	\$15,523	16%	\$0	\$0	\$0	\$0	\$379	\$379	\$315
	WPR7	PB FIRST Project Management - Level 7	\$24,640	\$20,698	16%	\$0	\$0	\$0	\$0	\$508	\$508	\$420
	WPR8	PB FIRST Project Management - Level 8	\$43,120	\$38,221	16%	\$0	\$0	\$0	\$0	\$884	\$884	\$734
	FBYG	VeriMove Net - Subscription (up to 300k records/day)										
	WPB2	PlanetPress	\$2,195	\$1,844	16%	\$0	\$0	\$0	\$0	\$45	\$45	\$38
	WPB3	PlanetPress	\$3,495	\$2,936	16%	\$0	\$0	\$0	\$0	\$72	\$72	\$60
	WPB1	PlanetPress	\$1,195	\$1,004	16%	\$0	\$0	\$0	\$0	\$25	\$25	\$21

Document Printing

Category	ITEM	DESCRIPTION	Commercial List Price	BuyBoard Purchase Price	% off Commercial	Buyboard Purchase SLA	Buyboard Monthly SLA	BuyBoard Purchase SMA	Buyboard Monthly SMA	36 mo payment w sla	48 mo payment w sla	60 mo payment w sla
Document Printers												
	WP5A	High Speed Laser Printer	\$7,700	\$6,468	16%	\$1,629	\$91	\$0	\$0	\$293	\$249	\$222
	WP5H	High Speed Laser Printer with Feeder	\$9,995	\$8,396	16%	\$1,629	\$91	\$0	\$0	\$354	\$296	\$261
	WP6A	3010 ComColor 90 ppm Basic Printer	\$24,995	\$20,996	16%	\$2,024	\$146	\$0	\$0	\$803	\$659	\$571
	WP6B	3050 ComColor 90 ppm Printer	\$27,995	\$23,516	16%	\$2,938	\$163	\$0	\$0	\$900	\$737	\$640
	WP6C	7010 ComColor 120 ppm Basic Printer	\$36,995	\$31,076	16%	\$3,883	\$216	\$0	\$0	\$1,189	\$974	\$845
	WP6D	7050 ComColor 120 ppm Printer	\$39,995	\$33,596	16%	\$4,197	\$233	\$0	\$0	\$1,285	\$1,053	\$914
	WP6E	9050 ComColor 150 ppm Printer	\$45,995	\$38,636	16%	\$4,828	\$268	\$0	\$0	\$1,478	\$1,211	\$1,051
Options												
	WP5N	ComColor Express IS700C Advanced Package	\$995	\$836	16%	\$0	\$0	\$0	\$0	\$27	\$21	\$17
	WP5R	ComColor Express IS700C Professional Package	\$1,995	\$1,676	16%	\$0	\$0	\$0	\$0	\$53	\$41	\$34
	WP6H	PostScript Controller - ComColor IS900C	\$7,020	\$5,897	16%	\$0	\$0	\$0	\$0	\$185	\$144	\$120
	WP6J	IS900C Advanced Package	\$695	\$584	16%	\$0	\$0	\$0	\$0	\$19	\$15	\$12
	WP6K	IS900C Professional Package	\$1,595	\$1,340	16%	\$0	\$0	\$0	\$0	\$42	\$33	\$28
	WP6M	Scanner Package - HS4000	\$5,090	\$4,276	16%	\$0	\$0	\$0	\$0	\$134	\$105	\$87
	WP6N	Auto Control Output Stacking Tray (1,000 sheet)	\$1,425	\$1,197	16%	\$0	\$0	\$0	\$0	\$38	\$30	\$25
	WP6P	Wide Stacking Tray	\$1,425	\$1,197	16%	\$0	\$0	\$0	\$0	\$38	\$30	\$25
	WP6R	Multi-Function Finisher (Stapling, 2/3 hole punch)	\$11,795	\$9,908	16%	\$1,126	\$63	\$0	\$0	\$373	\$305	\$264
	WP6T	Special Paper Feed Kit	\$195	\$164	16%	\$0	\$0	\$0	\$0	\$6	\$4	\$4
	WP6F	Receiving Tray (500 Sheet facedown)	\$195	\$164	16%	\$0	\$0	\$0	\$0	\$6	\$4	\$4
	WP6G	Offset Tray (500 Sheet facedown)	\$995	\$836	16%	\$0	\$0	\$0	\$0	\$27	\$21	\$17
	DPPT	iQueue Software Advanced Training	\$395	\$332	16%	\$0	\$0	\$0	\$0	\$11	\$9	\$7
Ink												
	WP9G	ComColor Ink Starter Kit (Black, Magenta, Cyan, Yellow cartridges)	\$2,250	\$1,890	16%	\$0	\$0	\$0	\$0	\$60	\$47	\$39
Staples												
	WP13	HC Staples - 3 cartridges per box, 5,000 staples per cartridge	\$95	\$80	16%	\$0	\$0	\$0	\$0	\$3	\$2	\$2
	WP14	HC Booklet Staples - 4 cartridges per box, 5,000 staples per cartridge	\$120	\$101	16%	\$0	\$0	\$0	\$0	\$4	\$3	\$3
Services												
	H5LT	High-Speed Laser Printer Installation & Training - Basic	\$285	\$239	16%	\$0	\$0	\$0	\$0	\$8	\$6	\$5
	H6DP	ComColor Basic Installation and Training	\$1,000	\$840	16%	\$0	\$0	\$0	\$0	\$27	\$21	\$18
	WPJA	DP50S Digital Multimedia Printer Press Package with Friction Feeder and Conveyor	15995	\$13,436	16%	\$1,615	\$90	\$0	\$0	\$511	\$418	\$362
	WPJB	DP50P Digital Multimedia Printer Package	11595	\$9,740	16%	\$969	\$54	\$0	\$0	\$359	\$292	\$252
	WP85000	Optional Plexiglas Shelf for top of printer	99	\$83	16%	\$0	\$0	\$0	\$0	\$3	\$3	\$2
	WPJM	iQueue Ultimate PDF OUT (requires Acrobat Pro)	1495	\$1,256	16%	\$0	\$0	\$0	\$0	\$40	\$31	\$26
	WPJN	CMYK Rainbow Toner Package	455	\$382	16%	\$0	\$0	\$0	\$0	\$12	\$10	\$8

