



Hidalgo County Purchasing Department
2812 S. Business Highway 281
New Administration Building
Edinburg, Texas 78539
(956) 318-2626/ Fax: (956) 318-2629

MEMORANDUM

“SOLE SOURCE DECLARATION”

TO: Hidalgo County Commissioner’s Court

FROM: Martha L. Salazar, CPPB
Hidalgo County Purchasing Agent

DATE: September 15, 2015

RE: “Sole Source Declaration” – Hawk Analytics, Inc. - CellHawk

Hidalgo County Sheriff’s Office requires the purchase of comprehensive software, equipment/accessories, and maintenance for the purpose of extracting and analyzing data from mobile devices in the field.

Hawk Analytics is the sole source designer, developer and owner of applications that extract rapid answers and compelling visual evidence from location-based data. Hawk Analytic’s flagship product, CellHawk, is a secure, web-based application that is able to analyze, map and visually display call detail records from all cellular providers. All common file formats are supported including Sprint Reveal and Verizon RTT. Through the interactive animation program, investigators are able to play a cell phone’s “track” showing its movement over time and are also able to play multiple phones at once. The drag and drop upload feature allows investigators to rapidly map thousands of calls from the files received by carriers in seconds. Custom markers allow user to add individualized markups such as pushpins, boxes, lines, labels, and such to aid in presenting analysis of the data.

Thus, Hawk Analytics – CellHawk is the sole source for all the features described herein.

Therefore, Hidalgo County Sheriff’s Office requires the purchase of the CellHawk Subscription – Unlimited to include if necessary, all other related Hidalgo County Law Enforcement Agencies (from all funding sources).

This Sole Source Declaration is to remain in effect unless otherwise revoked by Hidalgo County Commissioners Court.



Req# 282194

February 23, 2015

To Whom It May Concern:

This letter is in regards to our quotation for a subscription to the CellHawk Cell Phone Mapping & Analysis service.

The intention of this letter is to provide clarification as to why this specific service needs to be sole-sourced by the department with Hawk Analytics, Inc.

Unique Product Features: This product contains features that are not available from other suppliers such as: 1) The ability to upload, map & analyze PDF files from AT&T; 2) The ability to display all cell sites from each cell phone carrier, not just the ones used by a cell phone; 3) The ability to display PCMD distance data as provided by certain CDMA cell phone carriers (e.g. Sprint Reveal Report & Verizon RTT Report); 4) The ability to animate calls from multiple phones concurrently.

Only Available from A Single Supplier: This product is available only from Hawk Analytics, Inc. who has developed the product.

Reasonable Pricing: The quoted price compares favorably to (in most cases less than) other systems in the marketplace which only provide a fraction of CellHawk's feature set.

I hope this letter provides the necessary clarification for allowing sole-sourcing of this service. Please feel free to contact me with any further question at (925) 918-3669.

Kind Regards,

Michael R. Melson
President
Hawk Analytics, Inc.
CELL: (925) 918 3669
OFFICE: (951) 965 2665
EMAIL: mike@hawkanalytics.com

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document, to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

HIDALGO COUNTY PURCHASING DEPARTMENT SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER

Before me, the undersigned official, on this day, personally appeared MICHAEL MELSON
a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is MICHAEL MELSON. I am over the age of 18, have never been convicted of crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: HAWK ANALYTICS
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
CELLHAWK
4. Competition in providing the above named item(s), product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 262.024(a)(7)(A), of the Local Government Code. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuations of any/all business with Hidalgo County.

Signature [Handwritten Signature]

SWORN AND SUBSCRIBED TO under oath before me on _____ day of _____, 2008.
CALIFORNIA JURAT CERTIFICATE

State of California }
County of Riverside }

Subscribed and sworn to (or affirmed) before me on this 4TH day of SEPTEMBER, 2018,
by MICHAEL MELSON
proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.

X- [Handwritten Signature]
NOTARY PUBLIC
JEREMIE-JAY IGUIDEZ FURING
PRINTED NAME
MAY 10, 2018
MY COMMISSION EXPIRES

Notary Public Signature _____ Notary Seal _____

COMPANY NAME: _____
ADDRESS, CITY, STATE & ZIP CODE: _____
PHONE: _____ NUMBER: _____
CONTACT NAME AND TITLE: _____
WEB ADDRESS: _____ EMAIL: _____
FEDERAL TAX ID NUMBER: _____ TEXAS SALES TAX NUMBER: _____

NOTARY SEAL:



Requisition
SHERIFF'S LAW ENFORMENT FACILITY

Req # 00282194

PO #

Date: 08/10/15

Bill To: x
x

Vendor : 437875
HAWK ANALYTICS, INC.
43200 BUSINESS PARK DR#109
TEMECULA CA 92590

Ship To: SHERIFF'S LAW ENFORMENT FACILITY
711 EL CIBOLO RD.
EDINBURG TX 78539

Contact: EVER OCHOA
956-393-6024

Contract No: SOLE SOURCE VENDOR

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	LOT	TO BE USED TO ANALYZE AND MAP CELL PHONE ACTIVITY BY THE SHERIFF'S OFFICE INVESTIGATORS DO NOT DUPLICATE ORDER HAWK ANALYTICS MASTER SUBSCRIPTION AGREEMENT, CELLHAWK SUBSCRIPTION - TIER- 3 <u>Account No</u> 5-1228-421-00-280-006-0-340 REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233	4,995.00 <u>Encumbrance</u> 4,995.00 Freight .00 Total 4,995.00	4,995.00 4,995.00

Authorized By: _____

