

# **EXHIBIT B**

## **EVALUATION CRITERIA**

**HIDALGO COUNTY**

**REQUEST FOR PROPOSAL**

**“PROFESSIONAL ENERGY CONSULTING SERVICES “**

**RFP No.: 2014-000-00-00**

## SELECTION/EVALUATION/RANKING CRITERIA

The respondent's RFP will be evaluated based on the criteria presented below. These criteria will be scored on the scales shown on the enclosed "RFP Evaluation Form."

1. **QUALIFICATIONS/EXPERIENCE: (40) POINTS**

- Experience in negotiating electricity contracts for other jurisdiction such as: counties, cities, school district of Similar size as Hidalgo County and with at least 20,000,000 kwh load, which must be identified in this RFP.
- Consultant shall be certified by the State of Texas Public Utilities Commission.

2. **CAPACITY TO PERFORM SERVICES: (30) POINTS**

- Consultant shall have a proven record in providing competitive assessment and procurement advisory services for the procurement & audit of electricity.
- Provided resumes on key personnel that have more than three (3) years experience working in deregulated energy markets.
- Identify team members to be assigned to Hidalgo County's accounts, including qualifications.
- List of Three (3) references with contact information where proposed consultant or firm has assisted in obtaining retail energy contracts.

3. **COST/NEGOTIATION RECOVERIES: (20) POINTS**

- The Energy Management Consultant must provide price rate structure;
- The Energy Management Consultant must provide references supporting contractor's effectiveness for negotiating recoveries.

4. **UNDERSTANDING, SUGGESTIONS AND FUTURE IDEAS FOR ENERGY SAVING TO HIDALGO COUNTY. (10) POINTS**

- Provided Traditional savings efforts for energy savings for future for Hidalgo County.

**TOTAL: 100 POINTS**

**EVALUATION PROCESS**

All proposals will be examined by Hidalgo County Purchasing Department Staff and designated committee.

The evaluators will consider the most efficient and effective plan. Emphasis will be placed on experience, as well as meeting the needs of the using departments (s). While Hidalgo County appreciates a brief straight forward and concise reply, the participants must fully understand that the evaluation

**HIDALGO COUNTY**  
**"ENERGY MANAGEMENT CONSULTANT"**  
**RFP NO: 2014-070-00-00CGA**  
**RFP EVALUATION FORM**

**Selection Criteria**

**Points**      **Score**

**1. QUALIFICATIONS/EXPERIENCE: (40) POINTS**

Experience in negotiating electricity contracts for other jurisdiction such as: counties, cities, school district of Similar size as Hidalgo County and with at least \_\_\_\_\_kwh load, which must be identified in this RFP. **(30 points)**  
Consultant shall be certified to perform these services by the State of Texas Public Utilities Commission **(10 points)**

**0-40**      \_\_\_\_\_

Comments/Rationale For Points: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**2. CAPACITY TO PERFORM SERVICES: (30) POINTS**

Consultant shall have a proven record in providing competitive assessment and procurement advisory services for the procurement & audit of electricity. **(15 points)**  
Provided resumes on key personnel that have more than three (3) years experience working in deregulated energy markets. **(5 points)**  
Identify team members to be assigned to Hidalgo County's accounts, including qualifications. **(5 points)**  
List of Three (3) references with contact information where proposed consultant or firm has assisted in obtaining retail energy contracts. **(5 points)**

**0-30**      \_\_\_\_\_

Comments/Rationale For Points: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**3. COST/NEGOTIATION RECOVERIES:**

The Energy Management Consultant must provide price rate structure; **(10 points)**  
The Energy Management Consultant must provide references supporting contractor's effectiveness for negotiating recoveries. **(10 points)**

**0-20**      \_\_\_\_\_

Comments/Rationale For Points: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**4. CAPACITY TO PROVIDE SUGGESTIONS AND IDEAS FOR FUTURE ENERGY SAVING TO HIDALGO COUNTY (10) POINTS**

**0-10**      \_\_\_\_\_

Comments/Rationale For Points: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Provider: \_\_\_\_\_

**Total :** \_\_\_\_\_

Evaluator: \_\_\_\_\_

Date: \_\_\_\_\_