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Folders Inserters Shredders

Category	ITEM	DESCRIPTION	Commercial List Price	BuyBoard Purchase Price	% off Commercial	Buyboard Purchase SLA	Buyboard Monthly SLA	BuyBoard Purchase SMA	Buyboard Monthly SMA	36 mo payment w sla/sma	48 mo payment w sla/sma	60 mo payment w sla/sma	
DI500/DI600 Options	DI6C	DI600 4 Station, 2 Sheet Feeders, 2 Insert Feeders, 60" Table	\$22,470	\$14,964	33%	\$1,708	\$95	\$0	\$0	\$565	\$461	\$399	
	DI6G	DI600 6 Station, with 60" Table (DIT2)	\$27,250	\$18,144	33%	\$1,708	\$95	\$0	\$0	\$663	\$538	\$463	
	DI66	DI600 6 STATION INSERTER	\$25,825	\$20,611	20%	\$1,708	\$95	\$0	\$0	\$741	\$598	\$513	
	DIT0	Height Adjustable Table, 72" w/Sheet and Locking Doors	\$1,795	\$1,508	16%	\$0	\$0	\$0	\$0	\$48	\$37	\$31	
	DIT1	Height Adjustable Table, 60" w/Sheet and Locking Doors	\$1,595	\$1,340	16%	\$0	\$0	\$0	\$0	\$42	\$33	\$28	
	DIT2	Height Adjustable Table, 60" w/Sheet	\$1,425	\$1,197	16%	\$0	\$0	\$0	\$0	\$38	\$30	\$25	
	DIBE	OptiFlow Belt Stacker, No Stand, In Line	\$2,800	\$2,352	16%	\$156	\$9	\$0	\$0	\$83	\$67	\$57	
	DIBF	OptiFlow Belt Stacker with Install to Height Stand	\$3,295	\$2,768	16%	\$156	\$9	\$0	\$0	\$96	\$77	\$65	
	DITA	Installation and Training for Stackers	\$215	\$164	24%	\$0	\$0	\$0	\$0	\$6	\$5	\$4	
	DITB	DI500/DI600 Installation and Operator Training	\$545	\$416	24%	\$0	\$0	\$0	\$0	\$14	\$11	\$9	
	DITC	DI500/DI600 Mail Run Assistance	\$435	\$332	24%	\$0	\$0	\$0	\$0	\$11	\$9	\$7	
	DIVN	Training for OMR Matching Module	\$215	\$164	24%	\$0	\$0	\$0	\$0	\$6	\$5	\$4	
	DIVT	Training for OMR Selective Feed Module	\$435	\$332	24%	\$0	\$0	\$0	\$0	\$11	\$9	\$7	
	DI500/DI600 OMR Options	DIMM	Mail Machine Interface for the DM500, DM550, and DM600	\$3,195	\$1,270	60%	\$0	\$0	\$0	\$0	\$40	\$31	\$26
DIPS		OptiFlow Power Stacker	\$1,495	\$1,256	16%	\$115	\$6	\$0	\$0	\$46	\$38	\$32	
DNR1		DI500 OMR Level 1 - Basic	\$1,000	\$840	16%	\$0	\$0	\$0	\$0	\$27	\$21	\$18	
DNR2		DI500 OMR Level 2 - Advanced	\$2,500	\$2,100	16%	\$0	\$0	\$0	\$0	\$86	\$52	\$43	
DNR3		DI600 OMR Level 1 - Basic	\$1,250	\$1,050	16%	\$0	\$0	\$0	\$0	\$33	\$26	\$22	
DNR4		DI600 OMR Level 2 - Advanced	\$3,000	\$2,520	16%	\$0	\$0	\$0	\$0	\$79	\$62	\$52	
DITD		DI500/DI600 OMR Installation and Operator Training	\$785	\$584	24%	\$0	\$0	\$0	\$0	\$19	\$15	\$12	
DI900/DI950 FastPac™ Inserting System		DI90	DI900 Inserting System: 4 Feeder Tower	\$37,095	\$22,257	40%	\$2,418	\$134	\$0	\$0	\$831	\$678	\$586
		DI91	DI900 Inserting System: 2 Feeder Tower, High Capacity Sheet Feeder	\$41,095	\$24,657	40%	\$3,046	\$169	\$0	\$0	\$942	\$771	\$669
		DI95	DI950 Inserting System: 4 Feeder Tower	\$43,695	\$26,217	40%	\$3,014	\$167	\$0	\$0	\$989	\$808	\$699
	DI96	DI950 Inserting System: 2 Feeder Tower, High Capacity Sheet Feeder	\$47,695	\$28,617	40%	\$3,642	\$202	\$0	\$0	\$1,099	\$901	\$782	
	DI9A	DI900 Base System	\$31,595	\$18,957	40%	\$2,418	\$134	\$0	\$0	\$728	\$597	\$519	
	DI9B	DI950 Base System	\$38,195	\$22,917	40%	\$3,014	\$167	\$0	\$0	\$885	\$727	\$632	
	DI9G	DI900: 4 Feeder Tower, 60" Table	\$39,545	\$23,727	40%	\$2,418	\$134	\$0	\$0	\$878	\$714	\$615	
	DI9H	DI900: 4 Feeder Tower, High Capacity Sheet Feeder, 90" Table	\$46,295	\$27,777	40%	\$3,046	\$169	\$0	\$0	\$1,039	\$848	\$732	
	DI9J	DI950: 4 Feeder Tower, High Capacity Sheet Feeder, 90" Table	\$52,895	\$31,737	40%	\$3,642	\$202	\$0	\$0	\$1,196	\$977	\$846	
	DI9K	DI900 Standard Package: 4 Feeder Tower, 60" Table, OptiFlow Power Stacker and Training	\$42,435	\$25,461	40%	\$2,534	\$141	\$0	\$0	\$938	\$763	\$657	
	DI9L	DI950 Premium Package: 4 Feeder Tower, High Capacity Sheet Feeder, 90" Table w/Extension, OptiFlow Belt Stacker, Scanning Software and Training	\$66,310	\$39,780	40%	\$4,217	\$234	\$0	\$0	\$1,480	\$1,206	\$1,040	
	DI900/DI950 FastPac™ Options	F74S	2D Scanning for Universal Feeder High Capacity Feeder Adapter (for Color IDP only)	\$15,200	\$12,768	16%	\$3,929	\$218	\$0	\$0	\$618	\$530	\$477
		F7DU	Flats Sealer	\$1,995	\$1,676	16%	\$0	\$0	\$0	\$0	\$53	\$41	\$34
		F7FT	Flats Sealer	\$3,750	\$3,150	16%	\$0	\$0	\$0	\$0	\$99	\$77	\$64

