

Zimbra

martha.salazar@co.hidalgo.tx.us

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**RE: Hidalgo County Precinct #4 PO#701178 Discrepancy**

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**From :** Elizabeth Cano  
<elizabeth.cano@auditor.co.hidalgo.tx.us>

Thu, Oct 02, 2014 01:56 PM

**Subject :** RE: Hidalgo County Precinct #4 PO#701178  
Discrepancy

**To :** 'Rudy Salinas' <rudy.salinas1@co.hidalgo.tx.us>

**Cc :** 'Arcy Duran'  
<arcy.duran@auditor.co.hidalgo.tx.us>, 'Martha  
Salazar' <martha.salazar@co.hidalgo.tx.us>,  
'Darlene H. Betancourt'  
<darlene.betancourt@co.hidalgo.tx.us>, 'Veronica  
Lopez' <veronica.lopez@co.hidalgo.tx.us>, 'Antonia  
Moreno' <antonia.moreno@co.hidalgo.tx.us>, 'Liza  
Lopez' <liza.lopez@co.hidalgo.tx.us>, 'Gloria  
Beltran' <gloria.beltran@co.hidalgo.tx.us>, 'Jose  
Ochoa' <jose.ochoa@co.hidalgo.tx.us>, 'Linda  
Fong' <linda.fong@auditor.co.hidalgo.tx.us>

Mr. Salinas,

Because the items on p.o.#701178 were approved as open market items and three quotes were not requested at the time order was placed, we are recommending that the invoice be placed on the agenda for Commissioner's Court approval.

Elizabeth Cano  
A/P Supervisor  
Hidalgo County Auditor's  
(956)318-2511 ext 4628

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**From:** Rudy Salinas [mailto:rudy.salinas1@co.hidalgo.tx.us]  
**Sent:** Tuesday, September 23, 2014 2:39 PM  
**To:** Elizabeth Cano  
**Cc:** Arcy Duran; Martha Salazar; Darlene H. Betancourt; Veronica Lopez; Antonia Moreno; Liza Lopez; Gloria Beltran; Jose Ochoa  
**Subject:** Re: Hidalgo County Precinct #4 PO#701178 Discrepancy

Ms. Cano, good afternoon!

I am continuing my discussion with TASB regarding their BuyBoard Purchasing Cooperative, mainly the issue with contracts without published price listings. Ms. Burkett confirmed what the BuyBoard Contract

Representative with Alamo Iron Works told me, that they could not provide us nor BuyBoard a price list for their steel products. Market pricing fluctuates greatly because there is very few mills still in operation making this commodity. The steel fabricators are influenced in their pricing by not only internal supply and demand but also by the volatility pricing of imported raw materials. Copper is another example of a material with very unstable pricing.

In our last meeting initiated by Mr. Eufrazio, we discussed how the Purchasing Department would be allowed to gauge market pricing for list pricing sometimes not published on a price list. I believed we had reached a point of agreement that as long as we could demonstrate that a vendor's quoted list price was within market pricing, it would be accepted by your department. If you remember the Kyocera copier lease rate factors that were not price verifiable, yet I was able to demonstrate Best Value by providing a comparison with other other copier companies total payback. I recall this simply to explain why I even submitted my earlier documentation and recommendation as such.

I understand and appreciate your concern with the wording within BuyBoard's Proposal Document that states that a vendor must submit a price list in order to have their contract made active, however how could there be so many contracts posted on BuyBoard without a published pricing sheet? It is impossible for these pricing sheets to be all inclusive. Many vendors do not have the resources to manage an online catalog or a price sheet, but I will continue to try to get more answers from TASB.

In the meantime, based on your suggestion I have attached three quotes for the materials purchased on PO#701178 and therefore recommend that we proceed as an open market with three quotes and process the invoice for payment.

