

Requisition

Req # 00279979

PO #

Date: 06/30/15

Bill To: x
x

Vendor : 287199

SHI GOVERNMENT SOLUTIONS, INC.
1250 CAPITAL OF TX HWY
BLDG. 1 #350
AUSTIN TX 78746
FAX (512)732-0232

Ship To: INFORMATION TECHNOLOGY DEPARTMENT
100 E. CANO, 4TH FLOOR
EDINBURG TX 78540

Contact: EDNA KIRBY
956-292-7010

Contract No: DIR-SDD-2500

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	EACH	DIR-SDD-2500 QUOTATION# 9862589 SERVICE DATES 5/19/2015 5/19/2016 DO NOT DUPLICATE ORDER		
1.00	EACH	CO Kiwi Software Maintenance Plan - New releases update - 1 year 05/19/2015-05/19/2016 - for Kiwi Syslog Daemon - 1 install SolarWinds - Part#: 300052056	84.00	84.00
1.00	EACH	CO Kiwi Software Maintenance Plan - Product info support - e-mail consulting - 1 year 05/19/2015-05/19/2016 - business hours - response time: 48 h - for Kiwi CatTools Enterprise Single Install - 1 install SolarWinds - Part#: 300048574	169.00	169.00
		Account No _____	<u>Encumbrance</u>	
		5-1100-415-00-200-002-0-336	253.00	
			Freight	.00
			Total	253.00

Authorized By: _____



Pricing Proposal
 Quotation #: 9930711
 Created On: 7/7/2015
 Valid Until: 7/17/2015

HIDALGO COUNTY

Inside Account Manager

Juan De Leon
 100 E Cano 4th Floor
 Information Technology
 Edinburg, TX 78539
 United States
 Phone: 956.292.7010 ext. 6004
 Fax: (956) 318-2152
 Email: juan.deleon@co.hidalgo.tx.us

Richard Lettiere
 1301 S. Mo-Pac Expressway, Suite
 375, Austin TX, 78746
 Phone: 800-870-6079
 Fax: 512-732-0232
 Email: Richard_Lettiere@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Retail	Your Price	Total
1 Kiwi Software Maintenance Plan - New releases update - 1 year - for Kiwi Syslog Daemon - 1 install SolarWinds - Part#: 300052056	1	\$99.00	\$84.00	\$84.00
2 Kiwi Software Maintenance Plan - Product info support - e-mail consulting - 1 year - business hours - response time: 48 h - for Kiwi CatTools Enterprise Single Install - 1 install SolarWinds - Part#: 300048574	1	\$199.00	\$169.00	\$169.00
			Total	\$253.00

Additional Comments

5/19/2015 5/19/2016

Good afternoon. Here is the price quote you requested.

Please provide end-user contact information (first name, last name, and email address) for all orders. Not including this information may result in a delay in order processing.

Also, please include SHI quote number on your PO. Please contact me if you have any questions.

DIR-SDD-2500

Thank You for choosing SHI-GS! To ensure the best level of service, please provide End User Name, Phone Number, and E-Mail Address when submitting a Purchase Order. For any additional information including Hardware and Software Contract Numbers, please contact an SHI-GS Sales Representative at 800-870-6079.

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.

Zimbra

tanya.delira@co.hidalgo.tx.us

DIR-SDD-2500 SHI

From : Phyllis Benitez <phyllis.benitez@dir.texas.gov> Tue, Jul 14, 2015 10:30 AM
Subject : DIR-SDD-2500 SHI
To : Tanya De Lira <tanya.delira@co.hidalgo.tx.us>

Hello, yes, the contract offers Software Products and Related Services which includes maintenance. SHI will quote Solarwinds product and associated maintenance.

Let me know if any other questions. Thank you.

