

Zimbra

rudy.salinas1@co.hidalgo.tx.us

RE: Neville - Kyocera's Verification Status

From : Elizabeth Cano <elizabeth.cano@auditor.co.hidalgo.tx.us>

Thu, Sep 11, 2014 11:06 AM

Subject : RE: Neville - Kyocera's Verification Status**To :** 'Rudy Salinas' <rudy.salinas1@co.hidalgo.tx.us>, 'arcy duran' <arcy.duran@auditor.co.hidalgo.tx.us>**Cc :** 'Martha Salazar' <martha.salazar@co.hidalgo.tx.us>, 'Darlene H. Betancourt' <darlene.betancourt@co.hidalgo.tx.us>

Good morning Mr. Salinas,

You may proceed with the lease agreement for the Judge's Office.

Elizabeth Cano

From: Rudy Salinas [mailto:rudy.salinas1@co.hidalgo.tx.us]**Sent:** Wednesday, September 10, 2014 4:24 PM**To:** Elizabeth Cano; arcy duran**Cc:** Martha Salazar; Darlene H. Betancourt**Subject:** Fwd: Neville - Kyocera's Verification Status

Good afternoon!

I have provided the attached comparison chart demonstrating that we are being offered best value on the Kyocera copier proposal to the Judge's Office. While their lease rate factor (monthly price) might not be published on the DIR Contract, it's well within and in most cases better than what other copier companies are offering.

Please advise,

Rudy Salinas

Purchase Order Specialist III

Phone: 292-7000 Ext: 4875

From: "Rudy Salinas" <rudy.salinas1@co.hidalgo.tx.us>**To:** "Elizabeth Cano" <elizabeth.cano@auditor.co.hidalgo.tx.us>**Sent:** Tuesday, September 9, 2014 2:47:17 PM**Subject:** Neville - Kyocera's Verification Status

Ms. Cano, good afternoon!

Just wanted to follow up with you regarding our meeting regarding a Kyocera copier for Judge's Office. Has a decision been reached?

Thanks,

Rudy Salinas

Copier Lease Plan Comparison Chart 2014

Mfr.	Copier Model	Contract No.	Monthly Cost	Base Equipment Cost	End Of Term Total Payback	End Of Term Payback Interest	% Over Equipment Cost
Kyocera	3051ci	DIR-SDD-1664	\$136.72	\$4,482.62	\$4,921.92	\$439.30	9.8%
Ricoh	MPC4503	DIR-SDD-1674	\$169.44	\$5,555.00	\$6,099.84	\$544.84	9.8%
Xerox*	W5855APT	13/051DG-02	\$140.16	\$5,886.76	\$6,727.68	\$840.92	14.3%
Canon	IR-C5235	DIR-SDD-1662	\$298.73	\$7,369.00	\$10,754.28	\$3,385.28	45.9%

Xerox = 48 Month Term (All others = 36 month term)

*8/8- Met w/Liz
Will get w/Aray
& will let me know.*

*9/11/14- Approved as substitute
for direct price verification
of lease rate factor.
Approved by Liz Cano*