Thanks,

**Rudy Salinas**  
Purchase Order Specialist III  
Phone: 292-7000 Ext: 4875

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**From:** "Elizabeth Cano" <[elizabeth.cano@auditor.co.hidalgo.tx.us](mailto:elizabeth.cano@auditor.co.hidalgo.tx.us)>  
**To:** "Rudy Salinas" <[rudy.salinas1@co.hidalgo.tx.us](mailto:rudy.salinas1@co.hidalgo.tx.us)>  
**Cc:** "Arcy Duran" <[arcy.duran@auditor.co.hidalgo.tx.us](mailto:arcy.duran@auditor.co.hidalgo.tx.us)>, "Martha Salazar" <[martha.salazar@co.hidalgo.tx.us](mailto:martha.salazar@co.hidalgo.tx.us)>, "Darlene H. Betancourt" <[darlene.betancourt@co.hidalgo.tx.us](mailto:darlene.betancourt@co.hidalgo.tx.us)>, "Veronica Lopez" <[veronica.lopez@co.hidalgo.tx.us](mailto:veronica.lopez@co.hidalgo.tx.us)>, "Antonia Moreno" <[antonia.moreno@co.hidalgo.tx.us](mailto:antonia.moreno@co.hidalgo.tx.us)>, "Liza Lopez" <[liza.lopez@co.hidalgo.tx.us](mailto:liza.lopez@co.hidalgo.tx.us)>, "Gloria Beltran" <[gloria.beltran@co.hidalgo.tx.us](mailto:gloria.beltran@co.hidalgo.tx.us)>  
**Sent:** Friday, September 19, 2014 3:52:42 PM  
**Subject:** RE: Hidalgo County Precinct #4 PO#701178 Discrepancy

Good afternoon Mr. Salinas,

We are not able to process payment for p.o.#701178 at this time. You had previously requested that we modify the p.o. to reflect the buy board contract but have not done so because we are unable to verify the pricing. The contract states that there should be a price list. We will either need to verify the price on the buy board website or we will need three quotes due to the amount of the p.o

before we can process payment.

Respectfully,

Elizabeth Cano  
A/P Supervisor  
Hidalgo County Auditor's Dept.  
(956)318-2511 ext 4628

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**From:** Rudy Salinas [<mailto:rudy.salinas1@co.hidalgo.tx.us>]  
**Sent:** Thursday, September 18, 2014 5:07 PM  
**To:** Elizabeth Cano  
**Cc:** Arcy Duran; Martha Salazar; Darlene H. Betancourt; Veronica Lopez; Antonia Moreno; Liza Lopez  
**Subject:** Fwd: Hidalgo County Precinct #4 PO#701178 Discrepancy

Just following up on this email, I believe with the attached pricing information you can conclude that Alamo Iron Works' pricing is within reasonable market pricing.

Thanks,

**Rudy Salinas**  
Purchase Order Specialist III  
Phone: 292-7000 Ext: 4875

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**From:** "Rudy Salinas" <[rudy.salinas1@co.hidalgo.tx.us](mailto:rudy.salinas1@co.hidalgo.tx.us)>  
**To:** "Elizabeth Cano" <[elizabeth.cano@auditor.co.hidalgo.tx.us](mailto:elizabeth.cano@auditor.co.hidalgo.tx.us)>  
**Cc:** "Martha Salazar" <[martha.salazar@co.hidalgo.tx.us](mailto:martha.salazar@co.hidalgo.tx.us)>, "Darlene H. Betancourt" <[darlene.betancourt@co.hidalgo.tx.us](mailto:darlene.betancourt@co.hidalgo.tx.us)>, "Veronica Lopez" <[veronica.lopez@co.hidalgo.tx.us](mailto:veronica.lopez@co.hidalgo.tx.us)>, "Liza Lopez" <[liza.lopez@co.hidalgo.tx.us](mailto:liza.lopez@co.hidalgo.tx.us)>, "Antonia Moreno" <[antonia.moreno@co.hidalgo.tx.us](mailto:antonia.moreno@co.hidalgo.tx.us)>, "Lupita Garza" <[lupita.garza@auditor.co.hidalgo.tx.us](mailto:lupita.garza@auditor.co.hidalgo.tx.us)>  
**Sent:** Monday, September 15, 2014 2:10:13 PM  
**Subject:** Re: Hidalgo County Precinct #4 PO#701178 Discrepancy

I'm sorry, I cannot because they do not support their steel pricing on their online price list. As you may or may not know, the price of steel is very volatile and they do not have the resources to maintain an online price list (see highlighted explanation below). The revised quoted that I obtained from them contains their list price in their description column since their accounting system does not allow them to add another column.

However, just to resolve whether their list pricing is in question, I have provided a copy of a online shopping cart with the same items (quantity, size, & description) from another vendor which clearly shows the pricing offered by Alamo Iron Works is well below market.

