
FW: Information on Quote # 699120615

From : Daniel Molinari <Daniel_Molinari@Dell.com>
Subject : FW: Information on Quote # 699120615
To : monica leal <monica.leal@co.hidalgo.tx.us>

Mon, Mar 02, 2015 11:16 AM
📎 4 attachments

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Monica,
It was good to speak with you.

As discussed quote 702619355 is priced at MSRP for a total of \$44957.10

Your pricing as reflected on quote 702619322 is a total of \$24277.50

To get your pricing we took 46% off of the MSRP.

Please let me know if you have any questions.
Thank you,



A dark grey banner with a textured background. On the left is a small image of a cylindrical flash storage device. To its right, the text reads: "Get flash storage for less." in a large, light-colored font, followed by "See how the economics of flash storage is changing." in a smaller font. On the far right, there is a dark rounded rectangle containing the text "Learn More" in white.

From: Molinari, Daniel
Sent: Monday, March 02, 2015 8:35 AM
To: 'Robert Ruiz'
Subject: RE: Information on Quote # 699120615

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Robert,

I spoke with Collin. He advised me that this what he did last time.

Attached are two quotes.

Quote 702619322 is an updated version of 699120615.

Quote 702619355 is at MSRP. The Sku numbers are on each item. Unfortunately we do not offer line item pricing on our quotes.

Please let me know if anything else is needed.

Thanks,



From: Robert Ruiz [<mailto:rruiz@cityofmercedes.com>]

Sent: Friday, February 27, 2015 4:10 PM

To: Molinari, Daniel

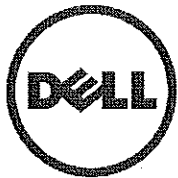
Subject: Information on Quote # 699120615

Hello, the people from DIr want to know if you can give uis a break down of the quote as follows:

1. detailed quote that includes the MSRP
2. the SKU #
3. price of the line item
4. line item extension (quantity X price) and a totaled system cost.

--

Teofilo R. Ruiz
IT Department
City of Mercedes



QUOTATION

Quote #: 702619322
 Customer #: 11107216
 Contract #: 42AFU
 Customer Agreement #: DIR-SDD-1951
 Quote Date: 03/02/2015
 Customer Name: CITY OF MERCEDES

Date: 3/2/2015

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or desire certain changes please contact your sales professional as soon as possible.

Sales Professional Information

SALES REP: DANIEL MOLINARI PHONE: 1800 - 4563355
 Email Address: Daniel_Molinari@Dell.com Phone Ext: 7250051

Discount Price
 GROUP: 1 QUANTITY: 30 SYSTEM PRICE: \$809.25 GROUP TOTAL: \$24,277.50

Description	Quantity
OptiPlex 9030 AIO BTX (210-ACLJ)	30
4GB (1x4GB) 1600MHz DDR3L (370-ABQH)	30
US English (QWERTY) Dell KB212-B QuietKey USB Keyboard Black (580-AAQX)	30
Intel Integrated Graphics, Dell OptiPlex (490-BBFG)	30
Intel Wireless 7260 Software (555-BBXE)	30
500GB 2.5inch Serial ATA (7,200 RPM) Hard Drive, Dell OptiPlex (400-AEFT)	30
Windows 7 Professional English/French 64bit (Includes Windows 8.1 Pro license) (536-BBBJ)	30
US Order (332-1286)	30
Up to 90% efficient PSU Base 58.4cm (23 INCH) Non-touch with Camera, Integrated, Intrusion Switch (321-BBHY)	30
Dell USB Optical Mouse MS111 (570-AACR)	30
ENERGY STAR Version 6.0 (387-BBFT)	30
8x Slimline DVD+/-RW Drive (429-AANT)	30
Wireless Antenna Cable (470-AAYC)	30
Intel Dual Band Wireless-N 7260 2x2 AC + Bluetooth 4.0 (555-BBUB)	30
System Power Cord (Philippine/TH/US) (450-AAOJ)	30
Windows 8.1 DVD OS Recovery(English) (620-AASU)	30
Dell Backup and Recovery Basic (637-AAAS)	30
Desktop BTS/BTP Shipment (800-BBIP)	30
Not Selected in this Configuration (817-BBBC)	30
Safety/Environment and Regulatory Guide (English/French/Dutch) (340-AGIK)	30
Software for Integrated Camera (319-BBBL)	30
Dell Limited Hardware Warranty Plus Service (997-6870)	30
Onsite/In-Home Service After Remote Diagnosis 3 Years (997-6872)	30
Print on Demand Label (389-BDQH)	30
TPM Enabled (329-BBJL)	30
1-Watt BIOS (340-ABMZ)	30
Intel vPro Technology Enabled (631-AAII)	30