Folders Inserters Shredders

Category	ITEM	DESCRIPTION	Commercial List Price	BuyBoard Purchase Price	% off Commercial	Buyboard Purchase SLA	Buyboard Monthly SLA	BuyBoard Purchase SMA	Buyboard Monthly SMA	36 mo payment w sla/sma	48 mo payment w sla/sma	60 mo payment w sla/sma
	F7HR	Green High Capacity Sheet Feeder	\$6,175	\$5,187	16%	\$707	\$39	\$0	\$0	\$202	\$166	\$145
	F7MP	Mail Machine Interface for the DM1100	\$3,195	\$2,684	16%	\$0	\$0	\$0	\$0	\$85	\$66	\$55
	F7MU	Mail Machine Interface for Connect+ 3000	\$3,195	\$2,684	16%	\$0	\$0	\$0	\$0	\$85	\$66	\$55
	DIPK	Process Verification Connection Kit for Multiple Inserters	\$1,000	\$840	16%	\$0	\$0	\$0	\$0	\$27	\$21	\$18
	DIPV	Process Verification w/Adapter Kit, PC, and Monitor	\$10,000	\$8,400	16%	\$420	\$23	\$0	\$0	\$287	\$229	\$194
	DIPW	Process Verification Software	\$5,400	\$4,536	16%	\$0	\$0	\$360	\$34	\$176	\$145	\$126
	DIPY	Production Reports Package (includes Monitor, PC & Connection Kit)	\$5,000	\$4,200	16%	\$413	\$23	\$0	\$0	\$155	\$126	\$108
	DIPZ	Production Reports Software (software only)	\$3,000	\$2,520	16%	\$321	\$18	\$0	\$0	\$97	\$80	\$69
	DIVY	Installation & Training for Integrated Printer	\$3,438	\$2,888	16%	\$0	\$0	\$0	\$0	\$91	\$71	\$59
	DIZG	Installation & Training for High Capacity Loader	\$380	\$319	16%	\$0	\$0	\$0	\$0	\$10	\$8	\$7
	DIZH	Installation & Training for Universal Feeder	\$380	\$319	16%	\$0	\$0	\$0	\$0	\$10	\$8	\$7
	FTT2	2 Feeder Tower	\$3,000	\$1,800	40%	\$0	\$0	\$0	\$0	\$57	\$44	\$37
	FTT4	4 Feeder Tower	\$5,500	\$3,300	40%	\$0	\$0	\$0	\$0	\$104	\$81	\$67
	F780183	Sheet/Flats Tray	\$200	\$120	40%	\$0	\$0	\$0	\$0	\$4	\$3	\$3
	F780184	Insert Tray	\$200	\$120	40%	\$0	\$0	\$0	\$0	\$4	\$3	\$3
	F7HC	High Capacity Sheet Feeder	\$6,500	\$3,900	40%	\$628	\$35	\$0	\$0	\$157	\$131	\$114
	F700327	Special Tower Feeder Kit	\$250	\$150	40%	\$0	\$0	\$0	\$0	\$5	\$4	\$4
	DIXT	Exit Transport: Required when using mailing machine. Recommended when using belt stacker at right angle.	\$1,500	\$900	40%	\$0	\$0	\$0	\$0	\$29	\$22	\$19
	F7MM	Mail Machine Interface for DM800i and DM1000	\$3,195	\$1,917	40%	\$0	\$0	\$0	\$0	\$61	\$47	\$39
	F7DI	Bottom Address Inverter Kit	\$695	\$417	40%	\$0	\$0	\$0	\$0	\$14	\$11	\$9
	DITT	DI900/DI950 Installation and Operator Training	\$1,320	\$792	40%	\$0	\$0	\$0	\$0	\$25	\$20	\$17
	DITU	Installation and Training for High Capacity Sheet Feeder	\$420	\$252	40%	\$0	\$0	\$0	\$0	\$8	\$7	\$6
	DITW	Mail Run Assistance for DI900/DI950	\$545	\$327	40%	\$0	\$0	\$0	\$0	\$11	\$8	\$7
	DIHS	Non-Contact Keyboard Wedge Scanner	\$1,495	\$897	40%	\$222	\$12	\$0	\$0	\$41	\$35	\$31
	DIWD	Installation and Training for Process Verification with PC	\$1,293	\$776	40%	\$0	\$0	\$0	\$0	\$25	\$19	\$16
	DIWE	Installation and Training for Process Verification	\$2,365	\$1,419	40%	\$0	\$0	\$0	\$0	\$45	\$35	\$29
	DIWF	Installation and Training for Flats Sealer	\$330	\$198	40%	\$0	\$0	\$0	\$0	\$7	\$5	\$5
	F7MT	DI900/950 MM INTF CONN+1000	\$3,195	\$1,917	40%	\$0	\$0	\$0	\$0	\$61	\$47	\$39
	DIBX	2nd Stacker 4 Tandem Belt Stacker	\$0	\$0	40%	\$0	\$0	\$0	\$0	\$0	\$0	\$0
DI900/DI950 FastPac™		Options: Integrated Printers										
	F7DP	Black and White Integrated Document Printer with PC Package (Req. DIVX)	\$19,000	\$11,400	40%	\$2,547	\$142	\$0	\$0	\$409	\$420	\$373
	F7DS	Black and White Integrated Document Printer without PC Package (Req. DIVY)	\$18,000	\$10,800	40%	\$2,174	\$121	\$0	\$0	\$459	\$385	\$340
	DIRM	Flat Screen Monitor Mount and PC Storage Bin for Integrated Document Printing	\$950	\$570	40%	\$0	\$0	\$0	\$0	\$18	\$14	\$12
	DIVX	Installation and Training for Integrated Printer with PC	\$2,365	\$1,419	40%	\$0	\$0	\$0	\$0	\$45	\$35	\$29
DI900/DI950 FastPac™		Furniture and Stacker Options										
	DITM	Height Adjustable Table, 60" w/ Locking Doors	\$2,700	\$1,620	40%	\$0	\$0	\$0	\$0	\$51	\$40	\$33
	DITR	3rd Leg Table Extension	\$1,640	\$984	40%	\$0	\$0	\$0	\$0	\$31	\$25	\$20
	DI9M	DI950 2 feeder tower w/Pro Feeder	\$77,000	\$46,200	40%	\$8,468	\$470	\$0	\$0	\$1,917	\$1,596	\$1,406