Please advise,

**Rudy Salinas**  
Purchase Order Specialist III  
Phone: 292-7000 Ext: 4875

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**From:** "Elizabeth Cano" <[elizabeth.cano@auditor.co.hidalgo.tx.us](mailto:elizabeth.cano@auditor.co.hidalgo.tx.us)>  
**To:** "Rudy Salinas" <[rudysalinas1@co.hidalgo.tx.us](mailto:rudysalinas1@co.hidalgo.tx.us)>, "Lupita Garza" <[lupita.garza@auditor.co.hidalgo.tx.us](mailto:lupita.garza@auditor.co.hidalgo.tx.us)>  
**Cc:** "Martha Salazar" <[martha.salazar@co.hidalgo.tx.us](mailto:martha.salazar@co.hidalgo.tx.us)>, "Darlene H. Betancourt" <[darlene.betancourt@co.hidalgo.tx.us](mailto:darlene.betancourt@co.hidalgo.tx.us)>, "Veronica Lopez" <[veronica.lopez@co.hidalgo.tx.us](mailto:veronica.lopez@co.hidalgo.tx.us)>, "Liza Lopez" <[liza.lopez@co.hidalgo.tx.us](mailto:liza.lopez@co.hidalgo.tx.us)>, "Antonia Moreno" <[antonia.moreno@co.hidalgo.tx.us](mailto:antonia.moreno@co.hidalgo.tx.us)>  
**Sent:** Monday, September 15, 2014 10:27:16 AM  
**Subject:** RE: Hidalgo County Precinct #4 PO#701178 Discrepancy

Good morning Mr. Salinas,

We were unable to verify the price list for the items being purchased. Can you please provide us with the price list or show us how you were able to verify the prices?

Thanks,

Elizabeth

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**From:** Rudy Salinas [<mailto:rudysalinas1@co.hidalgo.tx.us>]  
**Sent:** Wednesday, September 10, 2014 1:55 PM  
**To:** Lupita Garza; Elizabeth Cano  
**Cc:** Martha Salazar; Darlene H. Betancourt; Veronica Lopez; Liza Lopez; Antonia Moreno  
**Subject:** Fwd: Hidalgo County Precinct #4 PO#701178 Discrepancy

Good Afternoon!

I have researched Purchase Order#701178 and have discovered that originally our department failed to properly code the requisition before approval. The quote indicated Buyboard Contract#415-12, however since the materials (steel) on the quote can not be found on the vendor's online price listing, I've have attached a revised quote that now reflects their list pricing for price verification. The invoices had been submitted for payment by PCT 4 and assumed they had been paid.

Please accept this email request to modify the Purchase Order from "OM" Open Market to "CO" Cooperative. Please add, "**BuyBoard Contract# 415-12 Expires 5/31/16**" to the PO Header. This purchase order involves invoices - 16034889-00 \$3,786.28, 16034889-01 \$321.80, and 16034889-02 \$1,235.63.

Thanks,

**Rudy Salinas**

Purchase Order Specialist III  
Phone: 292-7000 Ext: 4875

Ref: Motor Pool Fence Project

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**From:** "Rudy Salinas" <[rudy.salinas1@co.hidalgo.tx.us](mailto:rudy.salinas1@co.hidalgo.tx.us)>  
**To:** "Veronica Lopez" <[veronica.lopez@co.hidalgo.tx.us](mailto:veronica.lopez@co.hidalgo.tx.us)>  
**Cc:** "Ivette Moreno" <[ivette.moreno@auditor.co.hidalgo.tx.us](mailto:ivette.moreno@auditor.co.hidalgo.tx.us)>, "Liza Lopez" <[liza.lopez@co.hidalgo.tx.us](mailto:liza.lopez@co.hidalgo.tx.us)>  
**Sent:** Friday, September 5, 2014 8:16:48 AM  
**Subject:** Fwd: Hidalgo County Precinct #4 103844

Good Morning!

I'm just following up with my prior email...have these PO's (711800 & 711598) been processed for payment and what about PO#701178?

Do you have any other issues regarding AIW? I'm just wanting to make sure that there isn't. Please let me know?