Phyllis Benitez, CTCM, CTPM
Department of Information Resources
512/463-4854

<http://dir.texas.gov/View-Information-For-Vendors/Current-Contracting-Initiatives/Landing.aspx>

*Have questions about recent IT or contracting changes from the 84th Legislative Session?
Visit the [DIR website](#) to stay up to date on events, new requirements, and more.*

From: Tanya De Lira [mailto:tanya.delira@co.hidalgo.tx.us]
Sent: Tuesday, July 14, 2015 10:08 AM
To: Benitez, Phyllis
Subject:

Ms. Phillis pursuant to our conversation this morning, I would like to know if the maintenance for the SolarWinds software falls under the DIR 2500?
Please advice.

Tanya De Lira

Hidalgo County Purchasing Department
2812 S. Business Hwy 281
Edinburg, Texas 78539
O 956 292 7000 x 4878
F 956 292 7612

Zimbra

tanya.delira@co.hidalgo.tx.us

RE: SHI Quote 9862589, Solarwinds Kerri

From : Richard Lettiere <Richard_Lettiere@SHI.com> Wed, Jul 08, 2015 04:16 PM
Subject : RE: SHI Quote 9862589, Solarwinds Kerri 7 attachments
To : Tanya De Lira <tanya.delira@co.hidalgo.tx.us>
Cc : Edna Kirby <edna.kirby@co.hidalgo.tx.us>, Rudy Salinas <rudy.salinas1@co.hidalgo.tx.us>

Hi Tanya,





I followed up with our contracts specialist and they confirmed maintenance for the software is covered under DIR-SDD-2500.

Thanks!

Richard Lettiere | SHI | Inside Account Manager | Richard_Lettiere@SHI.com | www.publicsector.shidirect.com | www.shicloud.com
Toll Free: 1-800-870-6079 ext.: 5377123 | Office: 800-870-6079 | Fax: 512-732-0232

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How was my service? Contact - Senior_Management@shi.com

From: Tanya De Lira [mailto:tanya.delira@co.hidalgo.tx.us]
Sent: Wednesday, July 08, 2015 4:14 PM
To: Richard Lettiere
CC: Edna Kirby; Rudy Salinas
Subject: Re: SHI Quote 9862589, Solarwinds Kerri

Thanks for the information, however if you see the DIR contract is not specific as to the maintenance agreement. Do you have anything that reflects that the maintenance for the Solarwinds falls under the DIR contract?

Tanya De Lira

Hidalgo County Purchasing Department
2812 S. Business Hwy 281
Edinburg, Texas 78539

O 956 292 7000 x 4878
F 956 292 7612

From: "Richard Lettiere" <Richard_Lettiere@SHI.com>
To: "tanya delira" <tanya.delira@co.hidalgo.tx.us>
Cc: "Kerri Fitzmorris" <Kerri_Fitzmorris@SHI.com>, "edna kirby" <'edna.kirby@co.hidalgo.tx.us'>
Sent: Wednesday, July 8, 2015 3:10:43 PM
Subject: RE: SHI Quote 9862589, Solarwinds Kerri

Hi Tanya,

Solarwinds licenses and maintenance are under the DIR-SDD-2500. In regards to the maintenance dates, they need to be in May due to this being a late renewal.

Thanks!

Richard Lettiere | SHI | Inside Account Manager | Richard_Lettiere@SHI.com | www.publicsector.shidirect.com | www.shicloud.com
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How was my service? Contact - Senior_Management@shi.com

From: Kerri Fitzmorris
Sent: Tuesday, July 07, 2015 11:59 AM
To: 'edna.kirby@co.hidalgo.tx.us'
Subject: RE: SHI Quote 9862589, Solarwinds Kerri

Hi Edna,

Please see attached for your updated quote. Please note the expiration date. Solarwinds will not extend the pricing after that date. You will have to purchase maintenance upgrades after that which will require a new quote and pricing.

Thanks!

