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Ricoh USA, Inc.

URL [Vendor Website](#)
Vendor ID 12303344001
HUB Type Non HUB

DIR Contract Number DIR-SDD-1674
Contract Term End Date 6/9/2014
Contract Exp Date 6/9/2015

How

1.

Ricoh USA, Inc.

Contact [Ben Rotz](#)
Phone (512) 381-7842
Fax (913) 273-1567

DIR
Contact [John Besser](#)
Phone (512) 936-5432
Fax (512) 475-4759

2.

3.

Contract Overview

[Get Adobe Reader](#)

Contract: [DIR-SDD-1674](#)

Availa

[Standard Terms and Conditions PDF - 426 KB](#)

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

Fujitsu
Ricoh

[HUB Subcontracting Plan \(HSP\) PDF - 321 KB | Updated 06/15/2011](#)

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Availa

[Pricing PDF - 155 KB | Updated 04/20/2012](#)

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

Lease
Mainte
Manag
Multifu
Printer
Printer
Printer

[Electronic and Information Resources \(EIR\) Accessibility](#)

Information regarding Electronic and Information Resources (EIR) accessibility of this vendor's offerings is included in the contract. Agencies purchasing products or services are responsible for complying with Texas EIR Accessibility statute and rules, as defined in TGC

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax
Imagetek Office Systems	1752877150800	Non HUB	Reggie Garner	Phone: 817-46 Fax: (817) 465
John R. Hibbard Company, Inc.	14812567254	Non HUB	John Hibbard	
Knight Office Solutions	1742764134901	Non HUB	John Cheney	Phone: 210-34 Fax: 210-340-8
Lone Star Copiers, Inc.	2227835210000	Non HUB	Matt Stavley	Phone: 830-77
MDL Enterprise, Inc	1760384632400	Woman Owned	Dennis Lamm	Phone: 713-77 Fax: (713) 771
Medwed Enterprises, Inc.	1752517767500	Non HUB	Neil Medwed	Phone: 972-64 Fax: 972-644-4
Patriot Group	1760205103300	Woman Owned	Jim Hotze	Phone: 713-66 Fax: 713-664-8
Professional Business Systems	17419738541	Non HUB	Keith Compton	Phone: 03-737
Remco Copy Service	43588137	Non HUB	Greg Lewis	
Reproduction Equipment Service	17418812099	Non HUB	Kathleen Cane	
Ricoh Business Solutions - Austin	13822421379	Non HUB	Louis Stenning	Fax: (512) 454
Ricoh Business Solutions - Houston	13822421379	Non HUB	Dianne M. Foreman	Phone: 713-46
Ricoh Business Solutions - OKC	13822421379	Non HUB	Jason Hinshaw	
Ricoh USA - Austin	12303344001	Non HUB	Rob Burch	
Ricoh USA - Beaumont	12303344001	Non HUB	Ken Autrey	
Ricoh USA - College Station	12303344001	Non HUB	Debbie Howard	
Ricoh USA - Coppell	13822421379	Non HUB	Jason Hinshaw	
Ricoh USA - Corpus Christi	12303344001	Non HUB	Larry Dreier	
Ricoh USA - Dallas	12303344001	Non HUB	John Byxbee	

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax
Ricoh USA - El Paso	12303344001	Non HUB	Andreas Frank	
Ricoh USA - Houston	12303344001	Non HUB	Patrick Braun	Phone: 832-51
Ricoh USA - Lubbock	13822421379	Non HUB	Johnie Karr	Phone: 806-76
Ricoh USA - Oklahoma City	12227835217	Non HUB	Jason Hinshaw	
Ricoh USA - Plano	13822421379	Non HUB	Jason Hinshaw	
Ricoh USA - San Antonio	12303344001	Non HUB	Bob Raymond	Phone: 210-82
Ricoh USA - Sherman	12303344001	Non HUB	Tod Velekei	Phone: 903-89
Ricoh USA - Tyler	12303344001	Non HUB	Randy Lott	
Ricoh USA - Waco	12303344001	Non HUB	Debbie Howard	Phone: 254-77
Ricoh USA Dallas ISB Office	12227835217	Non HUB	John Byxbee	
S.A. COPY PRODUCTS, INC.	17422760631	Non HUB	Clarence Cameron	
SARCOM	1311052674900	Non HUB	Tom Canavan	Phone: 469-57
Seamless Solutions - Austin	1743013716000	Non HUB	David Musselman	Phone: 512-55
Sequel Data Systems, Inc.	1742678386000	Non HUB	Chris Case	Phone: (512) 7 Fax: 512-918-8
SKILLERN'S BUSINESS SYSTEMS, INC.	17525881367	Non HUB	William Skillern	
Spectrum Imaging Technologies, Inc.	1741357181500	Non HUB	Kyle Elliott	Phone: 915-78 Fax: 915-781-;
Stewart Engineering, Inc.	1751682895500	Non HUB	A.J. Stewart	
Superior Copy Machines	1741779275500	Non HUB	Bill Jones	Phone: 915-53
Texas Imaging Systems	1752909451200	Non HUB	Randall Davidson	Phone: 512-83 Fax: 512-835-;