Thanks,

**Rudy Salinas**  
Purchase Order Specialist III  
Phone: 292-7000 Ext: 4875

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**From:** "Rudy Salinas" <[rudy.salinas1@co.hidalgo.tx.us](mailto:rudy.salinas1@co.hidalgo.tx.us)>  
**To:** "Veronica Lopez" <[veronica.lopez@co.hidalgo.tx.us](mailto:veronica.lopez@co.hidalgo.tx.us)>  
**Cc:** "Ivette Moreno" <[ivette.moreno@auditor.co.hidalgo.tx.us](mailto:ivette.moreno@auditor.co.hidalgo.tx.us)>, "Liza Lopez" <[liza.lopez@co.hidalgo.tx.us](mailto:liza.lopez@co.hidalgo.tx.us)>  
**Sent:** Wednesday, September 3, 2014 2:56:05 PM  
**Subject:** Re: Hidalgo County Precinct #4 103844

I've been looking into AIW's account and these two requisitions were processed and approved by our department in a timely manner, however I still do not see that Req#259243 / PO#711800 has been paid. In addition, Req#259060 / PO#711598 has also not been paid.

Req#259237 / PO#711986 has already been paid on 8/25/14 w/ck#0200396233.

Was PO#701178 ever used to purchase the material? It shows as an open PO amount for last fiscal year! Besides this, I do not have any thing else pending for them, do you?

Thanks,

**Rudy Salinas**  
Purchase Order Specialist III  
Phone: 292-7000 Ext: 4875

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**From:** "Veronica Lopez" <[veronica.lopez@co.hidalgo.tx.us](mailto:veronica.lopez@co.hidalgo.tx.us)>  
**To:** "Rudy Salinas" <[rudy.salinas1@co.hidalgo.tx.us](mailto:rudy.salinas1@co.hidalgo.tx.us)>  
**Cc:** "Liza Lopez" <[liza.lopez@co.hidalgo.tx.us](mailto:liza.lopez@co.hidalgo.tx.us)>, "Ivette Moreno" <[ivette.moreno@auditor.co.hidalgo.tx.us](mailto:ivette.moreno@auditor.co.hidalgo.tx.us)>, "Claudia Sapien" <[claudia.sapien@idg-corp.com](mailto:claudia.sapien@idg-corp.com)>, [rpena@aiwnet.com](mailto:rpena@aiwnet.com)  
**Sent:** Tuesday, June 24, 2014 3:32:58 PM  
**Subject:** Fwd: Hidalgo County Precinct #4 103844

Good afternoon Rudy,

I have created Req. # 259237 and # 259243 for the 2013 AIW POs (691027 and 692851). The 2014 req. are under the Buyboard contract unlike the 2013 POs. Please approve the the req. in a timely manner in an effort to process payment on the 2013 invoices.

Please do not hesitate to contact me with any questions or concerns you may have.

Veronica Lopez  
Pct 4- Budget Analyst II  
P (956) 383-3112 Ext 4019  
F (956) 381-5905  
[veronica.lopez@co.hidalgo.tx.us](mailto:veronica.lopez@co.hidalgo.tx.us)

----- Forwarded Message -----

**From:** "Veronica Lopez" <[veronica.lopez@co.hidalgo.tx.us](mailto:veronica.lopez@co.hidalgo.tx.us)>  
**To:** "Claudia Sapien" <[Claudia.Sapien@IDG-Corp.com](mailto:Claudia.Sapien@IDG-Corp.com)>  
**Cc:** [rpena@aiwnet.com](mailto:rpena@aiwnet.com)  
**Sent:** Tuesday, June 24, 2014 2:32:13 PM  
**Subject:** Re: Hidalgo County Precinct #4 103844

Good afternoon Ms. Saplen,

Thank you for providing me with the supporting information for the three POs/invoices in question. I discussed the matter with representatives from Purchasing Department and Auditor's Office yesterday afternoon in an effort to resolve the problem. We are working processing payment for all invoices in question. As soon as I have a check #

and date I will be sure to contact you.

Again, thank you for your patience and assistance with this matter, I appreciate your help.

Have a wonderful day.

Veronica Lopez  
Pct 4- Budget Analyst II  
P (956) 383-3112 Ext 4019  
F (956) 381-5905  
[veronica.lopez@co.hidalgo.tx.us](mailto:veronica.lopez@co.hidalgo.tx.us)

----- Original Message -----

From: "Claudia Sapien" <[Claudia.Sapien@IDG-Corp.com](mailto:Claudia.Sapien@IDG-Corp.com)>

To: "[veronica.lopez@co.hidalgo.tx.us](mailto:veronica.lopez@co.hidalgo.tx.us)" <[veronica.lopez@co.hidalgo.tx.us](mailto:veronica.lopez@co.hidalgo.tx.us)>

Sent: Monday, June 23, 2014 11:14:43 AM

Subject: Hidalgo County Precinct #4 103844

Good afternoon Veronica,

Please find attached the invoices and the proof of deliveries that you requested.

