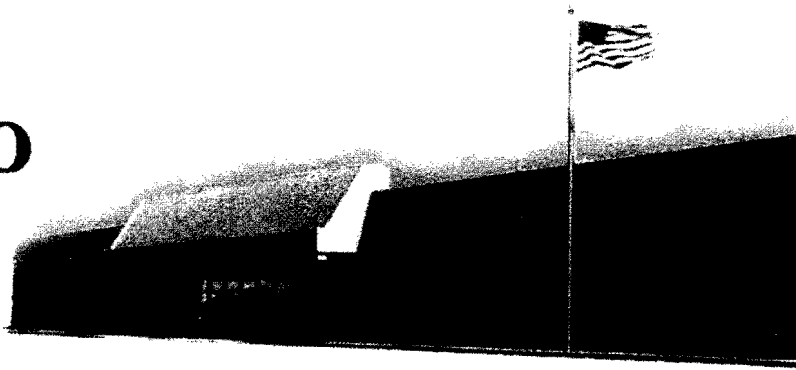


Office of Tax Assessor - Collector  
**COUNTY of HIDALGO**  
Pablo "Paul" Villarreal, Jr. RTA



**Auto License**  
2804 S. Bus. Hwy 281

P.O. Box 178  
Edinburg, Texas 78540-0178  
Ph. (956) 318-2158 • Fax (956) 318-2191

March 03, 2015

Sergio Cruz  
Hidalgo County Budget Officer  
2818 S. Bus. Hwy 281  
Edinburg, TX 78539

Dear Mr. Cruz,

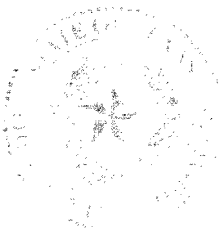
As a result of the new WebDealer program, there has been a change in the procedures that a dealership uses to act as an agent of the Tax Assessor Collector in the issuance of motor vehicle registration stickers and license plates. There is no longer a need for dealers to lease point-of-sale sticker printing equipment and supplies from the county or additional equipment from the Texas Department of Motor Vehicles as the WebDealer program is web-based and paperless; the cost of the equipment will now be the responsibility of the dealership.

Our contracted dealer Frank Smith Toyota and Frank Smith Hyundai owned by Penske Automotive Group (PAG) have changed their DBA. PAG will now be doing business as Toyota of Pharr and Hyundai of Pharr. Penske Automotive Group desires to continue to act as a license agent under the new WebDealer program. They have guaranteed faithful performance of duties by posting a surety bond in the amount of \$5,000 per dealership.

Our offices, with the help of county attorney Steve Crain, updated changes in the contract, and have received his legal approval to proceed.

**Tax Office Sub-Station**

1429 S. Tower Rd. Alamo, TX 78516 (956) 784-8688 Fax (956) 784-3539	509 E. Earling Rd. San Juan, TX 78589 (956) 283-1645 Fax (956) 283-1855	1902 Joe Stephen Ste. 201 Weslaco, TX 78596 (956) 973-7825 Fax (956) 973-7829	722 N. Breyfogle Rd. Ste. 104 Mission, TX 78574 (956) 581-8898 Fax (956) 580-7425	300 W. Hall Acres Rd. Ste. C Pharr, TX 78577 (956) 784-3555 Fax (956) 784-3556
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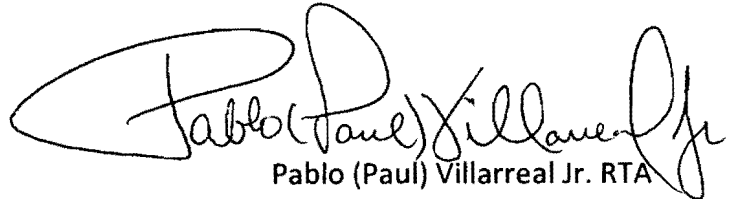


We would like this item placed on commissioners' court for consideration and approval.

Caption:

Presentation for discussion, consideration, acceptance and approval of a New Car Dealer Agreement between Hidalgo County and Penske Automotive Group (PAG McAllen T1, LLC DBA Toyota of Pharr and PAG McAllen H1, LLC DBA Hyundai of Pharr). Dealer desires to act as an agent of the Tax Assessor Collector in the issuance of motor vehicle license stickers and license plates. Penske Automotive Group agrees to comply with the requirements of the WebDealer System of the Texas Department of Motor Vehicles and will furnish and maintain any necessary equipment.

Sincerely,

A handwritten signature in black ink that reads "Pablo (Paul) Villarreal Jr." The signature is written in a cursive style with a large, looped initial "P".

Pablo (Paul) Villarreal Jr. RTA  
Hidalgo County Tax Assessor Collector

PV/sc/gp/jr

Cc: Valde Guerra, Hidalgo County Executive Officer of Commissioners Court  
Cc: Ray Eufrazio, Hidalgo County Auditor  
Cc: Eva Mireles, Tax Office Chief of Operations  
Cc: Steve Crain, Hidalgo County Executive Commission Attorney  
Cc: Santos Castilleja III, Motor Vehicle Manager

## Santos Castilleja

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**From:** Steve Crain [scrain@atlashall.com]  
**Sent:** Wednesday, February 11, 2015 4:56 PM  
**To:** Santos Castilleja  
**Subject:** RE: WebDealer Penske Automotive Contract

Looks good.

**From:** Santos Castilleja [mailto:santos.castilleja@hidalgocountytax.org]  
**Sent:** Wednesday, February 11, 2015 2:59 PM  
**To:** Stephen L. Crain  
**Subject:** WebDealer Penske Automotive Contract

Hello again Mr. Crain,

We have made the recommended changes emailed to us today.

Please review the final revision attached so that I may present the contract to Penske Automotive Representatives for signature. Of course, I will need legal approval in order to list this item to Commissioner's Court Agenda.

Thanks again,

**Santos Castilleja III**  
Motor Vehicle Manager



Hidalgo County Tax Office  
Department of Auto License & Registration  
PO Box 2099, 2804 S. Bus. Hwy. 281  
Edinburg, TX 78540-2099  
Tel: (956) 289-7458  
Fax: (956) 318-2191  
[santos.castilleja@hidalgocountytax.org](mailto:santos.castilleja@hidalgocountytax.org)