

Zimbra

rudy.salinas1@co.hidalgo.tx.us

Fwd: Contract Structure

From : Martha Salazar <martha.salazar@co.hidalgo.tx.us>

Tue, Dec 09, 2014 05:46 PM

Subject : Fwd: Contract Structure**To :** rudy salinas1 <rudy.salinas1@co.hidalgo.tx.us>, Darlene H. Betancourt <darlene.betancourt@co.hidalgo.tx.us>

Mr. Salinas:
Please proceed with the instructions from Mr. Crain.
Thanks,
Marty

From: "Steve Crain" <scrain@atlashall.com>
To: "Martha Salazar" <martha.salazar@co.hidalgo.tx.us>
Sent: Tuesday, December 9, 2014 5:19:43 PM
Subject: RE: Contract Structure

Please confirm the other purchasing contracts are not exclusive. If so, the Region III agreement is OK.

From: Martha Salazar [mailto:martha.salazar@co.hidalgo.tx.us]
Sent: Tuesday, December 09, 2014 4:40 PM
To: Steve Crain
Cc: Darlene H. Betancourt; rudy salinas1
Subject: Fwd: Contract Structure

Mr. Crain:
For the reasons provided by vendors below, please review and comment (as to form) the ILA for presentation to HCCC for action. It would be an additional resource for obtain (competitively compliant) goods and/or services under the awarded contractors for the County.
Thanks,
Marty S.

From: "Rudy Salinas" <rudy.salinas1@co.hidalgo.tx.us>
To: "Martha Salazar" <martha.salazar@co.hidalgo.tx.us>
Cc: "darlene betancourt" <darlene.betancourt@co.hidalgo.tx.us>, "Oscar Garza" <oscar.garza@co.hidalgo.tx.us>
Sent: Tuesday, December 9, 2014 4:05:41 PM
Subject: Fwd: Contract Structure

Ms. Salazar for your consideration,

Gateway...as well as other TXMAS vendors have expressed their concern regarding all TXMAS purchases having to go through TPASS and requiring a State Purchase Order which causes them to incur an additional

fee. So Gateway has been awarded a Cooperative Contract with (PCA) Purchasing Cooperative of America. It is being hosted by Region III out of Victoria Texas. I have attached a FAQ form so you can familiarize yourself further with PCA. When I submitted a question regarding the contract format, Elaine Nichols with PCA provided her response below which sounds like price verification would not be an issue.

While initially we may only benefit from their contract with Gateway, once other vendors migrate away from TXMAS and discover PCA their contract base will probably build. If you're in agreement with joining PCA they have included an Inter-local Contract for Region III. Afterwards, we would be required to fill out an online membership form to finalize authorized membership. Please advise.

Thank you,

Rudy Salinas
Purchase Order Specialist III
Phone: 292-7000 Ext: 4875

From: "Elaine Nichols" <enichols96@live.com>
To: "rudy salinas1" <rudy.salinas1@co.hidalgo.tx.us>
Sent: Tuesday, December 9, 2014 12:10:38 PM
Subject: Contract Structure

Good Morning Mr. Salinas,

Thank you for your interest in Purchasing Cooperative of America!

Contract Structure for Gateway:

A Market Basket of 200 Top Items will show list price and fixed PCA member pricing.

In addition, Gateway is implementing an order process just for PCA members at their website, www.gatewayp.com. There you will view 30,000 line items (and have the ability to search for specific items) showing list price and PCA pricing -- representing variable discount amounts per the PCA contract.

Please go to www.pcamerica.org and register to become a member at the Member tab. I have attached the Interlocal Contract with Region III Education Service Center to facilitate your membership process.

We look forward to providing this service to you!

Sincerely,

Elaine Nichols
PURCHASING COOPERATIVE OF AMERICA
713-851-1471
enichols96@live.com

-----Original Message-----

From: Purchasing Cooperative of America [<mailto:info@pcamerica.org>]

Sent: Monday, December 8, 2014 10:53 AM

To: info@pcamerica.org

Subject: Form submission from: Contact Us

Submitted on Monday, December 8, 2014 - 10:53 Submitted by anonymous user:
[97.77.105.2] Submitted values are:

Name: Rudy Salinas

Email: rudy.salinas1@co.hidalgo.tx.us

Subject: Contract Structure

Message: Are the awarded vendor contract items viewable online as a line item contract with viewable pricing or is it one line item with their product and services described and a certain discount specified?