I need payment information as soon as possible on these past due invoices.

Let me know if you need anything else.

Thank you,

Claudia Elena Sapien

Credit & Collection Analyst

Alamo Iron Works

IDG Logo

Telephone#: (704) 790-1377 Fax#: (704) 559-5370

[claudia.sapien@idg-corp.com](mailto:claudia.sapien@idg-corp.com)

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246 498

QUOTE



Industrial Distribution Group,  
AIW Pharr  
5312 N Cage  
Pharr, TX 78577

QUOTE DATE	QUOTE NO.
11/19/13	16034889-00
PO NO.	BAO
JAIINE GUERRA	1
ACQ/RELEASE	

CUST.#: 103844

SHIP TO: HIDALGO COUNTY PRECINCT #4  
1051 N. DOOLITTLE ROAD  
EDINBURG, TX 78542-0337

QUOTED BY: Veima Quintanilla  
veima.quintanilla@aawmot.com

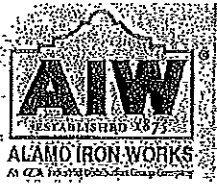
BILL TO: HIDALGO COUNTY PRECINCT #4  
1051 N. DOOLITTLE ROAD  
EDINBURG, TX 78542-0337

INSTRUCTIONS		TERMS
		Net 30, Cust
SHIP POINT	SHIP VIA	SHIPPED
AIW - Pharr TX	Del-OurTruck	

LINE NO.	PRODUCT AND DESCRIPTION	QUANTITY ORDERED	QTY UNIT	UNIT PRICE	AMOUNT (NET)
BUY BOARD VENDOR ID: 484 CONTRACTS 448-14, 449-14, 415-12 ***** BuyBoard Contract 7-415-12 ***** ORDERS MUST BE SHIPPED COMPLETE NO PARTIAL DELIVERIES *****					
1	499920909466 SQUARE HR 1/2IN X20FT . . . 850#FT. LIST PRICE: \$8.73 10% DISCOUNT	300	LG	7.85995	2357.99
2	499920939744 TBNG 1IN X1EN X 11GA X 24FT 1.44#FT. ST1001124 LIST PRICE: \$17.09 10% DISCOUNT	21	LG	15.32400	321.80
3	499920937789 TBNG 2IN X2IN X 1/4IN X 24FT 5.41#FT. LIST PRICE: \$70.23 10% DISCOUNT	15	LG	63.20400	948.06
4	499920938423 3X3X1/4X24 SQ Tubing (211-44#/Bar) LIST PRICE: \$114.41 10% DISCOUNT	12	LG	102.96900	1235.63
5	499920906067 FLAT 3/8IN X3IN X20FT 3 .825#FT. 101758 LIST PRICE: \$41.06 10% DISCOUNT	9	LG	37.67625	339.09
6	499920910100 ANGLE 1X1X1/4X20FT 1.49 #FT. LIST PRICE: \$17.43 10% DISCOUNT	9	LG	15.68225	141.14

Continued

Prices are valid for 30 days from the date of quote unless otherwise stated above.  
Quote is valid for this quantity only.  
Additional freight and handling charges may apply.



Industrial Distribution Group,  
AIW Pharr  
5312 N Cage  
Pharr, TX 78577

246498

QUOTE

QUOTE DATE:	QUOTE NO.:
11/19/13	16034889-00
P.O. NO.:	PAGE:
JAIME GUERRA	1
DE/RELEASE:	

CUST.#: 103844

SHIP TO: HIDALGO COUNTY PRECINCT #4  
1051 N. DOOLITTLE ROAD  
EDINBURG, TX 78542-0337

QUOTED BY: Velma Quintanilla  
velma.quintanilla@aivnet.com

BILL TO: HIDALGO COUNTY PRECINCT #4  
1051 N. DOOLITTLE ROAD  
EDINBURG, TX 78542-0337

INSTRUCTIONS:	TERMS:	
	Net 30, Cust	
SHIP POINT:	SHIP VIA:	SHIP TO:
AIW - Pharr TX	Del-Our Truck	

LINE NO.	PRODUCT AND DESCRIPTION	QUANTITY ORDERED	UNIT	AMOUNT (NET)
6	Lines Total Qty Total	366		
			Subtotal	5343.71
			Shipping & Handling	0.00
			Invoice Total	5343.71

Last Page

Prices are valid for 30 days from the date of quote unless otherwise stated above.  
Quote is valid for this quantity only.  
Additional freight and handling charges may apply.