Folders Inserters Shredders

Category	ITEM	DESCRIPTION	Commercial List Price	BuyBoard Purchase Price	% off Commercial	Buyboard Purchase SLA	Buyboard Monthly SLA	BuyBoard Purchase SMA	Buyboard Monthly SMA	36 mo payment w sla/sma	48 mo payment w sla/sma	60 mo payment w sla/sma
	F7HR	Green High Capacity Sheet Feeder	\$6,175	\$5,187	18%	\$707	\$39	\$0	\$0	\$202	\$166	\$145
	F7MP	Mail Machine Interface for the DM1100	\$3,195	\$2,684	16%	\$0	\$0	\$0	\$0	\$85	\$66	\$55
	F7MU	Mail Machine Interface for Connect+ 3000 Process Verification Connection Kit for Multiple Inserters	\$3,195	\$2,684	16%	\$0	\$0	\$0	\$0	\$85	\$66	\$55
	DIPK	Process Verification w/Adapter Kit, PC, and Monitor	\$1,000	\$840	16%	\$0	\$0	\$0	\$0	\$27	\$21	\$18
	DIPV	Process Verification Software	\$10,000	\$8,400	16%	\$420	\$23	\$0	\$0	\$287	\$229	\$194
	DIPW	Production Reports Package (includes Monitor, PC & Connection Kit)	\$5,400	\$4,536	16%	\$0	\$0	\$360	\$34	\$176	\$145	\$126
	DIPY	Production Reports Software (software only)	\$5,000	\$4,200	16%	\$413	\$23	\$0	\$0	\$155	\$128	\$108
	DIPZ	Installation & Training for Integrated Printer	\$3,000	\$2,520	16%	\$321	\$18	\$0	\$0	\$97	\$80	\$69
	DIVY	Installation & Training for High Capacity Loader	\$3,438	\$2,888	16%	\$0	\$0	\$0	\$0	\$91	\$71	\$59
	DIZG	Installation & Training for Universal Feeder	\$380	\$319	16%	\$0	\$0	\$0	\$0	\$10	\$8	\$7
	DIZH	2 Feeder Tower	\$380	\$319	16%	\$0	\$0	\$0	\$0	\$10	\$8	\$7
	F7T2	4 Feeder Tower	\$3,000	\$1,800	40%	\$0	\$0	\$0	\$0	\$57	\$44	\$37
	FTT4	Sheet/Flats Tray	\$5,500	\$3,300	40%	\$0	\$0	\$0	\$0	\$104	\$81	\$67
	F780163	Insert Tray	\$200	\$120	40%	\$0	\$0	\$0	\$0	\$4	\$3	\$3
	F780184	High Capacity Sheet Feeder	\$200	\$120	40%	\$0	\$0	\$0	\$0	\$4	\$3	\$3
	F7HC	Special Tower Feeder Kit	\$6,500	\$3,900	40%	\$628	\$35	\$0	\$0	\$157	\$131	\$114
	F700327	Exit Transport: Required when using mailing machine. Recommended when using belt stacker at right angle.	\$250	\$150	40%	\$0	\$0	\$0	\$0	\$5	\$4	\$4
	DIXT	Mail Machine Interface for DM800i and DM1000	\$1,500	\$900	40%	\$0	\$0	\$0	\$0	\$29	\$22	\$19
	F7MM	Bottom Address Inverter Kit	\$3,195	\$1,917	40%	\$0	\$0	\$0	\$0	\$61	\$47	\$39
	F7DI	D1900/D1950 Installation and Operator Training	\$895	\$417	40%	\$0	\$0	\$0	\$0	\$14	\$11	\$9
	DITT	Installation and Training for High Capacity Sheet Feeder	\$1,320	\$792	40%	\$0	\$0	\$0	\$0	\$25	\$20	\$17
	DITU	Mail Run Assistance for D1900/D1950	\$420	\$252	40%	\$0	\$0	\$0	\$0	\$8	\$7	\$6
	DITW	Non-Contact Keyboard Wedge Scanner	\$545	\$327	40%	\$0	\$0	\$0	\$0	\$11	\$8	\$7
	DIHS	Installation and Training for Process Verification with PC	\$1,495	\$897	40%	\$222	\$12	\$0	\$0	\$41	\$35	\$31
	DIWD	Installation and Training for Process Verification	\$1,293	\$776	40%	\$0	\$0	\$0	\$0	\$25	\$19	\$16
	DIWE	Installation and Training for Flats Sealer	\$2,365	\$1,419	40%	\$0	\$0	\$0	\$0	\$45	\$35	\$29
	DIWF	D1900/950 MM INTF CONN+1000	\$330	\$198	40%	\$0	\$0	\$0	\$0	\$7	\$5	\$5
	F7MT	2nd Stacker 4 Tandem Belt Stacker	\$3,195	\$1,917	40%	\$0	\$0	\$0	\$0	\$61	\$47	\$39
	DIBX	Options: Integrated Printers Black and White	\$0	\$0	40%	\$0	\$0	\$0	\$0	\$0	\$0	\$0
D1900/D1950 FastPac™	F7DP	Integrated Document Printer with PC Package (Req. DIVX)	\$19,000	\$11,400	40%	\$2,547	\$142	\$0	\$0	\$498	\$420	\$373
	F7DS	Integrated Document Printer without PC Package (Req. DIVY)	\$18,000	\$10,800	40%	\$2,174	\$121	\$0	\$0	\$459	\$385	\$340
	DIRM	Flat Screen Monitor Mount and PC Storage Bin for Integrated Document Printing	\$950	\$570	40%	\$0	\$0	\$0	\$0	\$18	\$14	\$12
	DIVX	Installation and Training for Integrated Printer with PC	\$2,365	\$1,419	40%	\$0	\$0	\$0	\$0	\$45	\$35	\$29
D1900/D1950 FastPac™	DITM	Furniture and Stacker Options Height Adjustable Table, 60" w/ Locking Doors	\$2,700	\$1,620	40%	\$0	\$0	\$0	\$0	\$51	\$40	\$33
	DITR	3rd Leg Table Extension	\$1,640	\$984	40%	\$0	\$0	\$0	\$0	\$31	\$25	\$20
	D19M	D1950, 2 feeder tower: w/Pro Feeder	\$77,000	\$46,200	40%	\$8,468	\$470	\$0	\$0	\$1,917	\$1,596	\$1,406

