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Cisco Systems, Inc.

URL [Vendor Website](#)
Vendor ID 1770059951100
HUB Type Non HUB
E-Rate Qualified

DIR Contract Number DIR-TSO-2542
Contract Term End Date 5/5/2015
Contract Exp Date 5/5/2018

Cisco Systems, Inc.

Contact [Mimi Farr](#)
Phone (408) 527-2627
Fax (703) 842-8684

DIR Contact [Airy Luangaphay](#)
Phone (512) 463-3018
Fax (512) 475-4759

How to Order

1. For product and pricing information, visit the [Cisco Systems, Inc.](#) website or contact [Mimi Farr](#) at (408) 527-2627. Reseller Vendors are also available through this Contract. Select from any Reseller Vendor contact listed below to also obtain product and pricing information.
2. Generate a purchase order, made payable to Cisco Systems, Inc. or any Reseller Vendor listed below. You must reference the DIR Contract Number **DIR-TSO-2542** on your purchase order.
3. E-mail or Fax your purchase order and quote form to your designated vendor or reseller sales representative.

[Contract Overview](#)

[Get Adobe Reader](#)

Contract: [DIR-TSO-2542](#)

[Standard Terms and Conditions PDF - 729 KB](#)

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

[HUB Subcontracting Plan \(HSP\) PDF - 716 KB | Updated 05/28/2014](#)

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

[Pricing PDF - 94 KB | Updated 05/06/2014](#)

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

[Electronic and Information Resources \(EIR\) Accessibility](#)

Information regarding Electronic and Information Resources (EIR) accessibility of this vendor's offerings is included in the contract. Agencies purchasing products or services are responsible for complying with Texas EIR Accessibility statute and rules, as defined in TGC 2054 Subchapter M, 1TAC 206, and 1 TAC 213. For additional information, visit the Vendor Website or contact the vendor directly.

[< No thanks, return to search](#)

Available Brands

- Cisco
- Cisco Meraki
- Cisco Physical Security
- Cisco Physical Security Solutions
- Cisco Smartnet
- Cisco Systems

Available Products & Services

- Access and Access Circuits
- Catalog
- Components
- Data Storage
- Misc IT Hardware, Peripherals, Components and Related Services
- Networks Equipment

Additional Contract Information

- [Appendix D, EULA Agreement \(115 KB\)](#)
- [Appendix E, Services Agreement \(295 KB\)](#)
- [Appendix F, Non-Entitlement Destroyed Product \(277 KB\)](#)
- [Appendix F1, Non-Entitlement Scrapped Product \(244 KB\)](#)
- [Appendix F2, Non-Entitlement Stolen Product \(278 KB\)](#)
- [Appendix F3, Non-Genuine Product \(287 KB\)](#)

Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
Accudata Systems, Inc.	1760025821800	Non HUB	Nafeesa Savant	Phone: (281) 897-6397 Fax: 281-897-5001	7906 N. Sam Houston Pkwy West, Suite 300 Houston, TX 77064
Alexander Open Systems, Inc.	1481119310200	Non HUB	Dave Bolduc	Phone: (972) 763-8900	15851 Dallas Parkway, Suite 1000 Addison, TX 75001
Austin Ribbon & Computer Supplies, Inc.	1742339797900	Woman Owned	Briana Burt	Phone: (512) 452-0651 Fax: 512-452-0691	9211 Waterford Centre Blvd, Suite 202 Austin, TX 78758