No Diagnostic/Recovery CD media (340-ABJI)	30
Opti 9030 Techsheet ENG and FRN (340-AJRT)	30
Intel Core i5-4590S Processor (Quad Core, 6MB, 3.00GHz w/HD4600 Graphics) (338-BEEB)	30
No DDPE Encryption Software (954-3465)	30
Heat Sink, Dell OptiPlex 9030 AIO (412-AADJ)	30
Shipping material (340-AJPP)	30
Shipping Label for AIO, DAO (389-BBUU)	30
Integrated Basic Stand (575-BBCP)	30
Fixed Hardware Configuration (998-BMFQ)	30
No Accessories (461-AABV)	30
PowerDVD Software not included (632-BBBJ)	30
No Additional Hard Drive (401-AADF)	30
Reg Label Opti 9030, NT (389-BENJ)	30
No Intel Rapid Start or Smart Connect (409-BBCF)	30
Intel Core I5 vPro Label (389-BBWQ)	30
Non-Touch LCD, Dell OptiPlex AIO (391-BBDM)	30
Microsoft Office Trial, MUI, OptiPlex, Precision, Latitude (630-AABP)	30
Dell Data Protection System Tools Digital Delivery/DT (422-0008)	30
Adobe Reader 11 (640-BBDF)	30
Dell Data Protection Protected Workspace (640-BBEV)	30
Dell(TM) Digital Delivery Cirrus Client (640-BBLW)	30
Enable Low Power Mode (658-BBMQ)	30
Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps), OptiPlex (658-BBMR)	30
Waves Maxx Audio Royalty (658-BBNF)	30
MY DELL (658-BBVM)	30
NO RAID (817-BBBN)	30
No Anti-Virus software (650-AAHJ)	30

*Total Purchase Price:	\$24,277.50
Product Subtotal:	\$24,277.50
Tax:	\$0.00
Shipping & Handling:	\$0.00
State Environmental Fee:	\$0.00
Shipping Method:	LTL 5 DAY OR LESS
	(* Amount denoted in \$)

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This quote is valid for 30 days unless otherwise stated. Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request:

If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S. Return Policy (www.dell.com/retumpolicy) and Warranty (www.dell.com/warrantyterms).

If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's Service Terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Additional Terms for Public Customers

If you are a department, agency, division, or office of any district, state, county or municipal government within the United States ("Public Customer"), the following terms ("Public Customer Terms") apply in addition to the foregoing terms: A. If any portion of the foregoing terms and conditions (or any terms referenced therein) is prohibited by law, such portion shall not apply to you. Notwithstanding anything to the contrary, the End User License Agreements shall take precedence in all conflicts relevant to your use of any software. B. By placing your order, you confirm that (1) you are a contracting officer or other authorized representative of Public Customer with authority to bind the Public Customer to these terms and conditions, and (2) you have read and agree to be bound by these terms and conditions.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Sales tax on products shipped is based on your "Ship To" address, and for software downloads is based on your "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: Dell Marketing L.P. Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

All information supplied to CITY OF MERCEDES for the purpose of this proposal is to be considered confidential information belonging to Dell.

About Dell

Dell Inc. listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com.

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Dell respects your privacy. Across our business, around the world, Dell will collect, store, and use customer information only to support and enhance our relationship with your organization, for example, to process your purchase, provide service and support, and share product, service, and company news and offerings with you. Dell does not sell your personal information. For a complete statement of our Global Privacy Policy, please visit dell.com/privacy.