Kerri Fitzmorris | SHI –Government Solutions | Inside Account Manager | Texas@shi.com | www.texas.gs.shidirect.com | www.shicloud.com | Toll Free: 800-870-6079 ext: 8685979 | Fax: 512-732-0232

From: Edna Kirby [<mailto:edna.kirby@co.hidalgo.tx.us>]
Sent: Monday, July 06, 2015 1:07 PM

To: Meghan Dosil
Subject: FW: SHI Quote 9862589, Solarwinds

Hi Meghan,

Will you please revise the date?

Thank you.

Regards,
Edna Kirby

edna.kirby@co.hidalgo.tx.us

Administrative Assistant II
100 E Cano 4th Floor
Edinburg, Texas 78539

p. 956.292.7010 **Ext.** 6017
f. 956.318.2152

Hidalgo County, Texas

From: Tanya De Lira [<mailto:tanya.delira@co.hidalgo.tx.us>]

Sent: Monday, July 06, 2015 11:46 AM

To: Edna Kirby

Cc: rudy salinas1

Subject: Re: SHI Quote 9862589, Solarwinds

Ms Edna this quote expired on 06/30/2015, please request a revised quote.
Thanks!!!

Tanya De Lira

Hidalgo County Purchasing Department
2812 S. Business Hwy 281
Edinburg, Texas 78539
O 956 292 7000 x 4878
F 956 292 7612

From: "Edna Kirby" <edna.kirby@co.hidalgo.tx.us>

To: "tanya delira" <tanya.delira@co.hidalgo.tx.us>

Sent: Monday, July 6, 2015 9:47:37 AM

Subject: FW: SHI Quote 9862589, Solarwinds

Req. 279979 (SHI)

Regards,
Edna Kirby

edna.kirby@co.hidalgo.tx.us

Administrative Assistant II
100 E Cano 4th Floor
Edinburg, Texas 78539

p. 956.292.7010 **Ext.** 6017
f. 956.318.2152

Hidalgo County, Texas

From: Meghan_Dosil@shi.com [mailto:Meghan_Dosil@shi.com]

Sent: Monday, June 29, 2015 8:31 AM

To: juan.deleon@co.hidalgo.tx.us

Cc: edna.kirby@co.hidalgo.tx.us

Subject: SHI Quote 9862589, Solarwinds

Pricing Proposal
 Quotation #: 9862589
 Created On: 6/22/2015
 Valid Until: 6/30/2015

HIDALGO COUNTY

Juan De Leon

100 E Cano 4th Floor
 Information Technology
 Edinburg, TX 78539
 United States
 Phone: 956.292.7010 ext. 6004
 Fax: (956) 318-2152

Email: juan.deleon@co.hidalgo.tx.us

Inside Account Manager

Meghan Dosil

1301 South Mo-Pac Expressway
 Suite 375
 Austin, TX 78746
 Phone: 1-800-870-6079
 Fax: 512-732-0232

Email: Meghan_Dosil@shi.com

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Product	Qty	Retail	Your Price	Total
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			Total	\$259.00

Additional Comments

5/19/2015 5/19/2016

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DIR-SDD-2500

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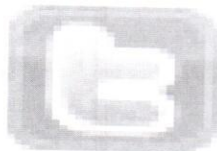


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image007.jpg
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From : Tanya De Lira <tanya.delira@co.hidalgo.tx.us>

Wed, Jul 08, 2015 03:13 PM

Subject : Re: SHI Quote 9862589, Solarwinds Kerri

7 attachments

To : Richard Lettiere <Richard_Lettiere@SHI.com>

Cc : Edna Kirby <edna.kirby@co.hidalgo.tx.us>, Rudy Salinas <rudy.salinas1@co.hidalgo.tx.us>

Thanks for the information, however if you see the DIR contract is not specific as to the maintenance agreement. Do you have anything that reflects that the maintenance for the Solarwinds falls under the DIR contract?

