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**Insight Public Sector, Inc.**

URL [Vendor Website](#)  
Vendor ID 1363949000500  
HUB Type Non HUB  
E-Rate Qualified

DIR Contract Number DIR-SDD-1369  
Contract Term End Date 5/13/2014  
Contract Exp Date 5/13/2014

**How to Order**

1. For product and pricing information, visit the [Insight Public Sector, Inc.](#) website or contact Michelle Abbamonte at (800) 467-4448 ext 6890.
2. Generate a purchase order, made payable to Insight Public Sector, Inc.. You must reference the DIR Contract Number **DIR-SDD-1369** on your purchase order.
3. E-mail or Fax your purchase order and quote form to your designated vendor sales representative.

**Insight Public Sector, Inc.**

Contact [Michelle Abbamonte](#)  
Phone (800) 467-4448 ext 6890  
Fax (480) 760-6128

DIR  
Contact [John Besser](#)  
Phone (512) 936-5432  
Fax (512) 475-4759

**Contract Overview**

[Get Adobe Reader](#)

Contract: [DIR-SDD-1369](#)

**Standard Terms and Conditions PDF - 427 KB**

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

**HUB Subcontracting Plan (HSP) PDF - 664 KB | Updated 10/11/2013**

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

**Pricing PDF - 63 KB | Updated 12/09/2010**

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

**Electronic and Information Resources (EIR) Accessibility**

Information regarding Electronic and Information Resources (EIR) accessibility of this vendor's offerings is included in the contract. Agencies purchasing products or services are responsible for complying with Texas EIR Accessibility statute and rules, as defined in TGC 2054 Subchapter M, 1TAC 206, and 1 TAC 213. For additional information, visit the Vendor Website or contact the vendor directly.

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**Available Brands**

Cisco  
Ironport  
Services

**Available Products & Services**

Networking Equipment  
Networking Products and Services

**Additional Contract Information**

- [Appendix D \(143 KB\)](#)
- [Appendix E, Master Lease Agreement \(205 KB\)](#)
- [Amendment 1 \(75 KB\)](#)
- [Amendment 2 \(99 KB\)](#)
- [Amendment 3 \(83 KB\)](#)
- [Amendment 4 \(76 KB\)](#)

**Reseller Vendor Contacts**

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
Firehorse Technologies, LLC	1454941815100	Woman Owned	<a href="#">Ann Vandersteel</a>	Phone: (561) 379-4353	3707 Manchaca Rd, Apt 251 Austin, TX 78704

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**Dept. of Information Resources**  
300 W. 15th St. Ste. 1300  
Austin, TX 78701 [MAP](#)  
(512) 475-4700

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**APPENDIX C PRICING INDEX  
TO DIR-SDD-1369  
Amendment #2**

Calence LLC dba Insight Networking Manufacturer/Product Line/Product Category	<b>Customer Discount % off MSRP</b>
<b>Hardware</b>	
Cisco product (Texas based DIR Customer)	44.50%
Cisco product (Non-Texas based DIR Customer)	37.50%
Cisco Ironport Systems	24.50%
<b>Maintenance</b>	
Cisco maintenance (gov't)	18.50%
Cisco maintenance (education)	30.50%
<b>Services</b>	
Technical Services - Asset Management(Asset Tagging); Trade-In and Asset Disposal; Warehousing, Staging, Configuration & Integration Services; Professional Services; Project Management; Cabling Services; Training;	29.25%
Cisco Ironport Professional Services	0.50%

Amendment #2  
DIR-SDD-1369