QUOTATION

Quote #: 702619355
 Customer #: 11107216
 Contract #: 70137
 Customer Agreement #: Dell Std Terms
 Quote Date: 03/02/2015
 Customer Name: CITY OF MERCEDES

Date: 3/2/2015

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Sales Professional Information

SALES REP: DANIEL MOLINARI PHONE: 1800 - 4563355
 Email Address: Daniel_Molinari@Dell.com Phone Ext: 7250051

List Price

GROUP: 1 QUANTITY: 30 SYSTEM PRICE: \$1,498.57 GROUP TOTAL: \$44,957.10

Description	Quantity
OptiPlex 9030 AIO BTX (210-ACLJ)	30
4GB (1x4GB) 1600MHz DDR3L (370-ABQH)	30
US English (QWERTY) Dell KB212-B QuietKey USB Keyboard Black (580-AAQX)	30
Intel Integrated Graphics, Dell OptiPlex (490-BBFG)	30
Intel Wireless 7260 Software (555-BBXE)	30
500GB 2.5inch Serial ATA (7,200 RPM) Hard Drive, Dell OptiPlex (400-AEFT)	30
Windows 7 Professional English/French 64bit (Includes Windows 8.1 Pro license) (536-BBBJ)	30
US Order (332-1286)	30
Up to 90% efficient PSU Base 58.4cm (23 INCH) Non-touch with Camera, Integrated, Intrusion Switch (321-BBHY)	30
Dell USB Optical Mouse MS111 (570-AACR)	30
ENERGY STAR Version 6.0 (387-BBFT)	30
8x Slimline DVD+/-RW Drive (429-AANT)	30
Wireless Antenna Cable (470-AAYC)	30
Intel Dual Band Wireless-N 7260 2x2 AC + Bluetooth 4.0 (555-BBUB)	30
System Power Cord (Philippine/TH/US) (450-AAOJ)	30
Windows 8.1 DVD OS Recovery(English) (620-AASU)	30
Dell Backup and Recovery Basic (637-AAAS)	30
Desktop BTS/BTP Shipment (800-BBIP)	30
Not Selected in this Configuration (817-BBBC)	30
Safety/Environment and Regulatory Guide (English/French/Dutch) (340-AGIK)	30
Software for Integrated Camera (319-BBBL)	30
Dell Limited Hardware Warranty Plus Service (997-6870)	30
Onsite/In-Home Service After Remote Diagnosis 3 Years (997-6872)	30
Print on Demand Label (389-BDQH)	30
TPM Enabled (329-BBJL)	30
1-Watt BIOS (340-ABMZ)	30
Intel vPro Technology Enabled (631-AAII)	30

No Diagnostic/Recovery CD media (340-ABJI)	30
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No DDPE Encryption Software (954-3465)	30
Heat Sink, Dell OptiPlex 9030 AIO (412-AADJ)	30
Shipping material (340-AJPP)	30
Shipping Label for AIO, DAO (389-BBUU)	30
Integrated Basic Stand (575-BBCP)	30
Fixed Hardware Configuration (998-BMFQ)	30
No Accessories (461-AABV)	30
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Reg Label Opti 9030, NT (389-BENJ)	30
No Intel Rapid Start or Smart Connect (409-BBCF)	30
Intel Core I5 vPro Label (389-BBWQ)	30
Non-Touch LCD, Dell OptiPlex AIO (391-BBDM)	30
Microsoft Office Trial, MUI, OptiPlex, Precision, Latitude (630-AABP)	30
Dell Data Protection System Tools Digital Delivery/DT (422-0008)	30
Adobe Reader 11 (640-BBDF)	30
Dell Data Protection Protected Workspace (640-BBEV)	30
Dell(TM) Digital Delivery Cirrus Client (640-BBLW)	30
Enable Low Power Mode (658-BBMQ)	30
Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps),OptiPlex (658-BBMR)	30
Waves Maxx Audio Royalty (658-BBNF)	30
MY DELL (658-BBVM)	30
NO RAID (817-BBBN)	30
No Anti-Virus software (650-AAHJ)	30

*Total Purchase Price:	\$44,957.10
Product Subtotal:	\$44,957.10
Tax:	\$0.00
Shipping & Handling:	\$0.00
State Environmental Fee:	\$0.00
Shipping Method:	LTL 5 DAY OR LESS

(* Amount denoted in \$)

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You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Additional Terms for Public Customers

If you are a department, agency, division, or office of any district, state, county or municipal government within the United States ("Public Customer"), the following terms ("Public Customer Terms") apply in addition to the foregoing terms: A. If any portion of the foregoing terms and conditions (or any terms referenced therein) is prohibited by law, such portion shall not apply to you. Notwithstanding anything to the contrary, the End User License Agreements shall take precedence in all conflicts relevant to your use of any software. B. By placing your order, you confirm that (1) you are a contracting officer or other authorized representative of Public Customer with authority to bind the Public Customer to these terms and conditions, and (2) you have read and agree to be bound by these terms and conditions.