246498



213 E Owassa Rd.  
Edinburg, TX 78539  
(956) 702-4434

1980 E Bus 77  
San Benito, TX 78586  
(956) 361-4443

1206 W US 83  
Penitas, TX 78576  
(956) 581-4432

Please remit payment to:  
Rio Grande Steel, LTD.  
P O Box 5178  
McAllen, TX 78502

SO Number: R225969

SO Date: 9/23/2014

Page: 1

Sold To: HIDALGO COUNTY

Ship To: RUDY SALINAS

Ship  
Salesperson ..... House Cash Sales  
Ship Date ..... 12/31/5999  
Due Date ..... CASH C O D  
Terms .....

Customer ID..... CASH SA  
P.O. Number .....  
P.O. Date .....  
Clerk ..... JMN  
Sales Code ..... Sage Software, Inc.

Item I.D.	Description	Ordered	Shipped	Unit	Price	Net	WH
18SS1220	1/2"X20' SQ SOLID	300.000	EA	0.000	8.4600	2,538.00	001
19ST11821	1" X1X1/8(11GA) X 24' SQ TUBE	21.000	EA	0.000	18.4200	386.82	001
19ST21424	2" X 2" X1/4" X 24' SQ TUB	15.000	EA	0.000	76.7800	1,151.70	001
19ST31424	3" X 3" X 1/4" X 24'0" SQ TUBE	12.000	EA	0.000	125.0000	1,500.00	001
14FL38320	3/8 X 3" X 20' FLAT	9.000	EA	0.000	49.8900	449.01	001
11AN111420	1X1X1/4"X20' ANGLE	9.000	EA	0.000	17.6100	158.49	001

New Terms for all Charge Accounts: "Payment due on the 10th of the month following invoice date."

Net Order:	6,184.02
Less Discount:	0.00
Freight:	0.00
Sales Tax:	510.18
	6,694.20

Received by (Printed Name)

By Signing, customer becomes bound to terms and conditions which are set forth on the reverse side and incorporated by reference.

Req # 246498

PO# 701178



# America's Metal Superstore!

Steel • Aluminum • Stainless • Brass

Quantity Discounts Saved You! \$6894.96 (Learn More)

	Stock Number	Item Description	Size	Status	Price Each	Totals
<input type="text" value="300"/>	SQ112	1/2 x 1/2 Square Bar Hot Rolled A-36 Steel Square	20 Ft. ▼	Call Us!	\$15.80	\$4740.00
<input type="text" value="21"/>	T11111	1 X 1 X 11 GA (.120 wall) A513 Steel Structural Square Tube	24 Ft. ▼	✓ In Stock	\$37.20	\$781.20
<input type="text" value="15"/>	T122250	2 X 2 X 1/4 wall A500 Steel Structural Square Tube	24 Ft. ▼	✓ In Stock	\$139.68	\$2095.20
<input type="text" value="12"/>	T13314	3 X 3 X 1/4 wall A500 Steel Structural Square Tube	24 Ft. ▼	✓ In Stock	\$228.24	\$2738.88
<input type="text" value="9"/>	F2383	3/8 X 3 Hot Rolled A-36 Steel Flat	20 Ft. ▼	✓ In Stock	\$67.60	\$608.40
<input type="text" value="9"/>	A11114	1 X 1 X 1/4 Steel Angle A-36 Steel Angle	20 Ft. ▼	✓ In Stock	\$32.00	\$288.00
					Sub-Total:	\$11,251.68
					Shipping:	\$1,069.35
Select a shipping option						
<input checked="" type="radio"/> R & L Freight \$1069.35						
					Total:	* \$12,321.03

Notice: Due to current market conditions, prices are subject to change without notice.  
\* - Orders in KY are subject to a 6% sales tax.