Tanya De Lira

Hidalgo County Purchasing Department
2812 S. Business Hwy 281
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O 956 292 7000 x 4878
F 956 292 7612

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To: "tanya delira" <tanya.delira@co.hidalgo.tx.us>
Cc: "Kerri Fitzmorris" <Kerri_Fitzmorris@SHI.com>, "edna kirby" <'edna.kirby@co.hidalgo.tx.us'>
Sent: Wednesday, July 8, 2015 3:10:43 PM
Subject: RE: SHI Quote 9862589, Solarwinds Kerri

Hi Tanya,

Solarwinds licenses and maintenance are under the DIR-SDD-2500. In regards to the maintenance dates, they need to be in May due to this being a late renewal.

Thanks!

Richard Lettiere | SHI | Inside Account Manager | Richard_Lettiere@SHI.com | www.publicsector.shidirect.com | www.shicloud.com
Toll Free: 1-800-870-6079 ext.: 5377123 | Office: 800-870-6079 | Fax: 512-732-0232

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How was my service? Contact - Senior_Management@shi.com

From: Kerri Fitzmorris

Sent: Tuesday, July 07, 2015 11:59 AM

To: 'edna.kirby@co.hidalgo.tx.us'

Subject: RE: SHI Quote 9862589, Solarwinds Kerri

Hi Edna,

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Thanks!

Kerri Fitzmorris | SHI –Government Solutions | Inside Account Manager | Texas@shi.com | www.texas.gs.shidirect.com | www.shicloud.com | Toll Free: 800-870-6079 ext: 8685979 | Fax: 512-732-0232

From: Edna Kirby [<mailto:edna.kirby@co.hidalgo.tx.us>]

Sent: Monday, July 06, 2015 1:07 PM

To: Meghan Dosil

Subject: FW: SHI Quote 9862589, Solarwinds

Hi Meghan,

Will you please revise the date?

Thank you.

Regards,

Edna Kirby

edna.kirby@co.hidalgo.tx.us

Administrative Assistant II

100 E Cano 4th Floor

Edinburg, Texas 78539

p. 956.292.7010 **Ext.** 6017

f. 956.318.2152

Hidalgo County, Texas

From: Tanya De Lira [<mailto:tanya.delira@co.hidalgo.tx.us>]

Sent: Monday, July 06, 2015 11:46 AM

To: Edna Kirby

Cc: rudy salinas1

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Thanks!!!

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Req. 279979 (SHI)

Regards,
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 Administrative Assistant II
 100 E Cano 4th Floor
 Edinburg, Texas 78539
 p. 956.292.7010 **Ext.** 6017
 f. 956.318.2152

Hidalgo County, Texas

From: Meghan_Dosil@shi.com [mailto:Meghan_Dosil@shi.com]
Sent: Monday, June 29, 2015 8:31 AM
To: juan.deleon@co.hidalgo.tx.us
Cc: edna.kirby@co.hidalgo.tx.us
Subject: SHI Quote 9862589, Solarwinds



Pricing Proposal
 Quotation #: 9862589
 Created On: 6/22/2015
 Valid Until: 6/30/2015

HIDALGO COUNTY

Inside Account Manager

Juan De Leon
 100 E Cano 4th Floor
 Information Technology
 Edinburg, TX 78539
 United States
 Phone: 956.292.7010 ext. 6004
 Fax: (956) 318-2152
 Email: juan.deleon@co.hidalgo.tx.us

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Total \$259.00

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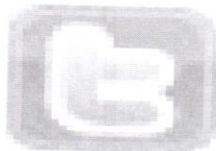
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From : Richard Lettiere <Richard_Lettiere@SHI.com> Wed, Jul 08, 2015 03:10 PM
Subject : RE: SHI Quote 9862589, Solarwinds Kerri 📎 7 attachments
To : tanya delira <tanya.delira@co.hidalgo.tx.us>
Cc : Kerri Fitzmorris <Kerri_Fitzmorris@SHI.com>, 'edna kirby' <'edna.kirby@co.hidalgo.tx.us'>

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HIDALGO COUNTY

Juan De Leon

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 United States
 Phone: 956.292.7010 ext. 6004
 Fax: (956) 318-2152