CDW Government, LLC	1364230110800	Non HUB	Chris Fuchs	Phone: (866) 339-4117 Fax: (312) 705-8262	230 North Milwaukee Avenue Vernon Hills, IL 60061
Datavox	1760251479000	Non HUB	Neil Ferguson	Phone: (713) 881-7107 Fax: (713) 881-7207	6650 West Sam Houston Parkway South Houston, TX 77072
Desert Communications	1742700166800	Non HUB	Sarah Cancellare	Phone: (915) 584-1287 Fax: (915) 581-7697	7100 Westwind Drive Suite 300 El Paso, TX 79912
Dimension Data	11325543442	Non HUB	Ryan Thomas	Phone: (847) 278-6487	11730 Plaza America Dr., Suite 340 Reston, VA 21090
Direct Packet, Inc. dba OneVision Solutions	1201005886100	Non HUB	Naomi Armentrout	Phone: (972) 714-0540 Fax: (972) 580-8435	909 Lake Carolyn Parkway, Suite 1800 Irving, TX 75039
DISYS Solutions, Inc.	12725861145	Non HUB	Jatinder Vohra	Phone: (888) 286-3896 Fax: (703) 802-0798	4151 Lafayette Center Drive, Suite 600 Chantilly, VA 20151
ePlus Technology, Inc	1541904151000	Non HUB	Chris Wolfe	Phone: (214) 435-6011 Fax: 214-438-5284	810 Hesters Crossing Round Rock, TX 78681
FMS Technologies dba Flexile Systems	12004455437	Non HUB	Betty Wells	Phone: (936) 634-4200 Fax: (936) 634-2539	Po Box 218 Lufkin, TX 75902
Ford Audio-Video Systems, Inc.	1730947837200	Non HUB	Toni Tobin	Phone: (512) 447-1103 Ext. 2718 Fax: (512) 447-0111	2101 E. St. Elmo, Suite 130 Austin, TX 78744
Great South Texas Corporation dba Computer Solutions	1942650013800	Woman Owned	Terri Gober	Phone: (210) 369-0300 Fax: 210-369-0389	814 Arion Parkway, Suite 101 San Antonio, TX 78216
Greater Dallas Office Equipment, Inc dba Intelinet Systems	17522933856	Non HUB	Eric Reinis	Phone: (972) 331-3311 Fax: (972) 669-1222	1110 E Collins Blvd #122 Richardson, TX 75081
Insight Public Sector, Inc.	1363949000500	Non HUB	Michelle Abbamonte	Phone: (800) 467-4448 Fax: (480) 760-6128	444 Scott Drive Bloomington, IL 60108
Lumenate Technologies, LP	18303898581	Non HUB	Len Noble	Phone: (713) 805-2377 Fax: (281) 945-5819	16633 Dallas Pkwy Ste 450 Addision, TX 75001
Micro Integration & Programming Solutions, Inc.	17314310461	Non HUB	David Patterson	Phone: (713) 785-4596 Fax: (713) 785-2276	10801 Hammerly Suite 246 Houston, TE 77043
Netera Network Integrations, LLC	1208588978500	Non HUB	Kevin Wheat	Phone: (972) 908-6531 Fax: (866) 406-7424	3000 Technology Drive Plano, TX 75074
Netsync Network Solutions dba: US Tech	1320030329800	Hispanic/Female	Tiffany Hutto	Phone: (713) 218-5000 Fax: 713-664-9964	5821 Southwest Freeway, Suite 300 Houston, TX 77057
Nexus IS, Inc.	12005494971	Non HUB	Jeanne Farrenkothen	Phone: (512) 402-7117 Fax: (512) 532-7333	27202 West Turnberry Lane Suite 100 Valencia, CA 91355
NWN Corporation	10435322358	Non HUB	Gary Bartkus	Phone: (281) 506-1147 Fax: 291-983-5599	7950 Anderson Square, Suite 108 Austin, TX 78757
PCMG, Inc. dba PCM Gov, Inc.	1330964088900	Non HUB	Jishnu Banerjee	Phone: (800) 625-5468 x38334 Fax: 310-630-6434	14120 Newbrook Drive, Suite 100 Chantilly, VA 20151
Pinnacle Business Systems	1731332196401	Non HUB	Amber Lawhun	Phone: (804) 245-9800 Fax: (800) 444-3439	3824 S. Boulevard, Suite 200 Edmond, OK 73013
Porter Burgess Company dba Flair Data Systems	1750995208500	Non HUB	Karen Fairchild	Phone: (214) 445-3508 Fax: (214) 373-4188	2805 North Dallas Parkway, Ste. 240 Plano, TX 75093
SHI Government Solutions, Inc.	1223695478500	Asian/Male	Keith Walker	Phone: 800/870-6079 x5908 Fax: 512-732-0232	1301 South Mopac Expressway Ste. 375 Austin, TX 78746
Softchoice Corporation	1133827773100	Non HUB	Dave Tomke	Phone: (312) 655-9162 Fax: (512) 916-9376	701 Brazos St. Suite 375 Austin, TX 78701
Sology LLC	1262044766900	Black/Female	Mark Damron	Phone: (972) 792-9300 Fax: (972) 792-9301	1701 Analog Drive Richardson, TX 75081
Strategic Products and Services (SPS)	453077538	Non HUB	Todd Mapes	Phone: (972) 349-1251 Fax: (888) 777-7280	6100 West Plano Parkway, Suite 1000 Plano, TX 75093
Synetra Inc	1752021538900	Non HUB	Don Campbell	Phone: (432) 561-7220 Fax: 432-561-7201	8180 Lakeview Center Odesa, TX 79765
Technology for Education dba: TFE	1742879405500	Woman Owned	Cassandra Counts	Phone: (254) 741-2462 Fax: 254-299-1396	658 Alliance Parkway Hewitt, TX 76643
				Phone: (512) 814-1721	4209 S. Industrial Drive, Suite