Folders Inserters Shredders

Category	ITEM	DESCRIPTION	Commercial List Price	BuyBoard Purchase Price	% off Commercial	Buyboard Purchase SLA	Buyboard Monthly SLA	BuyBoard Purchase SMA	Buyboard Monthly SMA	36 mo payment w sla/sma	48 mo payment w sla/sma	60 mo payment w sla/sma	
	D19N	D1950: 4 feeder tower w/Pro Feeder	\$84,000	\$50,400	40%	\$8,488	\$470	\$0	\$0	\$2,048	\$1,701	\$1,492	
	D19C	D1950: Enhanced Base System	\$60,000	\$36,000	40%	\$5,894	\$327	\$0	\$0	\$1,455	\$1,206	\$1,057	
	F7HS	High Capacity Loader for Universal Feeder Standard OMR	\$13,150	\$7,890	40%	\$1,833	\$102	\$0	\$0	\$349	\$295	\$262	
	F736	Top/Bottom Scanner Kit	\$8,500	\$5,100	40%	\$1,232	\$68	\$0	\$0	\$229	\$193	\$172	
	F737	Standard Barcode Reader Kit (Picket Only)	\$5,000	\$3,000	40%	\$724	\$40	\$0	\$0	\$135	\$114	\$101	
	F736	Moving Beam Barcode Scanner for Universal Feeder (Picket & Ladder)	\$12,500	\$7,500	40%	\$1,813	\$101	\$0	\$0	\$336	\$284	\$263	
	F739	Custom Scanning Software for Universal Feeder	\$15,200	\$9,120	40%	\$2,202	\$122	\$0	\$0	\$408	\$345	\$308	
	DIT8	Height Adjustable Table, 60", No Doors	\$2,450	\$1,470	40%	\$0	\$0	\$0	\$0	\$47	\$36	\$30	
	DIT9	Height Adjustable Table, 90" No Doors	\$2,700	\$1,620	40%	\$0	\$0	\$0	\$0	\$51	\$40	\$33	
	F790018	18" Table Extension	\$350	\$210	40%	\$0	\$0	\$0	\$0	\$7	\$6	\$5	
	F790019	30" Table Extension	\$450	\$270	40%	\$0	\$0	\$0	\$0	\$9	\$7	\$6	
	F790052	42" Table Extension	\$500	\$300	40%	\$0	\$0	\$0	\$0	\$10	\$8	\$7	
	DIBA	OptiFlow Belt Stacker, No Stand, In Line	\$2,800	\$1,680	40%	\$156	\$9	\$0	\$0	\$62	\$50	\$43	
	DIBB	OptiFlow Belt Stacker with Install to Height Stand	\$3,295	\$1,977	40%	\$156	\$9	\$0	\$0	\$71	\$57	\$49	
	DIBC	OptiFlow Tandem Belt Stacker, No Stand	\$4,500	\$2,700	40%	\$156	\$9	\$0	\$0	\$94	\$75	\$64	
	DIBD	OptiFlow Tandem Belt Stacker with Install to Height Stand, In Line	\$5,000	\$3,000	40%	\$156	\$9	\$0	\$0	\$103	\$82	\$70	
	DIVP	OptiFlow Power Stacker	\$1,495	\$897	40%	\$115	\$6	\$0	\$0	\$35	\$29	\$25	
	DITV	Installation and Training for Stackers	\$215	\$129	40%	\$0	\$0	\$0	\$0	\$5	\$4	\$3	
	D1900/D1950 Scanning Options												