Email: juan.deleon@co.hidalgo.tx.us

Inside Account Manager

Meghan Dosil

1301 South Mo-Pac Expressway
 Suite 375
 Austin, TX 78746
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 Fax: 512-732-0232

Email: Meghan_Dosil@shi.com

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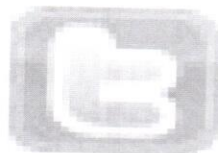


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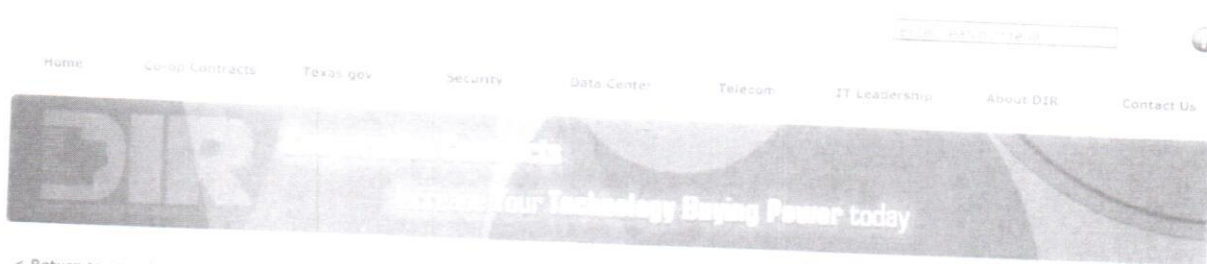
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image007.jpg
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[Return to search results](#) [Return to Main Search](#)

SHI Government Solutions, Inc.

URL [Vendor Website](#)
Vendor ID 1223695478500
HUB Type Asian/Male

DIR Contract Number DIR-SDD-2500
Contract Term End Date 8/20/2014
Contract Exp Date 8/20/2017

How to Order

1. For product and pricing information, visit the [SHI Government Solutions, Inc.](#) website or contact [the SHI Team](#) at (800) 870-6079.
2. Generate a purchase order, made payable to SHI Government Solutions, Inc. You must reference the DIR Contract Number **DIR-SDD-2500** on your purchase order.
3. Email or Fax your purchase order and quote form to your designated vendor sales representative.

SHI Government Solutions, Inc.

Contact [Tx SHI Team](#)
Phone (800) 870-6079
Fax 512-732-0232

DIR
Contact [Amy Langgach](#)
Phone (512) 463-3018
Fax (512) 475-4759

Contract Overview

[Get Adobe Reader](#)

Contract: **DIR-SDD-2500**

[Standard Terms and Conditions PDF - 426 KB](#)

This appendix contains the standard DIR Terms and Conditions for the contracts of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

[HUB Subcontracting Plan \(HSP\) PDF - 561 KB | Updated 08/21/2013](#)

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

[Pricing PDF - 107 KB | Updated 09/24/2013](#)

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

Electronic and Information Resources (EIR) Accessibility

Information regarding Electronic and Information Resources (EIR) accessibility of this vendor's offerings is included in the contract. Agencies purchasing products or services are responsible for complying with Texas EIR Accessibility statute and rules, as defined in TAC 2054 Subchapter M, 17A.C. 206, and 1 TAC 213. For additional information, visit the Vendor Website or contact the vendor directly.

Available Brands

- Absolute Software
- Access Data
- Acronis
- APC
- AppSense
- ASC Software Solutions

Available Products & Services

- Software

Additional Contract Information

[Amendment 1 \(70 KB\)](#)

[No thanks, return to search](#)

Reseller Vendor Contacts

There are no resellers associated with this contract.

[Capital Complex Directory](#)

[Statewide Search](#)

[Sponsored Sites](#)

[Planned Procurement Schedule](#)

[Document Library](#)

[SAC Fraud Reporting](#)

[Homeland Security](#)

[Texas Veterans Portal](#)

[FAQs](#)

[Site Maps](#)

[Site Map](#)

[Job Postings](#)

Dept. of Information Resources

500 W. 15th St. Ste. 1300

Austin, TX 78701 [MAP](#)

(512) 475-4700

DIR is a registered trademark of the State of Texas. All other trademarks are the property of their respective owners.

