

Evangelina Garcia

From: Martha Salazar [martha.salazar@co.hidalgo.tx.us]
Sent: Monday, October 24, 2011 11:46 AM
To: 'Evangelina Garcia'
Subject: FW: Contract-C-11-152-10-25-Scott-Merriman

From: Steve Crain [mailto:scrain@atlashall.com]
Sent: Monday, October 24, 2011 11:39 AM
To: 'Martha Salazar'
Subject: RE: Contract-C-11-152-10-25-Scott-Merriman

As we discussed the contract is OK.

From: Martha Salazar [mailto:martha.salazar@co.hidalgo.tx.us]
Sent: Monday, October 24, 2011 9:44 AM
To: 'Steve Crain'
Cc: 'Evangelina Garcia'
Subject: FW: Contract-C-11-152-10-25-Scott-Merriman
Importance: High

Mr. Crain:

You need to open several attachments to find the contract document and specifications. I may have failed to attach.
Marty

From: Steve Crain [mailto:scrain@atlashall.com]
Sent: Saturday, October 22, 2011 11:49 AM
To: 'Martha Salazar'
Subject: RE: Contract-C-11-152-10-25-Scott-Merriman

I did not get the specifications as an attachment in this email.

From: Martha Salazar [mailto:martha.salazar@co.hidalgo.tx.us]
Sent: Friday, October 21, 2011 5:19 PM
To: 'Steve Crain'
Cc: 'Evangelina Garcia'
Subject: FW: Contract-C-11-152-10-25-Scott-Merriman
Importance: High

Mr. Crain:

We do not have "if applicable" on insurances. However, please refer to our specifications (specifically pg. 1, Pricing, Pick-up & Delivery Requirements and Pg. 2, General Requirements- First two bullets. Hidalgo County clearly advises vendors that delivery is required to on sight locations and that the pricing submitted should reflect that expense as well as other related to their bid. Scott-Merriman chooses to use a third party delivery system while the other vendor chose to provide the product and deliver through their transportation. I do not see any "unfair" advantage to other bidders as they have been advised that bid should reflect all expenses. What do you think? I think for the next bid cycle we can certainly attempt to improve the specifications, but the County is requesting (and always has) that product and delivery of product to Hidalgo County locations is required. How the vendor chooses to accomplish this is up to the vendor.
Marty