	F7TB	Tower OMR and Barcode Scanning Hardware w/Basic Integrity OMR	\$2,500	\$1,500	40%	\$282	\$15	\$0	\$0	\$52	\$52	\$45	
	F7S1	Enhanced Integrity OMR	\$1,500	\$900	40%	\$0	\$0	\$0	\$0	\$22	\$22	\$19	
	F7S2	Selective Operations OMR	\$1,500	\$900	40%	\$0	\$0	\$0	\$0	\$22	\$22	\$19	
	F7SB	Barcode Scanning Software	\$3,000	\$1,800	40%	\$0	\$0	\$0	\$0	\$44	\$44	\$37	
	F7FS	High Capacity Sheet Feeder/Fixed Beam OMR and Barcode Hardware Scanning w/Basic Integrity OMR Software	\$2,500	\$1,500	40%	\$157	\$9	\$0	\$0	\$46	\$46	\$40	
	F7MS	Moving Beam Picket Barcode Scanner for High Capacity Sheet Feeder	\$3,500	\$2,100	40%	\$156	\$9	\$0	\$0	\$60	\$60	\$52	
	DITS	Scanning Install/training	\$545	\$327	40%	\$0	\$0	\$0	\$0	\$8	\$8	\$7	
	F90G	AVS CONTROL KIT	\$32,995	\$19,797	40%	\$4,222	\$235	\$0	\$0	\$718	\$718	\$636	
	F90H	AVS LETTER EXIT SCAN	\$5,495	\$3,297	40%	\$0	\$0	\$0	\$0	\$81	\$81	\$67	
	F90J	AVS FLAT EXIT SCAN	\$5,495	\$3,297	40%	\$0	\$0	\$0	\$0	\$81	\$81	\$67	
	F762	MOVING BEAM SCANNER	\$8,895	\$5,337	40%	\$1,132	\$63	\$0	\$0	\$194	\$194	\$171	
	F763	2D OUTPUT SCANNER	\$13,995	\$8,397	40%	\$1,765	\$98	\$0	\$0	\$303	\$303	\$269	
	F790250	SCANNER MOUNTING KIT HCSF	\$795	\$477	40%	\$0	\$0	\$0	\$0	\$12	\$12	\$10	
	F72D	DATAMATRIX SCAN HCSF	\$8,600	\$5,160	40%	\$802	\$45	\$0	\$0	\$171	\$171	\$150	
	F769	CUSTOM2 CHAN OMR UNIV FDR	\$16,400	\$9,840	40%	\$2,086	\$118	\$0	\$0	\$357	\$357	\$316	
Folders	DF10	DF100 OfficeRight Folder	\$340	\$238	30%	\$53	\$3	\$0	\$0	\$9	\$9	\$8	
	DF80	DF800 Folder with Drop Stacker	\$3,995	\$3,196	20%	\$338	\$19	\$0	\$0	\$97	\$97	\$84	
	DF8R	Green DF800 OfficeRight Folder	\$2,995	\$2,396	20%	\$0	\$0	\$0	\$0	\$59	\$59	\$49	
	DF9R	Green DF900 OfficeRight Folder	\$3,995	\$3,196	20%	\$0	\$0	\$0	\$0	\$78	\$78	\$65	
	DF90	DF900 Folder with Conveyor Stacker	\$5,495	\$4,396	20%	\$508	\$28	\$0	\$0	\$136	\$136	\$118	
	DF9C	Cross Fold Kit	\$595	\$476	20%	\$0	\$0	\$0	\$0	\$12	\$12	\$10	
	DFCS	CS88- Conveyor Stacker	\$795	\$636	20%	\$51	\$3	\$0	\$0	\$19	\$19	\$16	
	DFHC	High Capacity Stacker Extension	\$295	\$236	20%	\$0	\$0	\$0	\$0	\$6	\$6	\$5	
	FDT0	Training and Installation	\$165	\$139	16%	\$0	\$0	\$0	\$0	\$4	\$4	\$3	
	FNP1	Professional Installation	\$60	\$50	16%	\$0	\$0	\$0	\$0	\$2	\$2	\$2	

