



P.O. BOX 1808 515 SOUTH 12TH ST. McALLEN, TEXAS 78505-1808

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July 21, 2015

Hidalgo County Purchasing
Mr. Rudy Salinas
2802 Business 281
Edinburg, Texas 78539

Re: Tower Lease and subscriber accounts

Mr. Salinas,

The Pending Charges reflected in your annual statement is the tower space lease for The Hidalgo County Drainage District No. 1 repeater. Your communication repeater is constructed on our 480-ft Tower located on North 10th Street next to Lowes in McAllen and operates through an Antenna Port that we provide for County use and is supported by our 500-ft Coax and antenna system for the agreed monthly fee. The going rate is \$1.50 per foot rent when you provide your own coax and antenna so the rent is well below market value and saving you about a \$10,000.00 investment to relocate.

This location and port is a sole source that we charge the County a \$516.43 monthly fee but there may be other locations that could provide tower space for your own system to operate but coverage would change dramatically based on height and location and the County would be required to install their own antenna and coaxial to the desired height. You would also need to reapply for a License to operate at a location other than the present site as required by the Federal Communications Commission.

The other accounts listed below are network subscriber radio unit accounts. These accounts have never seen an increase in billing going back to legacy radios and they use a radio and protocol that are unique to our company and provide unparalleled wide area network coverage from 5 sites in and around the Hidalgo County area with service areas extending to Starr, Cameron County and North to Falfurrias. There is no other service provider in South Texas that can service these radios with the described coverage as is required by the County. Those accounts by department are as follows:

Pct. 2 Parks 117314
Pct. 2 Sanitation account Mobile Relays Account No. 117312
Pct. 2 Operations Mobile Relays Account No. 117310 56 radios
Pct. 2 Shop Mobile Relays account No. 117325 5
Pct. 3 Operations Mobile Relays Account No. 117313

Thank You for your continued interest and business with our company.

Sincerely,

Jim Hanshaw
GM / Mobile Relays Partners, LTD