To Order Just Give Us a Call... 1-859-745-2650  
Visit Us Online! MetalsDepot.com



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Metals Depot International  
Corporate Office & Warehouse  
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1-859-745-2650 Fax 1-859-745-0887

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*9/15 - Sent As Attachment*

Zimbra

rudy.salinas1@co.hidalgo.tx.us

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**FW: Alamo Iron Works**

---

**From :** Cesar Lopez <Cesar.Lopez@tasb.org>

Tue, Sep 23, 2014 04:33 PM

**Subject :** FW: Alamo Iron Works**To :** 'rudy.salinas1@co.hidalgo.tx.us' <rudy.salinas1@co.hidalgo.tx.us>

Rudy,

Please see response from Steve Fisher (Buy Board Director). Let me know if you need further assistance.

Thanks,

Cesar Lopez

956-491-4314

---

**From:** Steve Fisher**Sent:** Tuesday, September 23, 2014 2:42 PM**To:** Cesar Lopez; Ken Farmer**Cc:** Arturo Salinas**Subject:** RE: Alamo Iron Works

Cesar,

See below for answers.

- 1) The four prices sheets that are posted are for the 447-14 Grounds Equipment and Supplies contract. The four entries represent the categories that were indicated in the RFP. Those are four entries that Alamo Iron Works responded to and awarded.
- 2) The "All Other Products" category was awarded only for the MRO contract 415-12. This allows a vendor to offer products that were not specified by the general categories listed in the RFP.
- 3) Deviation pages are fixed and will be visible after 4pm today. Web site address is corrected, although the aiwnet.com address got you to the aiwdirect site with no problems.
- 4) Steel products are covered. The deviation refers to the pricing being quoted at the time and depending on the order freight may or may not be added as part of the price. Steel is also subject to a 2% fuel surcharge.
- 5) If the vendors contract and entries are visible on the BuyBoard they are active and members can utilize. If the vendor and/or contract entries were not active they would not be visible to any members. It has been the practice of the BuyBoard to post price sheets and/or link to the vendors website. We have not gone to the extreme situation of not activating a vendor on the BuyBoard if neither is available. We don't feel that is in the best interest of the membership as the vendor may supply a catalog or price sheet directly to the member upon request.

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**From:** Cesar Lopez**Sent:** Tuesday, September 23, 2014 11:37 AM**To:** Ken Farmer; Steve Fisher

**Cc:** Arturo Salinas  
**Subject:** FW: Alamo Iron Works  
**Importance:** High

Guys,

This is the issue I spoke to ken about last night.

Thanks ,

CL

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**From:** Rudy Salinas [<mailto:rudy.salinas1@co.hidalgo.tx.us>]  
**Sent:** Tuesday, September 23, 2014 11:08 AM  
**To:** Cesar Lopez  
**Subject:** Alamo Iron Works  
**Importance:** High

Cesar, good morning!

Here are copies of the issues I raised regarding Alamo Iron Works' Buyboard contracts.

On the the entries page, the individual entries are titled different than the contract that is opened when you click on the "Alamo Iron Works" icon. The pricing sheets that are listed on this page for (4) four different entries, are all the same. **Why?**

Plus, **entry#11** on this page is very vague. In my opinion, this this should be the entry that allows for this (or any) vendor to bring in, "All Other Items" not published on their online pricing sheets and/or catalog...such as steel products. **It should allow a vendor to quote products not published on Buyboard with a list price and a discount price with the minimum discount posted on this entry.**

On the contract page for contract#415-12, the "Contract Exception" reads "See Deviation", however this deviation is found under their First Aid & Athletic Training Supplies & Equipment contract (#448-14). It's clearly under the wrong contract. The web site listed "<http://www.aiwnet.com>" should be "<http://www.aiwdirect.com>".

The deviation page calls for their steel products to be not covered. I've asked their Buyboard coordinator Mr. Wayne Dennis if this meant that their steel products were not available through BuyBoard? He responded by saying, "Yes they were available on Buyboard but because the price of steel is so volatile, they could not provide a pricing sheet online". **Can you confirm this? Are their steel products to be considered as part of any of their contracts? How can this be confirmed?**

On the "Proposer's Agreement & Signature" for contract#415-12, line#4.d states that submitting price sheets or catalogs is a prerequisite to activating their contract, **so does that mean that if any contract without a pricing sheet is not active?** The only contracts that have pricing sheets for Alamo Iron Works is 447-14 and it leaves out 415-12 & 448-14. **Is this correct?**

Thanks again,

**Rudy Salinas, Purchasing Specialist III**  
Hidalgo County Purchasing Department  
2808 South Business Highway 281  
Edinburg, Texas 78539  
Phone: 956-292-7000 Ext: 4875  
Fax: 956-292-7612