



Hidalgo County Delinquent Tax Collection Report

January 2015 – March 2015



The Linebarger Approach



Mailings

2 Mailings

33,718 Statements

Over 8.5 Million per Mailing in Delinquency

Contacts

8,107
Phone Calls

1,982
Walk-Ins

1,033
Property Inspections

949
Pay Off Requests

Litigation

Lawsuit/Interventions

Tax Warrants

Lawsuits Disposed

Judgments

382*

19

24

130

\$726,458*

\$15,624

\$27,822

\$32,014

Pending Litigation as of (Month & Year)

691 Cases

\$1,099,634 in Delinquency

*Lawsuit/Intervention amounts reflect only those amounts initiated by LGB&S, LLP



The Linebarger Approach



Bankruptcy

<u>Chapter 7</u>	<u>Chapter 11</u>	<u>Chapter 13</u>	<u>Total</u>
35	31	257	323
\$20,841	\$434,332	\$435,039	\$890,212

Community Outreach



For the first time, our firm, in partnership with Hidalgo County Tax Office and the Hidalgo County Appraisal District, is offering a series of educational presentations about property taxes to the public.

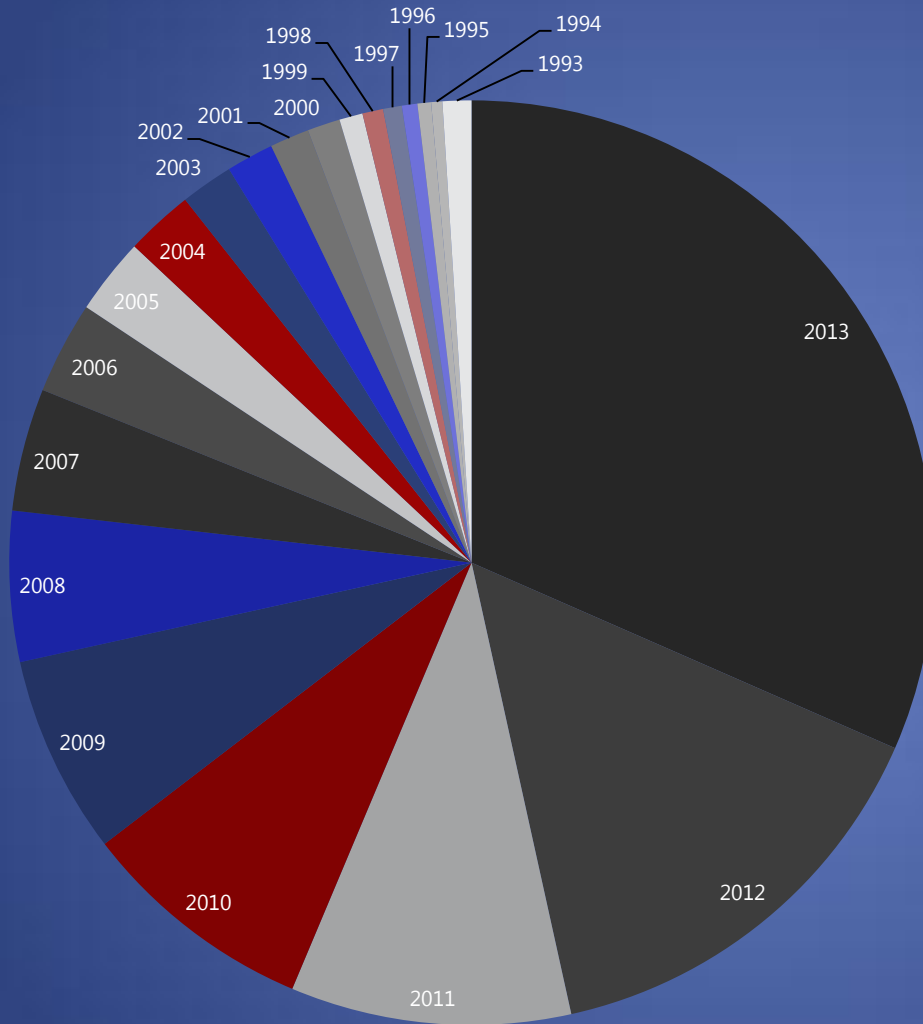
These presentations are taking place in each County Commissioner's precinct, once per quarter. In January, community members attended the first presentation in Precinct 2 at the Pharr.Biz launch.

A presentation for Precinct 3 was completed in the second quarter of 2015 in Mission and Precinct 1 is scheduled to occur third quarter.

