



1320 South 25th Street
Edinburg, TX 78539
(956) 289-7600
Fax (956) 383-6819

November 6, 2013

Governmental Contract Initiative (GOV-11-NJPA) with the National Joint Powers Alliance Contract – 060311-CAT.

Hidalgo County PCT #1
Raul Lozano
1902 Joe Stephens, Suite 101
Weslaco, TX 78596

Thank you for this opportunity to quote Caterpillar products for your business needs. We are pleased to quote the following for your purchase consideration.

TWO (2) New 2014 Cat Model CT660 Dump Trucks with standard equipment in addition to the additional specifications listed in the attached detailed truck proposal.

NJPA Pricing

<u>Base Model</u>	<u>Part #</u>	<u>List Price</u>	✓
CT660	Tractor	\$132,132.87	
<u>Options</u>			
Optional Attachments		\$8,406.80	✓
Sub Total		\$140,539.67	✓
*NJPA Member Discount 23% + Holt Discount 10%		(46,378.09)	✓
Machine Price with Discount applied		\$94,161.58	
<u>Customer Invoice-Non-Discountable Items</u>			
Freight and PDI		\$2025	✓
Emissions Charge and Labels		\$8000	✓
Miscellaneous		\$0.00	
OX Body Maverick 16' Dump Body		\$14,895.64	✓
Sale Price		\$119,082.22 Per TRK	✓
TOTAL Price for TWO (2) Dump Trucks Complete		\$238,164.44	✓

Mark Brunnemann
Sales Representative
Direct (956) 289-7636
Cell (956) 330-0630
Mark.Brunnemann@holtcat.com



HOLT CAT Truck Center
 1320 South 25th Street
 Edinburg, TX 78539
 956-289-7600

Customer Proposal Letter

November 6, 2013

Thank you for the opportunity to earn your business.
 We look forward to working with you on your future business needs.
 Please accept the following proposal.

CUSTOMER: Hidalgo County PCT #1
ADDRESS: 1902 Joe Stephens, Suite 101
CITY, STATE, ZIP Weslaco, TX 78596
CONTACT: Raul Lozano
PHONE: 956-968-8733
FAX:

NJPA CONTRACT#
 060311-CAT

VEHICLE BUYER'S ORDER


Make CAT Model CT660 Year 2014 Stock Number TDB
 To be delivered on or about 12/20/13
 Vin # _____

ADDITIONAL VEHICLE & ACCESSORIES DESCRIPTION: Dump Truck with Manual Transmission with NON-SCR ENGINE

Quantity	<u>2</u>	
Truck Price Per Unit	<u>\$104,186.58</u>	<u>\$208,373.16</u>
Optional Equipment	<u>\$14,895.64</u> ✓	<u>\$29,791.28</u> ✓
12% F.E.T. (Factory & Dealer Paid)	<u>N/A</u>	<u>N/A</u>
Net Sales Price	<u>\$119,082.22</u> ✓	<u>\$238,164.44</u> ✓
Optional Extended Warranty(ies)	_____	_____
6.25% State Sales Tax	_____	_____
License, License Transfer, Registration Fee	_____	_____
Documentary Fee	_____	_____
1% Emissions Fee	_____	_____
Administration Fee	_____	_____
.0024170% Vehicle Inventory Tax	_____	_____
Additional Taxes	_____	_____
Out of State Vehicle Fee	_____	_____
Total Sales Price	<u>\$119,082.22</u> ✓	<u>\$238,164.44</u> ✓

Trade Allowance _____*

* See DISCLAIMER below

Sales Representative  Mark Brunnemann
 signature printed name
 Purchaser _____
 signature printed name

 title date

Quote good until 30 days

NOTES: Truck will come with Ox Body 16' Maverick Dump
With Manual tarp.

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard for Retail Purchase Order Incorporating above terms. Any documentary fees, state tax, title registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealers stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer is not obligated to retain any specific vehicles in stock or maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.