RICOH

Texas DIR

Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Contract #: DIR-SDD-1674

24 Month	36 Month	48 Month
<u>0.04746</u>	<u>0.03378</u>	<u>0.02701</u>
0.04360	0.03050	0.02505
PPT Included	PPT Included	PPT Included

Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Feb-14 Suggested Retail Price	Contract Equipment Purchase Price	FMV		
				24 Monthly Lease Payments	36 Monthly Lease Payments	48 Monthly Lease Payments
	IPDS Unit Type 5002	1,050	668	29.12	20.37	16.73
45 B&W / 45 Color	Ricoh MP C4503**	\$18,590	\$3,847	\$167.73	\$117.33	\$96.37
55 B&W / 55 Color	Ricoh MP C5503**	\$22,014	\$5,765	\$251.35	\$175.83	\$144.41
60 B&W / 60 Color	Ricoh MP C6003**	\$25,315	\$8,962	\$390.74	\$273.34	\$224.50
	ESP XG-PCS-15D	346	150	6.54	4.58	3.76
	Network & Scan Connect - Seg BC4	425	250	10.90	7.63	6.26
	Paper Feed Unit PB3150**	760	281	12.25	8.57	7.04
	Paper Feed Unit PB3160**	1,650	469	20.45	14.30	11.75
	LCIT PB3170 (2000 Sheets)**	1,960	511	22.28	15.59	12.80
	LCIT RT3030 (1500 Sheets)**	1,910	510	22.24	15.56	12.78
	Internal Shift Tray SH3070**	450	162	7.06	4.94	4.06
	1 Bin Tray BN3110 (125 Sheets)**	580	220	9.59	6.71	5.51
	Bridge Unit BU3070**	220	82	3.58	2.50	2.05
	Finisher SR3140 (1000 Sheet External)**	1,930	715	31.17	21.81	17.91
	Booklet Finisher SR3150 (1000 Sheet External)**	4,040	1,125	49.05	34.31	28.18
	Punch Unit PU3050 NA**	980	222	9.68	6.77	5.56
	Booklet Finisher SR3170 (2,000 Sheet External)**	5,110	1,587	69.19	48.40	39.75
	Finisher SR3160 (3,000 Sheet External)**	3,550	1,201	52.36	36.63	30.09
	Punch Unit PU3060 NA**	983	222	9.68	6.77	5.56
	Internal Finisher SR3130 (500 Sheet)**	1,580	406	17.70	12.38	10.17
	Punch Unit PU3040 NA**	983	265	11.55	8.08	6.64

Smart Operation Panel Type M3	380	141	6.15	4.30	3.53
Imageable Area Extension Unit Type M3**	110	38	1.66	1.16	0.95
Cabinet Type F	250	102	4.45	3.11	2.56
Caster Table Type M3	270	108	4.71	3.29	2.71
Fax Accessories					
Fax Option Type M4**	1,400	348	15.17	10.61	8.72

60 Month	24 Month	36 Month	48 Month	60 Month	\$1 Out
<u>0.02300</u>	<u>0.04746</u>	<u>0.03378</u>	<u>0.02701</u>	<u>0.02300</u>	FMV
<u>0.02202</u>	<u>0.04746</u>	<u>0.03378</u>	<u>0.02701</u>	<u>0.02300</u>	
PPT Included	PPT Included	PPT Included	PPT Included	PPT Included	

FMV	\$1 OPTION	\$1 OPTION	\$1 OPTION	\$1 OPTION	Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance
Lease	Lease	Lease	Lease	Lease					
60 Monthly Payments	24 Monthly Payments	36 Monthly Payments	48 Monthly Payments	60 Monthly Payments					
14.71	31.70	22.57	18.04	15.36					
\$84.71	\$182.58	\$129.95	\$103.91	\$88.48					
\$126.95	\$273.61	\$194.74	\$155.71	\$132.60		MTTH		0.0069	
\$197.34	\$425.34	\$302.74	\$242.06	\$206.13		MTTH		0.0070	
						MTTH		0.0070	
3.30	7.12	5.07	4.05	3.45					
5.51	11.87	8.45	6.75	5.75					
6.19	13.34	9.49	7.59	6.46					
10.33	22.26	15.84	12.67	10.79					
11.25	24.25	17.26	13.80	11.75					
11.23	24.20	17.23	13.78	11.73					
3.57	7.69	5.47	4.38	3.73					
4.84	10.44	7.43	5.94	5.06					
1.81	3.89	2.77	2.21	1.89					
15.74	33.93	24.15	19.31	16.45					
24.77	53.39	38.00	30.39	25.88					
4.89	10.54	7.50	6.00	5.11					
34.95	75.32	53.61	42.86	36.50					
26.45	57.00	40.57	32.44	27.62					
4.89	10.54	7.50	6.00	5.11					
8.94	19.27	13.71	10.97	9.34					
5.84	12.58	8.95	7.16	6.10					

3.10
0.84
2.25
2.38
7.66

6.69
1.80
4.84
5.13
16.52

4.76
1.28
3.45
3.65
11.76

3.81
1.03
2.76
2.92
9.40

3.24
0.87
2.35
2.48
8.00

Color CPC	Supplies Included	Delivery & Installation Hardware
0.0428	Yes	Included
0.0431	Yes	Included
0.0431	Yes	Included