Pricing, Taxes, and Additional Information

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About Dell

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Privacy Policy

Dell respects your privacy. Across our business, around the world, Dell will collect, store, and use customer information only to support and enhance our relationship with your organization, for example, to process your purchase, provide service and support, and share product, service, and company news and offerings with you. Dell does not sell your personal information. For a complete statement of our Global Privacy Policy, please visit dell.com/privacy.

Appendix C to DIR Contract No. DIR-SDD-1951 - Pricing Index

For general purchases, Dell is offering fixed discounts as identified in the following table. Please note that these discounts will be based upon then-current retail pricing. Dell reserves the right to change retail prices, and therefore discounted prices, without notice. Standard shipping and handling is waived, however applicable tax (if applicable to the specific customer) or express/custom delivery charges will be added at the time of order.

Category	Products Classifications	Discount from Dell		Dell Prime with HUB Order Fulfillers		Dell Direct Online	
		Same discount as system	Same discount as system	0% discount as system	0% Additional - Matches Base	Minimum Additional Discount**	0% Additional - Matches Base
A	Most PowerEdge Servers, PowerEdge Racks; Most CloudEdge; PowerApp Appliance Servers; PowerVault Storage Products; Precision Workstations; OptiPlex Desktops; Most Customer Kits; Latitude Notebooks; Selected Toner; Selected Dell Cisco Switches	14%	14%	14%	14%	1%	1%
F	Selected Toner	3%	3%	3%	3%	.5%	.5%
H	Base Ships Fast SKUs (Latitude, Optiplex, and Precision)	6%	6%	6%	6%	.5%	.5%
M	3rd Party Software & Peripherals - Mainstream Products	12%	12%	12%	12%	1%	1%
R	Selected Services	9.6%	9.6%	9.6%	9.6%	0%	0%
S	Selected Inspirons; Dell Compellent; Dell EqualLogic; Dell Kace; Selected Dell Printers; PowerConnect; Dell Projectors; Dell AIM; Selected PowerEdge; Dell EMC; Vostro Notebooks; XPS Notebooks; Alienware Notebooks; Most Dell Cisco switches; Mellanox switches; Dell Force10; Dell AppAssure, Dell SonicWALL	4%	4%	4%	4%	.5%	.5%
U	Spare Parts	0%	0%	0%	0%	0%	0%
V	Peripherals and Services with discounts that vary based	Same discount as system	Same discount as system	Same discount as system	Same discount as system	0% Additional - Matches Base	0% Additional - Matches Base

	upon the system in which the item is installed			
X	Selected Dell Printers; Selected Dell Monitors; Selected CloudEdge; Selected PowerEdge; Sonic Data Center Solutions; Selected 3rd Party Software & Peripherals; Non-Discountable Products	2%	2%	0%
Z	Selected Inspiroons; Vostro Desktops & Notebooks; XPS Desktops; Alienware Desktops; Non-Discountable Service	0%	0%	0%

**Additional Online Discount: This is defined as the additional discount off of list to be applied for offerings procured through the State of Texas online store only. Quoting and ordering must be initiated and completed online to qualify. Additional discounting applies only to the discounts noted in this table and are not offered in addition to promotional pricing offered to customers under the Dell / Texas DIR contract or Premier Pages maintained qualified to procure under the Dell / Texas DIR contract. Dell reserves the right to increase the online State of Texas procurement discounts at any time without changing the contractually required discounting noted above for the term of the agreement.

Volume Discounts

The following volume discounts are for Category A only and assume a single purchase order with a maximum of 10 ship-to locations.

Purchase Order Volume	Minimum Discount*
\$1.00 - \$49,999.99	14%
\$50,000.00 - \$199,999.99	20%
\$200,000.00 - \$499,999.99	22.5%
\$500,000.00 - \$999,999.99	25%
\$1,000,000.00 - \$ 2,499,999.99	30%
\$2,500,000.00 - \$4,999,999.99	35%
\$5,000,000.00+	40%

*Discounts exclude WYSE products, Latitude 10 tablets and Optiplex All-in-one chassis configurations. Customers may be permitted to negotiate further discounts based on their specific requirements.