



Quote Number ..... Q-153854-4  
 Date ..... 8/26/2011  
 Shipping Terms ..... FOB - O  
 Payment Terms ..... Net 30 Days  
 Quote Valid Thru .... 9/29/2011

Account Manager Berger, Diana  
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 Phone (956) 451-8628  
 Client Advocate Fain, Timothy  
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DIR Agreement #.... DIR-SDD-1369  
 County of Hidalgo  
 Information Technology Department  
 100 N. Closser, 1st Floor  
 Edinburg, TX 78539

Part Number	Description	Qty	List price	Disc.	Trade in	Unit price	Ext Price
WS-C2960S-48FPD-L	Catalyst 2960S 48 GigE PoE 740W, 2 x 10G SFP+ LAN Base	2	\$ 9,495.00	44.50 \$		\$ 5,269.725	\$ 10,539.45
CAB-16AWG-AC	AC Power cord, 16AWG	2	\$ 0.00	44.50 \$		\$	\$ 0.00
C2960S-STACK	Catalyst 2960S Flexstack Stack Module	2	\$ 1,500.00	44.50 \$		\$ 832.500	\$ 1,665.00
CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cable	2	\$ 0.00	44.50 \$		\$	\$ 0.00
CAB-CONSOLE-USB	Console Cable 6 ft with USB Type A and mini-B	2	\$ 30.00	44.50 \$		\$ 16.650	\$ 33.30
CON-SNT-2960S4FD	SMARTNET 8X5XNBD Cat 2960S Stk48 GigE PoE 740W,2x10G LANB	2	\$ 325.00	18.50 \$		\$ 264.875	\$ 529.75
GLC-SX-MM=	GE SFP, LC connector SX transceiver	3	\$ 500.00	44.50 \$		\$ 277.500	\$ 832.50
WS-C2960S-24TS-L	Catalyst 2960S 24 GigE, 4 x SFP LAN Base	1	\$ 2,995.00	44.50 \$		\$ 1,662.225	\$ 1,662.23
CAB-16AWG-AC	AC Power cord, 16AWG	1	\$ 0.00	44.50 \$		\$	\$ 0.00
C2960S-STACK	Catalyst 2960S Flexstack Stack Module	1	\$ 1,500.00	44.50 \$		\$ 832.500	\$ 832.50
CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cable	1	\$ 0.00	44.50 \$		\$	\$ 0.00
CON-SNT-2960S2TS	SMARTNET 8X5XNBD Cat 2960S Stk 24 GigE,4xSFP LAN Base	1	\$ 325.00	18.50 \$		\$ 264.875	\$ 264.88

*48 port Network Switch / 2 stack*  
*Model 2960*  
 $\$6800 \times 2 = \$13600$

*24 port Network Switch / 1 stack*  
*Model 2960*  
 $82759.61$   
*12-18-11*

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Part Number	Description	Qty	List price	Disc.	Trade in	Unit price	Ext Price
WS-C3750E-48PD-S	Catalyst 3750E 48 10/100/1000 PoE+2*10GE(X2),750W, IPB s/w	1	\$ 20,495.00	44.50 \$		\$ 11,374.725	\$ 11,374.73
S3750EVK9T-12250SE	CAT 3750E IOS UNIVERSAL WITH WEB BASE DEV MGR	1	\$ 0.00	44.50 \$		\$	\$ 0.00
CAB-STACK-50CM	CISCO STACKWISE 50CM STACKING	1	\$ 0.00	44.50 \$		\$	\$ 0.00
CAB-16AWG-AC	AC Power cord, 16AWG	1	\$ 0.00	44.50 \$		\$	\$ 0.00
CVR-X2-SFP	Cisco TwinGig Converter Module	2	\$ 0.00	44.50 \$		\$	\$ 0.00
CON-SNT-3750E4PS	SMARTNET 8X5XNBD WS-C3750E-48PD-S	1	\$ 1,640.00	18.50 \$		\$ 1,336.600	\$ 1,336.60
X2-10GB-SR=	10GBASE-SR X2 Module	2	\$ 1,995.00	44.50 \$		\$ 1,107.225	\$ 2,214.45

*Mod 3750  
 48 port  
 Network switch / cab  
 \$ 14,925.78*

\* Please contact your Account Manager for financing options.

Total Hardware \$ 29,154.16  
 Total Maintenance \$ 2,131.23  
 Estimated Tax \$ 0.00  
 Estimated Freight \$ 0.00  
 Quote Total \$ 31,285.39





6820 South Harvard Avenue  
Tempe, AZ 85283



Texas Department of Information Resources

### Quotation

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LogInternet@address

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#### TERMS AND CONDITIONS

tion is governed by the applicable contract between Calence, LLC dba Insight Networking and the Texas Department of Information Resources. Pursuant to that contract, the warranties and disclaimers located at the following URL apply to this transaction:  
[www.insight.com/pages/legal.web#](http://www.insight.com/pages/legal.web#)

The above-referenced contract and warranties and disclaimers are hereby incorporated herein by this reference. CALENCE, LLC DBA INSIGHT NETWORKING SPECIFICALLY OBJECTS TO ANY ADDITIONAL TERMS BEING ADDED THROUGH A PURCHASE ORDER OR OTHER SIMILAR DOCUMENT OR COMMUNICATION (A 'PURCHASE ORDER'). BY ORDERING ANY OF THE ITEMS IDENTIFIED HEREIN, CUSTOMER AGREES THAT ANY ADDITIONAL TERMS CONTAINED IN A PURCHASE ORDER SHALL NOT BECOME PART OF THE AGREEMENT BETWEEN THE PARTIES AND SPECIFICALLY THAT THE TERMS AND CONDITIONS CONTAINED HEREIN OR INCORPORATED HEREIN BY REFERENCE SHALL SUPERSEDE ANY CONFLICTING, CONTRARY, OR ADDITIONAL TERMS AND CONDITIONS IN A PURCHASE ORDER.