APPENDIX C TO DIR-TSO-2542

PRICING INDEX

CISCO SYSTEMS, INC.

PRODUCT Category	Manufacturer Part Number	MSRP COST	EACH/Per Unit	DIR Customer Discount % from MSRP	DIR Customer Price	EACH/Per Unit
Cisco Hardware						
Cisco Hardware on Cisco Global Price List	See Cisco Web Page for detail	See Cisco Web Page for detail		35.00%	Customer price will be 35.00% less the then-current List Price as published on Cisco's Global Price List	
Cisco Meraki Price List	See Cisco Web Page for detail	See Cisco Web Page for detail		35.00%	Customer price will be 35.00% less the then-current List Price as published on Cisco's Meraki Price List	
Cisco SMARTnet Services						
Cisco is providing its standard warranty term for all new hardware and software purchased under the contract. Customers may purchase Cisco SMARTnet for an increased level of support which provides: 1) Global 24-hour access to experts in the Cisco Technical Assistance Center (TAC), 2) Self-help support through online communities, resources, and tools, 3) Hardware replacement options, including 2-hour, 4-hour and next business day, and 4) Operating System (OS) software updates. Below is pricing for a 1, 3, and 5 year term of service.						
SERVICE Category	Manufacturer Part Number	MSRP COST	EACH/Per Unit	DIR Customer Discount % from MSRP	DIR Customer Price	EACH/Per Unit
Cisco SMARTnet for Government (1 Year Term)	See Cisco Web Page for detail	See Cisco Web Page for detail		10.00%	Customer price will be 10.00% less the then-current List Price as published on Cisco's Global Price List	
Cisco SMARTnet for Government (3 Year Term) *	See Cisco Web Page for detail	See Cisco Web Page for detail		17.00%	Customer price will be 17.00% less the then-current List Price as published on Cisco's Global Price List	
Cisco SMARTnet for Government (5 Year Term) *	See Cisco Web Page for detail	See Cisco Web Page for detail		21.00%	Customer price will be 21.00% less the then-current List Price as published on Cisco's Global Price List	
Cisco SMARTnet for Education (1 Year Term)	See Cisco Web Page for detail	See Cisco Web Page for detail		25.00%	Customer price will be 25.00% less the then-current List Price as published on Cisco's Global Price List	
Cisco SMARTnet for Education (3 Year Term) *	See Cisco Web Page for detail	See Cisco Web Page for detail		28.00%	Customer price will be 28.00% less the then-current List Price as published on Cisco's Global Price List	
Cisco SMARTnet for Education (5 Year Term) *	See Cisco Web Page for detail	See Cisco Web Page for detail		30.00%	Customer price will be 30.00% less the then-current List Price as published on Cisco's Global Price List	
* If a three (3) or five (5) year prepaid term is selected, full payment is made upfront at the beginning of the subscription term. The above discounts do not assume or factor in any applicable finance or interest charges for the prepaid terms. It is the responsibility of the customer to determine the mechanism for funding.						
Cisco Technical and Maintenance Services						
These services provide technical support, flexible hardware coverage, and smart, proactive device diagnostics for hardware.						
SERVICE Category	Manufacturer Part Number	MSRP COST	EACH/Per Unit	DIR Customer Discount % from MSRP	DIR Customer Price	EACH/Per Unit
Cisco Technical and Maintenance Services	Please see Exhibit 3 for a complete listing of Cisco Services IDs	See Cisco Web Page for detail		10.00%	Customer price will be 10.00% less the then-current List Price as published on Cisco's Global Price List	

