

Rel 273615

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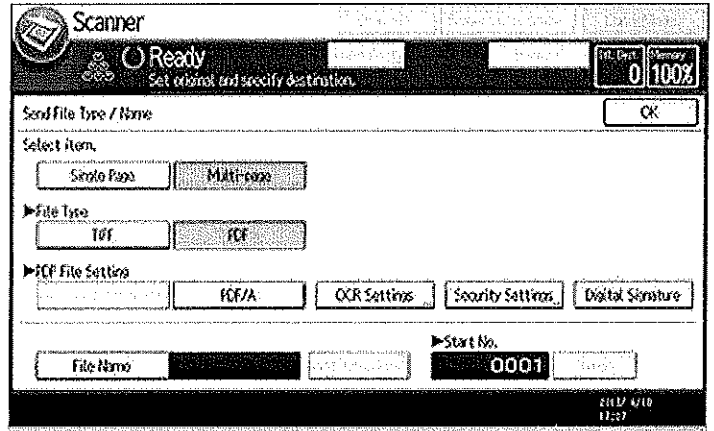
<b>WORKFLOW &amp; SOLUTIONS</b>	PERFORMANCE & PRODUCTIVITY	SUPERIOR COLOR & IMAGE QUALITY	STANDARD OPERATION PANEL
SECURITY & COMPLIANCE	FINISHING & MEDIA HANDLING	ENVIRONMENT & TCO	SMART OPERATION PANEL
Customizable User Interface	Solution Integration	Robust Scanning	Versatile Printing
		Flexible Faxing	Feature Rich Copying

**Robust Scanning**

**OCR Scanning**

OCR Scanning transforms hard copy documents into searchable PDF files. Using optical character recognition (OCR), the text from a scanned document is converted into data and inserted into a PDF. Using standard software such as Internet Explorer or Acrobat Reader, information within scanned files can be quickly searched by keyword or phrase.

The Copy and Paste feature allows users to extract and paste text into other documents, eliminating rekeying errors and increasing job-task productivity. The optional OCR unit can process originals containing up to 40,000 characters per page, detect and omit blank pages and offer support for 14 languages.



**Hidalgo County Purchasing Department Current Situation as of 4/10/15**

Model: MPC4503  
Equipment ID: 12834139  
Total Monthly Payment: \$445  
Lease End Date: 8/1/2018  
Months Remaining: 40

**DIR Contract - Investment Details for Remaining 40 Months**

Line	Equipment Breakdown	DIR Purchase Pricing	DIR 40 Month Pricing	Hidalgo Budget Code
657	OCR Unit Type M2 - 416605	\$125.00	\$4.19	780

(Please see attached DIR Pricing Sheet for further break down and verification of contracted pricing)

**Pricing Components Include:** Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor)

\*\*NOTE: All rates are Property Tax Inclusive and based off of the DIR Contract: DIR-SSD-1674

Quote Valid Until: May 1, 2015

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**Ricoh - Odd Term Pricing**

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**From :** Aissa Acevedo <Aissa.Acevedo@ricoh-usa.com> Fri, Mar 20, 2015 03:43 PM  
2 attachments

**Subject :** Ricoh - Odd Term Pricing

**To :** liza lopez  
<liza.lopez@co.hidalgo.tx.us>

**Cc :** Rudy Salinas  
<rudy.salinas1@co.hidalgo.tx.us>

Good afternoon Ms. Liza!

Just wanted to follow up on our phone conversation.

As discussed, because the purchasing department has only 41 months remaining on their current Ricoh lease, we are able to offer what we call "Odd Term Lease Pricing".

This benefits the county because both the current lease and the add on option(s) you choose to continue with, we can add to your current contract/lease without extending either.... Instead they will both end at the same time making a co-terminus agreement.

Being that this is only used when "odd months" are remaining...

There is no pricing published on DIR for months other than the standard 24, 36, 48 or 60 months.

So on my end... I am able to access my quoting system, enter the agreement being used (DIR Contract) , select the add on item, and type in the number of months remaining... and the system generates the DIR lease rate for that particular number of months that remain.

Also please keep in mind there will be 41 months remaining through the end of the month... If you think we will not get a PO by then, please let me know so that I can change the quote to 40 months remaining instead.

Please do not hesitate to contact me with any other questions!

**Aissa Acevedo**

Senior Account Executive

**RICOH USA**

1400 N. McColl, Ste. 103

McAllen, TX 78501

Phone: 956.687.9156, ext. 209

Cell: 956.607.6465

Fax: 956.687.2012

E-mail address: Aissa.Garcia@Ricoh-USA.com /

Aissa.Acevedo@Ricoh-USA.com