Delinquent Tax Roll



As of January 1, 2015



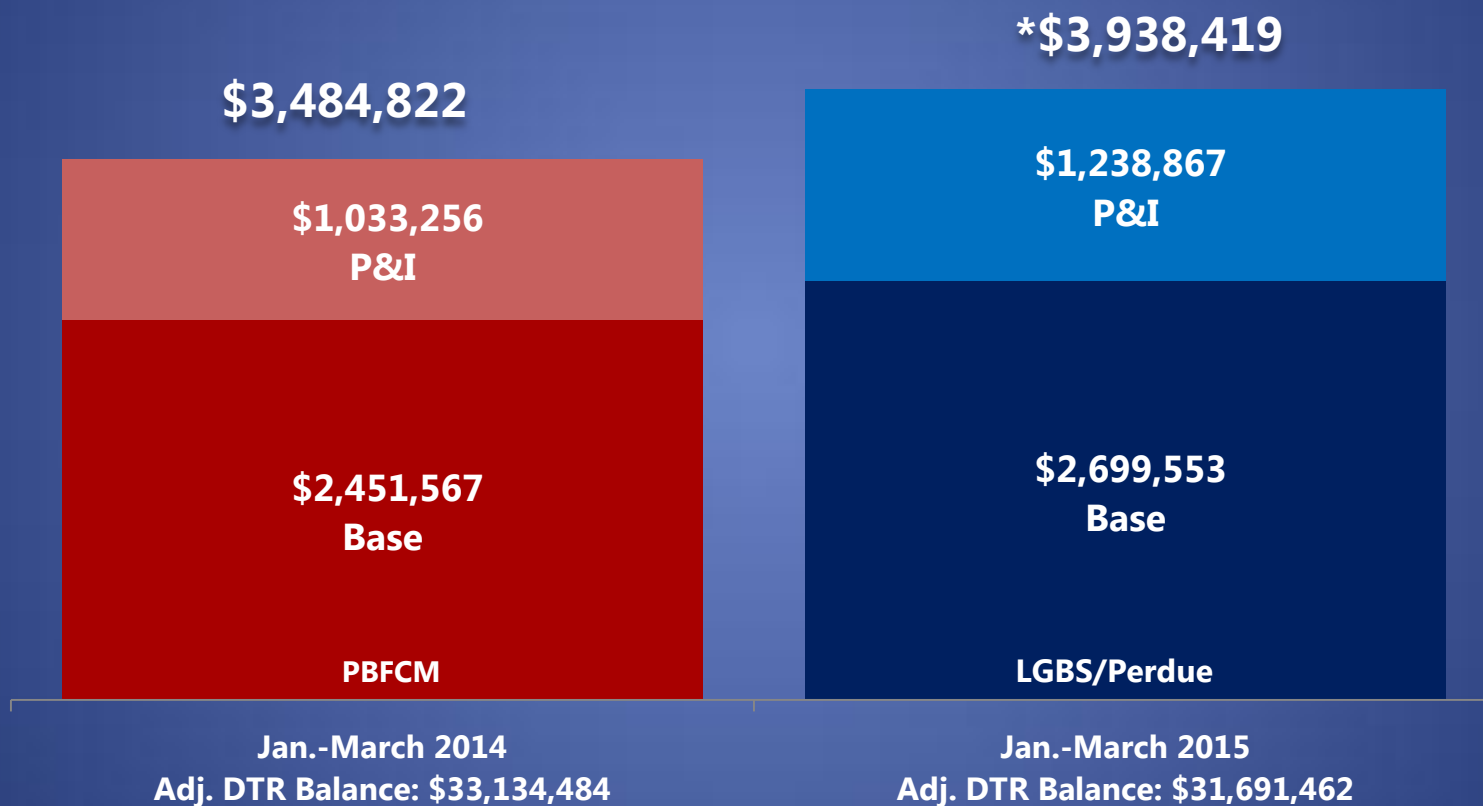
2013	31.57%	\$	10,501,350.97
2012	14.97%	\$	4,979,298.24
2011	9.80%	\$	3,260,510.03
2010	8.26%	\$	2,746,124.92
2009	6.95%	\$	2,313,587.41
2008	5.26%	\$	1,748,286.35
2007	4.29%	\$	1,426,545.18
2006	3.23%	\$	1,074,118.87
2005	2.67%	\$	888,882.07
2004	2.38%	\$	790,801.13
2003	1.84%	\$	611,900.93
2002	1.66%	\$	551,283.48
2001	1.38%	\$	458,161.80
2000	1.15%	\$	381,191.64
1999	0.82%	\$	271,746.97
1998	0.73%	\$	241,753.72
1997	0.66%	\$	217,966.21
1996	0.54%	\$	179,584.96
1995	0.48%	\$	158,570.56
1994	0.39%	\$	129,389.81
1993 & Prior	1.01%	\$	334,506.15
		\$	33,265,561.40

* Source: Hidalgo County Tax Office Reports

Results that Matter



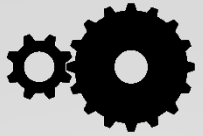
Collections



* Combined Collections ** Source: Hidalgo County Tax Office Reports



The Linebarger Approach



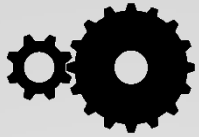
Work Plan

Mailings: Execute ten (10) tax mailings within the County's delinquent tax year. These mailings are on all delinquent accounts, not just selected portions of the roll. They will be sent out July, August, September, October, November, January, February, March, April and May.

Personal Contacts: Actively pursue phone collections and personal visits on targeted delinquent accounts, all the while responding to taxpayer inquiries with full and complete answers, respectfully addressing the outstanding debt, and providing explanation of possible and available remedies. Work with taxpayers who are willing to pay part of their tax debt on a structured and regular basis to avoid foreclosure (payment agreements, etc.).



The Linebarger Approach



Litigation: Target the years with the highest dollar amounts in delinquency as reflected on the delinquent tax roll and accounts with several delinquent years through Special Mailings, Notices of Intent to Sue, and a fair but stern prosecution process. On July 1, we will file Motions to Substitute Counsel on all pending lawsuits.

Judgments: Initiate properly advertised tax foreclosure sales every other month on delinquent tracts of property. Our next tax sale is scheduled for July 7, 2015. Additionally, a public auction of tax resale property will be held three times a year. Our next tax resale is scheduled for November 3, 2015.

Community Outreach: Having already and successfully held educational presentations on the tax cycle in Precinct 2 and Precinct 3, we are in the process of scheduling same educational presentations in Precinct 4 and 1 in conjunction with the Hidalgo County Tax Office and the Hidalgo County Appraisal District. These presentations will be free and open to the public. We welcome the public to bring any questions and concerns they may have regarding the tax cycle.