

SECTION 4H

EXHIBIT C-8: PRICING SUMMARY

P25 MIGRATION CONTRACT BOOK

28 SEPTEMBER 2012



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PRICING SUMMARY

Motorola has priced the sites, services, Software, and Equipment in this proposal as an integrated system. A reduction in Software or Equipment quantities, or sites or services, shall affect the overall Contract Price, including discounts if applicable.

Table 4-1: Pricing

DESCRIPTION	QTY	PRICE
		APX 4000/4500
LAW ENFORCEMENT - DISPATCH CENTER		
Equipment, including: <ul style="list-style-type: none"> - McAllen Master Site License - MCC 7500 Dispatch Positions (2) - GPS CAD Interface - Networking - Conventional Site Controller - GGM 8000 for Conventional Resources - Rack & Power: <ul style="list-style-type: none"> - APX 7500 Control Stations - 7/800 MHz - Single Band (3) - APX 7500 Control Stations - 7/800 MHz - Dual Band (1) - APX 7500 Consolettes - 7/800 MHz - Dual Band (6) - Control Station Antenna Assemblies 	1	\$ 465,814.50
LAW ENFORCEMENT - SUBSCRIBER UNITS		
APX 7500 Consolettes 700/800 MHz & VHF	10	\$ 124,500.00
APX 7500 Mobile Radio 700/800 MHz & VHF	481	\$ 3,688,308.00
APX 7500 Mobile Flash Upgrades	12	\$ 1,200.00
APX 7000 Portable Radio 700/800 MHz & VHF	378	\$ 3,058,776.00
APX 7000 Multi-Unit Charger	1	\$ 1,350.00

DESCRIPTION	QTY	PRICE
NON-LAW ENFORCEMENT - SUBSCRIBER UNITS		
APX 4500 Control Stations 700/800 MHz	14	\$ 103,141.50
APX 4500 Mobile Radio 700/800 MHz	123	\$ 707,619.00
APX 4000 Portable Radio 700/800 MHz	168	\$ 704,256.00
APX 4000 Multi-Unit Charger	1	\$ 650.00
Equipment Subtotal		\$ 8,855,615.00
System Integration Services, including: <ul style="list-style-type: none"> - Project Management - Motorola Internal Services (Engineering/System Technologist) - Outside Contracted Services - Customer Training - CCSI Staging - Dispatch Center In-Warranty & Services - 24/7 		\$ 905,964.00
Total System Price		\$ 9,761,579.00
HGAC Contract Discount		\$ (2,126,221.32)
System Discount (for Order by November 16, 2012)		\$(778,953.02)
Total		\$ 6,856,404.66

Table 4-2: Pricing

DESCRIPTION	QTY	PRICE
M2 / M3 CORE		
M2 CORE (Border Pilot) And M3 Equipment Upgrade	1	\$ 1,645,879.00
Total Service / System Integration for M2 / M3 CORE Upgrade	1	\$ 464,117.00
M2 / M3 CORE System Cost		\$ 2,109,996.00
Discount (Border Pilot)	1	\$ (730,037.00)
M2 / M3 CORE System Total		\$ 1,379,959.00
*** Special System Discount (See Special Terms and Conditions below)	1	\$ (244,585.00)
M2 / M3 CORE System Total	1	\$ 1,135,374.00

*** Terms and Conditions for Special System Discount Consideration

- Hidalgo County shall deliver a Purchase Order(s) to Motorola Solutions on or before November 16, 2012 for the following:

DESCRIPTION	PRICE
Table 4.1	\$ 6,856,404.66
Table 4.2	\$ 1,135,374.00
Purchase Total	\$ 7,991,778.66

- Hidalgo County shall provide to Motorola Solutions, as Trade-In equipment, the ARC 4000 CORE which currently is located at the McAllen Emergency Operations Center.
- Hidalgo County shall provide to Motorola Solutions, as Trade-In equipment, a minimum of 400, in service, Motorola Mobile and Portable Radios.
- Hidalgo County shall allow Motorola Solutions to ship ALL EQUIPMENT described in Table 8.1 and Table 8.2 prior to December 28, 2012.
- Hidalgo County shall be responsible for all of the above consideration to be eligible for the Special System Discount.

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