Fokters inserters Shredders

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Category	ITEM	DESCRIPTION	Commercial List Price	BuyBoard Purchase Price	% off Commercial	Buyboard Purchase SLA	Buyboard Monthly SLA	BuyBoard Purchase SMA	Buyboard Monthly SMA	36 mo payment w sla/sma	48 mo payment w sla/sma	60 mo payment w sla/sma
Accessories	SP6Z	FD78 Power Stacker for DF500 When Purchased Separately	\$1,245	\$1,046	16%	\$83	\$5	\$0	\$0	\$31	\$31	\$26
Professional Services	WPF1	Document Processing Professional Services - Level 1	\$1,540	\$1,294	16%	\$0	\$0	\$0	\$0	\$32	\$32	\$27
	WPF2	Document Processing Professional Services - Level 2	\$3,080	\$2,587	16%	\$0	\$0	\$0	\$0	\$64	\$64	\$53
	WPF3	Document Processing Professional Services - Level 3	\$6,160	\$5,174	16%	\$0	\$0	\$0	\$0	\$127	\$127	\$105
	WPF4	Document Processing Professional Services - Level 4	\$9,240	\$7,762	16%	\$0	\$0	\$0	\$0	\$190	\$190	\$158
	WPF5	Document Processing Professional Services - Level 5	\$12,320	\$10,349	16%	\$0	\$0	\$0	\$0	\$253	\$253	\$210
	WPF6	Document Processing Professional Services - Level 6	\$18,480	\$15,523	16%	\$0	\$0	\$0	\$0	\$379	\$379	\$315
	WPF7	Document Processing Professional Services - Level 7	\$24,640	\$20,698	16%	\$0	\$0	\$0	\$0	\$506	\$506	\$420
	WPF8	Document Processing Professional Services - Level 8	\$43,120	\$36,221	16%	\$0	\$0	\$0	\$0	\$884	\$884	\$734
	WPF9	Document Processing Professional Services - Level 9	\$61,600	\$51,744	16%	\$0	\$0	\$0	\$0	\$1,263	\$1,263	\$1,048
Project Management	WPR1	Document Processing Project Management	\$1,540	\$1,294	16%	\$0	\$0	\$0	\$0	\$32	\$32	\$27
	WPR2	Document Processing Project Management	\$3,080	\$2,587	16%	\$0	\$0	\$0	\$0	\$64	\$64	\$53
	WPR3	Document Processing Project Management	\$6,160	\$5,174	16%	\$0	\$0	\$0	\$0	\$127	\$127	\$105
	WPR4	Document Processing Project Management	\$9,240	\$7,762	16%	\$0	\$0	\$0	\$0	\$190	\$190	\$158
	WPR5	Document Processing Project Management	\$12,320	\$10,349	16%	\$0	\$0	\$0	\$0	\$253	\$253	\$210
	WPR6	Document Processing Project Management	\$18,480	\$15,523	16%	\$0	\$0	\$0	\$0	\$379	\$379	\$315
	WPR7	Document Processing Project Management	\$24,640	\$20,698	16%	\$0	\$0	\$0	\$0	\$506	\$506	\$420
	WPR8	Document Processing Project Management	\$43,120	\$36,221	16%	\$0	\$0	\$0	\$0	\$884	\$884	\$734
Planet Press	WPP5	Planet Press Imaging	\$4,625	\$3,895	16%	\$0	\$0	\$690	\$65	\$160	\$160	\$144
	WPP6	Planet Press Office	\$8,195	\$6,884	16%	\$0	\$0	\$1,125	\$106	\$274	\$274	\$246
	WPP7	Planet Press Production	\$13,995	\$11,756	16%	\$0	\$0	\$1,875	\$177	\$464	\$464	\$416
	WPPA	On-Site Training - Planet Press Document Design - 2 days	\$4,000	\$3,380	16%	\$0	\$0	\$0	\$0	\$82	\$82	\$69
	WPPB	On-Site Training - Planet Press Talk - 2 days	\$3,000	\$2,520	16%	\$0	\$0	\$0	\$0	\$62	\$62	\$52
	WPPC	On-Site Training - Planet Press Document Flow - 2 days	\$4,000	\$3,360	16%	\$0	\$0	\$0	\$0	\$82	\$82	\$69
	WPPH	Per Diem for Onsite Visit	\$425	\$357	16%	\$0	\$0	\$0	\$0	\$9	\$9	\$8
	WPPX	Airfare for On-Site Visit	\$1,295	\$1,088	16%	\$0	\$0	\$0	\$0	\$27	\$27	\$23
	WSSB	PLANETPRESS ENVELOPENOW	\$995	\$836	16%	\$0	\$0	\$0	\$0	\$21	\$21	\$17
Shredders	SH5A	Light Duty Office Shredder	\$600	\$504	16%	\$50	\$3	\$0	\$0	\$16	\$16	\$13
	SH6A	Medium Duty Office Shredder	\$1,525	\$1,281	16%	\$126	\$7	\$0	\$0	\$39	\$39	\$33
	SH7A	High Capacity Office Shredder	\$3,600	\$3,024	16%	\$297	\$16	\$0	\$0	\$91	\$91	\$78
	SH01	Shredder Installation and Operator Training	\$190	\$160	16%	\$0	\$0	\$0	\$0	\$4	\$4	\$4
	SH8A	SH75 Heavy Duty Shredder	\$4,995	\$4,196	16%	\$530	\$44	\$0	\$0	\$147	\$147	\$130
	SH9A	SHG7 NSA Level 6 Shredder	\$6,495	\$5,456	16%	\$690	\$58	\$0	\$0	\$191	\$191	\$168
PB FIRST™ Software Options	WDF1	Document Formatting Option	\$1,200	\$1,008	16%	\$0	\$0	\$260	\$25	\$50	\$50	\$46
	WPD1	Preformatted Document Option	\$1,200	\$1,008	16%	\$0	\$0	\$260	\$25	\$50	\$50	\$46
PB FIRST™ Additional Applications	WFFA	Additional Application(s)	\$275	\$231	16%	\$0	\$0	\$55	\$6	\$12	\$12	\$11
PB FIRST™ Other Options	WPSM	SmartMailer Interface Option	\$1,000	\$840	16%	\$0	\$0	\$225	\$22	\$43	\$43	\$40
	WPCP	Advanced Checking Option	\$2,500	\$2,100	16%	\$0	\$0	\$175	\$17	\$69	\$69	\$60
	WPDF	PDF Extraction Option	\$1,000	\$840	16%	\$0	\$0	\$0	\$0	\$21	\$21	\$18
Tabbers												