Cisco Branded: Products and Services

- HOME
- SOLUTIONS
- INDUSTRY SOLUTIONS
- GOVERNMENT
- U.S. GOVERNMENT SOLUTIONS AND SERVICES
- RESOURCES FOR U.S. GOVERNMENT
- GOVERNMENT CONTRACTS AND FUNDING VEHICLES
- STATE AND LOCAL GOVERNMENT CONTRACTS
- CISCO-STATE OF TEXAS - DIR
 - Cisco Branded: Products and Services**

State of Texas DIR - Contract
for Cisco Branded Products and Related Services

DIR Contract Number: DIR-TSO-2542
Vendor ID: 1770059951100
HUB Type: Non HUB
Contract Term End Date: 5/5/2015
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Texas DIR Website



Related Links

- [Texas DIR Cooperative Contracts Program](#)

Price Lists

- [Texas DIR Branded Price List - Published 05192014 \(XLS - 16.4 MB\)](#)

Contact Us

[Full Contact List](#)

State of Texas DIR #DIR-TSO-2542

Offerings & Discounts	Ordering Instructions	Contract Highlights	Contract Documents
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Minimum Pricing & Discounts off Cisco US Global Price List

Scope of Offering	Discount % off MSRP
Products	
Cisco Equipment on the Global Pricelist	35.00%
Related Services	
Government - 1 Year Cisco SMARTnet Contract	10.00%
Government - 3 Year Cisco SMARTnet Contract	17.00%
Government - 5 Year Cisco SMARTnet Contract	21.00%
Education - 1 Year Cisco SMARTnet Contract	25.00%
Education - 3 Year Cisco SMARTnet Contract	28.00%
Education - 5 Year Cisco SMARTnet Contract	30.00%
Training - Cisco Learning Credits	0.00%
Partner Services	
NTE Amount/Hour*	
Enterprise Network Services I	\$285.00
Enterprise Network Services II	\$325.00
Enterprise Network Services III	\$375.00
Technician	\$180.00
Network Engineer	\$225.00
Senior Network Engineer	\$275.00
Project Manager	\$250.00
Program Manager	\$275.00

*Labor Rates Not To Exceed Hourly Rate

The discounts listed above are the **minimum guaranteed contract pricing**. This means that the Authorized Reseller Vendors listed below must provide, **at a minimum**, those discounts and cannot offer less favorable pricing discounts than the contract discounts. However, the Authorized Reseller Vendors listed below may offer any additional, incremental discounts to any eligible users under this contract and such additional discounts if offered, may be provided at the discretion and as the sole legal