**Appendix C
Pricing Index
DIR-SDD-2500**

<i>Software Description</i>	<i>DIR Customer Discount</i>
Absolute Software	5%
Access Data	2%
Acronis	22%
APC	2%
AppSense	15%
ASG, Inc.	2%
Attachmate	10%
Autodesk Government	23%
Autodesk Education	55%
Avira	2%
Barracuda	13%
Blackberry/RIM	15%
Checkpoint	30%
Cisco Webex	15%
Cisco Smartnet	30%
Cisco (other software products only)	10%
Citrix	28%
CommVault Systems Licenses	20%
CommVault Systems Support & Maintenance Subscription	20%
CommVault Renew Subscriptions	7%
ConduSiv	15%
Corel Government	28%
Corel Education	70%
Corel Roxio	10%
Corel Winzip	10%
Core Security	2%
digitalPersona	2%
Embarcadero	3%
EMC	4%
Entrust	4%
Faronics	7%
FileMaker	8%
Fortres Grand Software	4%
FrontRange	5%
Fujitsu	4%
Google Geospatial Products	2%
Gwava Technologies	10%
Idera	10%
Informatica	17%
Information Builders	0%
Intel (software only)	7%
Ipswitch	5%
Kaspersky Licenses & Maintenance	23%

Kaspersky Upgrades, Comp Upgrades & Renewals	23%
Kodak (software only)	2%
LANDesk	17%
Lightspeed Systems	14%
MaaS360	17%
McAfee Licenses, Maintenance & Renewals	60%
Micro Focus	2%
MicroStrategy	5%
Mitchell Humphrey	2%
NeoGov	2%
Netgear	2%
Netmotion	2%
Netop	2%
Nuance	2%
Open Text Connectivity	25%
Pearson Education	7%
Precise	2%
Prologic	2%
Qualys	7%
Quantum	2%
Red Gate	2%
Red Hat	2%
RSA	15%
RSA Maintenance	25%
SAP Business Objects Licenses & Maintenance	17%
Serena	17%
Shavlik	2%
Snow Software	2%
SolarWinds	5%
Sophos	15%
Sungard	45%
Symantec Licenses for Security & Privacy, Device Security, Mobile Management, IT Lifecycle Management, Application Virtualization, Regulatory Compliance	3%
Symantec Licenses for Storage Management (excludes Backup Exec), Messaging and Ediscovery	9%
Symantec Maintenance & Renewals for Storage Management (excludes Backup Exec), Messaging and Ediscovery	26%
Symantec License for Storage Management (Backup Exec)	4%
Symantec Maintenance for Storage Management (Backup Exec)	32%
Symantec Renewal Maintenance for Storage Management (Backup Exec)	32%
Symantec Maintenance & Renewals for Security & Privacy, Device Security, Mobile Management, IT Lifecycle Management, Application Virtualization, Regulatory Compliance	26%
Symantec Maintenance & Renewal for Storage Management (excludes Backup Exec) and Messaging	9%

& eDiscovery	4%
Symantec MSS & Cloud all categories, Technical Services, Implementation, Training, Business Critical Support Services	4%
Tableau Software	0%
TechSmith	5%
Telerik	2%
Tenable	4%
Trend Micro	60%
Tripwire	5%
Veeam	5%
VeriSign (Symantec)	2%
Visual Click	2%
VMWare Government Licenses	16%
VMWare Education Licenses	49%
VMWare Support & Maintenance	6%
Watchguard	4%
Websense	22%
Webtrends	3%
Zogotech	2%

**This contract is not for custom application development or enterprise resource planning products. Software sold with hardware or loaded on a hardware appliance is outside the scope of this contract.*