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Vendor Name: Pitney Bowes
Address: 1 Elmcroft Rd.
 Stamford, CT 06926
Phone Number: (512) 619-8220
Email: boyd.hering@pb.com

Website: www.pb.com

Federal ID: 06-0495050

Contact: Boyd Hering

Accepts RFQs: Yes

Minority Owned Vendor: No

Women Owned Vendor: No

Contract Name: Office Supplies & Equipment

Contract Description:

Contract#: 407-12

Effective Date: 11/01/2012

Expiration Date: 10/31/2015

Payment Terms: Net 30 days

Delivery Days: 10

Shipping Terms: Pre-paid and added to invoice

Freight Terms: FOB Shipping Point

Ship Via: Common Carrier

Region Served: All Texas Regions

States Served: All States

Contract Exceptions: See deviations

Quote Reference Number: 407-12

Return Policy: Supplies can be returned for credit, equipment may not be returned unless defective.

Additional Dealers: Austin TX, Irving TX

Regulatory Notice: BuyBoard contract pricing does not include bonding or insurance. Each entity must assess their individual projects to determine the need for bonding and insurance, including without limitation such workers' compensation insurance as may be required by state or local law or policy. If required, it is the responsibility of each entity to obtain bonding and insurance or confirmation of coverage, as applicable, from the vendor.

Also, each entity must assess their individual projects to determine whether the project is subject to prevailing wage rate requirements under the federal Davis Bacon Act or state or local law. If any such requirements apply, it is the responsibility of each entity to take appropriate action to determine compliance by the vendor.

The Texas Professional Services Procurement Act, Chapter 2254 of the Texas Government Code ("Act"), prohibits a governmental entity from using a competitive process that initially considers price in the procurement of professional services covered under the Act. "Professional services" under the Act includes, but is not limited to, professional engineering, architecture, accounting, landscape architecture, land surveying, and real estate appraisal services. Additionally, the Texas Interlocal Cooperation Act provides that a governmental entity may not use an interlocal contract with a purchasing cooperative to purchase engineering or architectural services (Texas Government Code, Section 791.011(h)). BuyBoard® contracts do not, and are not intended to, include professional services that must be procured in accordance with the Act. Cooperative members are reminded that they must comply with the Act whenever